

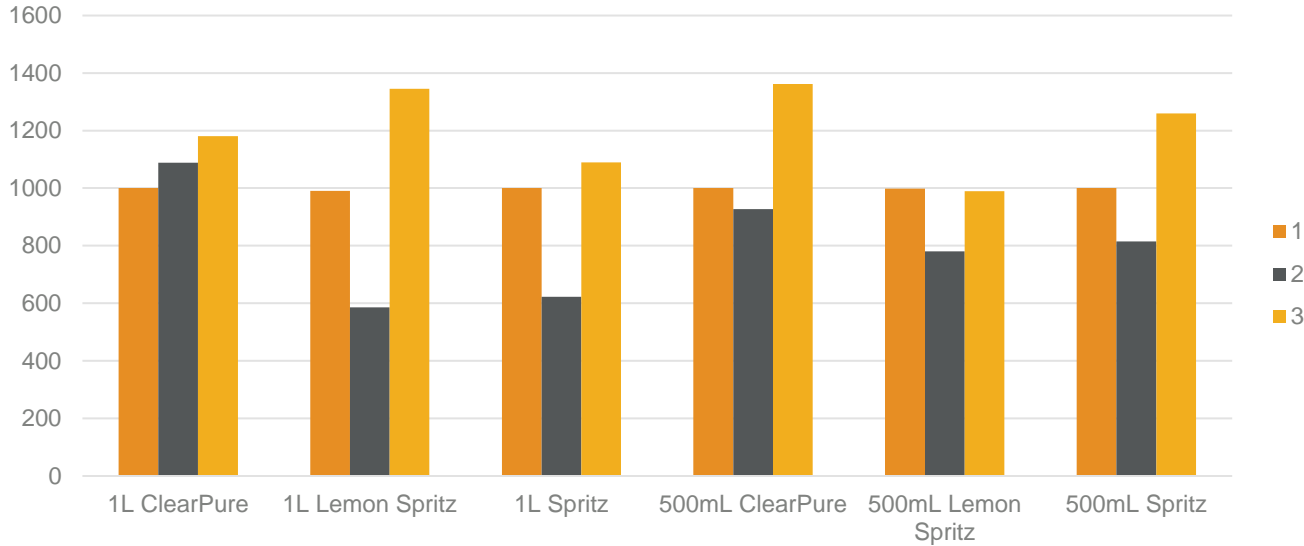


Vaasan yliopisto
UNIVERSITY OF VAASA

Yijie LI : E123330

Company Letter: LL

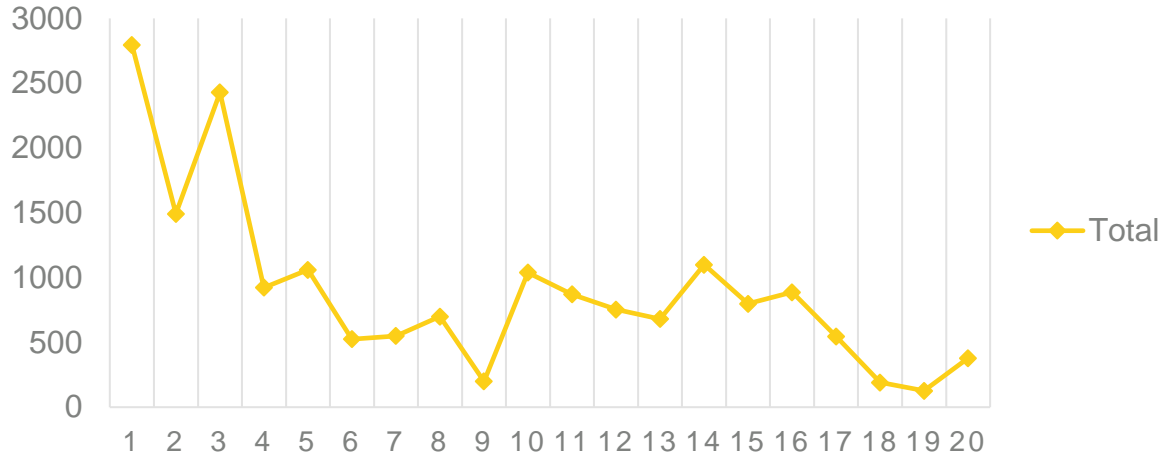




In January, the sales of the six products were not very different, and they were all around 1,000 bottles. But in February, the gap between the sales of different products began to get bigger. In particular, "1L Lemon Spritz" sold 586 bottles, a difference of 502 bottles from the sales data of No. 1 "1L ClearPure". In March, the sales went up a lot. "500mL ClearPure" has the largest sales volume, while at the same time, "1L Lemon Spritz" has seen a rise in sales volume to 1345 bottles.

