



CHASE GONZALES

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ABOUT ME

Certified front-end developer looking to combine my technical knowledge in web development, Software-as-a-Service (SaaS) business and marketing with my work history in sales and experience in customer service to further advance my career in the Tech industry.

SKILLS

- Sales & Contract Negotiations
- In-depth knowledge of technical talent particularly in web development
- Resume sorting
- Filling position
- Networking
- Establishing rapport
- Customer Service
- Leadership
- Communication

CAREER SUMMARY

Vitamin Buyer - Supervisor

Wholefoods Market | June 2011 to April 2014

- Consistently increased quarterly sales by analyzing product sales, costs and movement frequency
- Negotiated with product representatives to determine beneficial products for department, product sales strategies and product merchandising

Bell Captain

Fairmont Hotels and Resorts | June 2014 - June 2019

- Served as key advisor during department meetings to determine prospective employees
- Contributor in formulating appropriate employee packages consisting of employee benefits, salary and job duties during company and union negotiations
- Responsible for aiding front desk with room and amenity upselling
- Resume sorting for potential new hires

TECHNICAL SKILLS

Programming Languages

- JavaScript
- HTML/HTML5
- CSS/CSS3

Frameworks/Libraries/Systems

- CSS Grid/CSS Flexbox
- Bootstrap/Jquery
- Git/Github/Visual Studio/Sublime Text

EDUCATIONAL TRAINING

Codify Academy - San Francisco, Ca

Front-end Developer certification program
August 2017

- Developed Front-end skills in Javascript, Jquery, HTML and CSS

Udemy, Online

Recruiting: Talent Acquisition & Hiring

- Talent acquisition program

Udemy, Online

Recruiter Training: Hire Top Employees

- Employee hiring training program

Udemy, Online

(SaaS): Lead Generation for Software Sales

- AE and BDR sales training

Udemy, Online

(SaaS): Essentials of Software-as-a-Service Business

- SaaS business and marketing training