



Business Information Report

[Print this Report](#)

Copyright 2015 Dun & Bradstreet - Provided under contract for the exclusive use of subscriber 926000381

ATTN: **DB201512365**

Report Printed: OCT 19 2015
In Date

BUSINESS SUMMARY

ALL ACCESS APPAREL, INC.

(FACTORED BY WELLS FARGO TRADE CAPITAL, LOS ANGELES, CA)

SELF ESTEEM

**1515 Gage Rd
Montebello, CA 90640**

This is a **headquarters** location.
Branch(es) or division(s) exist.

Web site: www.selfesteemclothing.com

Telephone: 323 889-4300

Fax: 323 889-4313

Chief executive: RICHARD CLAREMAN, CEO

Year started: 1997

Employs: 134 (130 here)

Financial statement date: MAR 31 2014

Sales F: \$133,388,942

Net worth: \$4,073,722

History: CLEAR

Financing: SECURED

Financial condition: GOOD

SIC: 2331
2335
2361

Line of business: Mfg women's/misses' blouses, mfg women's/misses' dresses, mfg girl/youth dresses/blouses

D-U-N-S Number: 96-662-4348

D&B Rating: **3A2**

Financial strength: 3A is **\$1 to 10 million**.

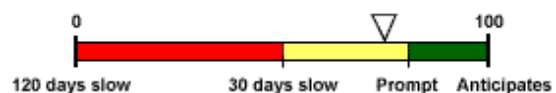
Composite credit appraisal: 2 is **good**.

D&B Viability Rating: **12AA**

D&B PAYDEX®:

D&B PAYDEX: 77

When weighted by dollar amount, payments to suppliers average 5 days beyond terms.



Based on up to 24 months of trade.

SUMMARY ANALYSIS

D&B Rating: **3A2**

Financial strength: 3A indicates **\$1 to 10 million**.

Composite credit appraisal: 2 is **good**.

This credit rating was assigned because of D&B's assessment of the company's financial ratios and its cash flow. For

more information, see the D&B Rating Key.

Below is an overview of the company's rating history since 11/01/04:

D&B Rating	Date Applied
3A2	05/05/14
3A3	06/27/13
3A4	05/24/13
3A2	05/10/12
1R3	10/12/09
3A2	11/24/08
1R3	04/23/08
3A3	11/21/07
3A2	04/04/05
1R3	11/01/04

The Summary Analysis section reflects information in D&B's file as of October 19, 2015.

VIABILITY RATING ANALYSIS

The D&B Viability Rating uses D&B's proprietary analytics to compare the most predictive business risk indicators and deliver a highly reliable assessment of the probability that a company will no longer be in business within the next 12 months.

D&B VIABILITY RATING:12AA

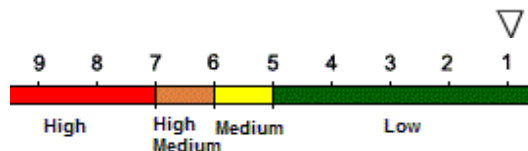
D&B VIABILITY RATING COMPONENTS:

VIABILITY SCORE:

Viability Score is the first of four components within the D&B Viability Rating. It is a high-level risk indicator that assesses the probability that a company will no longer be in business within the next 12 months, compared to all US businesses within the D&B database. A business is no longer viable when it goes out of business, becomes dormant/inactive or files for bankruptcy. The ranking ranges from 1 to 9 where 9 reflects the highest probability of becoming no longer viable and 1 reflects the lowest probability.

NOTE: The Viability Score is best used when ranking all businesses within your portfolio based on the probability of becoming no longer viable.

