



## Role 2 - Software Engineer

Company - [Workday](#)

### Job Overview

Have you ever wondered how a small team manages the infrastructure needed to host thousands of websites? Our software engineers build systems that automate services at scale. With technologies like custom Kubernetes controllers and cloud functions, we are able to automate the deployment, enhancement, and maintenance of our Kubernetes platform. Our team is seeking a Software Engineer to join the most trusted WordPress technology company, powering over 1.5M digital experiences in 150+ countries for businesses of all sizes.

### Responsibilities:

- Building automated, scalable services and systems to power our growing infrastructure
- Collaborating with an agile team that is passionate about new technologies and delivering high quality and timely code
- Working with monitoring and alerting systems to aid engineering and support efforts
- Constantly look for opportunities to automate and optimise
- Work with Kubernetes solutions across various cloud providers such as Azure, AWS, GCP
- Produce quality, testable and maintainable systems with fast feedback loops
- Build and enhance infrastructure for serving WordPress on thousands of servers
- Be customer inspired and work closely with business partners to incrementally deliver positive outcomes through technology
- Develop CI/CD pipelines for pushing code into production

### Skills Required:

- Proficient in any Object-Oriented Programming (OOP) Language
- Expertise working with Kubernetes and containerisation
- Experience working with Kubernetes orchestration on hosted cloud service like AWS, GCP or Azure
- Knowledge of infrastructure as code tools such as Terraform.
- Understanding of the common WordPress technology stack is desirable: Linux, Varnish, Apache/Nginx, MySQL, and PHP
- Has experience (or interest) in: configuration management systems, monitoring systems and computer network technologies
- Bachelor's degree in Computer Science or related field or Equivalent Experience

## Role 3 - IT Infrastructure Specialist

Company - [ProCloud](#)

### Job Overview

The IT Infrastructure Specialist will work as part of a small specialist team who deliver highly technical solutions and support to our enterprise client base, allowing them to maximise their investment in Information technology by supporting the deployment of high-quality Infrastructure solutions and technologies in diverse client environments. This role will provide a superb opportunity to be trained in and work with cutting edge technology using HP Enterprise, VMWare and Microsoft solutions across server, storage, cloud, networking, virtualisation and security.

### Main Responsibilities:

- Set up monitoring tools and dashboards to track the performance and health of applications and infrastructure, configuring proactive alerts.
- Provide operational and technical support to clients both remotely and onsite.
- Log account activity and ensure client documentation is always up to date.
- Complete daily checks and administrative tasks.
- Complete required industry certifications related to key vendors.
- Support site upgrades and project deployments.
- Develop and maintain strong relationships with clients and third-party vendors
- Support projects across other areas in the Company.

### Role & Skill Requirements

- A third level qualification in computer science or equivalent
- Some knowledge of the principles of infrastructure and VMware in the Private & Hybrid Cloud domain, as well as an understanding of network infrastructure devices, firewalls and active directory administration is also required.
- Exposure to /Experience of Server, Storage, Hype-V, System Center, SAN, Window Server, Hyperconverged and Microsoft Azure is advantageous.
- Excellent verbal and written communication skills
- Good analytical and problem-solving skills
- Ability to work both independently and as part of a team
- Structured approach to work, with a high level of attention to detail

## Role 4 - Lead Development Representative

Company - [Amazon Web Services EMEA SARL \(Irish Branch\)](#)

### Job Description

Amazon Web Services (AWS) is looking for a Lead Development Representative to join our thriving community and growing business in the UK as part of the EMEA Public Sector team. You will join a friendly and supportive team, working together to bring the latest in disruptive cloud computing technologies to organisations serving our Public Sector customers, including: government agencies, state-owned companies, educational institutions, healthcare and non-profit organisations.

As a Lead Development Representative (LDR) covering the UK market, you will be an important member of the account management organisation, playing a critical role in qualifying leads, profiling customers and providing input on which lead development campaigns generate the best leads. Working in collaboration with your global peers, marketing, account managers and the partner channel, your primary objective is to identify and create qualified opportunities for the team you support. Quite often you will be the customer's very first introduction to the AWS experience!

### Key Job Responsibilities

- Manage incoming leads in a timely manner in a wider geographical region
- Conduct discussions with prospects and existing customers over the phone to identify and qualify opportunities
- Understand customer pain points, gather technical requirements and correlate business value to customer needs
- Generate interest and provide vision of the portfolio of AWS solutions to potential customers
- Understand existing and developing technologies as it relates to cloud computing
- Achieve monthly qualification goals
- Update and maintain customer information within Salesforce.com
- Provide account management team with detailed call notes to ensure the opportunity is understood and next steps are clearly defined
- Present a high level, technical solution to diverse audiences which include AWS colleagues, prospects and customers relevant to target industry or market

### Basic Qualifications

- College/University Degree or equivalent experience
- Technical interest with relevant experience in IT prospecting or sales

- Experience using a CRM/Customer Relationship Management tool and the Microsoft Office Suite
- Excellent verbal and written communication skills, with business-fluent English to be able to drive discussions in a customer organisation.
- A passion for technology and for learning.

### **Preferred Qualifications**

- Self-starter with highly developed interpersonal skills and organisational skills, decisive and result oriented who is prepared to work in a fast-paced, demanding environment
- Target orientated, ambitious, creative, customer focused
- Experience working in a customer-facing role.
- AWS certification (e.g. AWS Cloud Practitioner, AWS Solutions Architect Associate) or other industry certification.

# Role 5 - Cyber Security, Summer Analyst

Company - [Bank of America](#)

## Job Description

At Bank of America, we make the necessary investments in our people and technologies to keep our clients' information secure and maintain their trust, including more than \$1B invested in cybersecurity alone. We protect the data of one of the world's largest financial institutions and its more than 200,000 employees and more than 67 million consumers comprising every individual, small- and middle-market business, and large corporation we serve, across every product and service we offer in the U.S. and more than 35 countries. In order to support these critical financial operations that span the globe, the bank's Global Information Security (GIS) team of ~3,000 experts, located across 16 countries, operates around the clock and around the world to identify, prevent and mitigate information security risks.

Our Summer Analyst programme is designed to offer you a broad and exciting experience of work as a full time Technology Analyst. During the summer you will have the opportunity to participate in real delivery of technology solutions.

## Responsibilities:

As a summer analyst your key tasks and responsibilities may include but are not limited to:

- Providing analytical, strategic, and technical skills to design, develop, implement, and use state-of-the-art technology cybersecurity solutions aimed at reducing risk
- Being responsible for delivering innovative capabilities in team environment, as well as leveraging skills, background, and interests for a specific group within Global Information Security
- Responding to, researching, measuring, detecting, and mitigating security attacks that attempt to compromise at the network and application layers
- Working on problems of moderate scope where analysis of situation or data requires a review of identifiable factors
- Being responsible for global incident management and event management processes
- Supporting to produce metrics to track remediation activities
- Supporting aspects of Information Security including the development of strategy and policy; vulnerability identification and management; monitoring, detecting, and responding to cybersecurity incidents

**Skill Requirements:**

- Show demonstrable evidence of self-learning outside of studies, and efforts to advance technical skills
- Display clear motivation for exploring a cyber security, technology career within financial services
- Demonstrate capacity for innovative thinking and strong problem solving
- Demonstrate effective communication and interpersonal skills, and ability to interact with a variety of people
- Display evidence of strong teamwork, leadership, and the ability to work in a fast-paced environment
- Fluency in written and spoken English is a prerequisite
- Demonstrate integrity and ethics by earning other's trust and respect through consistent honesty and professionalism in all interactions