

Automating OSINT Using AI Agents

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## **A. Proposal Overview**

### **A.1 Problem Summary**

CT Cyber Team Consulting is an offensive cybersecurity consulting firm that is facing challenges regarding efficiency of its operations. CT is a small offensive security consulting company with 50 employees in the northeast United States with mostly up to date infrastructure and technologies. CTs provides value to its customers by conducting red team engagements to identify vulnerabilities in the clients IT infrastructure. In today's cyber security landscape, CTs red team spends the majority of its time conducting passive reconnaissance. Passive Recon includes activities such as physical site site surveys, Open-Source Intelligence (OSINT), and any other information gathering on a target without actually interacting with the target. While these activities are certainly crucial to our red team engagements they can be extremely time consuming and can potentially bottleneck our engagements. CTs red team is proposing a project to the change management board and upper level management. This proposed project will greatly reduce the amount of time it takes our red team to perform engagements with minimal cost and overhead. The project will achieve this by leveraging AI agents to assist our red team in performing OSINT activities. It is extremely critical for CT to acknowledge and harness this technology to stay ahead of our competitors.

## **A.2 IT Solution**

Our solution is to implement a system to automate the OSINT portion of passive reconnaissance using AI agents. AI agents provide new and powerful capabilities never before seen in the world of cyber security. It is important that we leverage these emerging technologies to our benefit. The key components of our solution includes selecting a powerful (LLM) Large language model for our machine to run the agents off of. Configuring a device to query our agents locally. It is important to understand how the recommended solution works. We select an LLM to connect to via enterprise LLM vendors. Then we configure our LLM to run AI agents. Then we configure an ai agent manager locally to control and query our agents. And lastly, crafting specific reusable queries to effectively leverage our agents to achieve maximum efficiency while conducting OSINT.

## **A.3 Implementation Plan**

This implementation will be most successful if carried out in this 3 phase manner. It allows us to break tasks up into easy to manage action items. We will be able to effectively document and create project artifacts as we go. At the end of each phase we will conduct GAP analysis to determine where we are currently at in relation to where we should be in order to keep our project on track and in scope. Lastly, without a phased approach, the project could miss KPIs, objectives, and deliverables. During this process we will also need to ensure a seamless integration with our ongoing operations. The implementation should naturally be seamless due to the smaller nature of the project. We will continue to conduct business as usual until after the testing phase. Finally, prior to the first phase we will train our employees on how to use the new technologies.

The implementation of this project will include three phases. These phases offer simplicity and coherence during the project lifecycle. The three phases include. Selecting our LLM and gathering resources. Setting up and configuring the agent's manager. And lastly, querying and training our agents to achieve the desired end result. This phase will also include continually training and making our agents more efficient after the project ends.

In phase one we will first select our LLM that we will use to run our agents off of. To select a model we will need to consider speed, price, and accuracy. We will then need to acquire a device to run our agents manager off of. The agents manager is our interface to configure and use the agents that run off of the LLM. Lastly, we will need to work with our infrastructure team to establish our device within the network and make sure it runs properly.

In phase two we will configure our agents manager. To configure the manager we need to consider our current network posture and company policy. We need to make sure the device and the manager are within government compliance and corporate governance. Then we will first configure our manager in a way that is easy to use for our red team and compatible with their current workflow. Lastly, we need to make sure that the manager is able to query the LLM effectively and achieve the desired outcome.

In phase three once we determine that the agent's manager works as intended, we will begin querying and training our agents. When we first configure our manager it will essentially be bare bones. We need to begin training and testing it to help it successfully achieve OSINT activities. This process will continue well after we are done with the project. This is in fact the main benefit of using the agents over a script. We can train and craft our agents over time to be tailored specifically the way we like.

This implementation plan works perfectly to facilitate a smooth transition from our current posture to the proposed posture. We will be able to efficiently hit our metrics and document the process along the way. It also allows our red team and supporting teams to understand and adapt to the new process. Lastly, conducting gap analysis at the end of each phase will allow us to make sure our project stays within scope and maintains (GRC) Governance, Risk, and Compliance metrics.

### **B. Review of Other Works and B.1 Relation of Artifacts to Project Development**

A revision of the following related works demonstrates a use case for AI in gathering OSINT. The works we will be looking at are created by industry professionals on the cutting edge of cybersecurity and AI. By looking at these use cases we can determine how the use cases can bring value to CT.

