

Chela Evans

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Cybersecurity Consultant skilled in strategy, growth, and transformation, with strong leadership and communication abilities. Earning a Cybersecurity Certificate from Monash University and working towards a CompTIA Security+ Certificate. Gained a global perspective as a SaaS sales leader, with extensive travel to 35 countries, including 8 years living in India. Passionate about the dynamic cybersecurity industry, constantly learning and solving complex problems. Collaborative mindset, enjoys working with diverse organisations and attending and presenting at industry events. Will thrive in leveraging technical expertise and business acumen to provide strategic guidance, risk mitigation, and protection against emerging and present threats.

SKILLS

Languages: Bash, Shell, PowerShell, SQL, Ruby, Python, JavaScript, HTML, PHP

Operating System: Linux, Kali Linux, Windows

Tools: Wireshark, Metasploit, Nessus, Splunk, Burp Suite, Hashcat

Software/Platforms: Microsoft Azure, Salesforce, Tableau, Microsoft 365, Amadeus

CERTIFICATIONS

CompTIA Security+

WIP

PROJECTS

Azure Cloud Application and Report Project

- Summary: Built, secured, and protected a web application that hosts a blog, applying cloud security, networking, web development, cryptography, and network security fundamentals.
- Role: Web Application Security Engineer
- Tools: Microsoft Azure Cloud Services, Azure Cloud Portal, Docker, Ansible, HTML, OpenSSL

Penetration Test and Report Project

- Summary: Performed a penetration test on a web application and several Linux and Windows servers to identify vulnerabilities and recommend mitigations and improvements to network security.
- Role: Penetration and Vulnerability Tester, group contributor and report author
- Tools: Metasploit, Burp Suite, Kali Linux, Nmap, Recon-ng, shodan.io, SearchSploit, Netcat

Secure Monitoring Environment and Presentation Project

- Summary: Designed a defensive solution and built a secure monitoring environment to monitor and analyse attacks using SIEM Splunk & Kali Linux. Presented the solutions and analysis.
- Role: Security Operations Centre Analyst, group contributor, presenter and report author
- Tools: Splunk, Kali Linux

Automate Penetration Testing with Metasploit Resource Scripts Project

- Summary: Created & presented a Metasploit exploit resource script to automate penetration testing.
- Role: Penetration and Vulnerability Tester, resource script author, group contributor and presenter
- Tools: Metasploit, Kali Linux

EXPERIENCE

Director of Sales

December 2011 – May 2023

Cvent

New Delhi & Melbourne

Created business strategy, built teams, and collaborated to develop new markets, resulting in a revenue increase of 4900% over 11 years. Expanded the company's global footprint by establishing teams in 4 regional offices across Europe, Middle East and Asia-Pacific.

Key Accomplishments:

- * Utilised business intelligence to create value and engagement, enhancing brand awareness and credibility by representing the company at hundreds of events in 25 countries. Grew an audience of 2700 LinkedIn followers and generated 16,000 LinkedIn post impressions in the last 12 months.
- * Successfully secured resources and gained business partner support through internal selling, sharing a compelling vision of growth and opportunity as the first woman at the senior leadership table, and the first woman to be promoted to Director in Cvent India.
- * Directly managed 20 key industry partners and enterprise accounts, with a focus on driving product and platform adoption. Achieved an average annual renewal rate of 85% year over year.

EDUCATION

Boot Camp Certificate in Cybersecurity – Monash University

Australia

An intensive 24-week long Boot Camp dedicated to cybersecurity. Skills learned consist of Wireshark, Kali Linux, Metasploit, Burp Suite and training towards CompTIA Security+, Network+, and CISSP

Certificate IV Train the Trainer - Flight Centre Travel Group

Australia