

Charles H. Flinn V

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Education

Arizona State University, *W.P. Carey School of Business*
August 2010 – December 2014, Tempe Arizona
Bachelor of Science in Marketing and Computer Information Systems
International Business Certificate
Grade Point Average: 3.26/4.00
Dean's List 2012 and 2014

Singapore Management University, *Lee Kong Chian School of Business*
August 2013 – December 2013
Grade Point Average: 3.00/4.00 (Converted)

Experience

Home Theater Consultant, *Best Buy*
June 2011 – Present | Mesa, Arizona 85202

- Consistently achieved sales numbers above expectations in Revenue per hour, Units per transaction, Average selling price and more.
- Awarded Presidents Club honors multiple times.
- Skills required to succeed include merchandising, teamwork, several personal selling skills such as top down selling, and the ability to handle tough customer objections.

Projects

Web Development, *OneClickMed*
August 2014 – December 2014 | Tempe, Arizona

- During this capstone project, my team created a website to be used by OneClickMed in future operations.
- Using SCRUM methodology, we completed sprints every two weeks and displayed our progress to OneClickMed for feedback.
- This project was completed using WordPress as requested by the client and involved front-end as well as back-end development.

Skills

HTML/HTML5	MS Visual Studio (C#)	Javascript	CSS
SQL	SCRUM	SEO	PHP

Activities

Kappa Sigma Fraternity
2011-Present
DISC (Department of Information Systems)
2013-Present
SCRUM USERS GROUP
September 2014-Present