

Charles Grogan

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Professional Summary

Outgoing and experienced professional with 7+ years of management experience specializing in team management and strategic planning. Seeking to leverage servant leadership abilities and expertise to have a successful career in web development. Talents and skills include time management, critical inquiry and problem solving, and adaptability in rapidly changing environments that will prove essential as a successful web developer.

Technical Skills

<u>Client-Side Skills</u>		<u>Server-Side Skills</u>	
<ul style="list-style-type: none">• React/Redux• JQuery• JavaScript/ES6• Materialize framework• Heroku Deployment	<ul style="list-style-type: none">• Git• CSS• HTML• Webpack• Bootstrap framework	<ul style="list-style-type: none">• NPM, Yarn• Node.js• Express.js• Ruby on Rails• RESTful API	<ul style="list-style-type: none">• JSON• Solidity• Mocha Testing• Mongo Database• MySQL (Sequelize)

Projects

Virtual Hostel – Full Stack Application

Project Manager, Lead Design & Development

Virtual Hostel is designed for travelers to share their experiences with words and photos to a community of global travelers

- **Technologies:** React.js, Mongo database, Mongoose, RESTful API, JavaScript, JQuery, Bulma CSS framework, Passport login-in, Ajax, Axios, Git, HTML, & Heroku

Campaign Query – Full Sack Application

Project Manager, Lead Developer

Campaign Query uses data visualizations to showcase campaign finance contributions from the 2016 election cycle

- **Technologies:** Node.js, Express.js, JavaScript, JQuery, amCharts, High Charts, MySQL, Sequelize, APIs, Ajax, CSS, HTML, Git, & Heroku

appDoption – Full Stack Application

Product Manager – Lead Developer

appDoption was built on the concept of love at first sight + every pet needs a forever home, regardless of age

- **Technologies:** JavaScript, JQuery, RESTful APIs (Petfinder API & HERE location API), Firebase database system, Materialize CSS framework, Git, & HTML

Friend Finder – Full Stack Application

Sole Developer

Friend Finder uses a sorting algorithm to pair matches based on survey results, as compared to other survey participants

- **Technologies:** Express.js, Node.js, JSON, RESTful API, JavaScript, JQuery, Bootstrap front-end framework, CSS, HTML, & Heroku

SimpleBlog – Full Stack Application – Create, Read, Update, Delete

Sole Developer

SimpleBlog is a CRUD application that stores blog messages, enables comments, and secure log-in feature

- **Technologies:** Ruby on Rails, Ruby, SASS, Bootstrap front-end framework, HTML, & Heroku

bAmazon – Node.js Application

Sole Developer

bAmazon is a simulated store front application that tracks inventory and calculates price based on the quantity purchased

- **Technologies:** Node.js, NPM Inquirer, MySQL, NPM MySQL, Cli-Tables2

NYT Web Scraper – Full Stack Application

Sole Developer

NYT Web Scraper is designed to search the archives at the New York Times and return stories pertaining to query

- **Technologies:** JavaScript, JQuery, Ajax, API, Bootstrap front-end framework, CSS, & HTML

Experience

Teaching Assistant/Tutor – Web Development, Trilogy Education **December 2018 - Current**
Chicago, Illinois

- Code review and analysis – in class assignments, homework, full stack applications, and group projects
- Collaborate with instructional staff to ensure the overall success of each student enrolled in the Northwestern University's Full Stack Web Development Coding Boot Camp
- Teach students best practices and methodologies how to find to problem solve, search for resources, and better understand documentation
- Coach students through complex problems using mechanisms to help them describe and fully understand the task at hand, as well as the tools necessary to overcome those challenge
- Topics covered in course include: JavaScript, React, Node.JS, Express.JS, MongoDB, JQuery, MySQL, HTML, CSS

Sales Consultant, Enterprise Holdings **October 2015 – June 2018**
Chicago, Illinois

- Produced at 132% of my goal last quarter and 127% YTD, regarding sales and leads produced by my portfolio of accounts: credit union and strategic partners combined
- Strong analytical skills to track current methods and trends to create new strategies focusing on client retention, referral metrics, and 100% saturation into accounts
- Thrive on developing creative and strategic solutions, troubleshooting, and determining the root issue for my customers and accounts to drive revenue, customer satisfaction, and brand loyalty
- Lead product presentations, Q&A sessions, and post-sale follow-ups monthly
- Proficient in Salesforce with the ability to train others, navigate and analyze data

Branch Manager, Enterprise Holdings **February 2013 – October 2015**
Chicago, Illinois

- Managed book of business consisting of nearly 70 national and local accounts, developed strategies to create growth, retention, and 100% business saturation
- Responsible for professional and personal advancement of nearly forty management trainees. Conducted weekly and monthly sales training, and created a positive work environment
- Increased branch profit by 80% in same period (\$95,000 to \$171,000 in total profit dollars) which was 60% above my goal – credit to building strong relationships and strategic planning
- Supervisor of multiple locations, including O'Hare International Airport where I supervised for nearly 125 full time and part time employees

General Manager, Union Station Restaurant **June 2010 – August 2012**
Harrisonburg, Virginia

- Oversaw the day to day operations of a two-hundred fifty seat restaurant with sales in excess \$2 million per year
- Created a positive, competitive, and thriving work environment through employee engagement, high levels of enthusiasm, and regular coaching / performance sessions
- Designed, developed, wrote, and maintained the original training manuals for all phases of the operation: Kitchen, Wait-Staff/Bar, and Catering

Education

The DApper Network – Decentralized Application | Smart Contracts
Ethereum Blockchain & Smart Contract Development Boot Camp **Graduated - November 2018**

Northwestern University – School of Professional Studies
Full Stack (MERN) Web Development Coding Boot Camp **Graduated - October 2018**

Ohio University – College of Health and Human Services
Bachelor of Science in Human and Consumer Sciences **Graduated - June 2010**