

博弈论

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- 博弈论
 - Introduction
 - Dominated Strategies
 - Nash Equilibrium: Existence, Multiple Equilibria and Mixed Strategies

Introduction

- **Guessing Game**

- Everyone choose a number between $[0, 100]$.
- The one whose number is close to $\frac{2}{3}$ of the average win.
- If you assume all other people choose the average of the range, i.e., 50, then you may choose $50 \times \frac{2}{3} \approx 33$. If you assume all other people have thought about this, i.e., they will choose 33, then you may choose $33 \times \frac{2}{3} = 22$, and so on.
- Another prospective: the answer cannot exceed $100 \times \frac{2}{3} \approx 67$, similarly we can repeat the process to get $67 \times \frac{2}{3} \approx 45$, $45 \times \frac{2}{3} = 30$, and so on.
- Both ways of thinking will derive 0 ultimately, but choosing 0 must not be the optimal strategy.

- **Concepts in Game Theory**

- Players: $I = \{1, \dots, n\}$
- Actions: $a = (a_1, \dots, a_n) \in A = A_1 \times \dots \times A_n$
- Payoff function (or utility function): $u_i : A \rightarrow \mathbb{R}$ for player i
- Example
 - Prisoner's Dilemma

		Person 2	
		C	D
Person 1	C	2, 2	0, 3
	D	3, 0	1, 1

where action C means "Cooperate" while D means "Defect". The numbers in each cell are payoffs (the former one is the payoff of Person 1 and the latter is the payoff of Person 2).

- There are 2 players in this example.
- $A_1 = A_2 = \{C, D\}$, $A = A_1 \times A_2 = \{(C, C), (C, D), (D, C), (D, D)\}$
- $u_1(a) = \begin{cases} 2, & a = (C, C) \\ 0, & a = (C, D) \\ 3, & a = (D, C) \\ 1, & a = (D, D) \end{cases}, u_2(a) = \begin{cases} 2, & a = (C, C) \\ 3, & a = (C, D) \\ 0, & a = (D, C) \\ 1, & a = (D, D) \end{cases}$

- **Best Response**

- Denote $a_{-i} = \langle a_1, \dots, a_{i-1}, a_{i+1}, \dots, a_n \rangle$ which is others' actions for player i .
Now $a = (a_i, a_{-i})$.
- **Definition**
 $a_i^* \in BR(a_{-i})$ iff $\forall a_i \in A_i, u_i((a_i^*, a_{-i})) \geq u_i((a_i, a_{-i}))$

- **Nash Equilibrium**

- **Definition**
 a is a Nash equilibrium iff $\forall i, a_i \in BR(a_{-i})$
- Discrete Example
 - Still consider the Prisoner's Dilemma described above.
 - If $a = (C, C)$, a_1 is not a best response and a_1^* should be D .
 - It is similar for $a = (C, D)$ and for $a = (D, C)$.
 - If $a = (D, D)$, a_1 and a_2 are both best response. Hence, (D, D) reaches Nash equilibrium.
- Continuous Example
 - Price Competition
 - 2 restaurants with prices P_x and P_y .
 - Num of customers for each restaurant:

$$\begin{aligned} Q_x &= 44 - 2P_x + P_y \\ Q_y &= 44 - 2P_y + P_x \end{aligned}$$

- Cost of serving each customer is 8.
- Each restaurant's goal is to maximize its profit.
- They set prices simultaneously.
- Since the quantity functions are the same form, 2 restaurants are **substitute**.
- The profit of restaurant x is

$$\Pi_x = (P_x - 8)(44 - 2P_x + P_y) = -2P_x^2 + (P_y + 60)P_x - 8(P_y + 44)$$

By letting $\frac{\partial \Pi_x}{\partial P_x} = 0$ (first order condition), we get the best response function for x :

$$P_x^* = \frac{P_y + 60}{4} = \frac{P_y}{4} + 15$$

Similarly for y , the best response function is $P_y^* = \frac{P_x}{4} + 15$.

- According to the definition of Nash equilibrium, the prices should satisfy

$$\begin{cases} P_x = \frac{P_y}{4} + 15 \\ P_y = \frac{P_x}{4} + 15 \end{cases}$$

which means $(P_x^*, P_y^*) = (20, 20)$.

- **Method of Scoring**

- Control a_{-i} and underline the best response of i .

- Example

- Street Garden Game

Emily, Nina and Talia have to choose simultaneously whether to contribute toward the creation of a flower garden for their small street.

