# Cameron D, Charlesworth

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#### WORK HISTORY

# E\*trade Financial: Customer Service Representative

- Provide highest level of service by quickly and accurately identifying customer needs and articulating the appropriate solution to their questions and / or account-related issues.
- Successfully complete E\*trade Financial licensing training and pass Series 7 and 63 ex ams.
- Demonstrate a passion for following through on commitments, process efficiency, and time management.
- Understand and proactively identify leading indicators of client attrition and mitigate risk
- Ability to grasp and apply complex technical material quickly and manage workload effectively

# Young Chevy: Floor Sales

- Greeted and actively listened to customers to uncover purchasing needs and provide recommendations based on automotive requirements.
- Used consultative sales process to match customers with vehicles suiting their needs.
- Demonstrated vehicle functionality and explained options, accompanied prospective customers on test drives, and explained costs associated with purchase.
- Researched new automotive releases to maintain knowledge on new products and trends.

#### **Cellular Sales: Wireless Sales Associate**

- Sold electronics and recommend products based on customer needs
- Provided on the job training for new employees
- Responsible for closing sales and meeting quotas
- Finish projects while still assisting members with their requests

### Paragon security: Armed Security Guard

- Ensure the security, safety and well-being of all personnel, visitors and the premises
- Remain in compliance with local, state and federal regulations
- Immediately respond to emergencies to provide necessary assistance to employees and customers
- Protect the company's assets relative to theft, assault, fire and other safety issues

## **United States Marine Corps**

- Performed basic communications functions and interacted with locals
- Conducted successful land navigation missions over various terrains and conditions
- Performed preventative maintenance on weapons, equipment, and some vehicles valued at over 500k.
- Made verbal reports, communicated clearly mission objectives and reports
- Operated wheeled vehicles to transport personnel, supplies, and highly sensitive equipment

#### **EDUCATION**

- 2002-2006 Clear field High school Diploma
- 2020- Present Salt Lake community collage
- 2021- Present University of Utah Coding Bootcamp

### **SKILLS**

Languages: HTML, CSS, JavaScript, ¡Query, Node.js, MySQL, MongoDB, Express.js, React.js Other: Bootstrap, Handlebars, RESTful API, NPM, Heroku, Insomnia, Visual Studio Code, Git, GitHub