

MONETARY BOARD CENTRAL BANK OF SRI LANKA

08 February 2018

FINANCE BUSINESS ACT DIRECTIONS

No. 02 of 2018

LOAN TO VALUE RATIOS FOR CREDIT FACILITIES GRANTED IN RESPECT OF MOTOR VEHICLES

Issued under section 12 of the Finance Business Act, No. 42 of 2011.

The Monetary Board issues Directions as follows for the implementation of Loan to Value (LTV) ratios in respect of credit facilities granted by Licensed Finance Companies (LFCs) for the purpose of purchase or utilisation of motor vehicles.

- under the Finance **Business Act**
- 1. Empowerment 1.1 In terms of section 12 of the Finance Business Act, the Board may give directions to finance companies or to any group or category of finance companies regarding the manner in which any aspect of the business and corporate affairs of such finance companies are to be conducted.
- 2. Maximum LTV ratios
- 2.1 Commencing 01 January 2018, credit facilities granted by every LFC for the purpose of purchase or utilisation of vehicles shall not exceed the following percentages of the market value of such vehicles.
 - (i) In respect of unregistered vehicles and registered vehicles which have been used in Sri Lanka for less than one year after the first registration;

Table 1 - Loan to Value Ratios

Vehicle Category	Vehicle Class of Department of Motor	Electric Vehicles	Other
	Traffic		
Commercial	C1, C, CE, D1, D, DE,	90%	90%
vehicles	G1, G, J		
Motor Cars, SUVs	B (other than light	90%	50%
and Vans	trucks & single cabs)		
Three wheelers	B1	90%	25%
Any other vehicle	A1, A, light trucks &	90%	70%
	single cabs categorized		
	under B		
Hybrid Motor Cars,	B (other than light	70%	
SUVs and Vans	trucks & single cabs)		



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- (ii) 70 per cent in respect of registered vehicles which have been used in Sri Lanka for more than one year after the first registration.
- 3. Exemptions from the maximum LTV
- 3.1 The limits in Direction 2 above will not be applicable to credit facilities granted to any company engaged in tourism and/or transportation for purchase of vehicle fleets to be utilized for their core business operations, provided that such vehicles financed shall not be transferred to any person or entity within one year from the date of the first registration.
- 3.2 LFCs shall have internal limits and adopt adequate risk management procedures in granting credit facilities for this category of vehicles.
- 4. Other credit facilities for vehicles
- 4.1 An LFC shall not grant credit facilities for the purpose of purchase or utilisation of motor vehicles, other than credit facilities granted in accordance with Directions 2 and 3 above.
- 5. Interpretations
- 5.1 Credit facilities shall mean finance leases, hire purchase facilities and all other credit facilities granted for the purpose of purchase or utilisation of vehicles by end-users.
- 5.2 The value of the vehicle shall be the market value. LFCs may use the following for the purpose of valuing vehicles:
 - (i) Brand new vehicles value given by authorized agents
 - (ii) Reconditioned vehicles valuation considered at customs or invoice value given by the dealer
 - (iii) Registered vehicles value given by a professional valuer
- 5.3 LFCs should ensure that the valuation is obtained at the time of granting credit facilities and provides a true and fair value.
- 5.4 Fleet of vehicles referred to in Direction 3.1 shall mean two or more vehicles.
- 5.5 Company engaged in tourism referred to in Direction 3.1 shall mean a company registered with the Sri Lanka Tourism Development Authority or any other authority to provide services to tourism.



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- 5.6 A company engaged in transportation referred to in Direction 3.1 shall mean any business entity registered at any state authority for the purpose of business of transportation of goods or passengers.
- 6. Revocation of previous Directions
- 6.1 The following Directions are hereby revoked:
 - (i) Finance Companies (Loan to Value Ratios for Credit Facilities in respect of Motor Vehicles) Direction No. 01 of 2017.
 - (ii) Finance Companies (Amendment to Directions on the Loan to Value Ratios for credit facilities in respect of Motor Vehicles)

 Direction No. 03 and No. 04 of 2017.

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Dr. Indrajit Coomaraswamy

Chairman of the Monetary Board and Governor of the Central Bank of Sri Lanka