Viability Score: 1



Compared to ALL US Business within D&B Database:

- **Level of risk:** Low Risk
- **Business ranked 1 have a probability of becoming no longer viable:** 0.2%
- **Percentage of business ranked 1:** 0.3%
- **Across all US business, the average probability of becoming no longer viable:** 14%

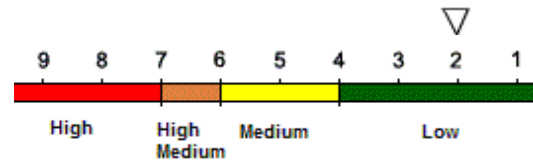
PORTFOLIO COMPARISON:

Portfolio Comparison is the second of four components within the D&B Viability Rating. Portfolio Comparison is a more detailed risk indicator that assesses the viability of a company compared to similar businesses within the same model segment which are determined by the amount and type of data available. A business is no longer viable when it goes out of business, becomes dormant/inactive or files for bankruptcy. Every business within the D&B database falls into 1 of the following 4 profile segments:

1. Available Financial Data.
2. Established Trade Payments.
3. Limited trade Payments.
4. Firmographics and Business Activity.

The Portfolio Comparison ranking ranges from 1 to 9 where 9 reflects the highest probability of becoming no longer viable and 1 reflects the lowest probability.

NOTE: The Portfolio Comparison is best used when analyzing the individual risk level of a company compared to businesses within the same profile segment.

Portfolio Comparison: 2**Compared to all Business within the same MODEL SEGMENT:**

- **Model Segment:** Available Financial Data
- **Level of risk:** Low Risk
- **Business ranked 2 within this model segment have a probability of becoming no longer viable:** 0.2%
- **Percentage of business ranked 2 within this model segment:** 14%
- **Within this model segment, the average probability of becoming no longer viable:** 0.6%

DATA DEPTH INDICATOR:

Data Depth Indicator is the third of four components within the D&B Viability Rating. The Depth of Data Indicator presents the level of data that is used to generate the Viability Score and Portfolio Comparison. Data depth assists in the assessment of whether a company will no longer be viable and includes the following:

1. Financial Attributes.
2. Commercial Trading Activity.
3. Firmographics.

The level of data is represented by a letter on a scale of A - G where A reflects the greatest level of predictive data to make a highly reliable assessment of company viability, and G reflects a minimal level of data which can be considered descriptive. The more comprehensive the data, the more precise the overall D&B Viability Rating becomes. If a company has been placed in the Special Category, a letter ranging from H-M will be assigned to identify the specific reason.

Data Depth: A

Data Depth Indicator Details:

- Rich Firmographics
- Extensive Commercial Trading Activity
- Comprehensive Financial Attributes

COMPANY PROFILE:

Company Profile is the fourth of four components within the D&B Viability Rating. The Company Profile describes a company based on a combination of 4 categories:

1. Financial Data.
2. Trade Payments.
3. Company Size.
4. Years in Business.

A company is characterized by a letter which ranges from A - X; with each letter representing a combination of the 4 categories that make up the company's profile. For example, A describes a company with a comprehensive level data, which has been in business 5+ years, with 50+ employees or \$500K+ in Sales, while X reflects a company with a minimal data, in business < 5 years, with < 10 employees or < \$10K in Sales. Y and Z reflect a Branch and Subsidiary, respectively.

Company Profile: A

Company Profile Details:

- **Financial Data:** Available
- **Trade Payments :** Available: 3+ Trade
- **Business Size:** Large: Employees: 50+ or Sales: \$500K+
- **Years in Business:** Established (Established: 5+)

CUSTOMER SERVICE

If you have questions about this report, please contact your local D&B office

© D & B, Inc. All rights reserved. This report is provided for your internal business use only and may not be reproduced or re-distributed in any manner whether mechanical or electronic without the permission of D&B. Whilst D&B attempts to ensure that the information provided is accurate and complete by reason of the immense quantity of detailed matter dealt with in compiling the information and the fact that some of the data are supplied from sources not controlled by D&B which cannot always be verified, including information provided direct from the subject of enquiry as well as the possibility of negligence and mistake,

D&B does not guarantee the correctness or the effective delivery of the information and will not be held responsible for any errors therein or omissions therefrom.

