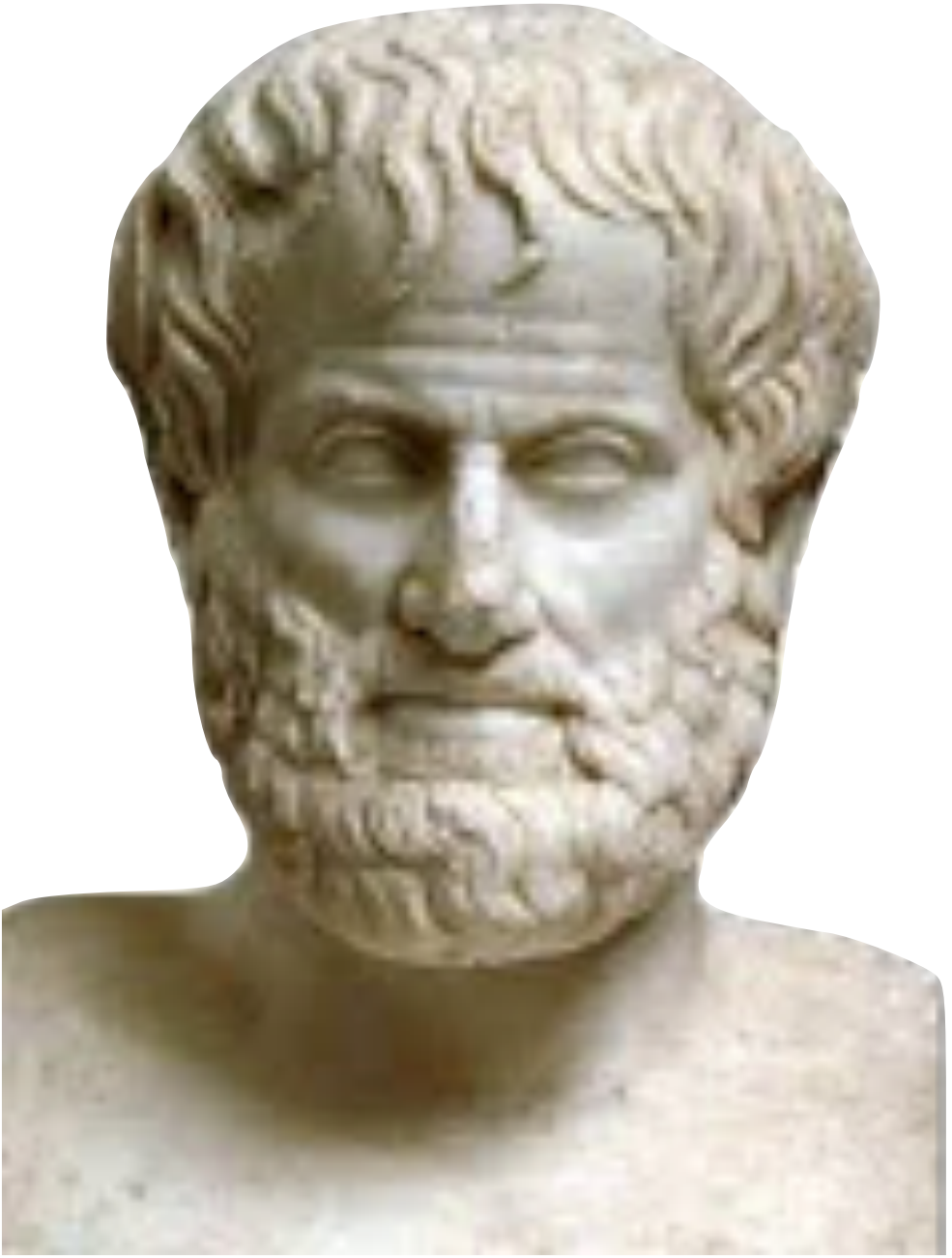
EXTERNALIZATION

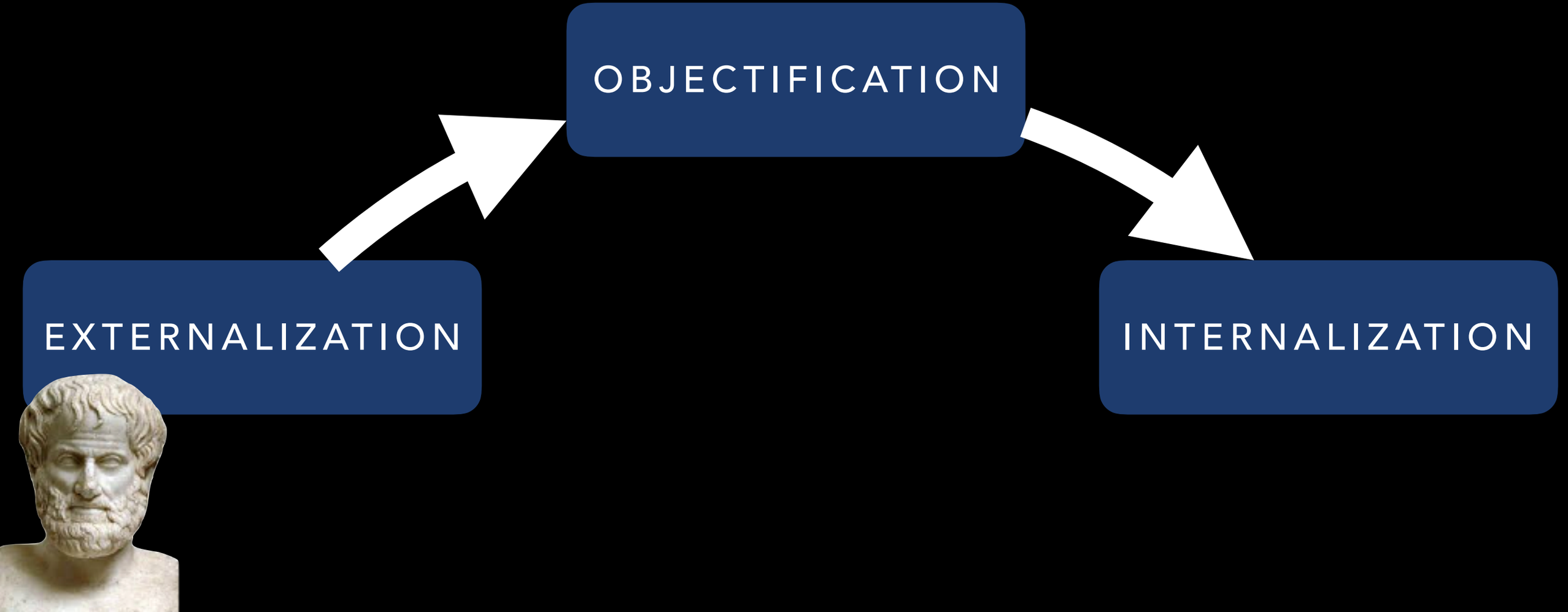
OBJECTIFICATION

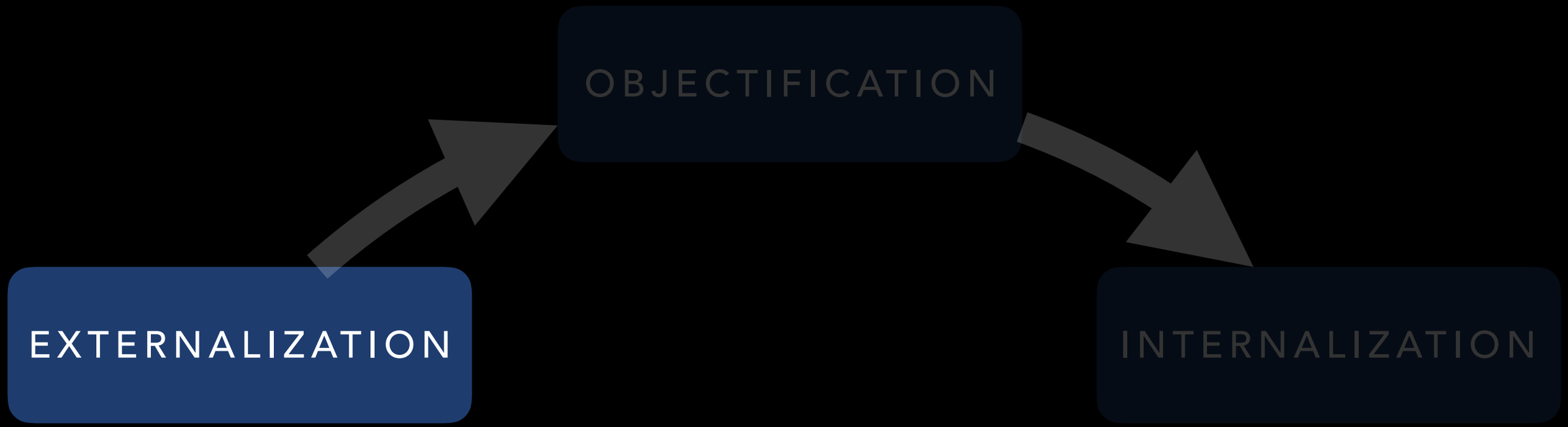
INTERNALIZATION



INSTITUTIONALIZATION

"Society is a human product. Society is an objective reality. Man is a social product."



INSTITUTIONALIZATION

Language (institutional programming) abstracts
from our personal biographies.