

# CHARLIE CARR

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## DEV PORTFOLIO

[charliecarr.dev](https://charliecarr.dev)

## SOFTWARE SKILLS

**Languages:** JavaScript, TypeScript, HTML, CSS, SQL

**Frontend:** React, Next.js, Redux, Apollo, Jest, Tailwind

**Backend:** Node, Express, GraphQL, Prisma, MongoDB, PostgreSQL, Firebase, Supabase

**Other:** AWS, Vercel, Git/GitHub, Agile/JIRA, Figma

## EDUCATION

**Bachelor of Arts in Economics**

Hobart College | Geneva, NY

**Full Stack Software Dev Bootcamp**

WCoding Tech Institute | Seoul, Korea

## SOFTWARE DEVELOPMENT PROFESSIONAL EXPERIENCE

**Full Stack Software Developer @ KeeKee's Big Adventures/AAA Travel**

*Feb 2023 - Present*

[Next.js (React), TypeScript, TailwindCSS, Supabase, Jotai, Vercel]

*Remote*

- Built full stack interactive travel recommendation web app to serve as lead generation tool for AAA travel agents
- Created recommendation logic engine to utilize user survey inputs to generate personalized destinations and downloadable PDF and CSV assets
- Implemented user authentication, PostgreSQL database/storage - ensuring secure and efficient data management
- Constructed server-side automated email feature with SendGrid API for travel agents, improving communication with potential customers and increasing engagement, resulting in increased lead conversions
- Led development workflow using Agile Scrum methodology, Git/GitHub workflows, and conducted weekly management reviews to ensure timely project milestones. Collaborated closely with clients, adding valuable product suggestions and translating Figma designs into responsive, pixel-perfect UI/UX to accurately implement client's vision

**Front End Software Engineer @ Revelio Labs**

*June 2022 - Sept 2022*

[React/Redux, TypeScript, RxJS, D3.js, Chakra UI]

*New York, NY*

- Built and enhanced the UI/UX of the FinTech's admin panel, replacing manual processes and streamlining operations. Interfaced with REST APIs to access and manage backend data efficiently, resulting in improved client onboarding and fulfillment of requests by greater than 50%
- Implemented a global loader feature to enhance the application's loading process, ensuring smooth and uninterrupted user experience. Leveraged custom React hooks to synchronize data visualizations and eliminate lag time
- Strengthened application security by implementing user authentication and role-based route protection for client-facing features, safeguarding sensitive data and enhancing user privacy
- Actively collaborated within an Agile kanban team, conducting code reviews, performing QA testing, and resolving various feature and bug fix JIRA tickets to ensure the delivery of high-quality software

## SOFTWARE SALES PROFESSIONAL EXPERIENCE

**Enterprise Sales Development Representative @ Blend**

*July 2021 - Oct 2021 | New York, NY*

- Exceeded lead generation quotas targeting C-suite FinTech leaders, ran demos for SaaS lending platform

**Sales Development Rep & SMB Account Executive @ Nightfall AI**

*July 2020 - 2021 | Remote*

- Closed \$130k in new business for ML cybersecurity platform, led team knowledge sharing meetings

**Business Development Consultant @ Oracle**

*Aug 2018 - Sept 2019 | Columbia, MD*

- Generated \$700k in business for SaaS hospitality platform, worked with C-level leaders of top global hotel chains, led onboarding for new team members, awarded org-wide top global BDC of Month/Quarter