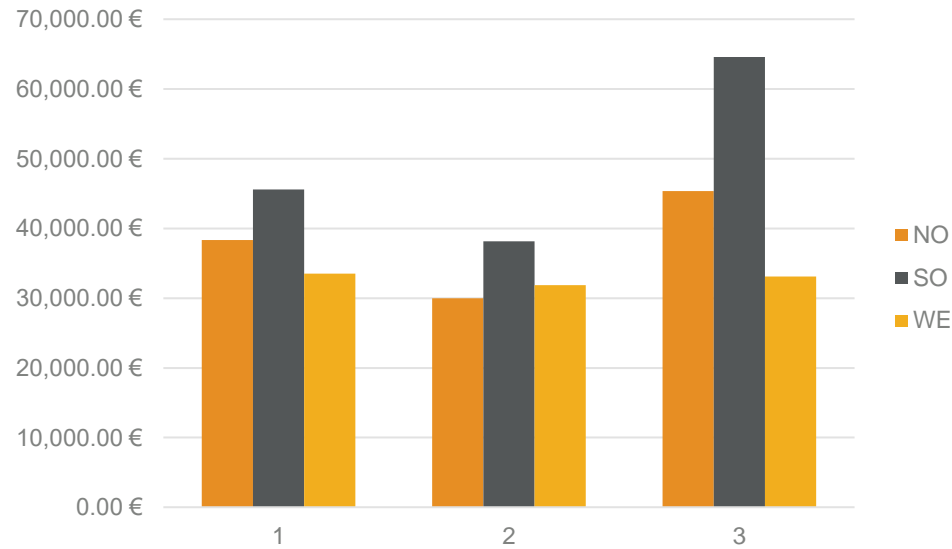


TOTAL

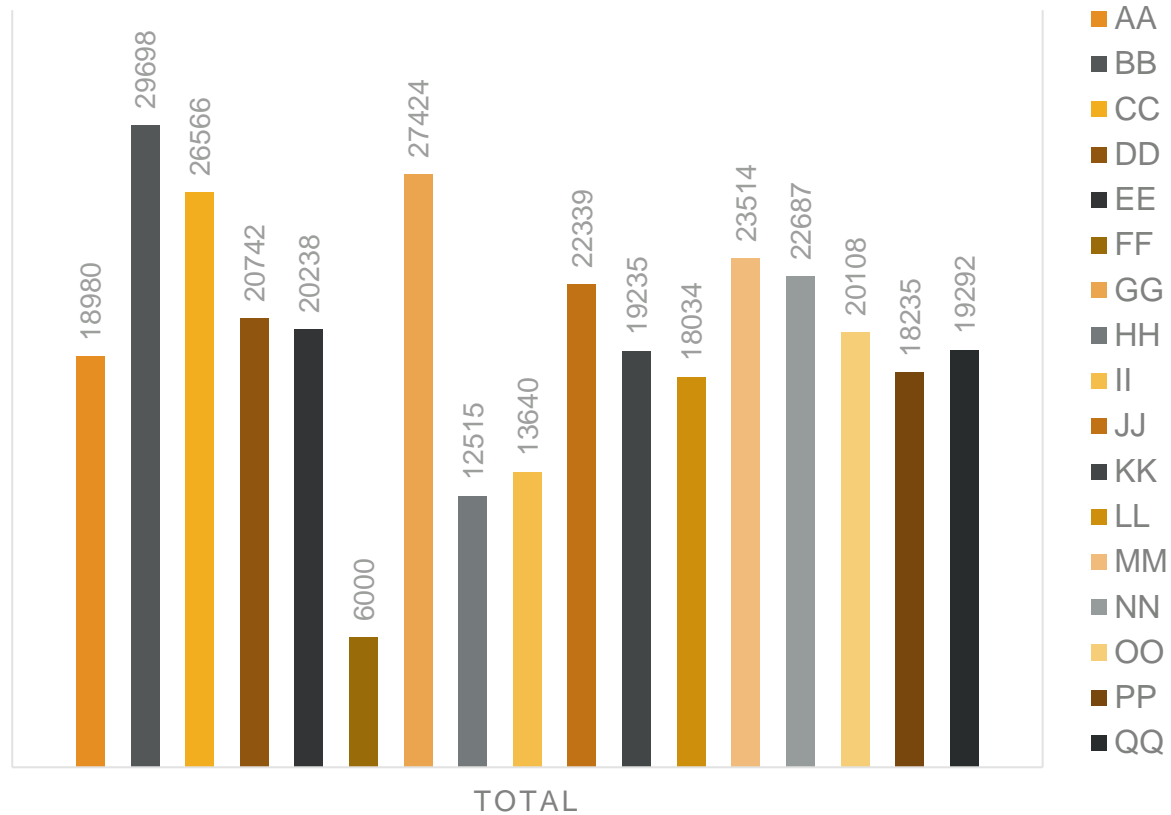


The first day of each month has the biggest sales in all units.

