Not at Target - Critical Issue: Action required to address
 Not Started

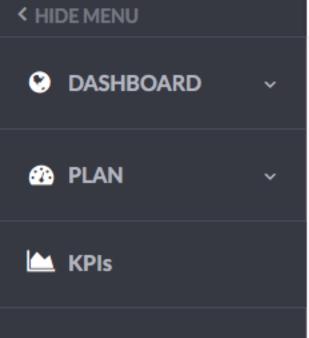
ignite



At Target - not an issue
 Not at Target - Recognised Issue: Action in Place

FILTERS Y

Not Applicable



REPORTS

RESOURCES

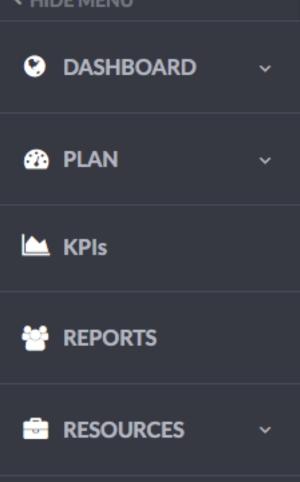
ADMIN

	Launch: 30 Apr 2016		Launch: 30 Jun 2016		Launch: 30 Jun 2016		Launch: 30 Jul 2016		
Pricing and Market Access	TARGET	ACTUAL	TARGET	ACTUAL	TARGET	ACTUAL	TARGET	ACTUAL	TARGET
Commercial Operations	i		i		i		i		i
Egestas Magna Sem Bibendum	i	52.8%	i	52.8%	i	52.8%	i	52.8%	i
Ornare Dapibus Sem	i	78.3%	i	0%	i		i	78.3%	i
Magna Aenean Sollicitudin	i		i		i		i		i
Porta Nullam Tristique	i		i		At target: 60mg above floor price Critical Issue: 60mg at floor price				i
Key Account Management	i	61.5%	i	61.5%		61.5%			i
Market Access									i
Pricing and Market Access	TARGET	ACTUAL	TARGET	ACTUAL	TARGET	ACTUAL	TARGET	ACTUAL	TARGE
Marketing Science/Research	i	78.3%	i	78.3%	i	78.3%	i	78.3%	i
Medical 88 88%									i
Medial Affairs									i



 $\color{red} \textbf{Dashboard} \quad \mathsf{KPIs} \ \rightarrow \ \mathsf{UK} \ \rightarrow \ \mathsf{Product} \ \mathsf{Name}$

FILTERS Y



ADMIN

 At Target - not an issue 	 Not at Target - Recognised Issue: Action in Place 	 Not at Target - Critical Issue: Action required to address 	Not Started	 Not Applicable

		nch: Apr 2016	Launch: 30 Jun 2016		Launch: 30 Jun 2016		Launch: 30 Jul 2016		
Pricing and Market Access	TARGET	ACTUAL	TARGET	SC	rolla	able	ALFE	TUAL	TARGET
Commercial Operations	i		i		i		i		i
Egestas Magna Sem Bibendum	i	52.8%	i	52.8%	i	52.8%	i	52.8%	i
Ornare Dapibus Sem	i	78.3%	i	0%	i		i	78.3%	i
Magna Aenean Sollicitudin	i		i		i 5	[ool	tib (oni	i
Porta Nullam Tristique	i		i		At target: 60mg above floor price Critical Issue: 60mg at floor price				
Key Account Management	i	61.5%	i	61.5%	i	61.5%	i	61.5%	i
Market Access			i						
Pricing and Market Access	TARGET	ACTUAL	TARGET	ACTUAL	TARGET	ACTUAL	TARGET	ACTUAL	TARGET
Marketing Science/Research	i	78.3%	i	78.3%	i	78.3%	i	78.3%	i
Medical 88.88%			i						
Medial Affairs	ā.	0%	ā	0%	i	0%	ā	0%	i