HISTORY

The following information was reported **09/16/2015**:

Officer(s): RICHARD CLAREMAN, CEO
ANDREA RANKIN, EXEC V PRES
MICHAEL CONWAY, CFO

DIRECTOR(S): THE OFFICER(S)

The California Secretary of State's business registrations file showed that All Access Apparel, Inc. was registered as a Corporation on February 6, 1997 under the file registration number C2001097.

Business started 1997 by Richard Clare. 100% of capital stock is owned by officers.

RICHARD CLAREMAN. 1997-present active here.

ANDREA RANKIN. 1997-present active here.

MICHAEL CONWAY. Work History Unknown.

CORPORATE FAMILY

Click below to buy a Business Information Report on that family member.

Branches (US):

All Access Apparel, Inc.	Los Angeles, CA	DUNS # 01-305-4981
All Access Apparel, Inc.	Montebello, CA	DUNS # 14-276-2686
All Access Apparel, Inc.	New York, NY	DUNS # 04-759-8128

BUSINESS REGISTRATION

CORPORATE AND BUSINESS REGISTRATIONS REPORTED BY THE SECRETARY OF STATE OR OTHER OFFICIAL SOURCE AS OF OCT 03 2015:

This data is for informational purposes only, certification can only be obtained through the Sacramento Office of the California Secretary of State.

Registered Name: ALL ACCESS APPAREL, INC.

Business type: CORPORATION

Corporation type: PROFIT

Date incorporated: FEB 06 1997

State of incorporation: CALIFORNIA

Filing date: FEB 06 1997

Registration ID: C2001097

Status: ACTIVE

Where filed: BUSINESS PROGRAMS DIVISION, SACRAMENTO, CA

Registered agent: KAZI ALAM, 1515 GAGE RD, MONTEBELLO, CA, 906400000

Principals: RICHARD CLAREMAN, CHIEF EXECUTIVE OFFICER, 1515 GAGE RD, MONTEBELLO, CA, 906400000

OPERATIONS

09/16/2015

Description: Manufactures women's, misses' or juniors' blouses or shirts. Manufactures women's, misses' or juniors' dresses. Manufactures girls', children's or infants' dresses, blouses or shirts.

Has 150 account(s). Terms are Net 30 days. Sells to wholesalers and retailers. Territory : International.

Employees: 134 which includes officer(s). 130 employed here.

Facilities: Rents 163,000 sq. ft. in a building.

Location: Industrial section on well traveled street.

Branches: Business maintains branch locations in Los Angeles CA, New York NY, and Montebello CA and also maintains a representative office in Shanghai, China.

SIC & NAICS

SIC:

Based on information in our file, D&B has assigned this company an extended 8-digit SIC. D&B's use of 8-digit SICs enables us to be more specific to a company's operations than if we use the standard 4-digit code.

The 4-digit SIC numbers link to the description on the Occupational Safety & Health Administration (OSHA) Web site. Links open in a new browser window.

23310000 Women's and misses' blouses and shirts
23350000 Women's, junior's, and misses' dresses
23610000 Girl's and children's dresses, blouses

NAICS:

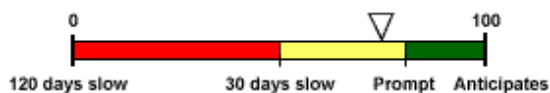
315240 Women's, Girls', and Infants' Cut and Sew Apparel Manufacturing
315240 Women's, Girls', and Infants' Cut and Sew Apparel Manufacturing
315240 Women's, Girls', and Infants' Cut and Sew Apparel Manufacturing

D&B PAYDEX

The D&B PAYDEX is a unique, dollar weighted indicator of payment performance based on up to 26 payment experiences as reported to D&B by trade references.

