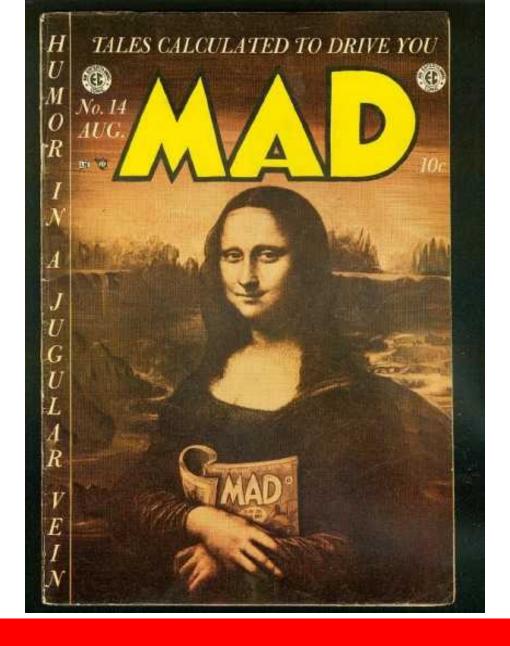
# MAD about SMS

Mobile App Distribution using Twilio Rob Spectre, Dir. Devangelism

@dnOt - rspectre@twilio.com



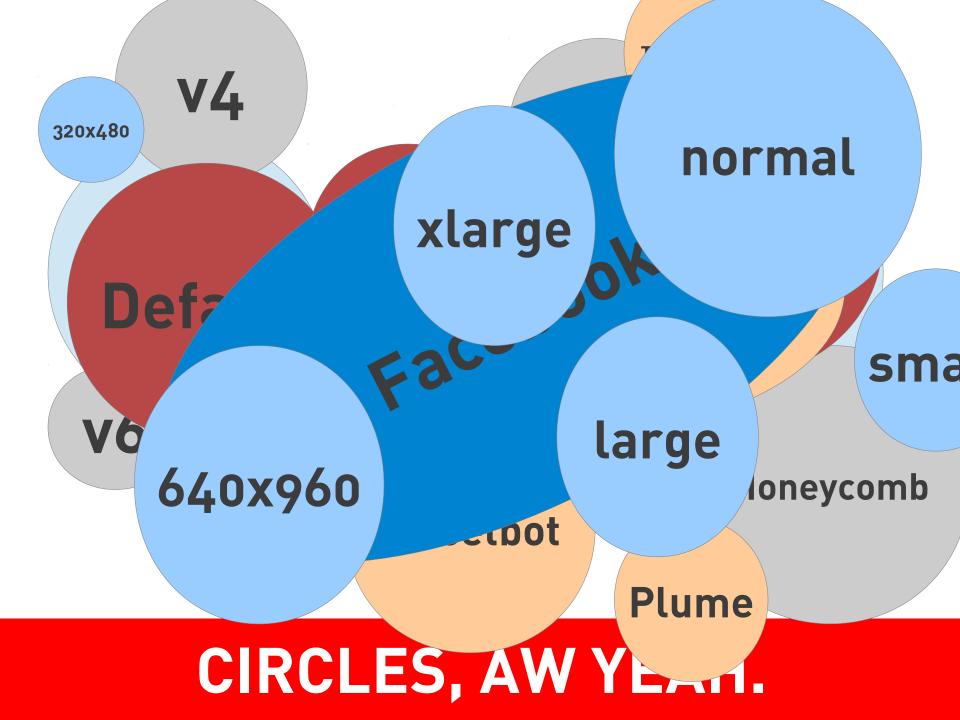
## HOLY BISCUITS



#### **CALCULATED TALES**



## THE HORROR, THE HUMANITY



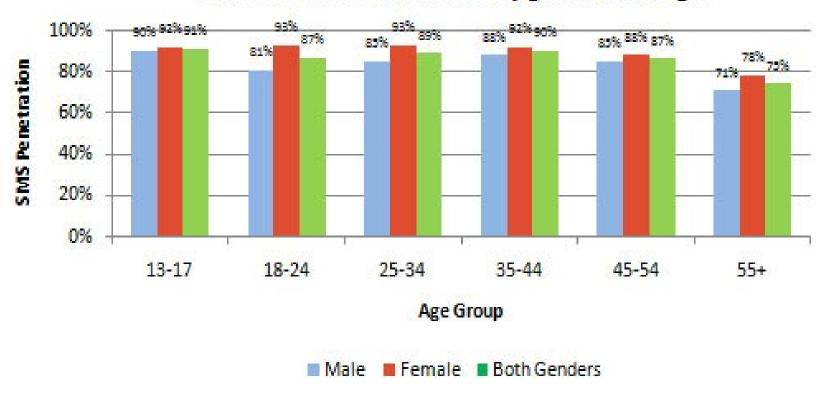


## **VENN WAS A DRINKER**



## WHAT, ME WORRY?

UK: Percent reach of SMS by gender and age



Source: ComScore, June 2009.

