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THE RETURN TO CAPITAL IN CHINA

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### **ABSTRACT**

China's investment rate is one of the highest in the world, which naturally leads one to suspect that the return to capital in China must be quite low. Using the data from China's national accounts, we estimate the rate of return to capital in China. We find that the aggregate rate of return to capital averaged 25% during 1978-1993, fell during 1993-1998, and has become flat at roughly 20% since 1998. This evidence suggests that the aggregate return to capital in China does not appear to be significantly lower than the return to capital in the rest of the world. We also find that the standard deviation of the rate of return to capital across Chinese provinces has fallen since 1978.

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## Introduction

China has one of the highest investment rates in the world, over 40 percent of its GDP in recent years. A natural question to ask is: Does China invest too much? On the one hand, China is still a low-income economy, with a capital-labor ratio that is low compared with those of advanced economies, and thus the potential returns to investment could be high. On the other hand, as Robert Lucas pointed out,<sup>1</sup> other constraints, such as low levels of human capital, backward technology, and low quality of institutions, may limit the realization of the potential high returns to capital in China as in other developing countries. The fact that capital often flows from poor to rich countries reminds us that the return to capital is not always higher in poor countries.

What does it mean to say that China invests too much? A natural metric to use in answering this question is the return to capital. For example, China's economic growth rate might have been so high that the return to capital has fallen little if at all, despite high investment rates. Put differently, the investment rate in China might be high precisely *because* the return to capital in China is high. The questions to be asked, then, are: Has the return to capital in China fallen significantly over time? Is it now low relative to returns in other countries?

Another issue concerns the *allocation* of investment within China--whether China has invested too much in certain sectors or certain regions and too little in other sectors and regions? Does the return to capital differ significantly across sectors and provinces in China? Has this dispersion of returns changed over time?

This paper measures the return to capital in China, calculated using data on the share of capital in total income, the capital-output ratio (where both capital and output are measured at market prices), the depreciation rate, and the growth rate of output prices relative to capital prices. Although the approach is conceptually

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<sup>1</sup> Lucas (1990).

straightforward, the major challenge is the data, which we discuss below before presenting our estimates.

Although we are not aware of any other papers that estimate the aggregate return to capital in China, many papers have reported estimates of the capital stock in the course of estimating productivity growth in China.<sup>2</sup> Our estimates of the capital stock in China differ from these earlier estimates in two principal ways. First, we make use of the updated data reported by China's National Bureau of Statistics (NBS) after the 2004 census. Second, we calculate the capital stock in market prices rather than in constant prices. We do this because our goal is to calculate the return to capital, which is a function of the capital-output ratio measured at market prices.

We begin by discussing the methodology we use to estimate the return to capital. We next discuss the data and address several potential measurement problems. We then present our estimates of the aggregate return to capital in China, first for a base case using simple aggregate measures and then for a number of alternatives. These include alternative sectoral concepts that remove residential housing, agriculture, and mining, and alternative capital concepts that include inventories and consider various depreciation rates for fixed capital. We also measure after-tax returns for our base case, and we compare our base case estimate of the return to capital for China with estimates for other economies. Finally, we consider the efficiency of capital allocation in China by measuring the dispersion of the return to capital across sectors and regions and how it has changed over time.

Our base case estimate shows that the aggregate rate of return to capital in China fell from roughly 25 percent between 1979 and 1992 to about 20 percent between 1993 and 1998 and has remained in the vicinity of 20 percent since 1998. These rates of return are above rates of return for most advanced economies calculated on similar basis. They are also high relative to a large sample of economies at all stages of development. Estimates with the alternative treatment of residential housing and business inventories show returns rising in recent years. All in all, our findings on the

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<sup>2</sup> For example, Perkins (1988), Chow and Li (2002), Huang, Ren, and Liu (2002), and Young (2003).

returns to capital provide no evidence to believe that China invests too much at the aggregate level--all sectors, regions, and types of ownership included. And what evidence we have on the dispersion of returns suggests that investment in China is being distributed more efficiently than in the past.

## Methodology

There are several methods one can use to measure the return to capital. One method is to use estimates of the return to capital in financial markets to back out the aggregate return to capital. This would be a natural method to use in a country with well-developed financial markets, but it is clearly inappropriate in the Chinese context. A second method is to estimate the return to capital by regressing output on a measure of the capital stock. However, this method would lead to biased estimates of the return to capital, because the capital stock is surely affected by omitted variables that also affect aggregate output.

The method we will use to measure the return to capital is quite simple in that it is based on only one assumption and one accounting identity. Consider a decision by a firm at the margin to purchase a unit of capital for use in production. If we assume that the firm takes the output price as given (we will relax this assumption later), the nominal return from this transaction is

$$(1) \quad i(t) = \frac{P_Y(t)MPK_j(t)}{P_{K_j}(t)} - \delta_j + \hat{P}_{K_j}(t).$$

Here  $i$  is the nominal rate of return,  $P_Y$  is the price of the output good,  $P_{K_j}$  is the price of capital of type  $j$ ,  $\delta_j$  is the depreciation rate of type  $j$  capital,  $MPK_j$  is the marginal *physical* product of type  $j$  capital, and  $\hat{P}_{K_j}$  is the percentage rate of change of the price of capital of type  $j$ . (This is simply a rewriting of the Hall-Jorgenson rental price equation.) Two things are important to notice about this equation. First, if asset

markets for capital goods are working efficiently, the return from investing in capital should be the same for every type of capital and for every investor. Clearly, capital markets may not work efficiently. Second, what matters for determining the return to capital is not the marginal *physical* product of capital, but rather the ratio of the marginal *revenue* product of capital to the price of capital.

We cannot estimate the nominal return to capital directly from the above equation, because we do not observe the marginal product of capital. However, we can infer it from data on capital's share of total output, which we may proxy as 1 minus labor's share, or  $1 - \frac{W(t)L(t)}{P_Y(t)Y(t)}$ , where  $W$  is wages and  $L$  employment. The share of payments to capital is given by

$$(2) \quad \alpha(t) \equiv \frac{\sum_j P_Y(t) MPK_j(t) K_j(t)}{P_Y(t) Y(t)}.$$

Substituting equation 1 into this accounting identity, we get

$$(3) \quad \alpha(t) = \frac{P_K(t) K(t) [i(t) - \hat{P}_K(t) + \delta(t)]}{P_Y(t) Y(t)}.$$

Here

$$P_K(t) K(t) \equiv \sum_j P_{K_j}(t) K_j(t)$$

denotes the nominal value of the aggregate capital stock,

$$\hat{P}_K(t) \equiv \sum_j \left( \frac{P_{K_j}(t) K_j(t)}{P_K(t) K(t)} \right) \hat{P}_{K_j}(t)$$

denotes the average growth rate of the price of capital, and

$$\delta(t) \equiv \sum_j \left( \frac{P_{K_j}(t) K_j(t)}{P_K(t) K(t)} \right) \delta_j$$

denotes the average depreciation rate. The real rate of return to capital  $r(t)$  can then be calculated from equation 3 as

$$(4) \quad r(t) = i(t) - \hat{P}_Y(t) = \frac{\alpha(t)}{P_K(t)K(t)/P_Y(t)Y(t)} + (\hat{P}_K(t) - \hat{P}_Y(t)) - \delta(t).$$

We will use this formula to measure the real rate of return to capital in China (which we refer to as the “return to capital” for short).

The key thing to notice about equation 4 is that we measure the capital-output ratio at market prices, which includes any expected change in the price of capital as part of its return. Francesco Caselli and James Feyrer also make this point in the context of measuring differences in the return to capital across countries.<sup>3</sup> When the price of capital is equal to the price of output and the growth rates of these two prices are the same, equation 4 boils down to the familiar expression that the real rate of return to capital is the ratio of the capital share in income to the real capital-output ratio minus the depreciation rate.

Our expression for the return to capital assumes that firms take output prices as given. When the output price exceeds marginal cost, the capital share will include profits ( $\pi$ ), reflecting imperfect competition. In this case, the marginal revenue product is  $\frac{P_Y}{\mu} MPK_j$ , where  $\mu \geq 1$  denotes the ratio of price to marginal cost (or 1 plus the markup). Thus, equation 2 becomes:

$$(5) \quad \alpha(t) \equiv \frac{\sum_j \frac{P_Y(t)}{\mu} MPK_j(t) K_j(t)}{P_Y(t)Y(t)} + \frac{\pi(t)}{P_Y(t)Y(t)}.$$

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<sup>3</sup> Caselli and Feyrer (2006).

Since the portion of revenue accruing to such profits is given by  $\frac{\mu-1}{\mu}$ , the real return to capital is now

$$(6) \quad r(t) = i(t) - \hat{P}_Y(t) = \frac{\alpha(t) - \frac{\mu-1}{\mu}}{P_K(t)K(t)/P_Y(t)Y(t)} + (\hat{P}_K(t) - \hat{P}_Y(t)) - \delta(t).$$

This shows that ignoring the presence of imperfect competition gives an upward bias to the marginal return to capital realized by firms.

What are plausible magnitudes of the resulting bias? If we assume that the price of capital grows at the same rate as the price of output; that the labor share is 50 percent, the depreciation rate is 10 percent, and the nominal capital-output ratio is 1.67;<sup>4</sup> and that firms take output prices as given, the real return to capital is 20 percent. If we relax the price-taking assumption and assume a markup over marginal cost of 10 percent, the real return to capital falls to 14 percent instead. We will not take the markup into account when estimating the real return to capital in China. Since our goal is to compare the return to capital in China over time and with returns to capital in other countries, this comparison based on our estimates will be misleading only if the bias due to imperfect competition has changed over time in China or is either more or less prevalent in China than in other countries in the world.

## Data

We need three pieces of data to back out the return to capital: a measure of aggregate output, a measure of the aggregate capital stock, and a measure of the share of payments to capital. We describe each in turn.

### *Aggregate Output*

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<sup>4</sup> As discussed later, these are the rough numbers in the case of China.



