### Israr Hussain

## **Business & Marketing Graduate**

#### **PROFILE**

- A confident and hardworking individual who takes pride in putting maximum effort into all work I undertake.
- Recently graduated with first-class honours in Marketing & Management from Royal Holloway University.
- Procured 5 years' worth of experience in a variety of workplace environments such as: aviation, warehouse facilities and retail.
- I am conscientious and thrive to work to the best of my ability to uphold all professional standards in any workplace environment.

#### CONTACT

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#### **RELEVANT SKILLS**

#### **Microsoft Excel**

- Experienced in using excel with relevant experience with the software whilst studying my degree
- Comfortable with manipulating, sorting, and analysing large raw data sheets.
- Data entry, data auditing, creating data & monitoring all data for accuracy.

#### **Google Analytics**

- Beginner level understanding and usage of the platform through courses on my degree.
- Strong knowledge of digital marketing metrics such as dwell time, bounce rate & how Google Analytics can improve these to benefit a company's SEO.

#### PROFESSIONAL WORK EXPERIENCE

# **Customer Service NHS Vaccine, Teleperformance**

November 2021 – January 2022

- Maintaining and updating the companies CRM system to input new bookings and information pertaining information provided by the caller
- Working independently in a remote setting while performing to a level to reach a set of KPI's
- Displaying skills of active listening to ensure any questions callers have been answered in a coherent manner.
- Communicating with peers across departments to ensure the team are committing to the organisation's goals.

#### **Inbound Agent, Swissport**

June 2019 - October 2019

- Managing over 50 arrival flights a day with a small team of 4.
- Dealing with customer issues regarding luggage queries and ensuring that each matter was dealt with.
- Reducing the wait time for customers by efficiently planning each flight before every shift.
- Staying in contact with numerous different teams to ensure each flight is operated following all safety procedures.

#### Steward, Luton Town Football Club

February 2017- December 2017

- Followed vigorous protocols and procedures to ensure my duty was carried out safely and effectively.
- Developed interpersonal skills due to numerous interactions with fans of all ethnicities and ages.
- Maintain a high level of professionalism when performing my duties to represent the football club with integrity.

#### **Customer Assistant, Tesco**

#### **EDUCATION AND QUALIFICATIONS**

#### 2018 - 2021

Royal Holloway University of London

- Achieved a first in Management with Marketing BSc
- HubSpot Academy: SEO certification
  2015 2017
  Luton Sixth Form College
- A Levels History (A), English Literature
  (B)
- BTEC D\* in Enterprise and
  2010 2015
  Challney High School for Boys
- 13 GCSE's grades, A-C including Maths (B), English Literature (A), English Language (A)
- Bronze Duke of Edinburgh award

#### **INTERESTS**

I enjoy keeping up to date with the latest business headlines as well as being aware of what is happening around the world. My hobbies include gaming and taking part in a variety of sports such as football and Mixed Martial Arts, competing in various tournaments. I love socialising with friends and enjoy partaking in new experiences on a regular basis.

#### September 2016 – September 2017

- While working on the shop floor replenishing shelves, I was also expected to assist customers in answering any queries which improved my communication skills and flexibility.
- Engaged efficiently with colleagues each shift to ensure activities on the store were carried out and to see if colleagues needed help elsewhere on the shop floor.

#### **Retail Assistant, Stratford Halal Market**

March 2015 - December 2016

- Developed key organisational skills as I was given the responsibility of stocking shelves and replenish supplies of products which were running low.
- Occasionally created promotional offers for different products e.g., "Buy One Get One Free"
- Performed various roles throughout the store such as stock take, cashier, visual merchandiser & inventory control specialist.