#### **Review of work 1**

European governments with the help of HALA systems were able to successfully use AI agents to help bring justice to war crimes in Ukraine. As of Dec 2024 EQTY Labs reported that ,”Over the last 18 months, Hala Systems and EQTY Lab have been working with the German Government as they seek accountability for war crimes in Ukraine in both domestic and international courts.” In this specific use case they used AI to sift through thousands and thousands of social media posts, forums, and telegram channels to identify possible war crimes and wrongdoings within the Russo-Ukraine war. This article shows us how governments are utilizing AI in their OSINT activities, and gives us a great model to follow.

### **Review of work 2**

In this work HackerNews reiterates how much time and labor goes into OSINT gathering. They go into how the (ODNI) Office of the Director of National Intelligence for the United States Government unveiled a new strategy for OSINT gathering using AI to automate sifting through hundreds of thousands of data sources. Here's one of the ways that the government can use AI to their benefit, “ Handling Massive Data Volumes: AI systems can process and analyze enormous amounts of data at speeds far beyond human capabilities. This allows OSINT practitioners to cast a much wider net than previously possible and still deal with the results.” This provides us with further insight on how top government agencies are leveraging AI to their benefit, and gives us a broad idea of how we should as well.

### **Review of work 3.**

In this next article Ben Joelson, a global cybersecurity consultant, makes his case for how AI will improve our companies and governments OSINT gathering process. He specifically delves into real world examples of how corporate security is changing their OSINT gathering process to use AI to massively increase their productivity. He specifically goes how AI has the ability to, “convert images and video to natural language—which can be queried like a search engine—now exists. Tools can crawl troves of images and videos to detect guns, weapons, or even client logos.” This gives us yet another valuable use case about how AI is being used in today's corporate cybersecurity landscape.

### **Review of work 4**

The final work we will be reviewing is a blog post written by Mariarosaria Taddeo, Luciano Floridi and Riccardo Ghioni of the Oxford Internet Institute. This blog post from Feb 2023 reviews how OSINT is evolving with the use of AI to assist in government agencies

collecting valuable information on potential bad actors. They also review how important OSINT has become in today's cybersecurity landscape, “ Over the years, OSINT has become an integral part of intelligence practice, with technological progress delivering new collection methods and creating new intelligence sources, such as satellite images, social media, public records, and digital currencies. Indeed, many estimates place OSINT at around eighty per cent of all the intelligence material used by law enforcement agencies.” This post reminds us of the importance of OSINT in the government and corporate world and how AI is helping change it.

### **C. Project Rationale**

CT is currently facing bottlenecks and inefficiencies in its current OSINT gathering process. While OSINT is traditionally time consuming it is also one of the most essential parts of passive reconnaissance for our red team. It is critical that we leverage this new technology to our benefit. This project will help us incorporate AI into our pre-existing workflow seamlessly, thus creating a massive increase in productivity for our red team. In the past couple of years AI has gotten significantly more inexpensive and more efficient. If we don't act now, are firm is at serious risk of falling behind our competition.

### **D. Current Project Environment**

CT currently has a well defined and structured red team engagement workflow. Due to the nature of red team engagements we like to visualize our current environment in four phases. It is important to understand these phases and this workflow, to understand the benefit of the proposed project. In our first phase, our team meets with the client to determine many things including, scope, timing, and approved IP ranges. We then outline all agreed upon topics in a



(MSA) Master Service Agreement to ensure both parties understand the parameters of the engagement as agreed upon. This is the most crucial phase of the engagement, and adhering to the MSA throughout the engagement is mission critical.

The second phase is the reconnaissance and planning phase. This phase is where OSINT gathering resides and the part of our process that will benefit from the proposed project. In this phase we begin with passive recon and then move into active recon where we are actually interacting with the target. For passive recon we do activities such as physical information gathering, and OSINT. Once we gather all the possible information we can gather from passive recon we will move to active recon. This includes activities such as port scanning and phishing. After we have thoroughly completed active and passive recon we can begin mapping the target's attack surface and make a plan of attack. Without comprehensive and thorough recon, the plan and the subsequent attack may be inadequate for CTs high standards, thus it is important that we prioritize passive recon containing OSINT and active recon.