As with data for any country, one always has to consider the possibility that the GDP estimates provided by China's NBS are inaccurate. Two important institutional details about the Chinese statistical system matter in this context. First, the backbone of the Chinese national accounts is the data provided by local governments to the NBS. Many observers argue that local governments have an incentive to overstate local GDP. Although this has been true in certain periods, the NBS is well aware of the problem and uses independently sourced data to adjust the data provided by local governments. As a result, reported aggregate GDP is typically lower than the sum of reported provincial GDPs. In addition, local governments do not always have an incentive to overstate GDP. In recent years, for example, the central government has been trying to cool down the economy, and this has given local governments an incentive to understate local GDP so as to evade the central government's contractionary macroeconomic policies.

Second, the NBS bases its adjustment to the locally provided data on nationwide economic censuses conducted every ten years.<sup>5</sup> After a census is conducted, the NBS retrospectively revises its previous estimates of aggregate GDP. Clearly, if the economy has been growing rapidly, the unrevised data will be less accurate as one gets further away from the latest census year, and thus the retrospective adjustments in the most recent years will be larger as well. Fortunately, the last such census took place fairly recently, in 2004, and the NBS has revised its estimates of nominal GDP from 1978 through 2004 on the basis of this census.<sup>6</sup> In these new data, GDP in 2004 was revised upward by 16.8 percent, or several times the 4.4 percent upward revision for gross fixed capital formation from the same census. We will use the revised national accounts data provided by the NBS for our estimates, which will obviously account for some of the differences between the numbers we use for the investment rate in China and those used in previous studies. To maintain consistency, we also

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<sup>5</sup> Two censuses resulted in major revisions to the GDP data. The 1993 census was for the tertiary sector, and the 2004 census was for all nonagricultural sectors.

<sup>6</sup> Revised GDP data are reported in the 2006 *China Statistical Yearbook*.

adjust the provincial estimates so that the sum of provincial GDPs equals the estimate of national GDP.<sup>7</sup>

Angus Maddison has criticized China's GDP data from two angles, arguing that official GDP was underestimated for 1978 and that the growth rate of the official GDP deflator is too low.<sup>8</sup> However, any potential problem with the 1978 estimate would obviously only affect our estimate of the return to capital in that year, and not those for more recent years. The potential problem with the GDP deflator does not affect our estimate of the nominal return to capital, because we measure GDP in current instead of constant prices, but it would obviously affect our estimate of the real return to capital. We note, however, that the NBS retrospectively increased the growth rate of the GDP deflators after the 2004 census, and we use these revised deflators for our estimates.

One might also be concerned about the profit data reported by firms, and in particular the possibility of overstatement. For example, if multinational firms face lower tax rates in China than in their home countries, they may deliberately, through their internal transfer pricing, overstate their profits and the value added of their Chinese operations so as to reduce their tax liability in the home country. There are several reasons why this needs not be a real problem, however. First of all, the profits reported to the government statistical agencies by firms in China are not to be used for tax purposes.<sup>9</sup> Second, some multinational firms can claim a tax credit in their home country for taxes paid to the Chinese government. Third, the problem just described affects only foreign firms; domestic firms do not necessarily face incentives to

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<sup>7</sup> Provincial GDP data are reported in NBS (2003) and in the 2004-06 editions of *China Statistical Yearbook*. Because we are mainly interested in the dispersion of returns among provinces, we did not revise provincial GDP and investment data after the 2004 census. Allocating the increase in GDP and investment among provinces proportionally would not change the results.

<sup>8</sup> Maddison (1998). To address the potential bias in the GDP deflator, Young (2003) uses alternative price indices to deflate nominal GDP.

<sup>9</sup> Article 33 of "Regulations on National Economic Census" states that "[T]he use of materials regarding units and individuals collected in economic census shall be strictly limited to the purpose of economic census and shall not be used by any unit as the basis for imposing penalties on respondents of economic census."

overstate their profits. In fact, Hongbin Cai, Qiao Liu, and Geng Xiao find evidence that domestic firms *understate* profits in order to evade taxes.<sup>10</sup>

### *Capital Stock*

The second thing we need to measure is the capital stock. China's National Bureau of Statistics (NBS) releases a series called "investment in fixed assets." This statistic, reported monthly, is the one most frequently used by Chinese government officials to measure aggregate investment. Figure 1 shows that investment in fixed assets increased from 20 percent of GDP in 1981 to just below 50 percent in 2005. This evidence has prompted many observers to conclude not only that China's investment rate is too high, but also that this ongoing trend of a rising investment share in GDP cannot be sustained.

However, there are two reasons why this widely used series may not provide an accurate measure of the change in China's capital stock.<sup>11</sup> The first is that the NBS counts the value of purchased land and expenditure on used machinery and preexisting structures as part of investment in fixed assets. Clearly, neither of these should be regarded as an increase in China's reproducible capital stock. The second is that the series is based on survey data for large investment projects only, which will obviously understate aggregate investment.<sup>12</sup>

Although less widely used, an alternative estimate of investment that addresses these problems, called "gross fixed capital formation," is available from the NBS, but only once a year rather than monthly. The NBS calculates this measure by subtracting the value of land sales and expenditure on used machinery and buildings from investment in fixed assets, and then adds expenditure on small-scale investment projects. As figure 1 shows, the investment rate as measured by the share of gross fixed capital formation in GDP increased much less rapidly than did that measured by

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<sup>10</sup> Cai, Liu, and Xiao (2006).

<sup>11</sup> Xu (2000).

<sup>12</sup> Specifically, before 1997 the investment survey asked firms to report all investment expenditures over 50,000 yuan. Beginning in 1997 the threshold was increased to investment expenditures over 500,000 yuan.

investment in fixed assets, rising from 30 percent in 1978 to 42 percent in 2005. Since gross fixed capital formation is a more accurate measure of the change in China's reproducible capital stock, this is the series we will use to measure the capital stock in China.

The main limitation of this series is that it is not disaggregated into different types of investment, whereas the series on investment in fixed assets is disaggregated into investment in structures and buildings and investment in machinery and equipment.<sup>13</sup> To get around this problem, we assume that the shares of the two types of capital in fixed capital formation are the same as those for total investment in fixed assets.<sup>14</sup>

We now turn to the investment price deflators. After 1990 the NBS reports separate price indices for investment in structures and buildings and for investment in machinery and equipment. For 1978-89 we assume that the price of structures is accurately measured by the deflator of value added in the construction industry.<sup>15</sup> Similarly, we assume that the price of machinery and equipment during the same period is accurately measured by the output price deflator of the domestic machinery and equipment industry. Before 1978 we assume that the growth rate of the prices of the two types of investment goods is simply the growth rate of the aggregate price of fixed capital formation.<sup>16</sup>

With data on nominal investment and investment prices in hand, we estimate the quantity of the two types of capital using the standard perpetual inventory approach. We initialize the capital stock in 1952 as the ratio of investment in 1953 (the first year for which investment data are available) to the sum of the average growth rate of

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<sup>13</sup> This is why many Chinese researchers (for example, Huang, Ren, and Liu, 2002; Wang and Wu, 2003) use investment in fixed assets series to estimate the capital stock.

<sup>14</sup> Our data for 1952-77 are from Hsueh and Li (1999). Data for 1978-2004 were adjusted after the 2004 National Economic Census and are published in *China Statistical Yearbook 2006* together with the 2005 data.

<sup>15</sup> From 1990 to 2004 (when both series are available), the correlation between the construction output deflator and the deflator for investment in structures is 0.95.

<sup>16</sup> The price indices for fixed capital formation before 1978 are from Hsueh and Li (1999).

investment in 1953-58 and the depreciation rate. We assume that the depreciation rate is 8 percent for structures and 24 percent for machinery.<sup>17</sup>

Our procedure for calculating the capital stock differs from those used by other authors. Dwight Perkins uses the capital accumulation series reported by the NBS under the Material Production System (the national accounts system used under central planning); this series is no longer available after 1993.<sup>18</sup> He assumes an annual depreciation rate of 5 percent and an initial capital-output ratio (in 1980) of 3.

Gregory Chow and Kui-Wai Li measure investment by gross capital formation (including inventories) use accounting depreciation reported in the national accounts instead of economic depreciation, and use Chow's proprietary data to estimate the initial capital stock (in 1953).<sup>19</sup> The procedure we use is conceptually similar to that used by Yongfeng Huang, Ruoen Ren, and Xiaosheng Liu and by Alwyn Young,<sup>20</sup> although the details differ. Huang, Ren, and Liu use investment in fixed assets disaggregated into investment in structures and buildings and investment in machinery and equipment. They deflate nominal investment (of both types of capital) by the retail price index. Young computes the capital stock for the nonagricultural sector from the NBS series on gross fixed capital formation but does not distinguish the two types of capital. In turn, he imputes the price index for investment as the residual of the price of aggregate nonagricultural output after subtracting the price of consumption and export goods.

### *Share of Capital*

The final piece of information we need is the share of capital in total income, which we calculate as the residual of labor income. The NBS provides annual data on

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<sup>17</sup> We arrive at these estimates of depreciation rates from estimates of the useful lives of structures and buildings (thirty-eight years) and machinery and equipment (twelve years) in Wang and Wu (2003).

<sup>18</sup> Perkins (1988).

<sup>19</sup> Chow and Li (2002); Chow (1993).

<sup>20</sup> Huang, Ren, and Liu (2002); Young (2003).

the labor share for each province and each sector but not for the aggregate economy.<sup>21</sup> We therefore estimate the aggregate labor share as the average of the provincial labor shares weighted by the share of each province in GDP. As table 1 shows, the resulting estimate of the capital share typically fluctuates between 46 and 50 percent of GDP but experiences a sharp rise from 2003 through 2005.

[table 1 about here]

There are potentially two concerns about our use of the NBS estimate of aggregate labor income in this calculation. First, the reported labor shares may understate true labor income (and thus overstate true capital income) if there are unmeasured nonwage benefits. However, the NBS explicitly includes an estimate of nonwage benefits in the numbers for labor income. In the manufacturing sector, for example, nonwage benefits account for 20 percent and wage income for 30 percent of aggregate income in the sector.<sup>22</sup>

Second, the NBS estimates may again understate the labor share if, as in many developing countries, the reported figures for aggregate labor income exclude the imputed labor income of self-employed workers.<sup>23</sup> In fact, before 2005, the NBS counted *all* self-employment income as labor income. Therefore our estimates for those years actually *overstate* the true labor share and understate the true capital share. In 2005 the NBS for the first time explicitly excluded the imputed capital income of self-employed workers from the published estimates of labor income. Unfortunately, the NBS does not report the magnitude of this adjustment, and so we are unable to adjust our capital share estimates accordingly for the years before 2005.

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<sup>21</sup> See Hsueh and Li (1999) for 1978-95, NBS (2003) for 1996-2002, *China Statistical Yearbook 2004* for 2003, and *China Statistical Yearbook 2006* for 2005. The share of capital in total income for 2004 is missing from the official data and is therefore taken to be the average of those for 2003 and 2005.

<sup>22</sup> We get the 30 percent wage income share by aggregating wage payments and value added from firm-level data from the Chinese industrial survey in 2003. Since the NBS reports that the share of total labor *compensation* (including nonwage benefits) in the manufacturing sector is 50 percent, the NBS's imputed nonwage income must be 20 percent of manufacturing value added.

<sup>23</sup> Gollin (2002).

## Estimates of the Return to Capital

Figure 2 plots our base case estimate of the aggregate rate of return to capital in China, derived from equation 4 and the data in table 1. Again, this estimate properly aggregates structures and equipment and measures the capital-output ratio in current prices. As the figure shows, the annual return to capital in China fell between 1993 and 1998 from roughly 25 percent to 20 percent. Since 1998 the annual return to capital has remained in the vicinity of 20 percent, despite the 8-percentage-point increase in the investment rate (figure 1). Therefore, a central finding is that, despite China having one of the highest rates of investment in the world, the return to capital in China does not appear to be significantly lower than that in the rest of the world.<sup>24</sup>

Two remarks about the underlying data are in order. First, the gap between the growth rate of the investment goods deflator and the growth rate of the GDP deflator was extremely volatile during the 1992-95 period: the relative price of capital rose 10 percent a year in 1992-93 and fell by 10 percent a year in 1994-95. In all other years the relative price of capital grew at a roughly constant annual rate of slightly under 3 percent. To eliminate the volatility in the estimated return to capital caused by the volatility in the relative price of capital during 1992-95, we adjust the GDP deflator over this period by assuming that its growth rate was proportional to that of the investment goods deflator over the same period, while maintaining the accumulated growth of the GDP deflator over this period.

Second, the data we use for 2004 and 2005 are preliminary, for three reasons. One is that the NBS did not provide an estimate of the labor share in 2004. We therefore assumed that the labor share in 2004 is the average of the labor share in 2003 and 2005. Another is that, as noted earlier, the labor share in 2005 excludes the imputed capital income of self-employed workers, but the NBS does not make a similar adjustment for earlier years. Finally, the 2005 data reported in the 2006 *China Statistical Yearbook* are preliminary and are likely to be revised by the NBS in 2007.

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<sup>24</sup> See, for example, Poterba (1999) for a comparison of rates of return to capital in a sample of OECD countries.

<sup>26</sup> Data on investment in residential housing are from *China Statistical Yearbook*, various years. The price index and the depreciation rate for buildings and structures are used to construct the stock of residential housing. Total

The base case provides estimates of the rate of return that are most comparable with commonly cited aggregate measures for other countries. Alternative measures that require additional, disaggregated data may be more useful for some purposes, but these data may be less reliable. Nonetheless, it is useful to look at some alternative estimates using the data that are available. These estimates address both conceptual and measurement issues that affect the base case. They include alternative measures of the capital stock relevant for business investment and alternative measures of the income associated with such investment.

We first measure the return to capital excluding residential housing. Investment in residential housing has increased very rapidly in China, but it is possible that the flow of services generated by the housing stock is undervalued in the Chinese national accounts. Specifically, the NBS imputes the rental value of the housing stock as 3 percent of the original value of the housing stock. Figure 3 presents our estimate of the return to the nonhousing capital stock, which we calculate by excluding the residential housing stock from the aggregate capital stock and subtracting the imputed rent on urban residential housing from our estimate of aggregate output and capital income.<sup>26</sup> As the figure shows, the annual return to nonhousing capital is roughly 5 percentage points higher than the annual return to the aggregate capital stock.

In the base case we measure capital income as the difference between labor income and total income. However, nonlabor income includes rents to agricultural land and mineral resources as well as the return to reproducible capital. Ideally, one would like to exclude these rents from our measure of capital income. In the absence of data that would allow us to do this, we estimate the return to capital in the nonagricultural and nonmining (and petroleum) sectors.<sup>27</sup> That is, we exclude the

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residential rent is computed by multiplying urban population by urban housing rent (or expense) per capita, obtained from *China Statistical Yearbook*, various years.

<sup>27</sup> Data on the value added of mining industries before 1995 are from *China Industrial Economy Statistical Yearbook* and those after 1995 are from *China Statistical Yearbook*. Data on investment in the mining industries before 2000 are from NBS (2001), and those after 2000 are from *China Statistical Yearbook 2006*. The investment data include only construction and installation. The underestimate of the investment in the mining sector will result in a downward bias of the estimated return to capital when the mining sector is excluded.



(reproducible) capital stock in the agriculture and mining sectors from the capital stock: we exclude output in these two sectors from our estimate of aggregate output; and we exclude capital income in these two sectors from our measure of aggregate capital income.

As can be seen in figure 4, the return to capital in the nonagricultural sectors slightly exceeds the aggregate return to capital in the early 1980s, but the two are virtually the same after 1988. Similarly, the return to capital in the nonmining sectors (figure 5) is higher than the aggregate return to capital in the 1980s. During this period the government set prices of mineral products artificially low. However, the gap narrows in the 1990s, after the prices of mineral products and petroleum went up sharply. For most of the period, the returns in these two alternative measures differ only little from the returns in the base case.

Our base case estimate assumes constant depreciation rates over time. However, given that depreciation reflects not only physical depreciation but also technological obsolescence, it seems plausible that obsolescence was lower before 1978, when there was presumably less technical progress. To consider the implications of this possibility, we estimate the return to capital under the assumption that the depreciation rate was 4 percentage points lower between 1952 and 1978 than after 1978, which changes our estimate of the capital stock. As figure 6 reveals, this alternative assumption leads to a lower return to capital in the earlier period and a similar return to capital in the later period compared with the base case.

In the base case, capital income includes taxes, both on output (such as the value added tax) and on enterprise income. Although society as a whole receives the return to capital gross of taxes, business investment is driven by the after-tax return. Figure 7 presents an estimate of the return to capital when we exclude these taxes from capital income.<sup>28</sup> As the figure shows, the after-tax return to capital is about 10 percentage points lower than the before-tax return.

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<sup>28</sup> Data for net taxes on production are from Hsueh and Li (1999), NBS (2003), and *China Statistical Yearbook 2004* and 2006. Data on enterprise income tax are from *China Statistical Yearbook 2006*.

So far we have treated the return to capital as a return to investment in *fixed* capital. But business also invests in inventory. Assigning all the return to fixed investment in effect treats the return to inventory investment as zero. Yet, in many cases, the inventory stock may be an important part of an enterprise's total investment. Our next alternative therefore adds inventories to the stock of fixed capital in order to calculate the return on total reproducible capital. As can be seen in figure 8, the inclusion of inventories results in a more than 10-percentage-point drop in the return to capital in the early 1980s and a 5-percentage-point drop in recent years. (We use the GDP deflator as the price index for inventory and assume zero depreciation.) The reason is that the increase in inventories was a much larger share of gross capital formation in earlier years than it is now (22.1 percent in 1978, compared with 2.6 percent in 2005). Perhaps more important than this effect on the estimated level of the return to capital is the observation that including inventories results in a modest rise in the return to capital from 1978 to 2004 instead of the small decline seen in the base case estimate.

Three of the alternatives we have considered—those for residential housing, inventories and taxes--make a substantial change to either the level or the time path of the estimated rate of return in the base case. Figure 9 presents estimates of the return to capital between 1985 and 2005 when these alternatives are combined and compares them with the base case. The middle curve represents the estimate when taxes are not removed from capital income. The resulting annual return is between 15 and 20 percent and is rising to new highs in recent years. The lower curve represents the estimate when taxes are excluded from capital income. Here the annual return fluctuates around 10 percent, and it, too, has recently risen to new highs.

We can compare our results with estimates by the Organization for Economic Cooperation and Development (OECD) that use data from the industrial firm database provided by the NBS.<sup>29</sup> The NBS database covers the period from 1998 to 2003 and includes all industrial enterprises with annual sales of 5 million yuan or higher.

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<sup>29</sup> Dougherty and Herd (2005).

Average rates of return on physical capital estimated for these industrial enterprises are 6.1 percent for 1998 and 12.2 percent for 2003, figures that roughly correspond to our estimates that include inventories in the capital stock and exclude urban residential housing and taxes (8.8 percent and 10.1 percent, respectively). However, one has to be cautious about estimates of the return to capital measured from firm-level data. First, the capital stock from firm-level data is almost always measured as the book value, rather than the market value. Second, such data is rarely comprehensive, which obviously makes it difficult to make inferences about the return to capital in the aggregate economy from such estimates. Third, because firm-level data can only contain the information of existing firms, it does not capture the return to capital of firms that have gone out of business. With aggregate data, however, the aggregate capital stock includes the capital stock of firms that have disappeared from the marketplace. Therefore, our estimates based on aggregate data would capture the effect of business failures on the aggregate return to capital, but estimates based on firm level data would not.

