



May, 2017

#### **ASIA – NORTH EUROPE OVERVIEW**



SILK	LION	SWAN	SHOGUN	CONDOR
DALIAN	YOKOHAMA	XINGANG	SHANGHAI	NINGBO
BUSAN	NINGBO	QINGDAO	NINGBO	SHANGHAI
GWANGYANG	SHANGHAI	BUSAN	HONG KONG	
NINGBO	YANTIAN	SHANGHAI	YANTIAN	
SHANGHAI		NINGBO		
XIAMEN		YANTIAN		
YANTIAN				
TANJUNG PELEPAS	TANJUNG PELEPAS	TANJUNG PELEPAS	TANJUNG PELEPAS	TANJUNG PELEPAS
			COLOMBO	
	SINES	ALGEGIRAS		
ROTTERDAM			FELIXSTOWE	ROTTERDAM
BREMERHAVEN	LE HAVRE	ANTWERP	ROTTERDAM	HAMBURG
GDANSK	FELIXSTOWE	ROTTERDAM	SOUTHAMPTON	BREMERHAVEN
BREMERHAVEN			BREMERHAVEN	WILHELMSHAVEN
FELIXSTOWE			ROTTERDAM	FELIXSTOWE
				ANTWERP
				LE HAVRE
	TANGIER	ALGECIRAS	TANGIER	TANGIER
			<b>SΔΙΔΙΔΗ</b>	SALALAH
			COLOMBO	JEBEL ALI
TANILING DELEDAS	SINGADORE	SINGADORE	SINGADORE	
TANJONG PELEPAS	SINGAPORE	SINGAPORE	SINGAPORE	
SHANGHAI	NANSHA	YIANTIAN		
	HONG KONG	HONG KONG		
	YANTIAN			
	XIAMEN			
	DALIAN BUSAN GWANGYANG NINGBO SHANGHAI XIAMEN YANTIAN TANJUNG PELEPAS  ROTTERDAM BREMERHAVEN GDANSK BREMERHAVEN FELIXSTOWE  TANJUNG PELEPAS	DALIAN BUSAN BUSAN NINGBO GWANGYANG SHANGHAI NINGBO SHANGHAI XIAMEN YANTIAN  TANJUNG PELEPAS  ROTTERDAM BREMERHAVEN GDANSK BREMERHAVEN FELIXSTOWE  TANJUNG PELEPAS  SINES  TANGIER  TANGIER  TANGIER	DALIAN YOKOHAMA XINGANG BUSAN NINGBO QINGDAO GWANGYANG SHANGHAI BUSAN NINGBO YANTIAN SHANGHAI SHANGHAI NINGBO XIAMEN YANTIAN TANJUNG PELEPAS TANJUNG PELEPAS  SINES ALGEGIRAS  ROTTERDAM ANTWERP FELIXSTOWE BREMERHAVEN LE HAVRE ANTWERP GDANSK FELIXSTOWE ROTTERDAM BREMERHAVEN FELIXSTOWE  TANGIER ALGECIRAS  TANJUNG PELEPAS SINGAPORE  SHANGHAI NANSHA YIANTIAN HONG KONG HONG KONG YANTIAN XIAMEN	DALIAN YOKOHAMA XINGANG SHANGHAI BUSAN NINGBO QINGDAO NINGBO GWANGYANG SHANGHAI BUSAN HONG KONG NINGBO YANTIAN SHANGHAI YANTIAN SHANGHAI YANTIAN YANTIAN YANTIAN TANJUNG PELEPAS TANJUNG PELEPAS COLOMBO  SINES ALGEGIRAS  ROTTERDAM ANTWERP FELIXSTOWE FELIXSTOWE BREMERHAVEN LE HAVRE ANTWERP ROTTERDAM SOUTHAMPTON BREMERHAVEN BREMERHAVEN BREMERHAVEN BREMERHAVEN BREMERHAVEN BREMERHAVEN BREMERHAVEN BREMERHAVEN BREMERHAVEN BRITTERDAM SOUTHAMPTON BREMERHAVEN BRITTERDAM SOUTHAMPTON BREMERHAVEN BRITTERDAM SOUTHAMPTON BREMERHAVEN BRITTERDAM SOUTHAMPTON BREMERHAVEN SALALAH COLOMBO  TANJUNG PELEPAS SINGAPORE SINGAPORE SINGAPORE SINGAPORE SHANGHAI NANSHA YIANTIAN HONG KONG YANTIAN XIAMEN