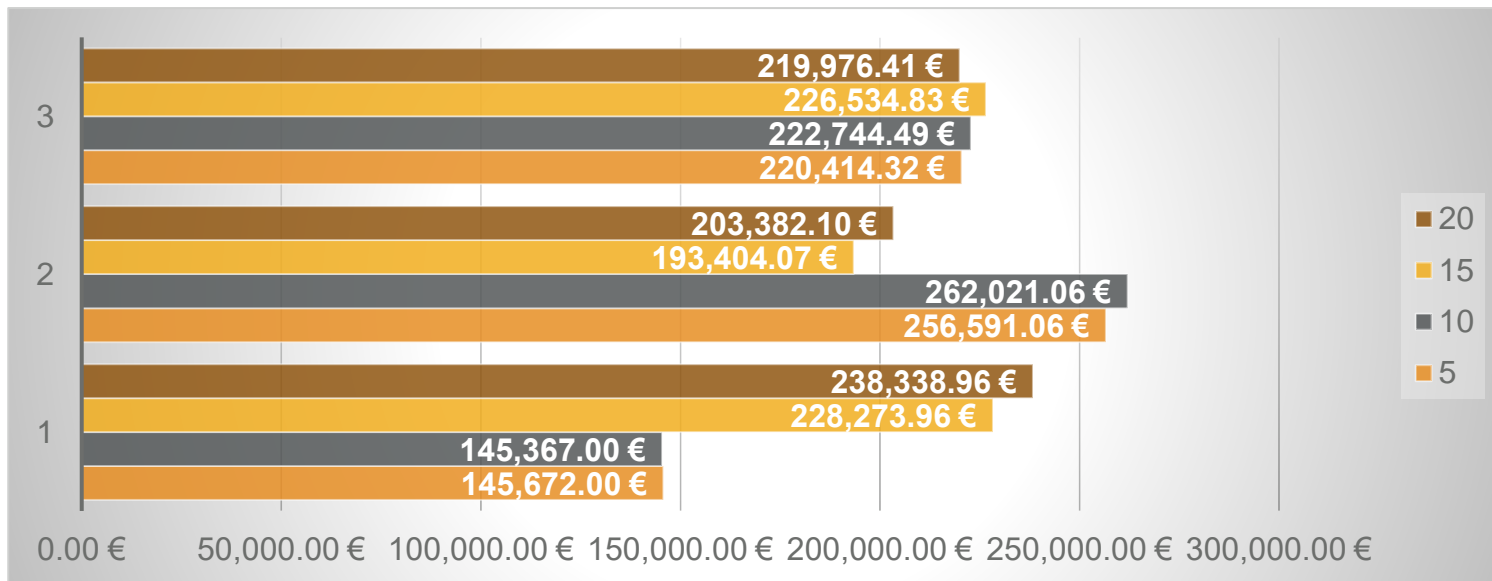




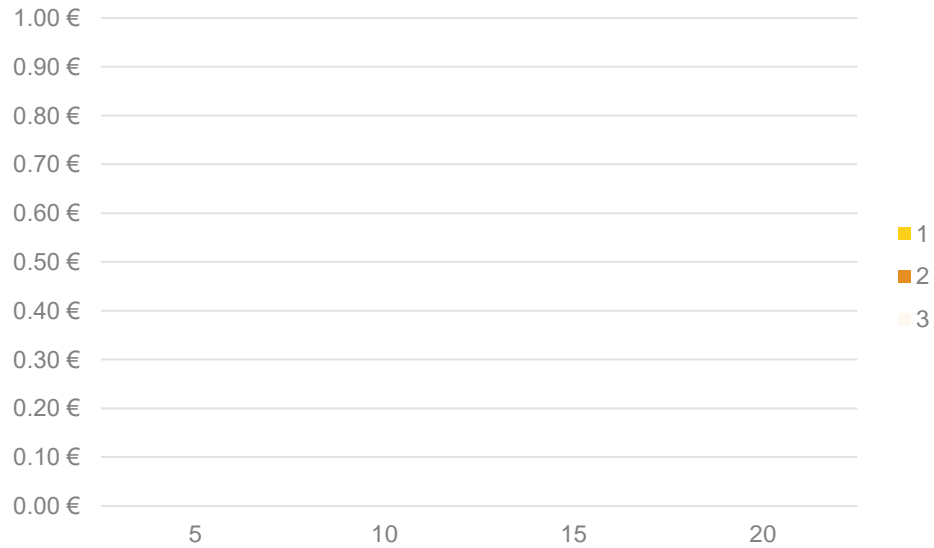
The South sales area brings the most sales revenue for the company, leading every month.



