

◦ DETAILS ◦

Ajaltoun
Lebanon

(+961) 81-492545

Charbelnasr09@gmail.com

◦ SKILLS ◦

Communication Skills

Financial Modelling

Business Partnerships

Team Building

Data Analysis

Marketing

Leadership

Negotiation

◦ LANGUAGES ◦

English

Arabic



Charbel NASR

📍Ajaltoun, Lebanon

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PROFILE

Passionate and dedicated professional with a strong background in finance, sales and business strategies development. Seeking a role where I can apply my expertise to drive meaningful impact and contribute to collective growth.

EMPLOYMENT HISTORY

Sales Manager at Nasr Trading Group, Zouk

June 2021 — November 2024

Led a team of 5 sales professionals, driving B2B sales of Nasr Trading Group, with a focus on expanding corporate accounts.

Managed the entire sales cycle from lead generation through closing, including cold calling, negotiating contracts, and ensuring post-sale support.

Delivered detailed sales forecasts and action plans to meet revenue goals while maintaining accurate sales records using CRM systems (CLOSE CRM, Sales Force)

EDUCATION & CERTIFICATIONS

EDUCATION

Financial Engineering – Université La Sagesse

September 2024 — Present

CERTIFICATIONS

Sales Management Foundations

May 2024

Fundamentals of Sales (Hemsley Fraser)

June 2024

The Sales Machine: B2B Master Course (Patrick Dang, Udemy)

November 2024