Finally, it is worth comparing the return to capital in China with that in other economies. Ideally, one would want to measure the capital share and the capital-output ratio in all economies worldwide with the same degree of detail with which we measure these variables in China, but this would be prohibitively time consuming. As a shortcut, we instead compute the capital-output ratio for the sample of economies in the Penn World Tables. For the capital share of income, we take the residual of the labor income share reported in 2001 by Ben Bernanke and Refet Gurkaynak; we also assume a depreciation rate of 6 percent a year.<sup>30</sup> This produces somewhat different estimates for China than those from our detailed analysis above, but the common data set provides a more direct comparison with the other economies. Figure 10 plots the return to capital against output per worker for this set of economies, again using equation 4 and measuring the capital-output ratio at market prices. As the figure

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<sup>30</sup> Bernanke and Gurkaynak (2001).

shows, the return to capital is significantly higher in China than in most of the other economies.

### **Returns to Capital across Sectors and Regions**

We now examine the heterogeneity in returns to capital in China, considering first the allocation of capital across sectors. Figure 11 plots the return to capital in China's primary (agriculture), secondary (construction, mining, and manufacturing), and tertiary (services) sectors. At the beginning of China's reforms, the return to capital was high in the secondary sector, low in the tertiary sector, and still lower in the primary sector. The returns to capital in the three sectors converged through 1989, with a large increase in the primary and tertiary sectors and a decline in the secondary sector. However, returns to capital have again diverged since 1991, with an increased return in the secondary sector, a slight decline in the primary sector, and a significant decline in the tertiary sector. These estimates use the adjusted GDP data, where the revisions largely affected services output. One possible interpretation of the data is that, in the 1990s, many investments made in the tertiary sector (schools and infrastructure, for example) increased returns in the secondary sector rather than in the tertiary sector itself. It is also likely that much of the investment in the tertiary sector contributed to productivity and output with a substantial lag.

Figure 12 plots the return to capital, again computed from equation 4, for each of China's provinces in each year from 1978 to 2005. Provinces are assigned to one of three regions, eastern, central, and western, each represented in the figure by a common symbol. Two observations can be made immediately from the figure. First, the return to capital is generally highest in the eastern region, followed by the central region, and lowest in the western region. Second, the dispersion of returns to capital across provinces has decreased over time. Whereas in the early years of reform (1978-1982), one province, Shanghai, stood out with a much higher return than all other provinces, the difference between Shanghai and the other provinces has been much

less prominent in later years. Figure 13 shows that the standard deviation of the return to capital across all provinces has a generally declining trend.

Table 2 presents transition matrices in the return to capital across provinces in four subperiods. China's twenty-eight provinces are grouped into quartiles based on the return to capital in the province; we then compute for each province the probability that, during a given period, it moves from its initial quartile to one of the other three. The results show little change in the rankings between the 1978-84 subperiod and the 1985-91 subperiods. However, the mobility among the different groups markedly increased thereafter. For example, roughly 60 percent of provinces moved to a different quartile between the 1985-91 and the 1992-98 subperiod. Finally, it is worth noting that this mobility is observed mostly among the provinces in the top three quartiles. The vast majority of provinces in the lowest quartile remain there across all subperiods.<sup>31</sup>

## Conclusions

Our estimates from China's national accounts data suggest that the return to capital in China has remained high despite China's remarkably high investment rates. Our base case estimate is that the aggregate real rate of return to capital in China is currently about 20 percent a year, somewhat lower than the estimates for the early 1990s, for example, but not low by comparison with other economies. Our alternative estimates, which adjust the base case for inventories, residential capital, and taxes, average somewhat lower returns but show those returns rising to new highs in recent years.

Why have China's high investment rates not brought low returns to capital? We see two possible reasons. First, output growth, driven by growth in total factor productivity and in the labor force, appears to have been quite rapid. Therefore the capital-output ratio does not appear to have risen by much, despite the high

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<sup>31</sup> Others have examined the relationship between investment flow and marginal product of capital across provinces (Gong and Xie, 2004; Boyreau-Debray and Wei, 2005).

investment rate. Second, the capital share of aggregate income has increased steadily in China since 1998, precisely the period that witnessed a significant increase in the investment rate. One explanation for this might be that a gradual restructuring of China's industrial sector has moved it toward more capital-intensive industries, requiring higher aggregate investment rates in the steady state. Our data do not allow us to examine the sources of the increase in the aggregate capital share since 1998, but this is clearly a fruitful avenue for future research.

One question we leave open concerns the allocation of investment in China. We have provided some evidence on the efficiency of investment allocation across provinces and across major sectors. We find clear evidence of misallocation but also some evidence that it may have lessened over time. However, it could be that the bulk of the capital misallocation takes place within provinces and within the three broad sectors. Data at the firm and farm level would be needed to address this question. However, we note that estimates by Hsieh and Peter Klenow, using firm-level manufacturing data, indicate improvement in the allocation of capital across firms within sectors since 1995.<sup>32</sup>

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<sup>32</sup> Hsieh and Klenow (2006).

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**Table 1. Variables Used in Calculating the Return to Capital in China, 1978-2005**

Year	Capital share of income (percent)	GDP (billions of yuan) <sup>a</sup>	Capital-output ratio	Depreciation rate (percent a year)	Growth rate (percent a year) of		Return to capital (percent a year) <sup>b</sup>
					Investment goods deflator	GDP deflator	
1978	50.33	364.52	1.39	12.06	0.94	1.92	23.15
1979	48.62	406.26	1.37	11.93	2.14	3.58	22.04
1980	48.85	454.56	1.36	11.77	4.98	3.79	25.40
1981	47.32	489.16	1.44	11.38	1.79	2.29	20.92
1982	46.43	532.34	1.45	11.00	2.35	-0.25	23.65
1983	46.46	596.27	1.43	10.76	3.77	1.00	24.47
1984	46.32	720.81	1.34	10.60	4.81	4.94	23.91
1985	47.10	901.60	1.24	10.63	8.61	10.21	25.74
1986	47.18	1,027.52	1.32	10.81	7.53	4.75	27.83
1987	47.47	1,205.86	1.34	10.75	6.99	5.16	26.57
1988	48.28	1,504.28	1.28	10.78	12.50	12.08	27.45
1989	48.49	1,699.23	1.41	10.82	9.52	8.51	24.55
1990	46.64	1,866.78	1.49	10.94	7.31	5.84	21.89
1991	49.97	2,178.15	1.44	10.85	9.06	6.85	26.08
1992	49.91	2,692.35	1.36	10.73	15.53	8.24	26.37
1993	49.63	3,533.39	1.31	10.65	29.37	15.12	27.92
1994	48.89	4,819.78	1.39	10.59	10.25	20.61	24.86
1995	47.44	6,079.37	1.37	10.68	4.97	13.74	24.05
1996	47.20	7,117.66	1.39	10.65	4.52	6.44	21.38
1997	47.11	7,897.30	1.48	10.55	2.13	1.51	21.99
1998	46.88	8,440.23	1.57	10.55	0.02	-0.86	20.18
1999	47.58	8,967.71	1.64	10.53	-0.14	-1.26	19.56
2000	48.52	9,921.46	1.63	10.53	1.61	2.06	18.71
2001	48.54	10,965.52	1.65	10.50	0.71	2.05	17.50
2002	49.08	12,033.27	1.67	10.49	0.38	0.58	18.61
2003	50.38	13,582.28	1.66	10.49	3.10	2.61	20.43
2004 <sup>c</sup>	54.49	15,987.83	1.63	10.48	6.87	6.91	22.82
2005 <sup>c</sup>	58.60	<b>18,308.48*</b>	1.72	10.47	1.43	3.92	21.04

Source: NBS and authors' calculations.

a. At current prices.

b. Using GDP deflator adjusted as described in the text for 1992-95. Estimated returns to capital without making the adjustment are 33.30, 41.47, 14.26, and 15.16 percent for 1992, 1993, 1994, and 1995, respectively.

c. preliminary

**Table 2. Transition Matrices for China's Provinces Ranked by Return to Capital<sup>a</sup>**

Initial quartile	Final quartile			
	1	2	3	4
<i>From 1978-84 to 1985-91</i>				
1 (highest)	0.71	0.14	0.14	0.00
2	0.29	0.71	0.00	0.00
3	0.00	0.14	0.57	0.29
4 (lowest)	0.00	0.00	0.29	0.71
<i>From 1985-91 to 1992-98</i>				
1	0.43	0.29	0.29	0.00
2	0.43	0.29	0.14	0.14
3	0.14	0.43	0.14	0.29
4	0.00	0.00	0.43	0.57
<i>From 1992-98 to 1999-2005</i>				
1	0.43	0.29	0.14	0.14
2	0.57	0.14	0.14	0.14
3	0.00	0.43	0.43	0.14
4	0.00	0.14	0.29	0.57
<i>From 1978-84 to 1999-2005</i>				
1	0.43	0.29	0.14	0.14
2	0.57	0.14	0.14	0.14
3	0.00	0.43	0.43	0.14
4	0.00	0.14	0.29	0.57

Source: Authors' calculations using NBS data.

a. Table reports the probability that a province moves from the indicated group in the initial period to the indicated group in the final period. Group 1 consists of those Chinese provinces ranked 1 through 7 by return to capital in the corresponding period; group 2, those ranked 8 through 14; group 3, those ranked 15 through 21; and group 4, those ranked 22 through 28.