## **WESTBOUND**

#### **ALBATROSS**



- Fast Germany bound product with great coverage of Korea, China and SEA origins.
- Market unique & exclusive Gothenburg and Aarhus direct calls
- Optimal connections with Scandinavia and Baltic.
- Great coverage of major Asian origins

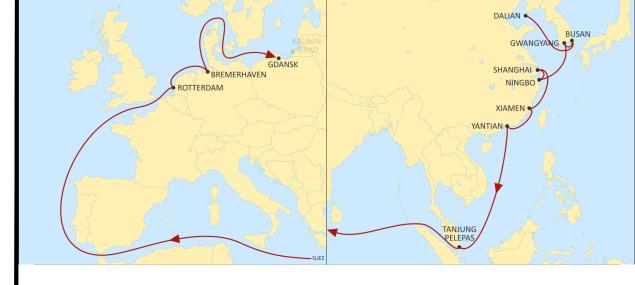


	BREMERHAVEN	HAMBURG	GOTHENBURG	AARHUS	WILHELMSHAVEN
XINGANG	36	39	42	44	46
QINGDAO	34	36	40	42	44
BUSAN	31	34	37	39	41
NINGBO	29	32	35	37	39
SHANGHAI	27	30	33	35	37
YANTIAN	24	27	30	32	34
TANJUNG PELEPAS	20	23	26	28	30

#### SILK



- Market unique & exclusive Gwangyang direct call
- Optimal product to Rotterdam from Korea and South China.
- Great coverage of Bremerhaven with seamless connections to Scandinavia and Baltic.
- Fast transit times to Gdansk with market exclusive coverage of Korean origins.



	ROTTERDAM	BREMERHAVEN	GDANSK
DALIAN	35	38	41
BUSAN	33	35	38
GWANGYANG	31	33	37
NINGBO	29	31	35
SHANGHAI	27	30	33
XIAMEN	25	27	31
YANTIAN	23	26	29
TANJUNG PELEPAS	18	20	24

NOTE: Transit times are indicative and subject to change

#### LION



- Improved transit times to Sines & Antwerp hubs with faster and stable connections to UK, Scandinavia and Baltics outports
- Market unique & exclusive direct service from Yokohama
- Optimal product to Le Havre



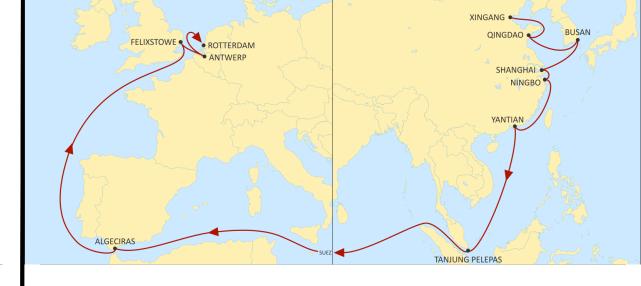
	SINES	ANTWERP	LE HAVRE	FELIXSTOWE
YOKOHAMA	29	33	36	39
NINGBO	25	29	32	35
SHANGHAI	24	27	30	33
YANTIAN	21	24	27	30
TANJUNG PELEPAS	16	20	23	26

#### **SWAN**



#### **WESTBOUND**

- Best product from Central & North China to Felixstowe
- Great connections from North China and South Korea to Antwerp hub.
- Complete coverage of Asian ports



	ALGECIRAS	FELIXSTOWE	ANTWERP	ROTTERDAM
XINGANG	31	35	38	41
QINGDAO	28	33	36	39
BUSAN	26	30	33	36
SHANGHAI	24	29	32	35
NINGBO	23	27	30	33
YANTIAN	20	25	28	31
TANJUNG PELEPAS	16	20	23	26

NOTE: Transit times are indicative and subject to change

#### **SHOGUN**



#### **WESTBOUND**

- Best product from South China and South East Asia to Felixstowe.
- Stable service to Rotterdam & Southampton from major Chinese and South East Asian origins.
- Fast transit times from Colombo hub
- Hong Kong best market product



	FELIXSTOWE	ROTTERDAM	SOUTHAMPTON	BREMERHAVEN
SHANGHAI	30	33	36	38
NINGBO	28	31	34	36
HONG KONG	25	28	30	32
YANTIAN	23	27	29	31
TANJUNG PELEPAS	19	22	24	27
СОГОМВО	15	18	20	23

#### **CONDOR**



- New service : Extended coverage of Shanghai, Ningbo & SEA hub
- Best transit time to
   Rotterdam with a great
   connection for Saint
   Petersburg-bound cargo
- Best transit time to Hamburg



	ROTTERDAM	HAMBURG	BREMERHAVEN	WILHELMSHAVEN
NINGBO	28	31	33	34
SHANGHAI	25	27	30	31
TANJUNG PELEPAS	19	21	24	25



## **EASTBOUND**

#### **ALBATROSS**



- Direct service from Aarhus & Gothenburg to Far East covering all Far East (via Singapore), Japan (via Ningbo &/or Busan).
- Fast transit times to North China.
- Excellent coverage from our main German POL's.



	SINGAPORE	SHANGHAI	XINGANG	QINGDAO	BUSAN	NINGBO	SHANGHAI
HAMBURG	32	38	41	44	47	49	51
GOTHENBURG	28	35	38	41	44	46	48
AARHUS	27	33	37	39	42	44	46
WILHELMSHAVEN	25	32	35	38	41	43	45
BREMERHAVEN	23	30	33	36	39	41	43
ROTTERDAM	20	27	30	33	36	38	40

#### SILK



- Direct call from Gdansk to North China and Korea
- Direct service and fast transit times from Felixstowe to Shanghai in 25 days
- Optimum transit times to Korea with direct calls to Gwangyang and Busan.
- Coverage of all the Far East, thru TPP for SEA and Ningbo for Japan



	TANJUNG PELEPAS	SHANGHAI	DALIAN	BUSAN	GWANGYANG	NINGBO	XIAMEN	YANTIAN
GDANSK	28	34	37	40	41	44	45	48
BREMERHAVEN	21	27	30	33	35	37	38	41
FELIXSTOWE	19	25	28	31	32	35	36	39

#### LION



- 2 Direct calls from LEH to Asia, calling directly Singapore for SEA coverage, South China and Hong Kong
- Full coverage of Scan Baltic, NWC and UK with dedicated feeder network



	SINGAPORE	NANSHA	HONG KONG	YANTIAN	XIAMEN
SINES	36	41	42	44	46
ANTWERP	32	37	38	40	42
LE HAVRE	28	33	35	36	38
FELIXSTOWE	26	31	33	34	36

#### **SWAN**



- Benelux export coverage to Asia
- Fast transit times from Antwerp to Hong Kong
- Complete Coverage of Asian import calls



	SINGAPORE	YANTIAN	HONG KONG	XINGANG	QINGDAO	BUSAN	SHANGHAI	NINGBO
FELIXSTOWE	26	31	33	37	40	43	45	46
ANTWERP	23	28	29	34	37	40	42	43
ROTTERDAM	21	26	27	32	35	38	40	41
ALGECIRAS	17	22	23	27	30	33	35	36

#### **SHOGUN**



- 2 main UK calls to Far East
- Fast transit times to Japan thru our Ningbo main port of discharge for a fast connection thru our Origami Feeder service.