		Talia			
		Contribute		Don't Contribute	
		Nina		Nina	
		Contribute	Don't Contribute	Contribute	Don't Contribute
Emily	Contribute	5,5,5	3, <u>6</u> ,3	3,3, <u>6</u>	1, <u>4</u> , <u>4</u>
	Don't Contribute	<u>6</u> ,3,3	<u>4</u> , <u>4</u> ,1	<u>4</u> ,1, <u>4</u>	<u>2</u> , <u>2</u> , <u>2</u>

where numbers in each cell represent their utility respectively.

- The Nash equilibrium is that they all choose to not contribute.

Dominated Strategies

- **Dominance**

- Strict Dominance

- Strategy $\bar{s}_i \in S_i$ is strictly dominated if there is **some** strategy $\hat{s}_i \in S_i$ s.t.
 $u_i((\hat{s}_i, s_{-i})) > u_i((\bar{s}_i, s_{-i}))$ for each $s_{-i} \in S_{-i}$.

- Weak Dominance

- Strategy $\bar{s}_i \in S_i$ is weakly dominated if there is some strategy $\hat{s}_i \in S_i$ s.t.
 $u_i((\hat{s}_i, s_{-i})) \geq u_i((\bar{s}_i, s_{-i}))$ for each $s_{-i} \in S_{-i}$ and $u_i((\hat{s}_i, s_{-i})) > u_i((\bar{s}_i, s_{-i}))$ for some s_{-i} .

- Example

- Second Price Auction

- One indivisible unit of an object for sale.
 - n potential buyers with commonly known valuations $0 < v_1 < v_2 < \dots < v_n$ for the object.
 - Buyers bid simultaneously and each submits bid $s_i \in [0, +\infty)$.
 - The bidder with the highest bid wins the auction and pays the second highest bid (if there are several winners, then randomly choose one).
 - Bidder i 's payoff ($i = 1, 2, \dots, n$) is given by

$$u_i = \begin{cases} 0, & s_i < \max_{j \neq i} s_j \\ \frac{v_i - \max_{j \neq i} s_j}{k}, & s_i = \max_{j \neq i} s_j \\ v_i - \max_{j \neq i} s_j, & s_i > \max_{j \neq i} s_j \end{cases}$$

where k is the num of winners.

- Let $r = \max_{j \neq i} s_j$, we can see the choice of r as the actions of buyers except i . The game between buyer i and other buyers can be written as the following payoff matrix:

	bidding $s_i'' < v_i$	bidding $s_i = v_i$	bidding $s_i' > v_i$
$r > s_i'$	0	0	0
$r = s_i'$	0	0	$-(s_i' - v_i) / k$
$r \in (v_i, s_i')$	0	0	$-(r - v_i)$
$r = v_i$	0	0	0
$r \in (s_i'', v_i)$	0	$v_i - r$	$v_i - r$
$r = s_i''$	$(v_i - r) / k$	$v_i - r$	$v_i - r$
$r < s_i''$	$v_i - r$	$v_i - r$	$v_i - r$

Note that bidding $s_i = v_i$ is a **weakly dominant** strategy even if buyer i does not know others' valuations.

- **Method of Eliminating**

- We can get Nash equilibrium by eliminating **strictly dominated** strategies iteratively.
- Example

	Left	Center	Right
Up	1, 0	1, 1	1, 0
Middle	0, 2	2, 3	2, 1
Down	-1, 2	1, 3	3, 2

- We can easily find that for column player, "Left" and "Right" are both strictly dominated by "Center", which means we can eliminate them. Then, the matrix becomes 3×1 as follows:

	Left	Center	Right
Up	1, 0	1, 1	1, 0
Middle	0, 2	2, 3	2, 1
Down	-1, 2	1, 3	3, 2

- Now we can see that for row player, "Up" and "Down" are both strictly dominated by "Middle". By eliminating these strategies we get the Nash equilibrium ("Middle", "Center").
- However, by eliminating weakly dominated strategies iteratively, we do not always get the Nash equilibrium (order matters).

Nash Equilibrium: Existence, Multiple Equilibria and Mixed Strategies

- **Existence**

A Nash equilibrium exists in game $\Gamma_n = \{I, \{S_i\}, \{u_i(\cdot)\}\}$ if $\forall i \in I$,

- $\{S_i\}$ is a nonempty, convex and compact (closed and bounded) subset of some Euclidean space \mathbb{R}^M ;
- $u_i(s)$