**Figure 1. Investment in China, 1978-2005**

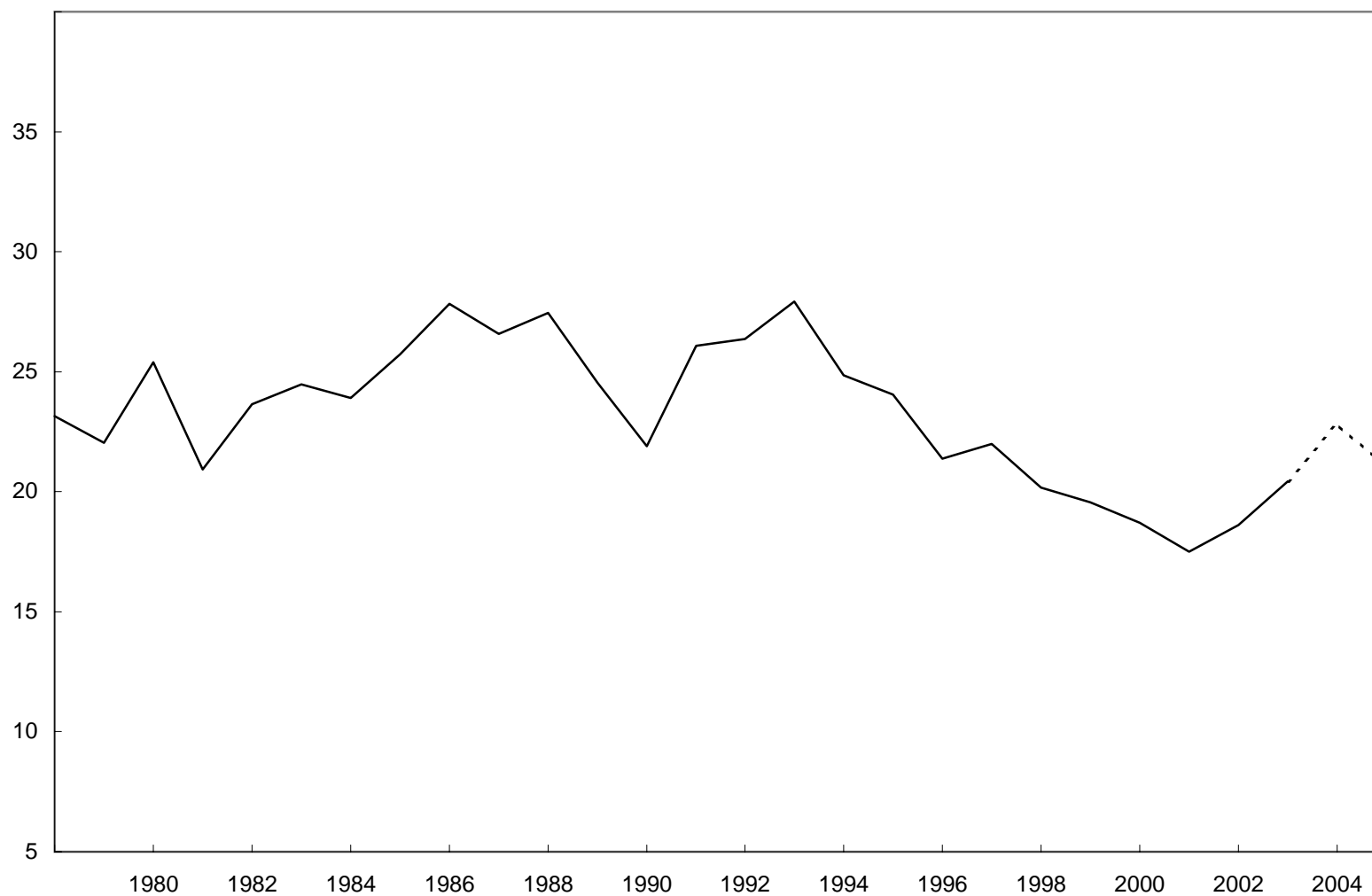
Percent of GDP



Source: NBS.

**Figure 2. Base Case Estimate of Return to Capital, 1978-2005<sup>a</sup>**

Percent a year

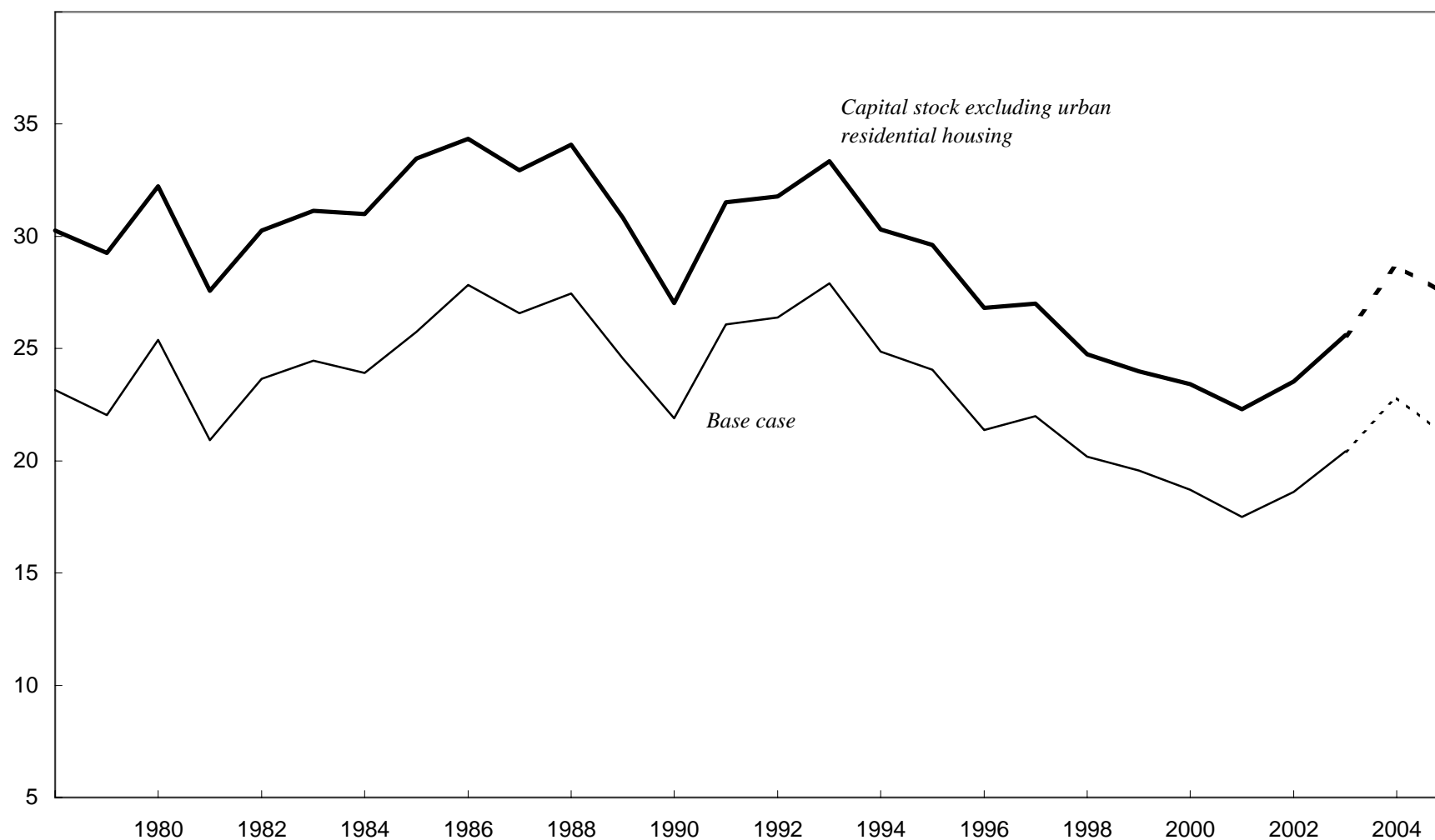


Source: NBS and authors' calculations.

a. Dashed extension to line indicates preliminary results.

**Figure 3. Return to Capital Excluding Residential Housing, 1978-2005<sup>a</sup>**

Percent a year

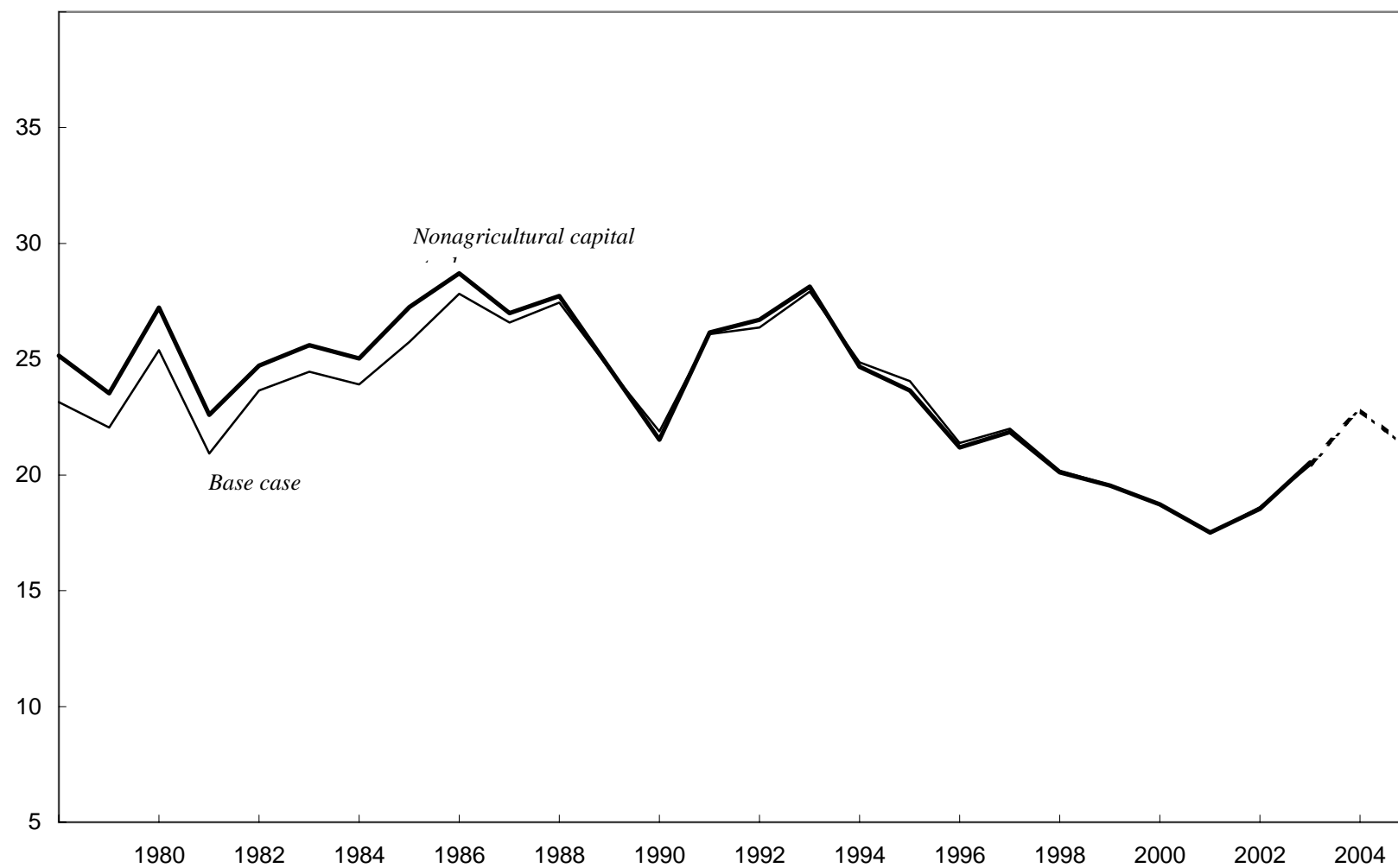


Source: NBS and authors' calculations.

a. Dashed lines indicate preliminary results.