3-Month D&B PAYDEX: 77

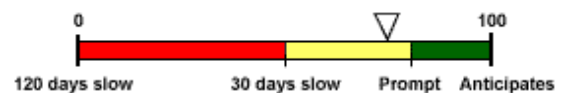
When weighted by dollar amount, payments to suppliers average 5 days beyond terms.



Based on trade collected over last 3 months.

D&B PAYDEX: 77

When weighted by dollar amount, payments to suppliers average 5 days beyond terms.



Based on up to 24 months of trade.

When dollar amounts are not considered, then approximately 87% of the company's payments are within terms.

PAYMENT SUMMARY

The Payment Summary section reflects payment information in D&B's file as of the date of this report.

Below is an overview of the company's dollar-weighted payments, segmented by its suppliers' primary industries:

	Total Rcv'd (#)	Total Dollar Amt's (\$)	Largest High Credit (\$)	Within Terms (%)	Days Slow <31 31-60 61-90 90> (%)			
Top industries:								
Misc business credit	4	9,300	0	100	-	-	-	-
Short-trm busn credit	3	710,000	500,000	72	28	-	-	-
Misc business service	2	1,250	1,000	-	100	-	-	-
Telephone communictns	2	1,000	750	100	-	-	-	-
State commercial bank	1	100,000	100,000	100	-	-	-	-

Management services	1	15,000	15,000	100	-	-	-	-
Radiotelephone commun	1	5,000	5,000	100	-	-	-	-
Computer system desgn	1	5,000	5,000	-	50	50	-	-
Misc equipment rental	1	2,500	2,500	100	-	-	-	-
Data processing svcs	1	1,000	1,000	100	-	-	-	-
OTHER INDUSTRIES	6	1,900	500	87	13	-	-	-

Other payment categories:

Cash experiences	3	2,000	1,000
Payment record unknown	0	0	0
Unfavorable comments	0	0	0

Placed for collections:

With D&B	0	0	
Other	0	N/A	
Total in D&B's file	26	853,950	500,000

The highest **Now Owes** on file is \$30,000

The highest **Past Due** on file is \$1,000

D&B receives over 600 million payment experiences each year. We enter these new and updated experiences into D&B Reports as this information is received.

PAYMENT DETAILS**Detailed Payment History**

Date Reported (mm/yy)	Paying Record	High Credit (\$)	Now Owes (\$)	Past Due (\$)	Selling Terms	Last Sale Within (months)
09/15	Ppt		50	0		1 mo
	Ppt		7,500	0		1 mo
	Ppt		1,000	0		1 mo
	Ppt		750	0		1 mo
	Ppt	500,000	0	0		6-12 mos
	Ppt	15,000	0	0		6-12 mos
	Ppt	5,000	5,000	0		1 mo
	Ppt	750	750	0		1 mo
	Ppt	500	0	0	N30	6-12 mos
	Ppt	250	250	0		1 mo
	Ppt	50	50	0	N30	1 mo
	Ppt-Slow 15	500	0	0		1 mo
	Slow 5	200,000	30,000	1,000		1 mo
	Slow 30	1,000	100	0		2-3 mos
	Slow 30-60	5,000	0	0	N30	6-12 mos
08/15	Ppt	2,500	500		Lease Agreemnt	
	Ppt	1,000	1,000	0		1 mo
05/15	Slow 30	250	0	0		6-12 mos
03/15	Ppt	100,000	0	0		2-3 mos
	Ppt	500	0	0		6-12 mos
	(021)	750			Cash account	1 mo
02/15	(022)	1,000			Cash account	1 mo
	(023)	250			Cash account	1 mo
07/14	Ppt	100	0	0	N30	6-12 mos
11/13	Ppt	250	250	0		1 mo
09/13	Ppt	10,000	250	0		1 mo

Payment experiences reflect how bills are met in relation to the terms granted. In some instances payment beyond terms can be the result of disputes over merchandise, skipped invoices etc.

Each experience shown is from a separate supplier. Updated trade experiences replace those previously reported.