The third phase is the attack phase. In this phase we begin the engagement and attempt to gain unauthorized access to specific items outlined in the MSA. Currently for this phase we follow the MITRE ATTACK framework in conjunction with the attack plan we developed in phase two to carry out the attack. The MITRE ATTACK framework is a globally recognized framework for conducting red team engagements and for developing blue team defences. During this process it is critical that we document and preserve all relevant information collected during the engagement to later give to the target. It is also extremely critical that we have strict adherence to the MSA and government regulations in this phase. After attacking the target, it is also important that we return their environment to the exact same way it was before our attack.

The fourth phase is the presentation phase. Here we gather all of our documented findings and prepare them into a digestible format for our client. We then meet with them and share our findings. We also give the client guidance on the recommended course of action to mitigate the vulnerabilities found within their environment. Lastly, we establish if the client would like another red team engagement after a specified period of time.

In conclusion the proposed project will fit in with our current posture and culture. The project plugs right into our second phase during passive recon. This will make it easy to adopt and digest for our red team. Our red team will also gain the new capability of training its AI to their specific wants and needs. Considering the previous statements, this project benefits us tremendously and fits right into our current process.

### **E. Methodology**

The methodology behind our project implementation will be similar to an Agile framework. The agile framework is great for projects that require flexibility and changes as the project progresses. Within this framework we will implement 5 phases. The Planning & Design phase, the Development phase, the Implementation phase, the Testing phase, and the Maintenance phase. After each phase we will conduct gap analysis to compare where we are to where we want to be. Gap analysis and combination with our phased approach will help us ensure that we are meeting our project objectives and in an efficient and responsible way.

In our Planning & Design phase we will compare our current red team infrastructure with where we want it to be after the project. We will then plan out and design how we can most effectively integrate the new process into our existing processes. Specifically, in this phase we will do things like select our LLM. Next, we will work with supporting teams to determine any

additional resources we will need to gather for the project. And, finally the budget that is required for the project.

For our development phase we will develop our new framework for conducting red team engagements. We will develop a framework that maintains a lot of the same principles our current framework uses. We will specifically be looking at the passive recon section of our red team engagement workflow. Along with developing a new red team framework, we will configure our agent manager to work with our LLM. And lastly, we will configure and develop a database for our agent manager to store collected information.

Next for our implementation phase we will move all of the developed technologies and frameworks into our production environment. Right before we begin this phase we will need to notify all affected parties, and give guidance on how they will be affected. During this implementation process we need to ensure that it is done in a timely manner to minimize downtime. And finally, we will make sure to maintain backups of our previous infrastructure to mitigate any potential risk of failure.

Then for our testing phase we will ensure that the previous phase was conducted correctly. We will have our red team query the agent manager to ensure that it is functioning as intended. Then we will look into our database to see if data is being sent correctly. Finally, we will ensure our red team can effectively utilize the new technologies for their intended purpose. Without this important phase, we could miss certain key deliverables and objectives.

And finally for our maintenance phase we will continually update and maintain the implemented infrastructure. It is important that this phase lasts beyond the timeline of the project. Specifically, during this phase we will maintain the actual physical infrastructure on which our technologies lie. We will also continue to train and improve our LLM to match

business and red team engagement needs. Lastly, any supporting software and firmware will need to be routinely updated and patched to mitigate vulnerabilities and optimize performance.

### **F. Project Goals, Objectives, and Deliverables**

The primary goal of this project is to increase red team operational efficiency at CT. We will achieve this goal by achieving the three following supporting objectives. Automate OSINT gathering activities using an LLM, improve quality of OSINT gathering, and establish continuous improvement for OSINT. By breaking up our primary goal into these three supporting objectives we can more effectively achieve our primary goal. By achieving our primary goal we can optimize the business and drive more value for our clients.

The first supporting objective we will be looking at is “Automate OSINT gathering activities using an LLM”. To do this we will select a LLM for our agents manager to query. It is important that we select an LLM that most aligns with the red team OSINT gathering objectives. Next we will need to source and configure a database for our LLM to store any data found. After this we will need to configure our agent manager to query our LLM. The manager will be configured across red team endpoints for effective use by the team.

The second supporting object is “Improve quality of OSINT data.” To achieve this objective we need to establish a database of effective queries. This is one of the most critical steps of the process due to the nature of AI. Next, we will need to train our employees to ensure end user acceptance. Lastly, we will need to utilize our LLM to expand the sources we can gather OSINT from. The process of gathering OSINT means scouring the internet from hundreds of thousands of potential sources. Utilizing AI, we will be able to much more effectively gather information from all of these potential sources.

