# Logistic Regression Modeling (Cleaned\_3.csv)

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## Attributes:

```
1: StageName (factor)
2: RecordType.Name 3: RICE_Supported___c
4: Actual_Close_Date__c (factor)
5: Lead_Faculty___c 6: Lead_School___c
7: Parent_Opportunity___c (factor)
8: Industry
9: Industry_Sub_Type___c
10: Business_Type___c
11: Is_External(1)__c (facotr)
12: ParentId (factor)
13: CloseYear
14: CloseMonth
15: CreatedYear
16: CreatedMonth
# Reading Data In
data <- read.csv("/Users/ChantelleChiu/Documents/GitHub/Project-90106-G28/Chantelle/clea
                                                         header = TRUE, stringsAsFactors = T)
names(data) <- c("X1", "X2", "X3", "X4", "X5", "X6", "X7", "X8", "X9", "X10",</pre>
                                                         "X11", "X12", "X13", "X14", "X15", "X16")
#summary(data)
Build regression model with 1 predictor ("StageName") and 15 features (X2-X6)
 \bmod 1 \leftarrow glm(factor(X1) \sim X2 + X3 + factor(X4) + X5 + X6 + factor(X7) + X8 + X9 + X10 + factor(X11) 
                                        family = "binomial", data = data)
# 10-fold cross_validation
train control <- trainControl(method = "cv", number = 10)
```

```
# train the model on data set
model <- train(factor(X1)~X2+X3+factor(X4)+X5+X6+factor(X7)+X8+X9+X10+factor(X11)+factor
               data = data,
               trControl = train control,
               method = "glm",
               family="binomial")
summary(model)
##
## Call:
## NULL
##
## Deviance Residuals:
##
       Min
                 1Q
                      Median
                                   3Q
                                           Max
## -4.1117 -0.8075 -0.2331
                               0.8376
                                        3.2370
##
## Coefficients: (17 not defined because of singularities)
##
                                                             Estimate Std. Error
## (Intercept)
                                                           -4.173e+02 1.144e+02
## `X2Competitive Bid`
                                                           -4.011e+00 8.683e-01
## `X2Consultancy (Non-research)`
                                                           -2.242e+00 7.333e-01
## `X2Custom Education (MSPACE Included)`
                                                           -2.814e+00 7.316e-01
## X2Grants
                                                           -2.785e+00 7.361e-01
## X2Internship
                                                           -2.099e+00 8.288e-01
## X2Panel
                                                           -2.122e+00 7.889e-01
## `X2Parent Grant`
                                                            1.044e+01 2.118e+00
## X2Philanthropic
                                                           -2.154e+00 9.111e-01
## `X2Research Contract`
                                                           -2.394e+00 7.258e-01
## X2Sponsorship
                                                           -1.686e+00 8.815e-01
## `X2Technology Transfer`
                                                           -1.836e+00 7.385e-01
## `X3RIC RE&D and BD&I`
                                                            2.354e+00 2.371e-01
## `X3RIC-BD&I`
                                                            1.181e+00 2.211e-01
## `X3RIC-RE&D`
                                                            9.437e-01 2.969e-01
## `factor(X4)1`
                                                            1.956e+00 1.138e+00
## X50012e000002ZGfbAAG
                                                           -9.963e-01 8.322e-01
## X50012e000002ZLg7AAG
                                                           -9.597e-01 8.368e-01
## X50012e000002ZLgIAAW
                                                           -1.432e+00 8.326e-01
## X50012e000002ZLgJAAW
                                                           -2.286e+00 9.800e-01
## X50012e000002ZmnxAAC
                                                           -2.342e+00 8.845e-01
## X50012e000002ZmnzAAC
                                                           -2.037e+00 9.768e-01
## X50012e000002Zmo0AAC
                                                            1.446e-01 8.156e-01
## X50012e000002ZmOUAA0
                                                            1.214e+13 2.123e+14
## X50012e000002Zm0ZAA0
                                                           -7.869e-01 8.796e-01
## X50012e000002ZNYOAA4
                                                           -2.067e+00 9.535e-01
```

