Logistic Regression Modeling (cleaned_1-OCT-modelling.csv)

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Attributes:

:0.3737

##

Mean

```
1: StageName (factor)
2: RecordType.Name 3: RICE_Supported___c
4: CreatedDate
5: Actual_Close_Date__c (factor)
6: Lead_Faculty___c
7: Lead_School_
8: Parent_Opportunity__c (factor)
9: RecordType.Name.1
10: Industry
11: Industry_Sub_Type___c
12: Business_Type___c
13: Is_External__c (facotr)
14: ParentId (factor)
15: CreatedYear
16: CreatedMonth
# Reading Data In
data <- read.csv("/Users/ChantelleChiu/Documents/GitHub/Project-90106-G28/Chantelle/clea
                  header = TRUE, stringsAsFactors = T)
names(data) <- c("X1", "X2", "X3", "X4", "X5", "X6", "X7", "X8", "X9", "X10",</pre>
                  "X11", "X12", "X13", "X14", "X15", "X16")
summary(data)
##
          X1
                                                          X2
## Min.
           :0.0000
                      Research Contract
                                                           :2565
    1st Qu.:0.0000
                      Custom Education (MSPACE Included):1105
## Median :0.0000
                      Grants
                                                           : 662
```

: 462

Consultancy (Non-research)

```
Technology Transfer
                                                          : 304
##
    3rd Qu.:1.0000
                      Competitive Bid
##
           :1.0000
                                                             89
    Max.
##
                      (Other)
                                                          : 221
##
                    ХЗ
                                                      Х4
                                                                      Х5
                              2017-10-05T03:34:17.000Z:
                                                                       :0.0000
##
    Not supported
                      : 413
                                                            6
                                                                Min.
    RIC RE&D and BD&I:2649
                                                                1st Qu.:1.0000
##
                              2019-03-19T02:03:51.000Z:
                                                            6
                              2019-05-29T02:49:22.000Z:
                                                            6
##
    RIC-BD&I
                      :2075
                                                                Median :1.0000
                      : 271
                                                           5
##
    RIC-RE&D
                              2016-08-03T02:21:55.000Z:
                                                                Mean
                                                                       :0.9798
##
                              2017-07-20T06:46:12.000Z:
                                                           5
                                                                3rd Qu.:1.0000
##
                              2017-07-20T06:46:14.000Z:
                                                           5
                                                                Max.
                                                                       :1.0000
##
                              (Other)
                                                        :5375
##
                      Х6
                                                 X7
                                                                 Х8
##
    0012e000002ZGfbAAG:1033
                               NotGiven
                                                  :2397
                                                          Min.
                                                                  :0.00000
                               0012e000002Zt0cAAC: 386
                                                           1st Qu.:0.00000
##
    0012e000002ZLg7AAG: 874
##
    NotGiven
                       : 820
                               0012e000002Zt0mAAC: 368
                                                          Median : 0.00000
    0012e000002ZmoOAAC: 755
                               0012e000002Z3pPAAS: 190
##
                                                          Mean
                                                                  :0.09874
##
    0012e000002ZmnxAAC: 598
                               0012e000002Zt10AAC: 190
                                                          3rd Qu.:0.00000
##
    0012e000002ZLgJAAW: 272
                               0012e000002Zt0bAAC: 158
                                                          Max.
                                                                  :1.00000
    (Other)
                       :1056
##
                               (Other)
                                                  :1719
                         Х9
##
                                                                     X10
##
    Administrative
                                  Services
                                                                       :2048
                              1
    Business Organization:5368
##
                                  Health
                                                                       :1146
                                  Public Administration
##
    University Department:
                                                                       : 693
##
                                  Defence
                                                                       : 386
##
                                  Agriculture & Horticulture
                                                                       : 212
##
                                  Technology: IT & Telephone Services: 205
##
                                  (Other)
                                                                       : 718
##
                              X11
                                :1210
##
    Education
##
    Public Administration
                                : 693
##
    Health Care & Healthy Aging: 587
##
    Defence
                                : 386
##
    Community
                                : 281
    Pharmaceuticals
                                : 278
    (Other)
##
                                :1973
                                         X12
                                                                          X14
##
                                                        X13
## Government: Australia: Local & State :1126
                                                          :0.0000
                                                                     Min.
                                                                            :0.0000
                                                   Min.
    Government: Australia: Federal
                                           :1007
                                                   1st Qu.:1.0000
                                                                     1st Qu.:0.0000
##
    SME (small to medium enterprise)
                                           : 756
                                                   Median :1.0000
                                                                     Median :0.0000
    Not for profit
                                           : 689
                                                   Mean
                                                           :0.9926
                                                                     Mean
##
                                                                            :0.1627
##
    Multinational / Other Large Corporate: 680
                                                   3rd Qu.:1.0000
                                                                     3rd Qu.:0.0000
                                           : 446
##
    University
                                                   Max.
                                                           :1.0000
                                                                     Max.
                                                                            :1.0000
    (Other)
                                           : 704
##
##
         X15
                         X16
##
    Min.
           :2015
                   Min.
                           : 1.000
```

```
1st Qu.:2017
                   1st Qu.: 4.000
##
   Median :2018
                   Median : 6.000
##
                           : 6.323
##
    Mean
           :2018
                   Mean
    3rd Qu.:2019
                   3rd Qu.: 9.000
##
    Max.
           :2020
                   Max.
                           :12.000
##
##
```

Build regression model with 1 predictor ("StageName") and 15 features (X2-X16)