FloSports Data Insights — Case Study

Portfolio Project by [Your Name]

Generated: August 09, 2025

Executive Summary

No executive summary available yet. Run Phase 1 to add an executive summary.

Table of Contents

- 1. Phase 1 Project Setup
- 2. Phase 2 Exploratory Data Analysis
- 3. Phase 3 A/B Testing
- 4. Phase 4 Demand Forecasting
- 5. Phase 5 Survey Analysis

1. Phase 1 — Project Setup

Summary not available for this phase yet.

2. Phase 2 — Exploratory Data Analysis

Summary not available for this phase yet.

3. Phase 3 — A/B Testing

Summary not available for this phase yet.

4. Phase 4 — Demand Forecasting

Summary not available for this phase yet.

5. Phase 5 — Survey Analysis

Survey Analysis Summary:

Promoters: 49.5%Passives: 32.5%Detractors: 18.0%

- Average CSAT Score: 2.96/5

Business Interpretation:

The high percentage of Promoters suggests strong brand loyalty, but the 18.0% detractor rate signals risk of churn

Passives present a clear upsell opportunity, as they are neutral but not enthusiastic.

Improving streaming quality, adding fresh content, and optimizing pricing can convert Passives and reduce Detractors.

Conclusion & Next Steps

Completed analyses: Phase 4 — Demand Forecasting, Phase 5 — Survey Analysis.

 $\hbox{Phases still missing full reports: Phase 1 --- Project Setup, Phase 2 --- Exploratory Data Analysis, Phase 3 --- A/B } \\$

Testing.

Recommendation: add missing phase outputs and re-run this builder to include them in the master portfolio.