шш	VE0010-000007+0MAAG	4 504-115	2 075-107
	X50012e000002Zt0MAAS X50012e000002Zt1iAAC	-4.504e+15 -7.487e+09	3.875e+07 6.711e+07
##	X50012e000002Zt11AAC X50012e000002Zt1RAAS	-1.719e-01	8.374e-01
	X50012e000002Zt1RAAS X50012e000002Zt1ZAAC	-1.719e-01 -4.504e+15	6.732e+07
##	X5NotGiven	-4.063e+00	8.571e-01
		-7.933e-01	1.193e+00
	X60012e000002YlvyAAC	-1.693e+00	1.193e+00 1.099e+00
##	X60012e000002Ym9QAAS	-1.093e+00 -1.918e+00	
	X60012e000002YmBqAAK		1.522e+00
	X60012e000002YmMXAA0	-2.502e-01	1.090e+00
##	X60012e000002YmNRAA0	-5.571e-01	1.125e+00
##	X60012e000002YmVtAAK	-1.032e+00	1.074e+00
##	X60012e000002YneJAAS	4.511e-01	9.945e-01
	X60012e000002YnERAA0	-5.899e-01	1.148e+00
##	X60012e000002YnrYAAS	-2.990e+00	1.131e+00
##	X60012e000002YoY7AAK	-2.122e+00	1.090e+00
##	X60012e000002YoYUAA0	-8.405e-01	8.522e-01
##	X60012e000002Z3OuAAK	-2.401e+00	1.263e+00
##	X60012e000002Z3p1AAC	-3.743e-01	1.147e+00
##	X60012e000002Z3pPAAS	-1.467e+00	1.018e+00
	X60012e000002Z4IxAAK	-1.146e+00	1.234e+00
	X60012e000002Z4JyAAK	-7.236e-01	1.074e+00
	X60012e000002Z4oNAAS	1.069e+00	1.329e+00
##	X60012e000002Z51dAAC	2.035e-01	1.014e+00
##	X60012e000002Z51eAAC	-1.692e+00	1.087e+00
##	X60012e000002Z67WAAS	-3.507e-01	1.148e+00
##	X60012e000002Z6AWAA0	-1.284e+00	1.041e+00
##	X60012e000002ZLgBAAW	-1.908e+00	1.068e+00
	X60012e000002ZLgOAAW	-1.214e+13	2.123e+14
##	X60012e000002Z1mBAAS	-3.129e-01	1.473e+00
	X60012e000002Zt0bAAC	-1.494e+00	1.021e+00
	X60012e000002Zt0cAAC	-1.300e+00	1.013e+00
	X60012e000002Zt0gAAC	4.504e+15	4.746e+07
	X60012e000002Zt0hAAC	1.941e-01	1.145e+00
##	X60012e000002Zt0jAAC	-2.477e+00	1.166e+00
	X60012e000002Zt0mAAC	-1.343e+00	1.010e+00
##	X60012e000002Zt0nAAC	-3.505e-01	1.142e+00
##	X60012e000002Zt0rAAC	-1.579e+00	1.306e+00
##	X60012e000002Zt0XAAS	-1.272e+00	1.149e+00
##	X60012e000002Zt0YAAS	7.970e-01	8.603e-01
##	X60012e000002Zt0ZAAS	-4.504e+15	6.713e+07
##	X60012e000002Zt10AAC	-7.533e-01	1.017e+00
##	X60012e000002Zt1FAAS	-3.361e-01	1.028e+00
##	X60012e000002Zt1MAAS	-1.496e+01	7.051e+02
##	X60012e000002Zt1PAAS	-1.049e+00	1.092e+00
##	X60012e000002Zt1VAAS	4.135e-01	1.473e+00

```
## X60012e000002Zt20AAC
                                                          -1.021e+00 1.099e+00
                                                          -1.215e+00 1.153e+00
## X60012e000002Zt21AAC
## X60012e000002Zt25AAC
                                                          -1.214e+13 2.123e+14
## X60012e000002Zt28AAC
                                                          -1.214e+13 2.123e+14
## X60012e000003jZXsAAM
                                                           4.504e+15 6.711e+07
                                                          -2.103e+00 9.843e-01
## X6NotGiven
## `factor(X7)1`
                                                          -4.543e-01 1.659e-01
## `X8Agriculture & Horticulture`
                                                          -2.501e+00 1.757e+00
## `X8Aquaculture & Fisheries`
                                                          -1.584e+00 2.149e+00
## `X8Construction & Construction Materials`
                                                          -2.029e+00 1.759e+00
## X8Defence
                                                          -1.151e+00 1.752e+00
## X8Education
                                                          -8.837e+12 1.451e+13
## `X8Energy & Utilities`
                                                          -1.837e+00 1.755e+00
## `X8Forestry & Paper`
                                                          -1.329e+00 2.134e+00
## X8Health
                                                          -1.537e+00 1.868e+00
## `X8Manufacturing & R&D`
                                                          -2.556e+00 1.818e+00
## `X8Materials: Chemicals & Industrial Metals`
                                                          -3.022e+00 1.801e+00
## `X8Mining & Refining`
                                                          -2.572e+00 1.777e+00
## `X8Mining Equipment and Technology Services`
                                                          -3.322e+00 1.953e+00
## `X8Public Administration`
                                                          -2.273e+00 1.749e+00
## X8Services
                                                          -8.837e+12 1.451e+13
## `X8Technology: IT & Telephone Services`
                                                          -2.345e+00 1.756e+00
## X8Transportation
                                                          -8.221e+00 1.294e+01
## `X8Transportation & Logistics`
                                                          -2.474e+00 1.772e+00
## X8Veterinary
                                                          -1.839e+00 1.796e+00
                                                           6.625e-01 1.045e+00
## X9Aerospace
## `X9Agriculture & Horticulture`
                                                                  NA
                                                                             NA
## `X9Aquaculture & Fisheries`
                                                                             NΑ
                                                                  NΑ
## `X9Automobiles, Heavy Vehicles & Industrial Machinery` -1.389e-01 7.158e-01
                                                          -1.645e-01 6.974e-01
## `X9Biotechnology (non-Pharma)`
## `X9Business & Professional`
                                                           8.837e+12 1.451e+13
## X9Community
                                                           8.837e+12 1.451e+13
## `X9Construction & Construction Materials`
                                                                  NA
