

Quiz 2 - Salesforce Admin / Developer

Total points 4/10 ?

APSCHE LT Phase 2 (6 Mar 24)

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0 of 0 points

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✗ 1.Which Salesforce feature allows administrators to define the level of access users have to objects and fields? *0/1

- ☐ a) Profiles
- ☐ b) Permission Sets
- ☒ c) Role Hierarchy
- ☐ d) Organization-wide Defaults

✗

Correct answer

- ☒ a) Profiles

✗ 2.Which of the following is required for the role hierarchy to work? * 0/1

- ☒ a)The object should have the grant access using hierarchies enabled in the organization wide default
- ☐ b)The record should be owned by a user that have a subordinate role
- ☐ c)The object should have the grant access using hierarchies disabled in the organization wide default
- ☐ d)The record should not be owned by a user that have a subordinate role

✓

Correct answer

- ☒ a)The object should have the grant access using hierarchies enabled in the organization wide default
- ☒ b)The record should be owned by a user that have a subordinate role



✗ 3.How to provide security for the Records? *

0/1

- ☐ a)App
- ☐ b)OWD
- ☒ c)Permission set
- ☐ d)profiles

✗

Correct answer

- ☒ b)OWD

✓ 4.Global insurance will use Salesforce to collect lead (prospect/ someone *1/1 who shows interest in our product/services) information from different sources. The information collected about a lead will vary greatly depending on if the lead is interested in life insurance or business insurance. Which of the following Salesforce features can be configured for this requirement?

- ☐ a. custom objects
- ☐ b. Visualforce pages
- ☒ c. Record Type
- ☐ d. Tab Settings

✓



✗ 5.ABC company wants to capture some additional information while selling *0/1
to accounts that belong to government authorities. Which of the these
steps represent the best solution? Choose any 2 answers

- ☒ a. Step 1: Create Validation rules for the account fields specific to government accounts. ✗
- ☒ b. Step 2: Create a custom object called 'Government Accounts' ✗
- ☐ c. Step 1: Create a record type to identify government accounts.
- ☐ d. Step 2: Create a separate account page layout for government accounts.

Correct answer

- ☒ c. Step 1: Create a record type to identify government accounts.
- ☒ d. Step 2: Create a separate account page layout for government accounts.

✓ 6.An object can have multiple pagelayouts * 1/1

- ☒ a. TRUE ✓
- ☐ b. FALSE

✓ 7.Grant access using hierarchies cannot be disabled for standard objects * 1/1

- ☒ a. TRUE ✓
- ☐ b. FALSE



✓ 8. For each and every record there is one and only one record owner * 1/1

☒ a. TRUE



☐ b. FALSE

✗ 9. The profile of the record owner is what determines access to that record * 0/1
for the rest of the organization via sharing settings

☒ a. TRUE



☐ b. FALSE

Correct answer

☒ b. FALSE

✗ 10. For how many days deleted records will be available in recycle bin? * 0/1

☐ a. 15

☒ b. 30



☐ c. 60

☐ d. 45

Correct answer

☒ a. 15



Choose Your Track *

☒ Salesforce Admin/ Developer

Please rate your overall satisfaction with the Training *

- ☐ Very satisfied
- ☒ Satisfied
- ☐ Neutral
- ☐ Dissatisfied
- ☐ Very dissatisfied

Did the Training met your expectations? *

- ☐ Exceeds expectations
- ☒ Meets expectations
- ☐ Below expectations

The presenters were knowledgeable. (on a scale of 1 to 5 with 1 being low and 5 being the high) *

	1	2	3	4	5	
Low	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	High



The quality of the trainer was good. *

	1	2	3	4	5	
Unacceptable	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	Outstanding

The presentations were interesting and practical. *

	1	2	3	4	5	
Poor	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	Excellent

The presenters met the training objectives. *

	1	2	3	4	5	
Poor	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input type="radio"/>	<input checked="" type="radio"/>	Excellent

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