**Figure 4. Return to Nonagricultural Capital, 1978-2005<sup>a</sup>**

Percent a year

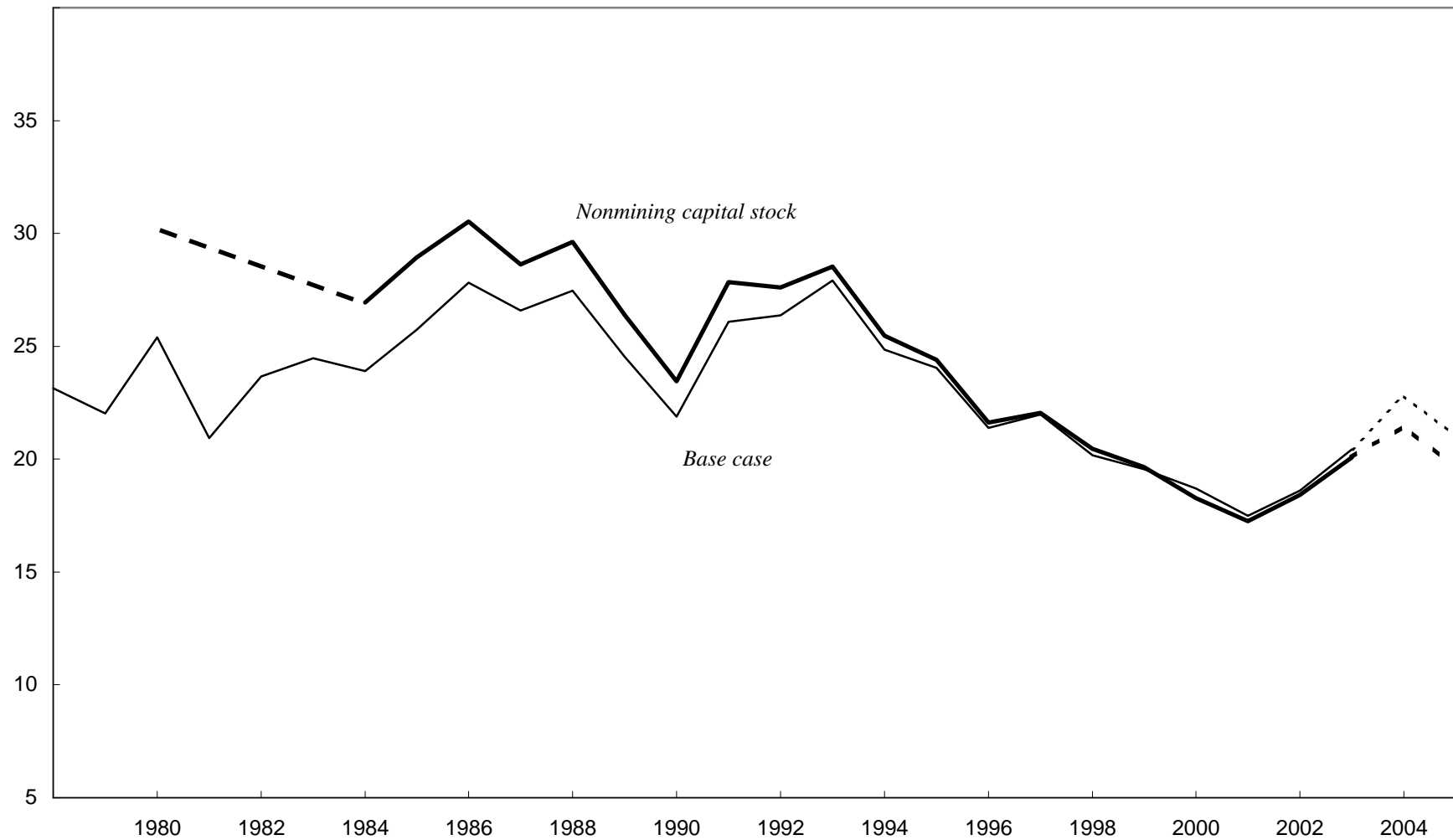


Source: NBS and authors' calculations.

a. Dashed lines indicate preliminary results.

**Figure 5. Return to Nonmining Capital, 1978-2005<sup>a</sup>**

Percent a year



Source: NBS and authors' calculations.

a. Dashed lines indicate preliminary results or (for 1981-83 return to nonmining capital) data not available.



**Figure 6. Return to Capital under Different Assumed Depreciation Rates, 1978-2005<sup>a</sup>**

Percent a year

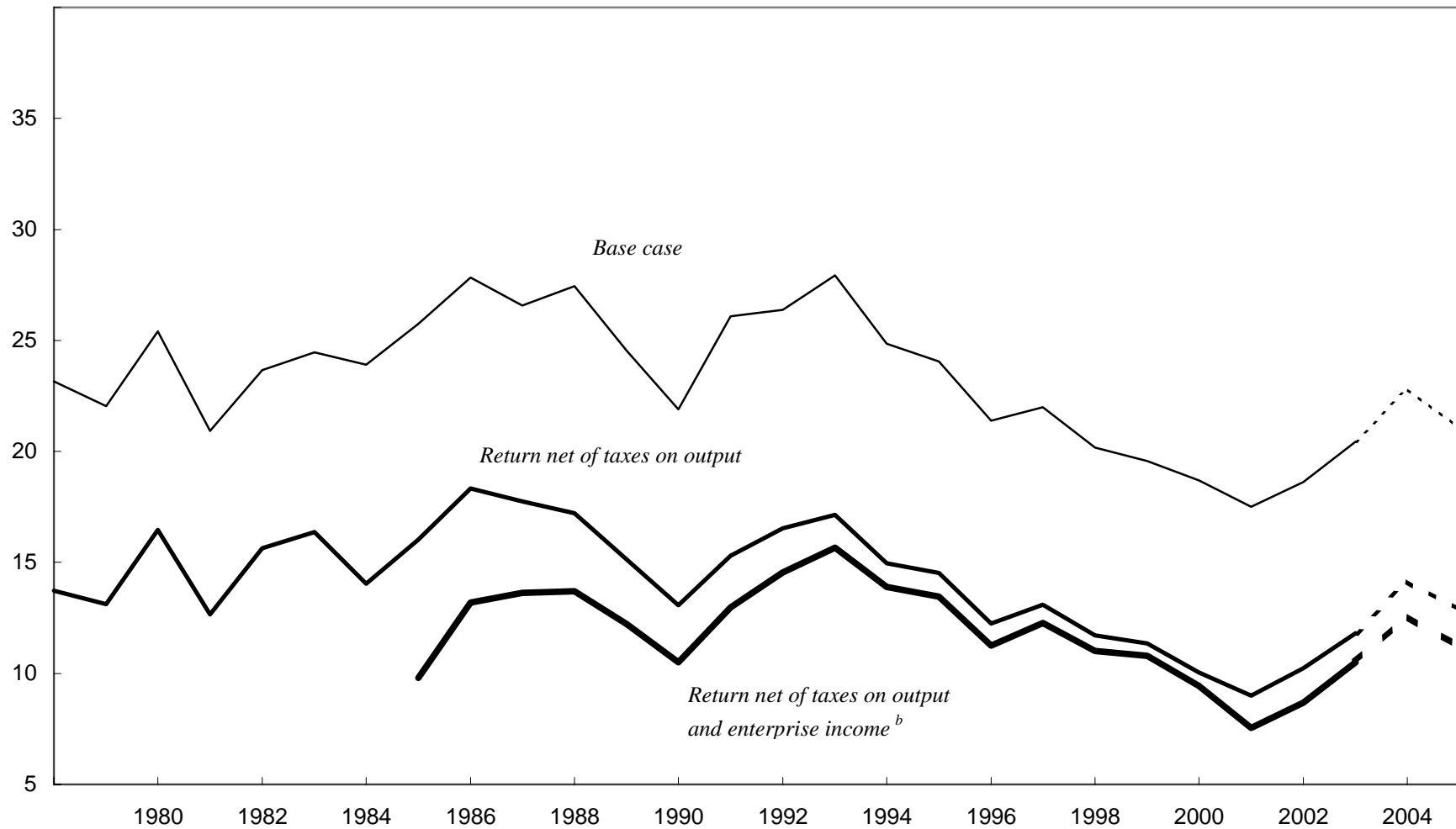


Source: NBS and authors' calculations.

a. Dashed extensions to lines indicate preliminary results.