FINANCE

05/18/2015

Two-year statement comparative:

	Fiscal Dec 31 2012	Interim May 31 2013
Current Assets	10,552,390	9,434,872
Current Liabs	8,091,660	5,666,407
Current Ratio	1.3	1.67
Working Capital	2,460,730	3,768,465
Other Assets	811,607	721,721
Net Worth	1,065,246	2,471,626
Sales	120,306,239	42,899,764
Long Term Liab	2,207,091	2,018,560
Net Profit (Loss)	4,174,650	1,407,181

Interim statement dated MAR 31 2014:

Assets		Liabilities	
Cash	5,550	Accts Pay	4,066,230
Accts Rec	8,171,192	N P Former Shareholder	514,409
Inventory	1,862,883	Accruals	929,429
Prepaid	366,117	Taxes	(64,491)
Curr Assets	\$10,405,742	Curr Liabs	\$5,445,577
Fixt & Equip	446,343	Note Payable Former Shareholder	1,369,005
Deposits	214,131	Deferred Rent	177,912
		COMMON STOCK	37,500
		RETAINED EARNINGS	4,036,222
Total Assets	\$11,066,216	Total	\$11,066,216

From JAN 25 2014 to MAR 31 2014 sales \$30,107,558; cost of goods sold \$22,338,748. Gross profit \$7,768,810; operating expenses \$5,151,464. Operating income \$2,617,346; other income \$129,312; other expenses \$110,884. Net income \$2,635,774.

Prepared from books without audit.

On MAY 15 2015 Kazi Alam, Controller, submitted the above figures.

Source contacted verified information on 2015-05-15.

KEY BUSINESS RATIOS

Statement date: MAR 31 2014
Based on this number of establishments: 25

Firm		Industry Median	
Return of Sales:	8.8	Return of Sales:	2.8
Current Ratio:	1.9	Current Ratio:	2.0
Assets / Sales:	UN	Assets / Sales:	51.1
Total Liability / Net Worth:	UN	Total Liability / Net Worth:	140.4

UN = Unavailable

PUBLIC FILINGS

The following Public Filing data is for information purposes only and is not the official record. Certified copies can only be obtained from the official source.

UCC FILINGS

This data is for informational purposes only, certification can only be obtained through the Sacramento Office of the California Secretary of State.

Collateral: Accounts receivable and proceeds - General intangibles(s) and proceeds - Leased Equipment and proceeds
Type: Original
Sec. party: CANON FINANCIAL SERVICES, MT LAUREL, NJ
Debtor: ALL ACCESS APPAREL INC
Filing number: 127327898845
Filed with: SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
Date filed: 09/06/2012
Latest Info Received: 09/13/2012

This data is for informational purposes only, certification can only be obtained through the Sacramento Office of the California Secretary of State.

Collateral: Inventory and proceeds - Account(s) and proceeds - Assets and proceeds - Chattel paper and proceeds
Type: Original
Sec. party: WELLS FARGO BANK, NATIONAL ASSOCIATION, CHARLOTTE, NC
Debtor: ALL ACCESS APPAREL, INC.
Filing number: 127299490558
Filed with: SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
Date filed: 02/01/2012
Latest Info Received: 02/16/2012

This data is for informational purposes only, certification can only be obtained through the Sacramento Office of the California Secretary of State.

Collateral: Accounts receivable and proceeds - General intangibles(s) and proceeds - Leased Equipment and proceeds
Type: Original
Sec. party: CANON FINANCIAL SERVICES, MT LAUREL, NJ
Debtor: ALL ACCESS APPAREL INC
Filing number: 097215785105
Filed with: SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
Date filed: 12/02/2009
Latest Info Received: 12/10/2009

This data is for informational purposes only, certification can only be obtained through the Sacramento Office of the California Secretary of State.