                                                                             NA
## `X9Consumer Goods`
                                                           7.198e-02 8.550e-01
## X9Defence
                                                                  NA
                                                                             NA
                                                          -9.056e-01 7.490e-01
## X9Diagnostics
## X9Education
                                                           8.837e+12 1.451e+13
## `X9Energy & Utilities`
                                                                  NA
                                                                             NA
## `X9Engineering and Scientific`
                                                           8.837e+12 1.451e+13
## `X9Entertainment & Creative Industries`
                                                           8.837e+12 1.451e+13
## X9Environmental
                                                           8.837e+12 1.451e+13
## `X9Financial & Insurance`
                                                           8.837e+12 1.451e+13
                                                          -2.318e-01 6.367e-01
## `X9Food & Beverage`
## `X9Forestry & Paper`
                                                                  NΑ
                                                                             NΑ
## `X9Hardware, Electronics and Electrical Equipment`
                                                                  NA
                                                                             NA
```

```
## `X9Health Care & Healthy Aging`
                                                           -6.153e-01 6.888e-01
## `X9Materials: Chemicals & Industrial Metals`
                                                                    NA
                                                                               NA
## `X9Medical Devices`
                                                           -5.171e-01
                                                                        7.698e-01
## `X9Mining & Refining`
                                                                               NA
                                                                    NA
## `X9Mining Equipment and Technology Services`
                                                                    NΑ
                                                                               NΑ
## X9Pharmaceuticals
                                                           -1.255e+00
                                                                        6.875e-01
## `X9Public Administration`
                                                                    NA
                                                                               NA
## `X9Research Tools/Consumables`
                                                                               NA
                                                                    NA
## `X9Retail, Travel, Hospitality & Leisure`
                                                            8.837e+12
                                                                        1.451e+13
## X9Services
                                                            8.837e+12
                                                                        1.451e+13
## `X9Technology: IT & Telephone Services`
                                                                    NA
## X9Transportation
                                                                    NΑ
                                                                               NΑ
## `X9Transportation & Logistics`
                                                                    NA
                                                                               NA
## X9Veterinary
                                                                    NA
                                                                               NA
## `X10Government: Australia: Federal`
                                                           -2.887e-01 4.451e-01
## `X10Government: Australia: Local & State`
                                                           -2.168e-01 4.430e-01
## `X10Government: International`
                                                           -6.140e-01 4.746e-01
## `X10Large Australian Corporate`
                                                           -3.657e-01 4.549e-01
## `X10Multinational / Other Large Corporate`
                                                           -8.298e-01 4.462e-01
## `X10Not for profit`
                                                           -1.832e-01 4.456e-01
## `X10PFRO (Publicly-Funded Research Organisation)`
                                                           -2.130e+00 5.880e-01
## `X10RDC (Rural Research and Development Corporations)` -4.338e-01 6.281e-01
## `X10SME (small to medium enterprise)`
                                                           -5.141e-01 4.428e-01
## X10University
                                                            4.019e-01 4.710e-01
## `factor(X11)1`
                                                                    NΑ
                                                                               NΑ
## `factor(X12)1`
                                                           -3.461e-01 1.105e-01
## X13
                                                           -1.807e-01 4.604e-02
## X14
                                                           -1.594e-01 1.235e-02