The third and final supporting objective is “Establish continuous improvement for OSINT.” To achieve this of course we will need to train our LLM over time. This is in fact, one of the primary benefits of using AI, its capability to change and adapt over time. Next, of course we will need to update our LLM, and agent manager over time. Just like any other software we might use, we will need to ensure our new tools are up to date and patched. Lastly, we will frequently test new queries and train our LLM on what we want to see from it and what we do not. Following these steps will allow us to harness the greatest benefit of using AI which is its unique ability to adapt and train based on exactly what we want to see from it.

#### F1. Goals, Objectives, and Deliverables Table

	Goal	Supporting objectives	Deliverables enabling the project objectives
1	Increase red team operational efficiency	Automate OSINT gathering activities using an LLM	Select LLM for AI Agents manager
			Configure database for information gathered from OSINT
			Configure agent manager to query LLM
		Improve quality of OSINT data	Establish a database of effective queries
			Train our employees on how to use agent manager
			Use our LLM to expand OSINT gathering sources
		Establish continuous improvement for OSINT	Train our LLM over time
			Keep our LLM and agent manager up to date
			Frequently test new queries and continue to optimize

**G. Project Timeline with Milestones**

To best achieve our project's primary goal, we need to break our project down into 5 distinct phases in a project timeline. Keep in mind this timeline will be flexible to change as projects routinely require adjustments throughout their life cycles. The first phase is our planning and design phase. During this phase we will do things like, identify resources essential to the project, design infrastructure changes to integrate the project into our current infrastructure, and to design an end user acceptance manual. The next phase is the development phase, in this phase we will develop and acquire the necessary resources outlined in the first phase. In the implementation phase we will implement all of the processes and resources that were outlined in the implementation plan above. In the testing phase we will ensure that our newly implemented infrastructure functions as intended as well as our legacy infrastructure. In the maintenance phase we will engage in continuous deployment and improvement to ensure maximum effectiveness now and into the future.

Milestone or deliverable	Duration (hours or days)	Projected start date	Projected end date
Planning & Design Phase	30 days	2026-03-31	2026-04-30
Development Phase	45 days	2026-05-01	2026-06-14
Implementation Phase	60 days	2026-06-15	2026-08-14
Testing Phase	30 days	2026-08-15	2026-09-14
Maintenance Phase	Continuous	2026-09-15	N/A

## **H. Outcome**

By implementing this project we hope to greatly improve our red team's efficiency. This project includes the automatization of our processes by leveraging the powerful capabilities of AI. We will use well defined objectives, goals, and deliverables to assist in delivering a successful project. We will also use a simple project timeline with milestones that allow us to break down our project into digestible and achievable actionable items. While this project is not a massive overhaul to business processes, it is still important to plan and establish these goals and timelines to mitigate the risk of things like scope creep, and missing objectives.

This project will impact our business functions by making the passive recon phase of our red team engagements more efficient. Currently, we conduct OSINT manually and with the use of scripts. The methods and scripts we use today are of the highest quality and are outlined within globally accepted frameworks for red team engagements. While this process does provide us with valuable information, it is extremely time consuming. Testimonials from our red team tell us that the majority of the time spent during their engagements are spent conducting passive recon. This severely limits the output of our red teams. By achieving the goals outlined in the project we will make this process exponentially more efficient. It will remove the single biggest bottleneck for our red teamers. Not only will using AI make the process more efficient it will also give our team higher quality information. These two things together will help our team provide much more value to our clients and customers.

We have set clear goals and objectives to measure the success of the project. These goals and objectives together will help us achieve our primary goal of increasing red team operational efficiency. We know our project is successful if our red team's time to conduct passive recon is lowered. To measure this we will use qualitative and quantitative data. The quantitative data will

include information from our past assessments and get an average time duration for our red teams passive recon phase. We will measure this average duration against our post-implementation average duration. If our project is successful, we will observe a decrease in the amount of time it takes our red team to conduct passive recon. On the other hand if the project is unsuccessful we would observe an increase in the average duration of passive recon.

The qualitative measure we will use to determine project success is feedback from our red team. Throughout the process and after (as part of our continuous improvement) we will gather testimonials from our red team. To do this we will ask questions such as “Do you like the new process?”, “Does it speed up passive recon?”, and “Is it providing you with more valuable OSINT data?” The answers to these questions will provide us with valuable insights into how the project is doing on the ground with our team. And in conclusion, by combining the insights from the qualitative and quantitative measures, we can accurately determine the success of the project, and ensure that it aligns with our current infrastructure.



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