**Figure 7. Return to Capital after Taxes, 1978-2005<sup>a</sup>**

Percent a year



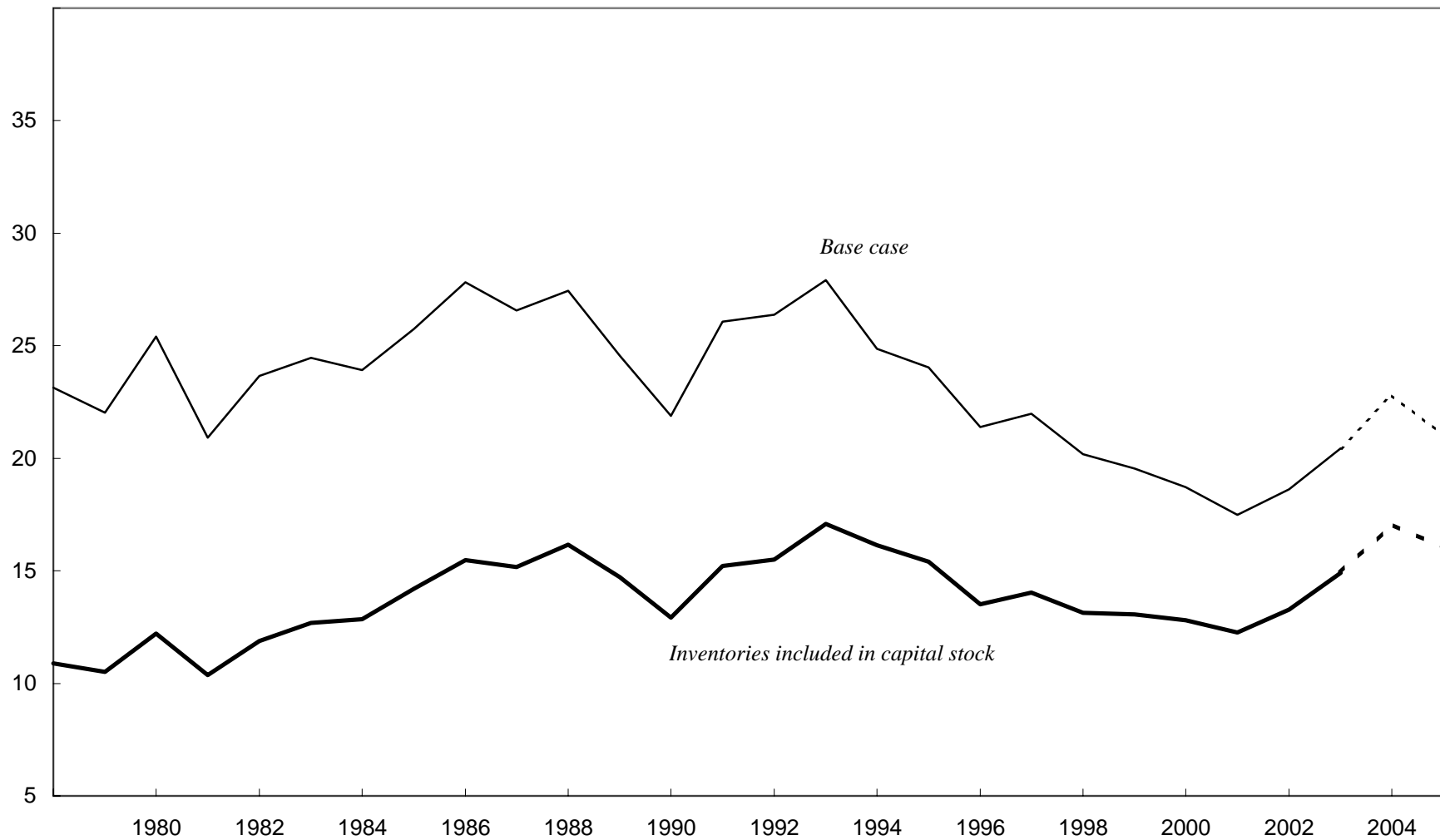
Sources: NBS; Hsueh and Li (1999); authors' calculations.

a. Dashed lines indicate preliminary results.

b. Data on enterprise income tax is unavailable before 1985.

**Figure 8. Return to Capital Inclusive of Inventories, 1978-2005<sup>a</sup>**

Percent a year

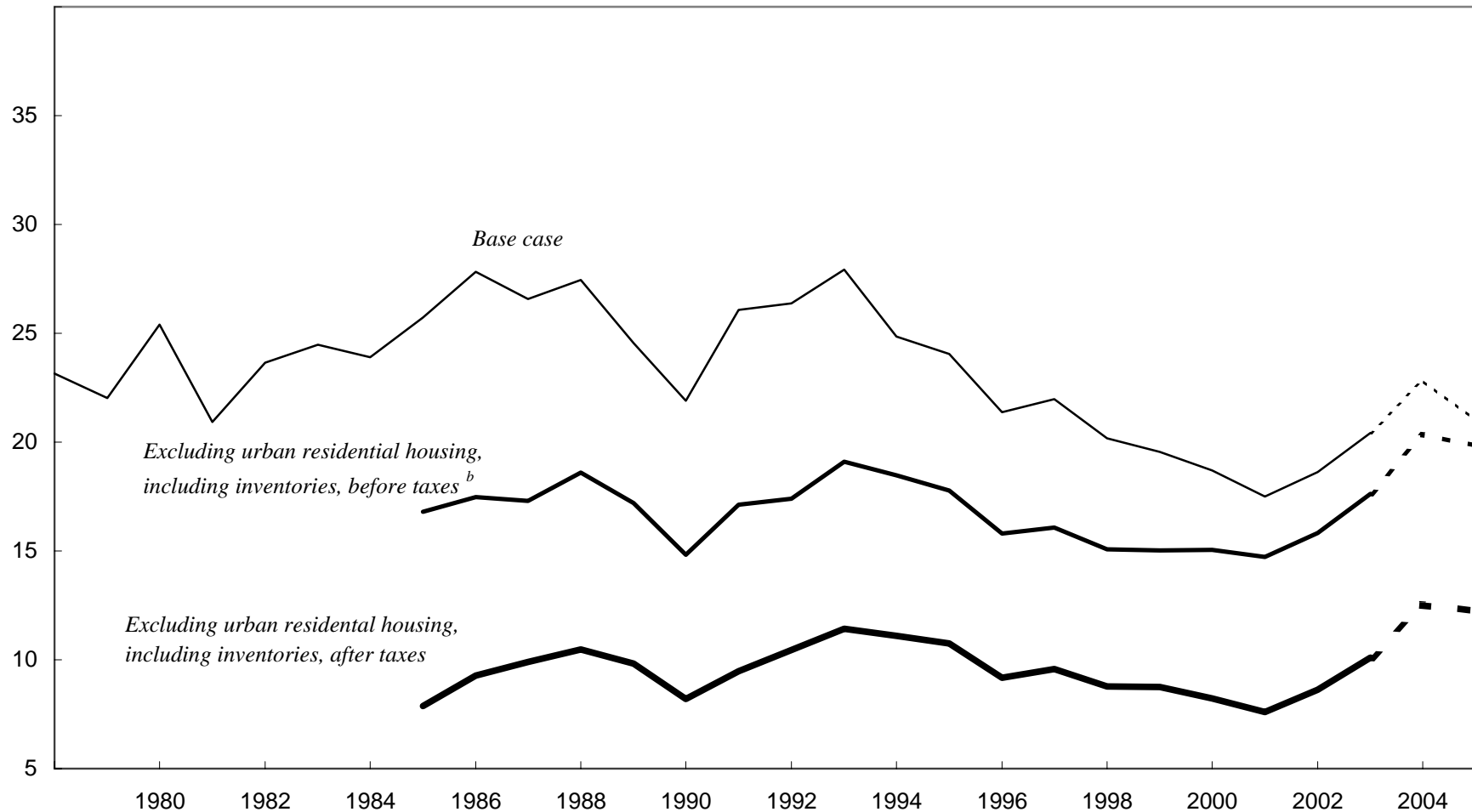


Sources: NBS and authors' calculations.

a. Dashed extensions to lines indicate preliminary results.

**Figure 9. Before- and After-Tax Return to Capital Excluding Residential Housing and Including Inventories, 1978-2005<sup>a</sup>**

Percent a year



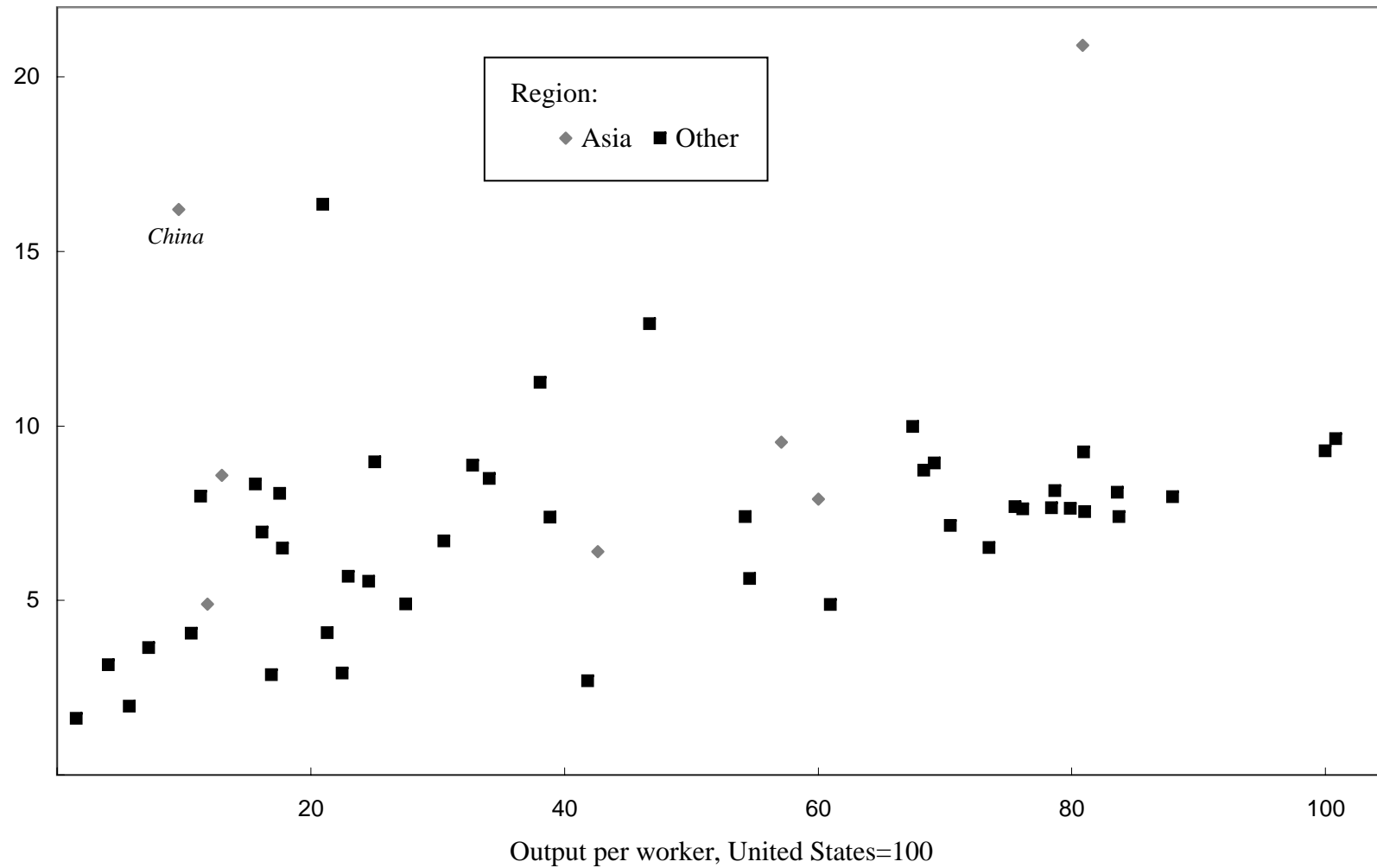
Sources: NBS and authors' calculations.

a. Dashed extensions to lines indicate preliminary results.

b. Data on enterprise income tax is unavailable before 1985.

