

ASSIGNMENT

1. Rising Course Enrollments

To boost enrollments, I would emphasize the courses through social media ads, word-of-mouth from students, and interactive content like free webinars. Providing discounts and time-limited offers can entice more students. Reminder mails and follow-ups with targeted messages to potential students can get them to enrol too. Also, improving the course organization further and interactivizing it will ensure higher participation and retention by the students.

2. Handling Customer Rejections

Rejection is a part of selling, and the trick is to process them in a professional manner. I would hear out the customer's complaint, find out what they require, and provide solutions according to their requirements. Friendly follow-up and providing additional benefits such as free trial or discounts may influence them to change their mind. Continuous product improvement and highlighting the value through endorsement can also reduce rejection rates over time.

3. Online vs. Offline Courses

Both online and offline courses have their strengths, but in my opinion, online courses are preferable because of flexibility and access. Students are free to learn at their convenience, review material at any time, and conserve money and travel time. Offline courses offer an interactive

learning process that can prove to be advantageous for some subjects. Nevertheless, it's a matter of personal choice and ability to learn.

4. Meeting Deadlines

Working within time is important because it reflects responsibility and professionalism. Meeting deadlines keeps workflows in order, saves time by avoiding last-minute rushes, and generates higher-quality work. Meeting deadlines also earns trust from colleagues and superiors. Consistent failure to meet deadlines will give one a bad reputation and can impede one's career.

5. Ensuring Timely Completion of Tasks

To always keep up with deadlines, I would organize my work ahead of time and accomplish it on the basis of priority and urgency. Divide work into simpler steps and creating personal deadlines serve to keep up schedules. Keeping away from procrastination and efficient time management also assist a great deal. Completion of work timely enhances productivity, lessens stress, and aids in keeping a good image within any workplace.