

December 08th, 2015

CAVAC – Cambodia Agriculture Value Chain Program
Emerald Building

Dear Mr. Chanthoeun,

On behalf of the company, I would like to thank you very much for the opportunity to submit this proposal for your consideration.

Based on the information you have given us and after careful analysis, we have much pleasure in submitting herewith our proposal for the provision of Internet and fiber connectivity services, aimed at meeting your specified requirements. Our experts are ready to implement the services from design to installation to on-going maintenance. We would take pride in completing the project to your satisfaction, and our resources and dedicated personnel would enable you to enjoy a total service.

We look forward to hearing your comments soon. Should you have any inquiries or points to negotiate, please do not hesitate to contact me as your dedicated account manager via office Tel: 023 215 001, Ext: 262, Mobile: 015 902 624 or
E-mail: thimdandiva@chuanwei.com.kh

For any technical matters, you can directly contact our Senior Network Engineer, Mr. Sun Leavorn, at office Tel: 023 215 001, Ext: 191, Mobile: 015 507 029 or E-mail: sunleavorn@chuanwei.com.kh

Yours faithfully,

Thim Dandiva
Sales Executive

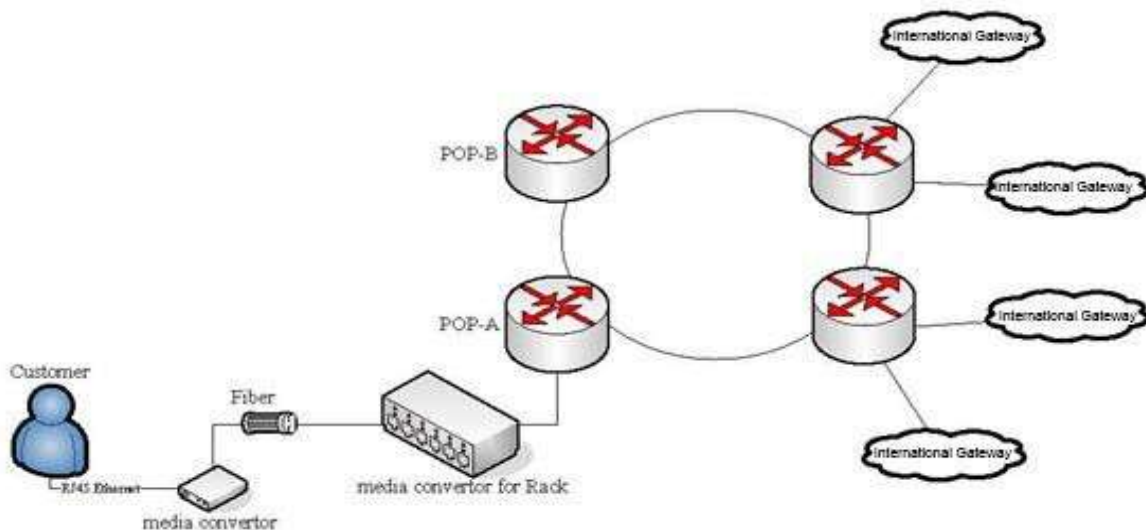
DEDICATED INTERNET ACCESS

Dedicated Internet Access (DIA) is a symmetrical broadband service, which is provided over a shared IP infrastructure. It is the ideal infrastructure to enable a business customer to run numerous applications. Built upon the latest technology, our fiber-optic DIA features an end-to-end Ethernet connection, which eliminates the conversion overhead that other technologies required in most situations, hence better efficiency. Moreover, Ethernet is the most widely deployed network protocol worldwide; it is the most cost-effective technology to deploy in term of installation, administration, and hardware investment.

We offer scalable bandwidth ranging 1Mbps to 100Mbps to meet today's high-bandwidth and dynamic requirements. The customer can start with small bandwidth and grow as demand requires without changing the network technology, thus helping protect hardware investments.

Network Diagram

DIA rides upon IP infrastructure as network transport for providing service.



Customer Access Methods

Port Bandwidth :	1Mbps to 100Mbps
Customer side equipment:	Converter
Customer network interface:	FE, RJ45 Full Duplex *
Remarks:	Fiber all the way from CW's POP to customer site

Pricing Schedule

Option 1: Dedicated Internet Access (DIA) 10MB for 12months contract

Item	Description	Qty	Bandwidth	Price-MRC	VAT 10%	Total Amount
1	Dedicated Internet Access	1	10Mbps (Unlimited Download)	\$800	\$80	\$880
				Monthly Recurring Charge		\$880
Item	Description	Qty	Remarks	Price-NRC	VAT 10%	Total Amount
2	Installation Fee	1	One time charge only	\$50	\$5	\$55
3	1-Month Deposit	1	Total MRC	\$880	-	\$880
				Non-Recurring Charge		\$935

Option 2: Dedicated Internet Access (DIA) 12MB for 12months contract

Item	Description	Qty	Bandwidth	Price-MRC	VAT 10%	Total Amount
1	Dedicated Internet Access	1	12Mbps (Unlimited Download)	\$960	\$96	\$1056
				Monthly Recurring Charge		\$1056
Item	Description	Qty	Remarks	Price-NRC	VAT 10%	Total Amount
2	Installation Fee	1	One time charge only	\$50	\$5	\$55
3	1-Month Deposit	1	Total MRC	\$1056	-	\$1056
				Non-Recurring Charge		\$1111

Standard Terms and Conditions:

1. The quotation above is valid for 30days from the date of issuing.
2. The minimum contract term for bandwidth is subjected above.
3. Customer will pay one (1) month deposit and one (1) MRC payment in advance.
4. Pricing quoted here is included with VAT 10%.

5. The contract will automatically be renewed for the same term after the contract term ends, unless customer provides written notice to Chuan Wei for termination at least one month prior before the contract end date.
6. Services will be suspended automatically if the monthly fee falls overdue.
7. In the event of service suspension due to delayed payments or non-payments, additional 3-month deposit might be required for reactivation, at CW's discretion.
8. Customer agrees to use the CPE in accordance with the instructions accompanied with the equipment; and to use only qualified personnel to operate the equipment; and in a manner that the equipment was originally designed and intended for by the manufacturer.
9. CPE has to be returned to CW after customer termination without delay; the customer will repay Chuan Wei the replacement cost of CPE in case of any loss or damage.
10. The fees provided in this agreement only cover the cost of laying fiber to the customer business address specified. If the customer relocates to a different office during the contract period, a second non-recurring cost for fiber installation will be incurred.
11. Customer agrees and accepts that 100% of the remaining contract value is due in case of early termination by the customer.
12. Company does not give any commissions, gifts, or bribes to any individual staff members of our customers.

Prepared by

Chuan Wei (Cambodia) Co., Ltd

Confirmed & Accepted by,

CAVAC – Cambodia Agriculture Value Chain
Program

Authorized Signature & Chop
Name: Thim Dandiva
Date:

Authorized Signature & Chop
Name:
Date: