

## CHEMURU LASYA IITH'24

[|chemurulasyareddy@gmail.com](mailto:chemurulasyareddy@gmail.com) | +91 6305653117 | [LinkedIn](#) | [GitHub](#) |

Runner-up, Case Study Competition 2023, IMT GHAZIABAD | [SQL, Python Gold Badge Holder HackerRank](#)

---

### INTERNSHIP EXPERIENCE

**Synchrony Financial, SDE Intern**

**4 JAN 2023 – 4 JUL 2023**

#### Tasks:

- Collaborated with cross-functional teams in an agile environment to optimize a Python-based **Credit Loss Estimation model** by removing redundant functions and replacing hard-coded parameters, ensuring flexibility and maintainability.
- Validated **Python** code for large datasets queried from Hive databases and designed customized **Tableau** dashboards to present actionable insights, supporting strategic decision-making.
- Automated workflows by developing shell script with error handling to execute Python scripts for Spark configurations

**Accomplishments:** Reduced model execution time by **25%** and transitioned the Credit Loss Estimation model to operational mode, enhancing productivity and **streamlining workflows**.

---

### PROJECTS

#### **Starbucks Case Study - Exploratory Data Analysis | Python | