

## **Profit and Loss Statement**

## **ERPNext Open Source Software Foundation**

Currency: INR

|                                       | 2017-2018      |
|---------------------------------------|----------------|
| ncome                                 | ₹ 0.00         |
| Indirect Income                       | ₹ 87,392.00    |
| Bank Interest                         | ₹ 30,586.00    |
| Interest on Bank FD                   | ₹ 56,806.00    |
| Direct Income                         | ₹ 28,54,629.81 |
| Sales - Events                        | ₹ 3,37,241.81  |
| Sales - Event Tickets                 | ₹ 1,60,169.22  |
| Sales - Event Tickets (International) | ₹ 64,083.69    |
| Sales - Sponsorship (International)   | ₹ 62,988.90    |
| Sales - Sponsorship                   | ₹ 50,000.00    |
| Membership Income                     | ₹ 25,17,388.00 |
| Sales - India                         | ₹ 5,73,543.54  |
| Sales - International                 | ₹ 19,43,844.46 |
| Total Income (Credit) <sup>1</sup>    | ₹ 29,42,021.81 |
| Expenses                              | ₹ 0.00         |
| Indirect Expenses                     | ₹ 5,84,480.43  |
| Financial Expenses                    | ₹ 2,11,479.52  |
| Bank Charges                          | ₹ 6,023.40     |
| Interest on GST                       | ₹ 2,300.00     |
| PayPal Service Charges                | ₹ 41,176.28    |

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|                                           | 2017-2018      |
|-------------------------------------------|----------------|
| Payment Gateway Charges                   | ₹ 4,954.98     |
| Razorpay Service Charges                  | ₹ 5,480.04     |
| PayPal Collection Charges                 | ₹ 50,769.16    |
| Foreign Exchange Gain and Loss            | ₹ 95,785.46    |
| Depriciation on Office Equipment          | ₹ 2,095.00     |
| Foreign Remittance Charges                | ₹ 2,900.10     |
| Sundry Balances Written Off/ Written Back | ₹ -4.90        |
| Operational Expenses                      | ₹ 3,73,000.91  |
| Round Off                                 | ₹ -1.98        |
| Audit Fees                                | ₹ 20,000.00    |
| BMC Charges                               | ₹ 1,663.60     |
| Filing Fees                               | ₹ 784.00       |
| Office Rent                               | ₹ 87,388.00    |
| Print and Stationary                      | ₹ 62,265.00    |
| Travel Expenses                           | ₹ 6,988.00     |
| Marketing Expenses                        | ₹ 47,629.21    |
| Miscellaneous Expenses                    | ₹ -1,176.44    |
| Server Charges                            | ₹ 35,419.90    |
| Professional Fees                         | ₹ 69,898.62    |
| Office Maintenance Expenses               | ₹ 800.00       |
| Profession Tax Penalty/Late Fee           | ₹ 3,000.00     |
| Recruiting Expenses                       | ₹ 1,952.00     |
| Computer Accessories                      | ₹ 33,891.00    |
| Company Profession Tax                    | ₹ 2,500.00     |
| Direct Expenses                           | ₹ 17,54,649.38 |
| Projects                                  | ₹ 3,07,035.58  |
| ERPNext Development                       | ₹ 3,07,035.58  |
| Event Expenses                            | ₹ 4,81,810.80  |
| Food & Refreshment                        | ₹ 3,45,065.80  |

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|                             | 2017-2018      |
|-----------------------------|----------------|
| Equipment Rental            | ₹ 9,000.00     |
| Electronic Equipments       | ₹ 782.00       |
| Hall Charges                | ₹ 80,800.00    |
| Internet Charges            | ₹ 11,163.00    |
| Leasing and Rental Services | ₹ 35,000.00    |
| Salaries                    | ₹ 9,65,803.00  |
| Salaries and Wages          | ₹ 9,65,803.00  |
| 'Total Expense (Debit)'     | ₹ 23,39,129.81 |
|                             |                |
| 'Profit for the year'       | ₹ 6,02,892.00  |

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