#### RESISTING ANOTHER BAR JOKE



#### FLOGGING THAT HORSE



## RED SOX NEED THE HELP

# O HAI.

# twilio

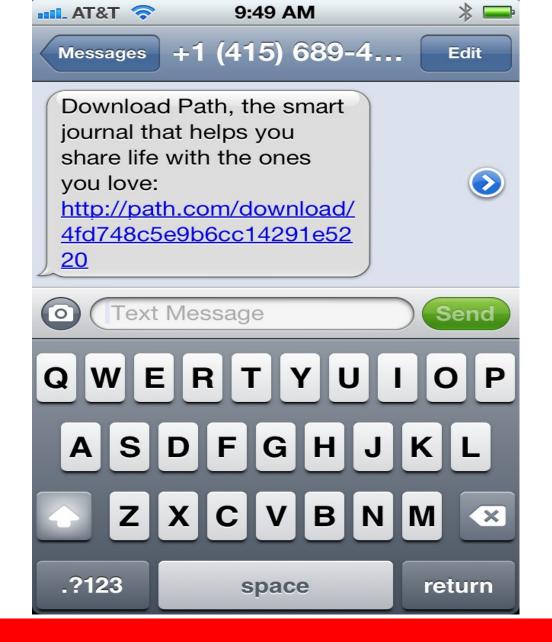


### LET ME BRING YOU UP TO SPEED

## HOW IT WORKS



#### **HOW DO YOU LIKE THEM APPLES?**



#### **DOWNLOAD!**



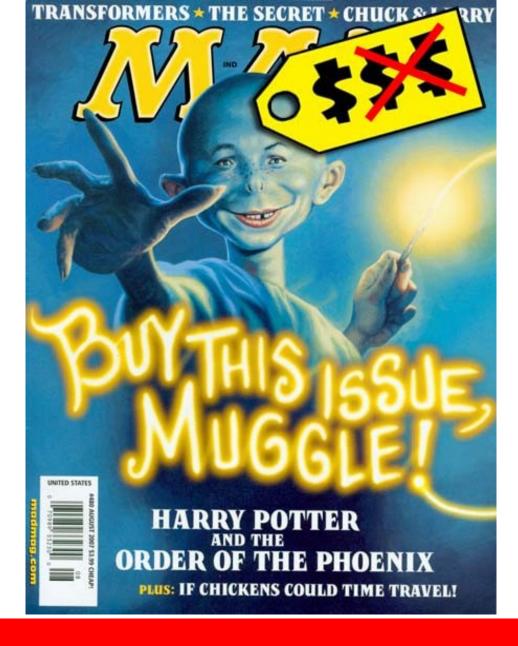
#### FIVE STAR EXPERIENCE

# DO IT LIVE

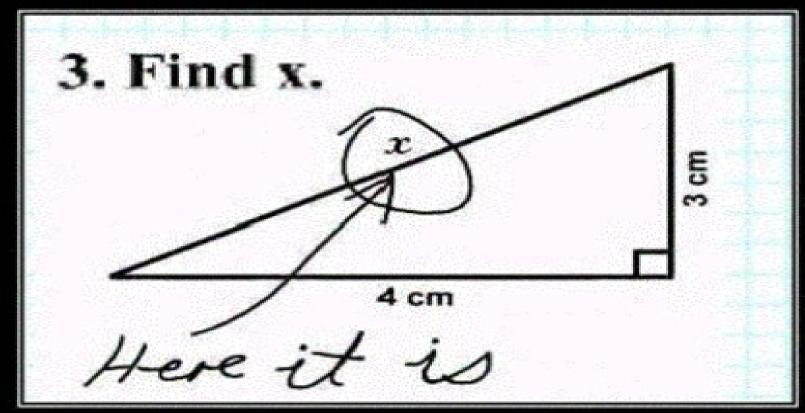
# KEY BENEFITS



## DELIVERY IS CERTAIN



## 1 CENT. CHEAP!



## SIMPLICITY

The simplest solutions are often the cleverest They are also usually wrong

## SIMPLE AS a<sup>2</sup> + b<sup>2</sup>

# PRO TIPS



#### MORE THAN JUST INVITATIONS



Text "TUNEIN" TO 42777 FOR THE FREE APP





#### YOUR CREATIVES WANT SMS



#### REACH OUT AND TOUCH SOMEONE

## CASE STUDIES

# Path

Stay connected with family & close friends.





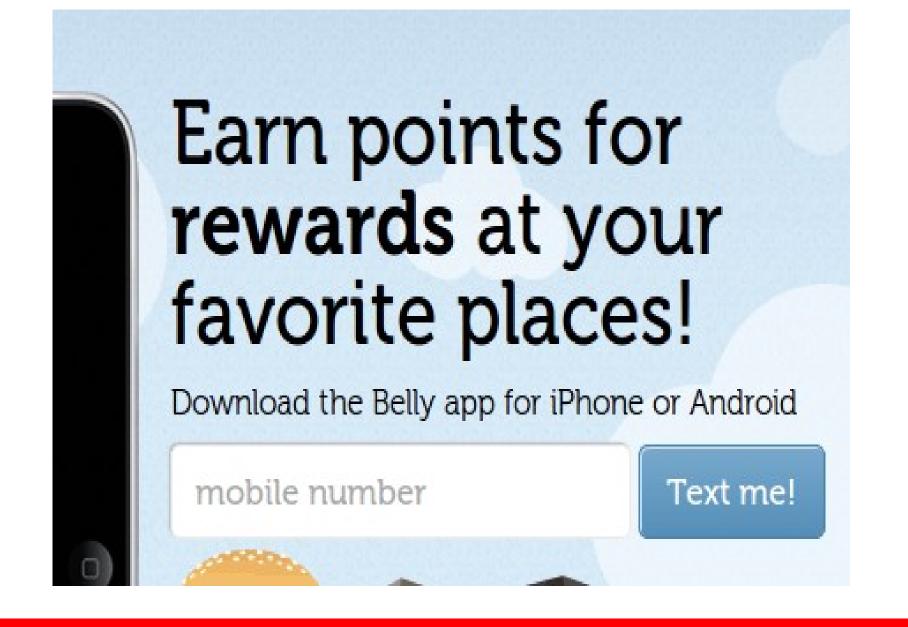
Watch the ad

Get the app





#### PATH



#### BELLY

Application form First Name Last Name Email Phone Number Vehicle Make Model

## **SIDECAR**

# THANK YOU

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