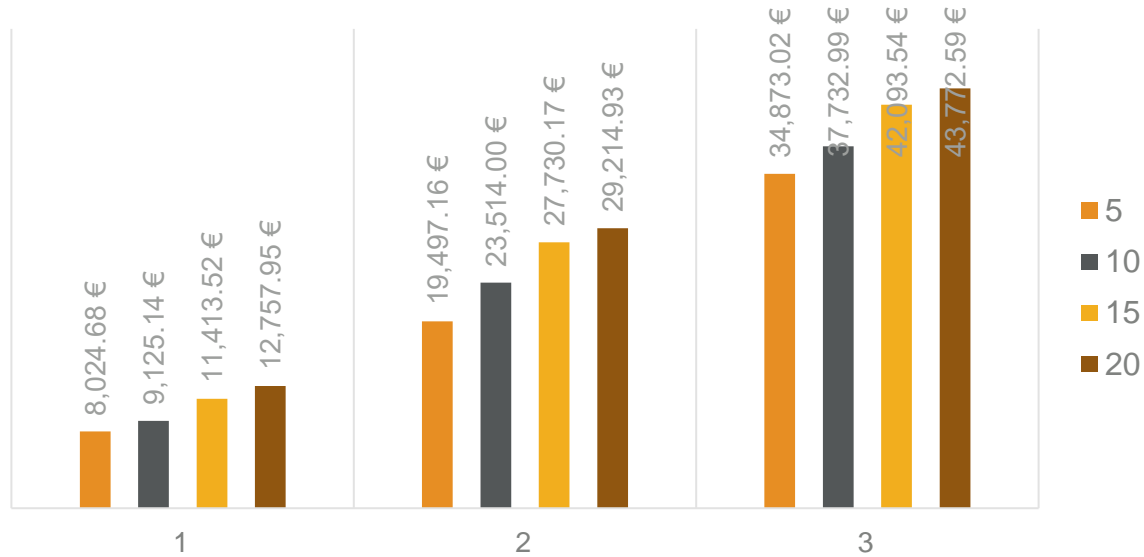
The BB sold the most products. The total gap between our company LL and the first place is 9590 units.



