# **Chelsea Football Club Limited**

Directors' report and financial statements Registered number 1965149 30 June 2005



# Contents

Directors' report	1
Statement of directors' responsibilities	2
Independent auditor's report to the members of Chelsea Football Club Limited	3
Profit and loss account	4
Note of historical costs profits and losses	4
Balance sheet	5
Notes	6

# Directors' report

The directors present their annual report and the audited financial statements for the year ended 30 June 2005.

# Principal activity and review of business

The Company's principal activity during the year continued to be that of a Premier League football club.

#### Results for the year

The net loss for the year, after taxation, was £132,854,000 (2004: £75,895,000). The directors do not recommend the payment of a dividend for the financial year (2004: £nil).

#### Directors

Directors who held office during the year are as follows:

B Buck

E Tenenbaum

PF Kenyon

None of the directors held any beneficial interest in the share capital of the Company.

#### Players' valuations

Three officers of the Company have each independently valued the playing staff. The average of their aggregate valuation as at 30 June 2005 was £227,000,000 (2004: £185,000,000). This assumes willing buyers for the relevant players' registrations on normal contractual terms and an orderly disposal over a period of time.

#### Going concern basis

The Company has received confirmation from the ultimate controlling party that sufficient funds will be provided to finance the business for the foreseeable future. The directors have therefore adopted the going concern basis in preparing these financial statements.

## Political and charitable donations

The Company made charitable donations of £7,000 during the year (2004: £1,830).

#### Auditor

In accordance with Section 384 of the Companies Act 1985, a resolution for the re-appointment of KPMG LLP as auditor of the Company is to be proposed at the forthcoming Annual General Meeting.

By order of the board

A L Shaw Secretary Stamford Bridge Fulham Road LONDON SW6 1HS

32 JANUAY/2006

# Statement of directors' responsibilities

Company law requires the directors to prepare financial statements for each financial year which give a true and fair view of the state of affairs of the Company and of the profit or loss for that period. In preparing those financial statements, the directors are required to:

- select suitable accounting policies and then apply them consistently;
- make judgements and estimates that are reasonable and prudent;
- state whether applicable accounting standards have been followed, subject to any material departures disclosed and explained in the financial statements;
- prepare the financial statements on the going concern basis unless it is inappropriate to presume that the Company will continue in business.

The directors are responsible for keeping proper accounting records which disclose with reasonable accuracy at any time the financial position of the Company and to enable them to ensure that the financial statements comply with the Companies Act 1985. They have general responsibility for taking such steps as are reasonably open to them to safeguard the assets of the Company and to prevent and detect fraud and other irregularities.



## KPMG LLP

St James Square Manchester M2 6DS

# Independent auditor's report to the members of Chelsea Football Club Limited

We have audited the financial statements on pages 4 to 14.

This report is made solely to the Company's members, as a body, in accordance with section 235 of the Companies Act 1985. Our audit work has been undertaken so that we might state to the Company's members those matters we are required to state to them in an auditor's report and for no other purpose. To the fullest extent permitted by law, we do not accept or assume responsibility to anyone other than the Company and the Company's members as a body, for our audit work, for this report, or for the opinions we have formed.

#### Respective responsibilities of directors and auditors

The directors are responsible for preparing the directors' report and, as described on page 2, the financial statements in accordance with applicable United Kingdom law and accounting standards. Our responsibilities, as independent auditor, are established in the United Kingdom by statute, the Auditing Practices Board and by our profession's ethical guidance.

We report to you our opinion as to whether the financial statements give a true and fair view and are properly prepared in accordance with the Companies Act 1985. We also report to you if, in our opinion, the directors' report is not consistent with the financial statements, if the Company has not kept proper accounting records, if we have not received all the information and explanations we require for our audit, or if information specified by law regarding directors' remuneration and transactions with the Company is not disclosed.

#### Basis of audit opinion

We conducted our audit in accordance with Auditing Standards issued by the Auditing Practices Board. An audit includes examination, on a test basis, of evidence relevant to the amounts and disclosures in the financial statements. It also includes an assessment of the significant estimates and judgements made by the directors in the preparation of the financial statements, and of whether the accounting policies are appropriate to the Company's circumstances, consistently applied and adequately disclosed.

We planned and performed our audit so as to obtain all the information and explanations which we considered necessary in order to provide us with sufficient evidence to give reasonable assurance that the financial statements are free from material misstatement, whether caused by fraud or other irregularity or error. In forming our opinion we also evaluated the overall adequacy of the presentation of information in the financial statements.

#### **Opinion**

In our opinion the financial statements give a true and fair view of the state of the Company's affairs as at 30 June 2005 and of its loss for the year then ended and have been properly prepared in accordance with the Companies Act 1985.