                                                            3.900e-01 4.848e-02
## X15
## X16
                                                            1.655e-02 1.163e-02
##
                                                              z value Pr(>|z|)
## (Intercept)
                                                           -3.649e+00 0.000263 ***
## `X2Competitive Bid`
                                                           -4.620e+00 3.84e-06 ***
## `X2Consultancy (Non-research)`
                                                           -3.057e+00 0.002233 **
## `X2Custom Education (MSPACE Included)`
                                                           -3.846e+00 0.000120 ***
## X2Grants
                                                           -3.783e+00 0.000155 ***
## X2Internship
                                                           -2.533e+00 0.011322 *
## X2Panel
                                                           -2.690e+00 0.007138 **
## `X2Parent Grant`
                                                            4.931e+00 8.17e-07 ***
## X2Philanthropic
                                                           -2.364e+00 0.018090 *
## `X2Research Contract`
                                                           -3.298e+00 0.000973 ***
## X2Sponsorship
                                                           -1.913e+00 0.055775 .
## `X2Technology Transfer`
                                                           -2.486e+00 0.012902 *
## `X3RIC RE&D and BD&I`
                                                            9.926e+00 < 2e-16 ***
## `X3RIC-BD&I`
                                                            5.339e+00 9.33e-08 ***
```

```
## `X3RIC-RE&D`
                                                             3.179e+00 0.001480 **
   `factor(X4)1`
                                                             1.719e+00 0.085653 .
## X50012e000002ZGfbAAG
                                                            -1.197e+00 0.231238
  X50012e000002ZLg7AAG
                                                            -1.147e+00 0.251468
## X50012e000002ZLgIAAW
                                                            -1.719e+00 0.085534
  X50012e000002ZLgJAAW
                                                            -2.333e+00 0.019666 *
## X50012e000002ZmnxAAC
                                                            -2.648e+00 0.008088 **
## X50012e000002ZmnzAAC
                                                            -2.085e+00 0.037024 *
## X50012e000002ZmoOAAC
                                                             1.770e-01 0.859249
## X50012e000002ZmOUAA0
                                                             5.700e-02 0.954418
## X50012e000002Zm0ZAA0
                                                            -8.950e-01 0.371023
## X50012e000002ZNYOAA4
                                                            -2.168e+00 0.030139 *
## X50012e000002Zt0MAAS
                                                            -1.162e+08
                                                                        < 2e-16 ***
## X50012e000002Zt1iAAC
                                                            -1.116e+02
                                                                        < 2e-16 ***
## X50012e000002Zt1RAAS
                                                            -2.050e-01 0.837362
## X50012e000002Zt1zAAC
                                                            -6.690e+07
                                                                        < 2e-16 ***
                                                            -4.740e+00 2.13e-06 ***
## X5NotGiven
## X60012e000002YlvvAAC
                                                            -6.650e-01 0.505910
## X60012e000002Ym9QAAS
                                                            -1.541e+00 0.123431
## X60012e000002YmBqAAK
                                                            -1.260e+00 0.207545
  X60012e000002YmMXAA0
                                                            -2.300e-01 0.818399
## X60012e000002YmNRAA0
                                                            -4.950e-01 0.620602
## X60012e000002YmVtAAK
                                                            -9.610e-01 0.336559
## X60012e000002YneJAAS
                                                             4.540e-01 0.650124
## X60012e000002YnERAA0
                                                            -5.140e-01 0.607371
## X60012e000002YnrYAAS
                                                            -2.644e+00 0.008194 **
## X60012e000002YoY7AAK
                                                            -1.947e+00 0.051475
## X60012e000002YoYUAA0
                                                            -9.860e-01 0.324051
## X60012e000002Z3OuAAK
                                                            -1.901e+00 0.057295
                                                            -3.260e-01 0.744130
## X60012e000002Z3p1AAC
## X60012e000002Z3pPAAS
                                                            -1.440e+00 0.149857
## X60012e000002Z4IxAAK
                                                            -9.290e-01 0.352662
## X60012e000002Z4JyAAK
                                                            -6.730e-01 0.500651
## X60012e000002Z4oNAAS
                                                             8.040e-01 0.421222
## X60012e000002Z51dAAC
                                                             2.010e-01 0.840967
