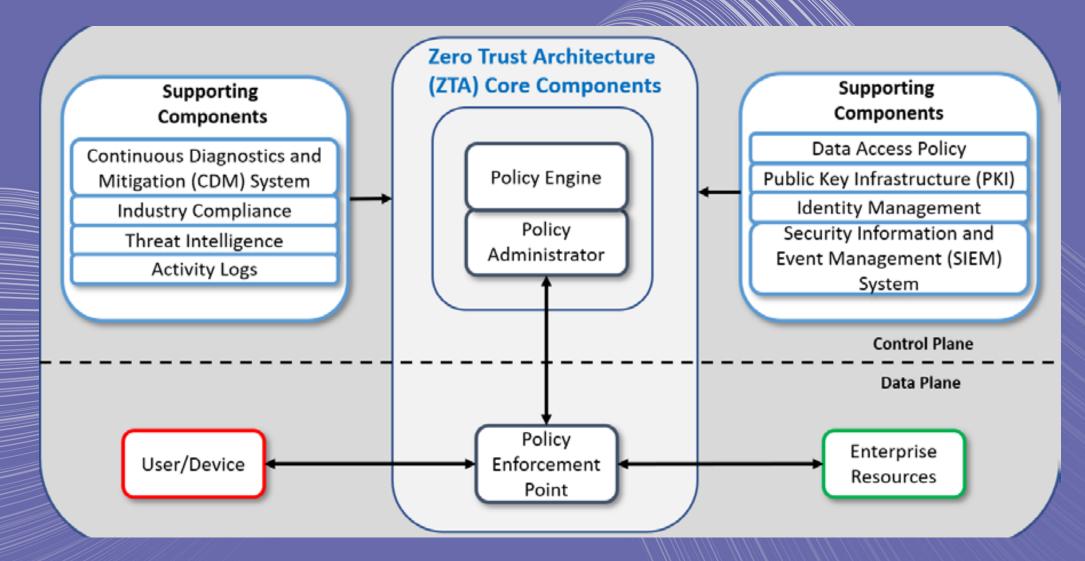


# NCCOE



# POSSIBLE EXECUTION BARRIERS

- Budget
- Staff
- Burnout
- Lack of Visibility
- Dashboard Fatigue
- Daily Firefighting
- Poor Collaboration
- Incongruous Reporting Structure
- Audit Compliance Treadmill
- Internal Meetings

# CATEGORIZE & PRIORITIZE



- Low Volume, High Queries (Red):
   You're already as good as it gets
- Low Volume, Low Queries (Orange):

  Adoption is poor, and you probably think it's really expensive
- High Volume, High Queries (Blue): Congrats! With both metrics maximized, unlikely one or another will change pricing materially
- High Volume, Low Queries (Green):
   This is where the model can make a huge difference.

### Key Principles to Know:

- Volume and value aren't equivalence
- Volume is a function of costs and sometimes complexity

#### Three Key Factors:

- Queries
- Volume
- Processing

### **Ontology & Tautologies**

### Supply Chain vs Value Chain