KPMG LLP

Chartered Accountants Registered Auditor 2006 January 2006

# Profit and loss account

for the year ended 30 June 2005	Note	Operations excluding player	Player trading	Total	
		trading 2005 £000	2005 £000	2005 £000	2004 £000
<b>Turnover</b> Operating expenses Exceptional items	1 2	122,657 (135,196) (25,500)	(82,550)	122,657 (217,746) (25,500)	118,032 (190,958)
Operating loss		(38,039)	(82,550)	(120,589)	(72,926)
Loss on disposal of player registrations		-	(11,806)	(11,806)	(1,945)
Loss on ordinary activities before interest and taxation Interest payable and similar charges	3	(38,039) (459)	(94,356)	(132,395) (459)	(74,871) (1,024)
Loss on ordinary activities before taxation Tax on loss on ordinary activities	2 4	(38,498)	(94,356)	(132,854)	(75,895)
Loss on ordinary activities after taxation		(38,498)	(94,356)	(132,854)	(75,895)

The results for the period relate to continuing operations.

The Company had no recognised gains or losses during the current or proceeding periods, other than the losses reported in the profit and loss account.

# Note of historical costs profits and losses

for the year ended 30 June 2005

	2005 £000	2004 £000
Reported loss on ordinary activities before taxation	(132,854)	(75,895)
Difference between a historical cost depreciation charge and the depreciation charge calculated on the revalued amount	1,216	1,216
Historical cost loss on ordinary activities before taxation	(131,638)	(74,679)
Historical cost loss retained	(131,638)	(74,679)
	<del></del>	

# Balance sheet

As at 30 June 2005			***		2004
	Note	£000	2005 £000	£000	2004 £000
Fixed assets		2000			
Intangible assets	5		144,938		153,236
Tangible assets	6		122,595		117,821
			267,533		271,057
Current assets					
Debtors	7	3,223		4,842	
Cash at bank and in hand		45		8	
		3,268		4,850	
Creditors: amounts falling due within one year	8	(87,239)		(113,975)	
Net current liabilities		<u></u>	(83,971)		(109,125)
Total assets less current liabilities			183,562		161,932
Creditors: amounts falling due after more than one year	9		(266,908)		(112,424)
Net Assets			(83,346)		49,508
Capital and reserves					
Called up share capital	11		15,010		15,010
Share premium account	12		99,990		99,990
Revaluation reserve	12		26,381		27,597
Profit and loss account	12		(224,727)		(93,089)
Equity shareholders' funds	13		(83,346)		49,508

These financial statements were approved by the Board of Directors on 222 1 cm 2006 and were signed on its behalf by:

Bow M Buck

Director

#### **Notes**

(forming part of the financial statements)

#### 1 Accounting policies

#### Basis of preparation

The financial statements are prepared in accordance with applicable accounting standards and under the historical cost convention, modified to include the revaluation of freehold land and buildings.

Under Financial Reporting Standard ('FRS') Number 1, the Company is exempt from the requirement to prepare a cash flow statement on the grounds that a parent undertaking includes the Company on its own consolidated financial statements.

The financial statements have been prepared on a going concern basis which the directors believe to be appropriate. The Company is reliant on its ultimate parent undertaking, Chelsea Limited, for its continued financial support. Chelsea Limited has indicated its continued support for the foreseeable future provided that the Company remains in the Group.

#### Related party transactions

The directors have taken advantage of the exemption in FRS 8, paragraph 3(a) and have not disclosed transactions or balances between Group entities that have been eliminated on consolidation.

#### Turnover

Turnover is stated net of value added tax and amounts due to the Football Association and visiting clubs, and includes gate receipts, sponsorships, advertising, television fees, donations and sundry net related income.

#### Players' registrations

All costs associated with the acquisition of players' registrations are capitalised as intangible fixed assets and are amortised evenly over the period of the players' initial contract of employment with the Company. In the event that the initial contract is renegotiated prior to completion, the written down value at the date of renegotiation is amortised over the extended period. Fees receivable are set off against the players' net book value at the date of sale, plus any payments made in settlement of the contracts and the difference is treated as a profit or loss on disposal.

#### Tangible fixed assets and depreciation

Tangible fixed assets are stated at cost or valuation less depreciation. Depreciation is provided at rates calculated to write off the cost or valuation less estimated residual value of each asset over its expected useful life, as follows:

Freehold land Not depreciated

Long leasehold buildings:

Structures 50 to 100 years on a straight line basis

Computers 4 years on a straight line basis Fixtures, fittings & equipment 2 to 10 years on a straight line basis

#### Leasing and hire purchase commitments

Assets held under hire purchase contracts and finance leases, and the related obligations, are recorded in the balance sheet at the fair value of the assets at the inception of each contract or lease. The amounts by which the payments exceed the recorded obligations are amortised over each contract or lease term to give a constant rate of charge on the remaining balance of the obligation.