## X60012e000002Z51eAAC
                                                            -1.556e+00 0.119617
## X60012e000002Z67WAAS
                                                            -3.050e-01 0.760008
## X60012e000002Z6AWAA0
                                                            -1.233e+00 0.217489
## X60012e000002ZLgBAAW
                                                            -1.787e+00 0.074016
## X60012e000002ZLgOAAW
                                                            -5.700e-02 0.954418
## X60012e000002ZlmBAAS
                                                            -2.120e-01 0.831813
## X60012e000002Zt0bAAC
                                                            -1.463e+00 0.143487
## X60012e000002Zt0cAAC
                                                            -1.284e+00 0.199023
## X60012e000002Zt0gAAC
                                                             9.490e+07 < 2e-16 ***
## X60012e000002Zt0hAAC
                                                             1.690e-01 0.865436
```

```
## X60012e000002Zt0jAAC
                                                           -2.124e+00 0.033688 *
## X60012e000002Zt0mAAC
                                                           -1.330e+00 0.183588
## X60012e000002Zt0nAAC
                                                           -3.070e-01 0.758963
## X60012e000002Zt0rAAC
                                                           -1.210e+00 0.226460
## X60012e000002Zt0XAAS
                                                           -1.107e+00 0.268352
## X60012e000002Zt0YAAS
                                                            9.260e-01 0.354204
## X60012e000002Zt0ZAAS
                                                           -6.709e+07 < 2e-16 ***
## X60012e000002Zt10AAC
                                                           -7.410e-01 0.458943
## X60012e000002Zt1FAAS
                                                           -3.270e-01 0.743767
## X60012e000002Zt1MAAS
                                                           -2.100e-02 0.983076
## X60012e000002Zt1PAAS
                                                           -9.610e-01 0.336718
## X60012e000002Zt1VAAS
                                                            2.810e-01 0.778963
## X60012e000002Zt20AAC
                                                           -9.280e-01 0.353205
## X60012e000002Zt21AAC
                                                           -1.053e+00 0.292216
## X60012e000002Zt25AAC
                                                           -5.700e-02 0.954418
## X60012e000002Zt28AAC
                                                           -5.700e-02 0.954418
                                                            6.711e+07 < 2e-16 ***
## X60012e000003jZXsAAM
## X6NotGiven
                                                           -2.137e+00 0.032625 *
## `factor(X7)1`
                                                           -2.738e+00 0.006185 **
## `X8Agriculture & Horticulture`
                                                           -1.424e+00 0.154489
## `X8Aquaculture & Fisheries`
                                                           -7.370e-01 0.460861
## `X8Construction & Construction Materials`
                                                           -1.153e+00 0.248860
## X8Defence
                                                           -6.570e-01 0.511192
## X8Education
                                                           -6.090e-01 0.542565
## `X8Energy & Utilities`
                                                           -1.047e+00 0.295113
## `X8Forestry & Paper`
                                                           -6.230e-01 0.533571
## X8Health
                                                           -8.230e-01 0.410577
## `X8Manufacturing & R&D`
                                                           -1.406e+00 0.159748
## `X8Materials: Chemicals & Industrial Metals`
                                                           -1.678e+00 0.093368 .
## `X8Mining & Refining`
                                                           -1.447e+00 0.147802
## `X8Mining Equipment and Technology Services`
                                                           -1.702e+00 0.088840 .
## `X8Public Administration`
                                                           -1.299e+00 0.193865
## X8Services
                                                           -6.090e-01 0.542565
## `X8Technology: IT & Telephone Services`
                                                           -1.335e+00 0.181753
## X8Transportation
                                                           -6.350e-01 0.525113
## `X8Transportation & Logistics`
                                                           -1.397e+00 0.162560
## X8Veterinary
                                                           -1.024e+00 0.305793
## X9Aerospace
                                                            6.340e-01 0.525972
## `X9Agriculture & Horticulture`
                                                                    NΑ
                                                                             NΑ
## `X9Aquaculture & Fisheries`
                                                                             NA
                                                                    NA
## `X9Automobiles, Heavy Vehicles & Industrial Machinery` -1.940e-01 0.846088
## `X9Biotechnology (non-Pharma)`
                                                           -2.360e-01 0.813487
## `X9Business & Professional`
                                                            6.090e-01 0.542565