	SALALAH	СОГОМВО	SINGAPORE	SHANGHAI	NINGBO	HONG KONG	YANTIAN
FELIXSTOWE	24	29	35	42	44	48	49
SOUTHAMPTON	20	25	30	38	40	44	45
BREMERHAVEN	17	22	27	35	37	41	42
ROTTERDAM	14	19	25	32	34	38	39

#### **CONDOR**



- Direct NWC coverage to Middle East and main import calls in China.
- Direct service to Salalah and Jebel Ali with full coverage to the whole Middle East area with dedicated feeder network
- Full coverage of Scan Baltic, NWC and UK with dedicated feeder network



	SALALAH	JEBEL ALI	NINGBO	SHANGHAI
ROTTERDAM	25	29	44	48
HAMBURG	23	26	42	45
BREMERHAVEN	21	25	40	44
WILHELMSHAVEN	21	24	39	43
FELIXSTOWE	18	22	37	41
ANTWERP	17	20	35	39
LE HAVRE	14	18	33	36



## WHY MSC?

#### A TRULY GLOBAL COMPANY



We bring our customers outstanding global coverage, connecting all of the world's trade centres.

- 480 offices
- 150 countries
- 60,000 staff
- 460 vessels
- 200 routes
- 315 ports of call
- 50 terminals
- 16 million TEU carried annually



# WE'RE ALL ABOUT PEOPLE & RELATIONSHIPS



We pride ourselves on offering global transport solutions which perfectly suit the needs of our individual customers, dependent on their industry, their business, and their service needs.

MSC has built its global network based on the local, personal approach – the very approach which ensures all sectors, all products and all businesses are catered for in the best way possible.



#### **MARKET LEADING RELIABILITY**

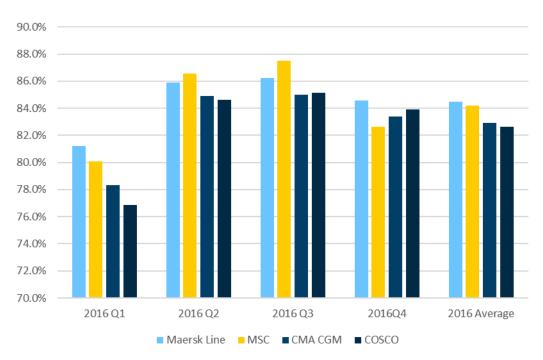


In 2016, MSC consistently performed at the top of the 'Global Carrier Ranking' table; an independent report produced by SeaIntel Maritime Intelligence.

MSC's reliability performance improved by 8.5% versus 2015; the most significant increase of any container carrier in the market.

### Average Reliability Performance Top 4 Ocean Carriers by TEU Intake Capacity

Source: SeaIntel 2016



#### A SAFE PAIR OF HANDS FOR YOUR CARGO



At a time of economic uncertainty and challenging market conditions, it is more important than ever that you can rely on a trustworthy transportation partner.

Founded in 1970, MSC's container business has a healthy balance of north-south trades with east-west. This makes our revenue less volatile and, therefore, less risky than other businesses.

The MSC Group has diverse interests in terminals, logistics, passenger ferries and luxury cruises.



# SUSTAINABILITY IS CENTRAL TO OUR STRATEGY



# MSC Group has four pillars of CSR development:

- Care for the Environment
- Ethical and Responsible Conduct
- Care and Investment in our Communities
- Developing and Nurturing our People

#### **2016** Key Highlights:

- UNICEF 'Get on Board for Children' campaign has raised over €6,000,000
- Reduced GHG emissions of containership fleet by over 27% in 2016 alone
- LNG engines for future Cruise ships
- Member of the UN Global Compact
- Signatory of the Buckingham Agreement
- Robust ship-recycling policy; in accordance with the Hong Kong convention.



Vessel in drydock having new propellers fitted



Mr. Vago (Executive Chairman MSC Cruises) and Ms. Picco (Head of Strategic Partnerships) in Malawi with members of the

# for the real world