#### Pensions

The Company is one of a number of employers in a shared defined benefit scheme for playing staff and defined contribution scheme for certain other members of staff. The defined benefit scheme is a multi-employer scheme and in accordance with FRS17 has been treated as a defined contribution scheme. The Company also operates other defined contribution schemes.

#### 1 Accounting policies (continued)

#### **Taxation**

The charge for taxation is based on the profit for the year and takes into account taxation deferred because of timing differences between the treatment of certain items for taxation and accounting purposes. Full provision without discounting is made for deferred taxation in accordance with FRS 19.

#### Players' signing on fees

Players' contracts of employment may include a signing on fee payable in instalments over the period of the contract. The Company's policy is to charge such fees to the profit and loss account as they fall due under the terms of the contract.

#### Capitalised interest

Separately identifiable borrowing costs and interest incurred on the development of specific projects are capitalised as part of the Company's development costs for that project.

#### Deferred income

Deferred income comprises amounts received on sales of millennium suites relating to future seasons, in addition to advance sales of season tickets and sponsorship income. These amounts will be released over the periods for which the income relates.

#### Stadium development

The Company capitalises all expenditure incurred for the development of Stamford Bridge Stadium.

#### Foreign Currencies

Transactions in foreign currencies are recorded using the rate of exchange ruling at the date of the transaction or, if hedged forward, at the rate of exchange under the related forward currency contract. Monetary assets and liabilities denominated in foreign currencies are translated using the rate of exchange ruling at the balance sheet date and the gains or losses on translation are included in the profit and loss account.

#### 2 Loss on ordinary activities before taxation

	2005	2004
	£000	£000
This is stated after charging:		
Depreciation of tangible fixed assets	3,574	2,417
Amortisation of intangible assets	82,550	55,932
Loss on disposal of tangible fixed assets	-	200
Loss on disposal of players	11,806	1,945
Auditor's remuneration - in respect of audit services	19	19
- in respect of other services	69	86
Operating lease rentals:		
Plant and machinery	-	1,247
Land and buildings	1,332	881
		****

#### **Exceptional** items

During the year, it was agreed that the sponsorship agreement with Umbro plc for the supply of playing and training kit and the sale and distribution of replica products would terminate by mutual agreement in June 2006, ahead of the contract end date of June 2011. Chelsea will pay Umbro £25,500,000 in June 2006 in respect of the early termination and this amount has been charged to the profit and loss account in the current year.

#### Loss on disposal of player registrations

The net loss on disposal of player registrations of £11,806,000 includes a write off of a registration value of £13,814,000 following the termination of Mr A Mutu's employment contract.

2004

2005

#### 3 Interest payable

Interest payable		
	2005	2004
	£000	£000
Bank loans, overdrafts and other interest	457	1,015
Hire purchase interest	2	9
	459	1,024
Taxation		
	2005	2004
	£000	£000
Factors affecting the tax charge for the year:		
Loss on ordinary activities before taxation	(132,398)	(75,895)
Loss on ordinary activities multiplied by the standard rate of UK corporation tax of 30%	$\overline{(39,856)}$	(22,768)
Effects of:		
Non deductible expenditure	837	561
Depreciation in excess of capital allowances	-	181
Losses carried forward	39,019	22,026
	39,856	22,768
Current tax charge		
Current tax ondings		
Losses available to carry forward at 30 June	241,335	112,164
	<del></del>	

A potential deferred tax asset of £68,785,000 (2004: £18,586,000) has not been recognised due to uncertainty over future profits.

# 5 Intangible fixed assets

	Players registrations £000
Cost At 1 July 2004 Additions Disposals	203,630 100,953 (59,835)
At 30 June 2005	244,748
Depreciation At 1 July 2004 Charge for the year On disposal	50,394 82,550 (33,134)
At 30 June 2005	99,810
Net book value At 30 June 2005	144,938
At 30 June 2004	153,236