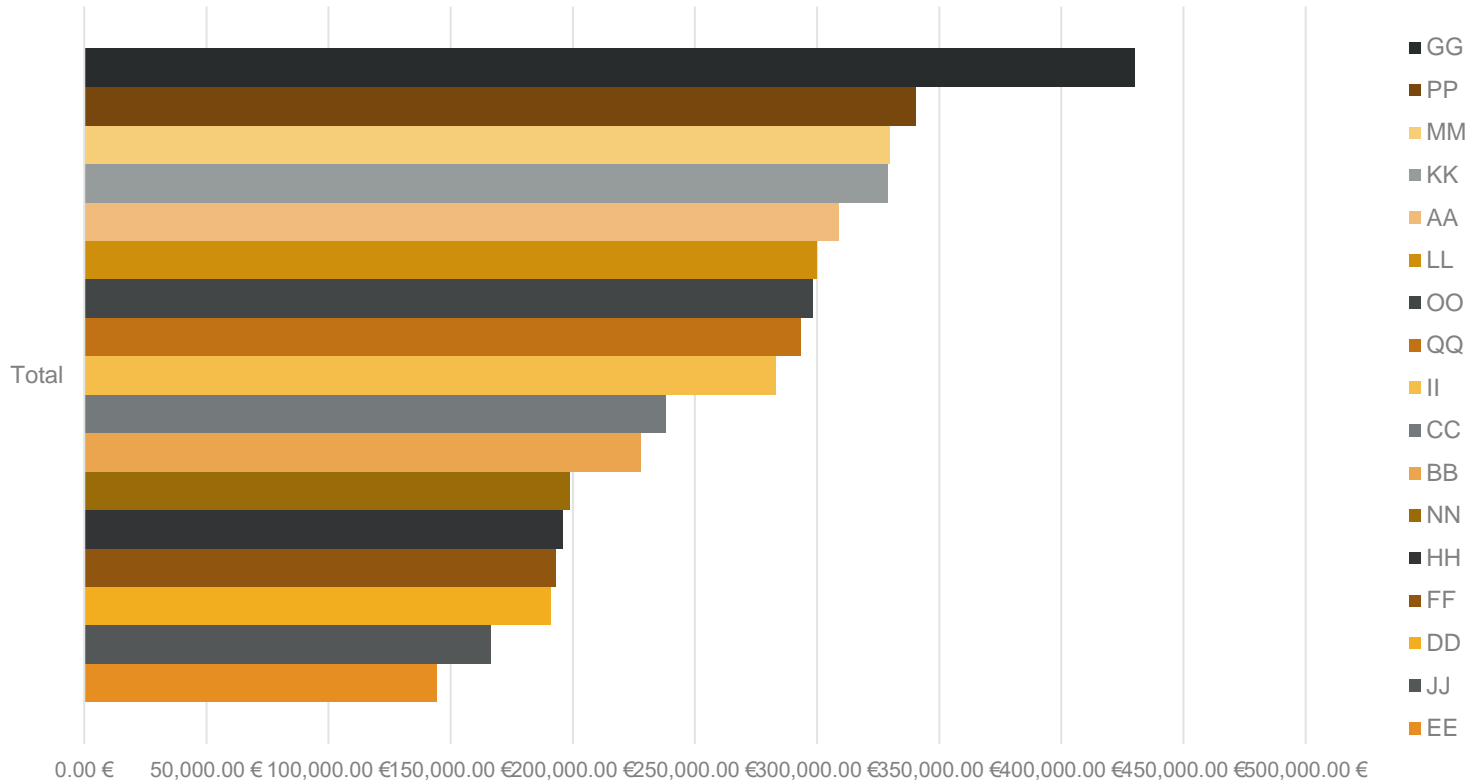
On the tenth working day of February (accuracy is five days), the company's bank account has the highest balance at EUR 262,021.06.



Our company do not have any bank loan during the three months period.



The net income for our company at the end of March was EUR 43,772.59.



Our company ranks 6th based on that result c to the other companies.