

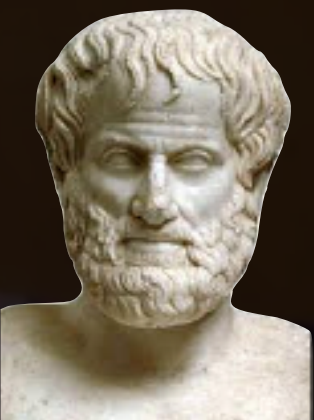






MANIFEST AND LATENT FUNCTIONS

- Robert Merton distinguishes between conscious motivations and unintended consequences.
- Manifest functions are intended; latent ones are not.
- Consider Hopi rain dances: they may not actually produce rain, but they clearly reinforcing social hierarchies and bring the community together to reinforce shared values.
- Identifying latent functions brings to light behavior that might otherwise go unnoticed and unresearched.



THOMAS SCHELLING'S MICRO- MOTIVES AND MACRO-BEHAVIORS