# 6 Tangible fixed assets

	Freehold land	Long lease land &	Computers, fixtures and	Construction in progress	Total
	£000	buildings £000	fittings £000	£000	£000
Cost or valuation					
At 1 July 2004	-	112,271	1,053	6,820	120,144
Additions	3,174	-	952	7,796	11,922
Disposals	· •	-	(499)	-	(499)
Transfers from group		-	116	•	116
Completed assets under construction	3,265	1,731	2,391	(7,387)	-
Transfers to group undertakings	-	-	-	(3,630)	(3,630)
At 30 June 2005	6,439	114,002	4,013	3,599	128,053
Danuarinstan	<u> </u>	==	<del></del>		
Depreciation	_	1,940	383	_	2,323
At 1 July 2004	27	1,943	1,604	_	3,574
Charge for the year	21	1,545	(499)	_	(499)
Disposals Transfers from group	-	-	60	-	60
At 30 June 2005	27	3,883	1,548		5,458
	<b>≕</b> ——	======		<del></del>	
Net book value At 30 June 2005	6,412	110,119	2,465	3,599	122,595
At 30 June 2004		110,331	670	6,820	117,821
	=	=			

The carrying value of the Company's long leasehold properties, calculated on existing use and depreciated replacement cost bases, were valued at 30 June 2003 by Chesterton International Plc, Chartered Surveyors, in accordance with the Royal Institute of Chartered Surveyors Appraisal and Valuation manual.

Additionally the carrying value of the Company's freehold land was valued on an existing use basis at 30 June 2003 by Rawley & Co., Chartered Surveyors at 30 June 2003 in accordance with the Royal Institute of Chartered Surveyors Appraisal and Valuation manual.

# Comparable historical cost for the land and buildings included at valuation:

Comparable historical cost for the land and buildings included at valuation.	Total £000
Cost At 1 July 2004 Additions	92,406 8,170
At 30 June 2005	100,576
Depreciation At 1 July 2004 Charge for the year	3,123 2,011
At 30 June 2005	5,134
Net book value At 30 June 2005	95,442
At 30 June 2004	89,283
	<del></del>

#### 7 Debtors

1	Deptors		
		2005	2004
		£000	£000
	To de dibeans	_	526
	Trade debtors	2,559	3,229
	Other debtors Prepayments and accrued income	664	1,087
		3,223	4,842
8	Creditors: amounts falling due within one year		
		2005	2004
		£000	£000
	Trade creditors	30,814	58,834
	Other creditors	4,543	5,150
	Taxes and social security costs	8,866	8,999
	Accruals and deferred income	43,016	40,992
		<u> </u>	
		87,239	113,975
		====	

£30,348,000 (2004: £29,338,000) of the accruals and deferred income balance represents season ticket sales and Millennium Suite income for the forthcoming season.

# 9 Creditors: amounts falling due after more than one year

	2005 £000	2004 £000
Trade creditors Amounts owed to Group undertakings Other creditors Accruals and deferred income	10,749 250,786 43 5,330	10,604 95,477 91 6,252
	266,908	112,424

Deferred income included above represents that part of amounts received as at 30 June 2005 from the sale of 10 year licences on the Millennium Suites, which relate to the 2006/2007 season and beyond.

#### 10 Pension Commitments

#### a) Defined Benefit Scheme

Certain employees of the group are members of The Football League Limited Pension and Life Assurance Scheme ('the scheme'). Accrual of benefits under a final salary basis was suspended with effect from 31 August 1999 following an actuarial review which revealed a substantial deficit.

As one of a number of participating employers, the Group is advised only of its share of the deficit in the Scheme and was advised that its contributions to make good the deficit amounted to £272,000 and this has been charged to the profit and loss account in previous years. The latest actuarial valuation was at 31 August 2002 and the Group was advised that the deficit has increased and further contributions amounting to £54,000 were required. This amount was charged to the profit and loss account in full in the prior period as it is principally attributable to employees who have left the group or retired. The revised deficit is being paid off over a period of 10 years from April 2003.

#### b) Defined Contribution Schemes

The Group also contributes to other schemes providing benefits based upon contributions made. The assets of the schemes are held separately from those of the Company in independently administered funds. The pension charge for the year was £166,000 (2004: £365,000).

#### 11 Called up share capital

	2005	2004	2005	2004
	Number	Number	£000	£000
Authorised		1 000 000	1.000	1,000
Ordinary shares of £1 each	1,000,000	1,000,000	1,000	•
Cumulative preference shares of £1 each	15,000,000	15,000,000	15,000	15,000
		<del></del>		
	16,000,000	16,000,000	16,000	16,000
Allotted, called up and fully paid				• •
Ordinary shares of £1 each	10,100	10,100	10	10
Cumulative preference shares of £1 each	15,000,000	15,000,000	15,000	15,000
		<del></del> -		
	15,010,100	15,010,100	15,010	15,010
	<del></del>	<del></del>		

The cumulative preference shares attract a fixed cumulative preferential dividend at the rate of 5p per share per annum, with the first such dividend accruing in respect of the period 1 January 2007 to 31 December 2007. On winding-up of the Company, the assets of the Company available for distribution among the members shall be applied, in priority to any payment to holders of any other class of shares, in repaying the holders of the cumulative preference shares a sum equal to the nominal capital paid up or credited as paid up thereon.