Collateral: Accounts receivable and proceeds - General intangibles(s) and proceeds - Leased Equipment and proceeds
Type: Original
Sec. party: CANON FINANCIAL SERVICES, MT LAUREL, NJ
Debtor: ALL ACCESS APPAREL INC
Filing number: 097193648663
Filed with: SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
Date filed: 04/14/2009
Latest Info Received: 04/23/2009

This data is for informational purposes only, certification can only be obtained through the Sacramento Office of the California Secretary of State.

Collateral: Inventory and proceeds - Account(s) and proceeds - Chattel paper and proceeds - Contract rights and proceeds - and OTHERS
Type: Original
Sec. party: WELLS FARGO CENTURY, INC., LOS ANGELES, CA

Debtor: ALL ACCESS APPAREL, INC.
Filing number: 087160165973
Filed with: SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
Date filed: 06/03/2008
Latest Info Received: 06/12/2008

This data is for informational purposes only, certification can only be obtained through the Sacramento Office of the California Secretary of State.

Type: Amendment
Sec. party: WELLS FARGO CENTURY, INC., LOS ANGELES, CA WELLS FARGO TRADE CAPITAL SERVICES, INC, NEW YORK, NY
Debtor: ALL ACCESS APPAREL, INC.
Filing number: 1373435328
Filed with: SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
Date filed: 01/04/2013
Latest Info Received: 01/10/2013
Original UCC filed date: 06/03/2008
Original filing no.: 087160165973

This data is for informational purposes only, certification can only be obtained through the Sacramento Office of the California Secretary of State.

Type: Continuation
Sec. party: WELLS FARGO CENTURY, INC., LOS ANGELES, CA WELLS FARGO TRADE CAPITAL SERVICES, INC, NEW YORK, NY
Debtor: ALL ACCESS APPAREL, INC.
Filing number: 1373436345
Filed with: SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
Date filed: 01/07/2013
Latest Info Received: 01/08/2013
Original UCC filed date: 06/03/2008
Original filing no.: 087160165973

This data is for informational purposes only, certification can only be obtained through the Sacramento Office of the California Secretary of State.

Collateral: Leased Equipment and proceeds
Type: Original
Sec. party: DE LAGE LANDEN FINANCIAL SERVICES, INC., WAYNE, PA
Debtor: ALL ACCESS APPAREL, INC.
Filing number: 147436378548
Filed with: SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
Date filed: 11/12/2014
Latest Info Received: 11/25/2014

This data is for informational purposes only, certification can only be obtained through the Sacramento Office of the California Secretary of State.

Collateral: Leased Equipment and proceeds
Type: Original
Sec. party: CANON FINANCIAL SERVICES, MT LAUREL, NJ
Debtor: ALL ACCESS APPAREL INC
Filing number: 107240881990
Filed with: SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA
Date filed: 08/06/2010
Latest Info Received: 08/12/2010

This data is for informational purposes only, certification can only be obtained through the Sacramento Office of the California Secretary of State.

Collateral: Leased Computer equipment and proceeds
Type: Original
Sec. party: IBM CREDIT LLC, ARMONK, NY
Debtor: ALL ACCESS APPAREL, INC.
Filing number: 087175787383
Filed with: SECRETARY OF STATE/UCC DIVISION, SACRAMENTO, CA

Date filed: 10/20/2008
Latest Info Received: 10/30/2008

The public record items contained in this report may have been paid, terminated, vacated or released prior to the date this report was printed.

GOVERNMENT ACTIVITY

Activity summary

Borrower (Dir/Guar):	NO
Administrative debt:	YES
Contractor:	NO
Grantee:	NO
Party excluded from federal program(s):	NO

Possible candidate for socio-economic program consideration

Labor surplus area:	YES (2015)
Small Business:	YES (2015)
8(A) firm:	N/A

The details provided in the Government Activity section are as reported to Dun & Bradstreet by the federal government and other sources.

Copyright 2015 Dun & Bradstreet - Provided under contract for the exclusive use of subscriber 926000381