## X9Community
                                                            6.090e-01 0.542565
## `X9Construction & Construction Materials`
                                                                    NA
                                                                             NA
```

```
## `X9Consumer Goods`
                                                             8.400e-02 0.932904
## X9Defence
                                                                             NA
                                                                    NA
## X9Diagnostics
                                                            -1.209e+00 0.226637
## X9Education
                                                             6.090e-01 0.542565
## `X9Energy & Utilities`
                                                                    NΑ
                                                                             NΑ
## `X9Engineering and Scientific`
                                                             6.090e-01 0.542565
## `X9Entertainment & Creative Industries`
                                                             6.090e-01 0.542565
## X9Environmental
                                                             6.090e-01 0.542565
## `X9Financial & Insurance`
                                                             6.090e-01 0.542565
## `X9Food & Beverage`
                                                            -3.640e-01 0.715774
## `X9Forestry & Paper`
                                                                    NA
## `X9Hardware, Electronics and Electrical Equipment`
                                                                    NΑ
                                                                             NΑ
## `X9Health Care & Healthy Aging`
                                                            -8.930e-01 0.371693
## `X9Materials: Chemicals & Industrial Metals`
                                                                    NA
## `X9Medical Devices`
                                                            -6.720e-01 0.501732
## `X9Mining & Refining`
                                                                    NA
                                                                             NA
## `X9Mining Equipment and Technology Services`
## X9Pharmaceuticals
                                                           -1.826e+00 0.067914
## `X9Public Administration`
                                                                    NA
                                                                             NA
## `X9Research Tools/Consumables`
                                                                    NΑ
## `X9Retail, Travel, Hospitality & Leisure`
                                                             6.090e-01 0.542565
                                                             6.090e-01 0.542565
## X9Services
## `X9Technology: IT & Telephone Services`
                                                                    NA
                                                                             NA
## X9Transportation
                                                                    NΑ
                                                                             NΑ
## `X9Transportation & Logistics`
                                                                    NA
                                                                             NA
## X9Veterinary
                                                                    NA
## `X10Government: Australia: Federal`
                                                           -6.490e-01 0.516554
## `X10Government: Australia: Local & State`
                                                           -4.890e-01 0.624572
## `X10Government: International`
                                                            -1.294e+00 0.195753
## `X10Large Australian Corporate`
                                                           -8.040e-01 0.421497
## `X10Multinational / Other Large Corporate`
                                                           -1.860e+00 0.062918 .
## `X10Not for profit`
                                                            -4.110e-01 0.680980
## `X10PFRO (Publicly-Funded Research Organisation)`
                                                            -3.622e+00 0.000292 ***
## `X10RDC (Rural Research and Development Corporations)` -6.910e-01 0.489807
## `X10SME (small to medium enterprise)`
                                                            -1.161e+00 0.245552
## X10University
                                                             8.530e-01 0.393434
## `factor(X11)1`
                                                                    NA
                                                                             NA
## `factor(X12)1`
                                                            -3.133e+00 0.001729 **
## X13
                                                            -3.925e+00 8.69e-05 ***
                                                            -1.291e+01 < 2e-16 ***
## X14
                                                             8.044e+00 8.72e-16 ***
## X15
                                                             1.422e+00 0.154915
## X16
## ---
## Signif. codes: 0 '***' 0.001 '**' 0.05 '.' 0.1 ' ' 1
##
```

```
## (Dispersion parameter for binomial family taken to be 1)
##
## Null deviance: 7148.3 on 5407 degrees of freedom
## Residual deviance: 5146.5 on 5279 degrees of freedom
## AIC: 5404.5
##
## Number of Fisher Scoring iterations: 25
```