**Figure 10. Return to Capital and Output per Worker in a Sample of Economies, 1998<sup>a</sup>**

Return to capital, percent a year



Sources: Penn World Tables; Bernanke and Gurkaynak (2001); authors' calculations.

a. Data are for 52 developed and developing countries worldwide.

**Figure 11. Return to Capital by Sector, 1978-2005<sup>a</sup>**

Percent a year



Sources: NBS and authors' calculations.

a. Dashed lines indicate preliminary results.

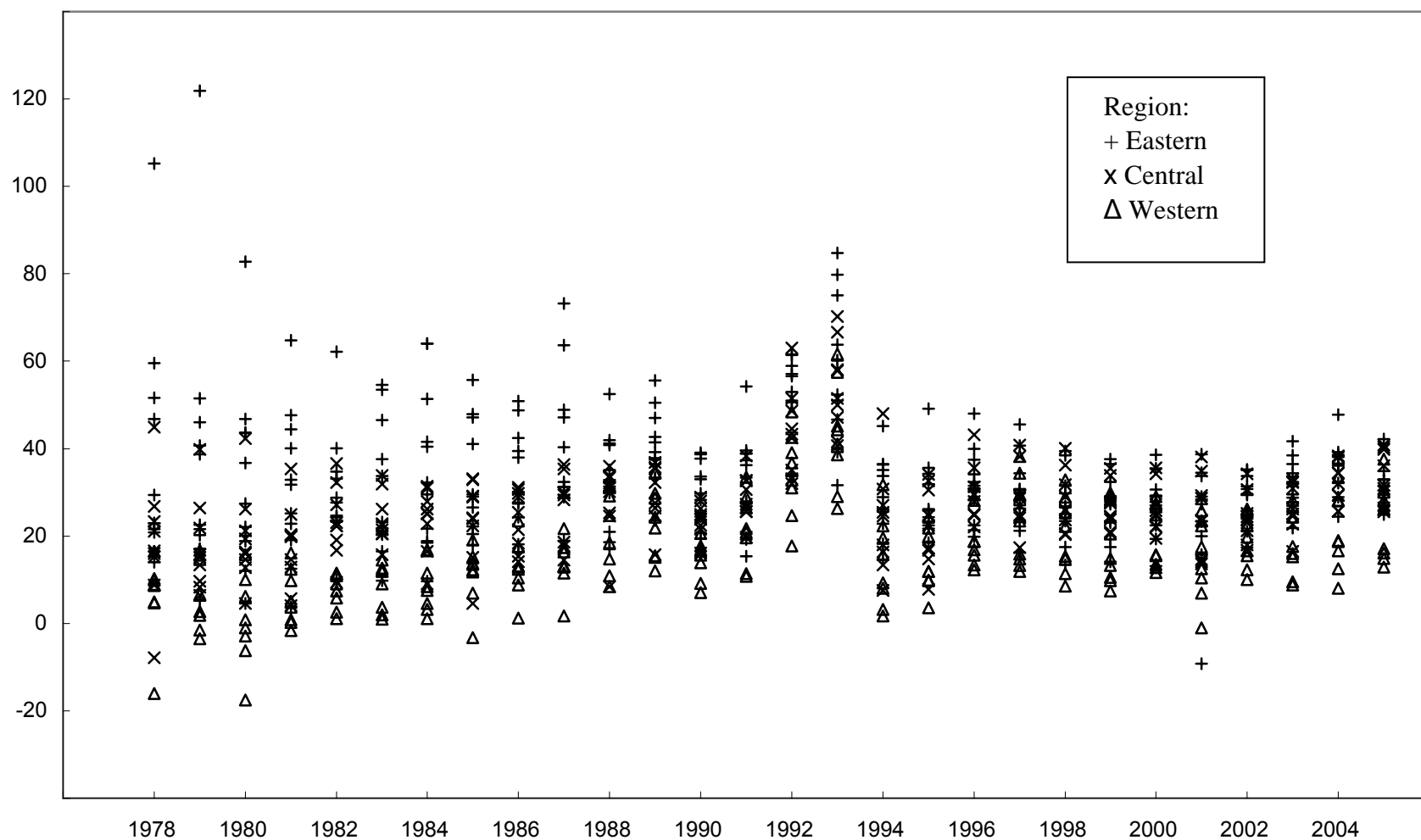
b. Construction, mining, and manufacturing.

c. Services.

d. Agriculture.

**Figure 12. Return to Capital by Province, 1978-2005<sup>a</sup>**

Percent a year

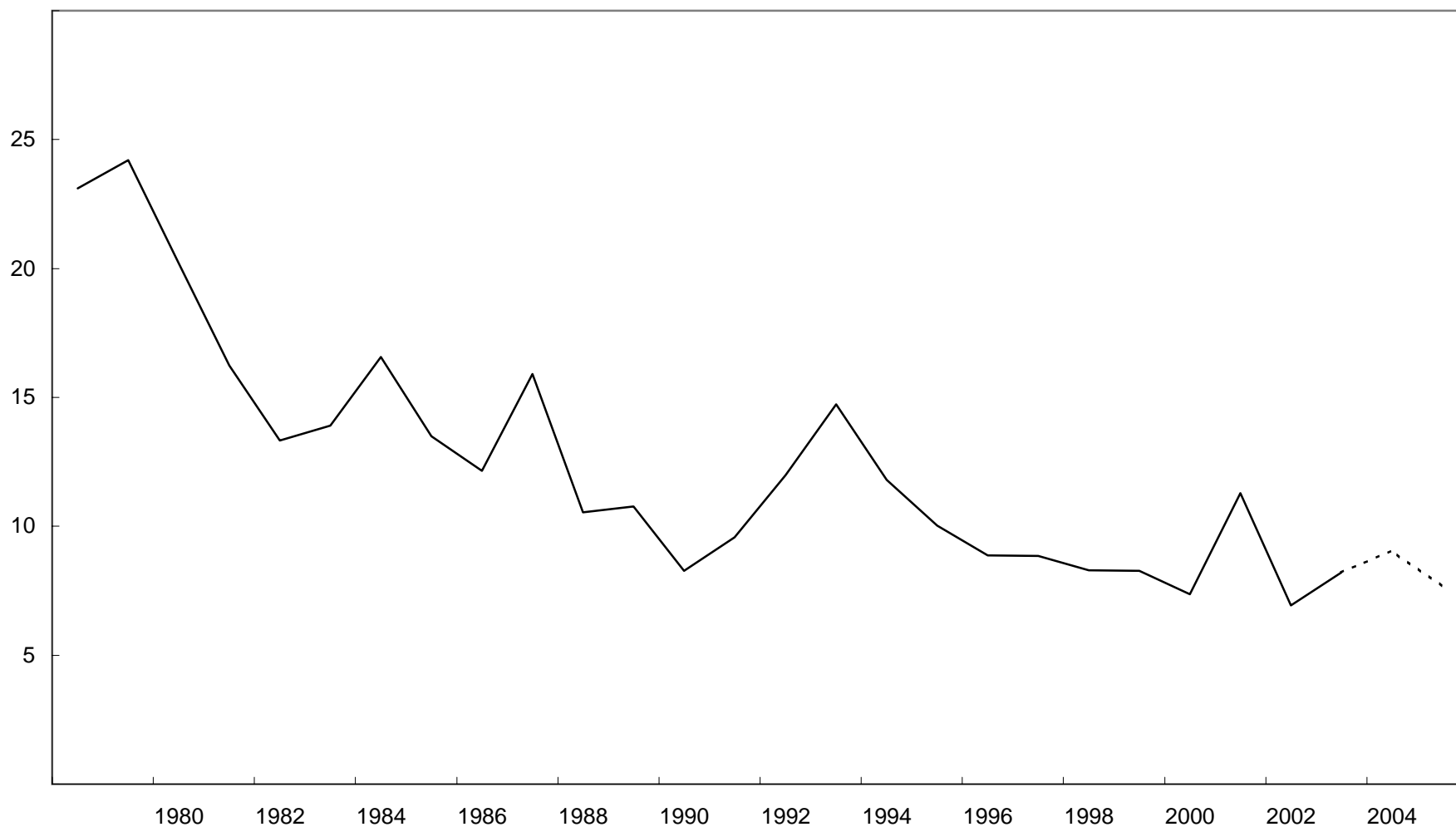


Sources: NBS and authors' calculations.

a. Data for 2004 and 2005 are preliminary; each observation represents the estimated return in one of China's 28 provinces.

**Figure 13. Standard Deviation of Returns to Capital across Provinces, 1978-2005<sup>a</sup>**

Percent a year



Source: NBS and authors' calculations.

a. Dashed extension to line indicates preliminary results; data are for China's 28 provinces.