The Articles of Association limit dividends payable on ordinary shares to 15% of the paid up share capital in any one year.

#### 12 Statement of movement on reserves

12	Statement of movement on reserves	Share premium account £000	Revaluation Reserve £000	Profit & loss account	Total £000
	Balance at 1 July 2004 Retained loss for the year	99,990	27,597	(93,089) (132,854)	34,498 (132,854)
	Transfer from realised profits	-	(1,216)	1,216	-
	Balance at 30 June 2005	99,990	26,381	(224,727)	(98,356)
			====		
13	Reconciliation of movements in shareholde	ers' funds			
				2005 £000	2004 £000
	Loss for the financial year			(132,854)	(75,895)
	Other recognised gains and losses Issue of share capital			-	100,000
	Net addition/(reduction) to shareholders' funds			(132,854)	24,105
	Opening shareholders' funds			49,508	25,403
	Closing shareholders' funds			(83,346)	49,508
	Equity Interest			(98,346)	34,508
	Non-equity interest			15,000	15,000
				(83,346)	49,508

## 14 Contingent liabilities

On 17 December 1997, the immediate parent Company issued a £75,000,000 Euro Bond, £35,955,000 of which is outstanding at the year end (2004: £35,763,000). The obligations of the holding Company pursuant to such issue were guaranteed by the Company. As security for such guarantee the Company gave a fixed charge over its property assets and a floating charge over its undertakings. The amount covered by this guarantee at 30 June 2005 was £35,955,000 (2004: £35,763,000).

Under the terms of certain contracts with other football clubs in respect of player transfers, additional amounts would be payable by the Company if certain conditions are met. The maximum amount that could be payable is £2,812,000 (2004: £2,860,000).

16

#### 15 Financial commitments

At 30 June 2005 the Company had annual commitments under non-cancellable operating leases as follows:

1 2					
	Land and	Land and Buildings		Other	
	2005	2004	2005	2004	
	£000	£000	£000	£000	
	2000	2000	2000	******	
Expiry date:	4.070	702		873	
Within one year	1,079	723	-	0/3	
Between two and five years	-	152	-	-	
<b></b>			-		
	1,079	875	_	873	
	1,012	0.0			
	<del></del>		<del></del>		
Capital commitments					
At the 30 June 2005 the Company had capital commitme	ents as follows:				
At the 50 Julie 2005 the Company had capital communic					
			2005	2004	
			£000	£000	
			2000		
a la manaial atatamente			4,542	3,473	
Contracted for but not provided in the financial statements			7,572	5,175	
		=			

## 17 Remuneration of directors

2005	2004
£000	£000
1,683	802
_	2,407
51	28
1,734	3,237
<del></del>	
	£000 1,683 51

The number of directors for whom retirement benefits are accruing under money purchase pension schemes amounts to 1 (2004: 1).

Emoluments disclosed above include the following amounts paid to the highest paid director:

	2005 £000	2004 £000
oluments for qualifying services npensation for loss of office npany pension contributions to money purchase schemes	1,683 - 51	269 2,407 8
	1,734	2,684

#### 18 Staff numbers and costs

The average number of employees (including directors) during the year was:

The average number of employees (including directors) during the year was.	2005 Number	2004 Number
Playing Staff (including managers/coaches) Administration and commercial	87 46	91 33
	133	124
The aggregate payroll costs of these persons were as follows:		
1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1	2005	2004
	£000	£000
Wages and Salaries	89,944	95,434
Social security costs	8,064	6,662
Other pension costs	166	365
	98,174	102,461

The Company also employs approximately 535 (2004: 455) temporary staff on match days.

# 19 Ultimate parent Company

The directors consider the ultimate parent undertaking to be Chelsea Limited, a company incorporated in England and Wales. The largest group of undertakings in which the Company's results are included is Chelsea Limited. The smallest group of undertakings in which the Company's results are included is Chelsea FC plc (formerly Chelsea Village plc).

The accounts of this Company and its parent may be obtained from the Registrar of Companies, Companies House, Crown Way, Cardiff, CF14 3UZ.

#### 20 Post Balance Sheet Events

Since the year end the Company has acquired the registrations of several football players at a cost of £52,800,000 (2004: £81,700,000) and disposed of the registrations of players at a profit of £1,000,000 (2004: loss of £100,000).