## **Conclusion:**

#### Recall the attributes:

```
1: StageName (factor)
2: RecordType.Name 3: RICE_Supported___c
4: Actual_Close_Date___c (factor)
5: Lead_Faculty___c 6: Lead_School___c
7: Parent_Opportunity___c (factor)
8: Industry
9: Industry_Sub_Type___c
10: Business_Type___c
11: Is_External(1)___c (facotr)
12: ParentId (factor)
13: CloseYear
14: CloseMonth
```

## Significant Attributes:

15: CreatedYear16: CreatedMonth

## Very significant (p-value < 0.001):

Intercept~X2:~X2Competitive~Bid~X2Custom~Education~(MSPACE~Included)~X2Grants~X2Research~Contract~X3:~X3RIC~RE&D~and~BD&I~X3RIC-BD&I~X5~X50012e000002Zt0MAAS~X50012e000002Zt1iAAC~X50012e000002Zt1zAAC~X5NotGiven~X6~X60012e000002Zt0gAAC~X60012e000002Zt0ZAAS~X60012e000003jZXsAAM~X10~\*X10PFRO~(Publicly-Funded~Research~Organisation)~X13~X14~X15

## Significant (0.001 < p-value < 0.01)

X2: X2Consultancy (Non-research) X2Panel X3: X3RIC-RE&D X5: X50012e000002ZmnxAAC X6: X60012e000002YnrYAAS X7: \*factor(X7)1 X8: factor(X12)1

## Somehow significant (0.01 < p-value < 0.05)

X2: X2Internship X2Philanthropic X2Technology Transfer X5: X50012e000002ZNYOAA4 X6: X60012e000002Zt0jAAC \*X6NotGiven

```
print(model)
```

```
## Generalized Linear Model
##
## 5408 samples
     15 predictor
##
      2 classes: '0', '1'
##
##
## No pre-processing
## Resampling: Cross-Validated (10 fold)
## Summary of sample sizes: 4867, 4867, 4867, 4867, 4868, 4867, ...
## Resampling results:
##
##
     Accuracy
                Kappa
##
     0.7368767
                0.4352821
```

## Conclusion

- 1. Accuracy drops from 99% to around 73%.
  - 2. Since we have about 2:1 split for classes 0 and 1 of the "stageName", which is sort of imbalance, we might also want to look at the Kappa accuracy which is nearly 38%. According to the guideline for Kappa score, 38% is a high "fair".

#### Note

from website https://machinelearningmastery.com/machine-learning-evaluation-metrics-in-r/

### Accuracy

is the percentage of correctly classifies instances out of all instances. It is more useful on a binary classification than multi-class classification problems because it can be less clear exactly how the accuracy breaks down across those classes.

## Kappa or Cohen's Kappa

is like classification accuracy, except that it is normalized at the baseline of random chance on your dataset. It is a more useful measure to use on problems that have an imbalance in the classes (e.g. 70-30 split for classes 0 and 1 and you can achieve 70% accuracy by predicting all instances are for class 0).

# Suggested guidelines for Kappa:

values  $\leq 0$  as indicating no agreement

0.01-0.20 as none to slight

0.21-0.40 as fair, 0.41-0.60 as moderate,

0.61-0.80 as substantial

0.81-1.00 as almost perfect agreement.