CHASE GONZALES

Email: ga.chase@protonmail.com
Website: chasethedev.github.io
LinkedIn: www.linkedin.com/in/chase-gonzales87

ABOUT ME

Certified front-end developer looking to combine my technical knowledge in web development, Software-as-a-Service (SaaS) business and marketing with my work history in sales and experience in customer service to further advance my career in the Tech industry.

SKILLS

- Sales & Contract Negotiations
- In-depth knowledge of technical talent particularly in web development
- Resume sorting
- Filling position
- Networking
- Establishing rapport
- Customer Service
- Leadership
- Communication

CAREER SUMMARY

Front Office - Bell Captain
Fairmont Hotels and Resorts | June 2014 - June 2019
- Served as key advisor during department meetings to determine prospective employees
- Contributor in formulating appropriate employee packages consisting of employee benefits, salary and job duties during company and union negotiations
- Responsible for aiding front desk with room and amenity upselling
- Resume sorting for potential new hires

Vitamin Buyer - Supervisor
Wholefoods Market | June 2011 to April 2014
- Consistently increased quarterly sales by analyzing product sales, costs and movement frequency
- Negotiated with product representatives to determine beneficial products for department, product sales strategies and product merchandising

TECHNICAL SKILLS

Programming Languages
- JavaScript
- HTML/HTML5
- CSS/CSS3

Frameworks/Libraries/Systems
- CSS Grid/CSS Flexbox
- Bootstrap/Jquery
- Git/Github/Visual Studio/Sublime Text

EDUCATIONAL TRAINING

Codify Academy - San Francisco, Ca
Front-end Developer certification program August 2017
- Developed Front-end skills in Javascript, Jquery, HTML and CSS

Udemy, Online
Recruiting: Talent Acquisition & Hiring
- Talent acquisition program

Udemy, Online
Recruiter Training: Hire Top Employees
- Employee hiring training program

Udemy, Online
(SaaS): Lead Generation for Software Sales
- AE and BDR sales training

Udemy, Online
(SaaS): Essentials of Software-as-a-Service Business
- SaaS business and marketing training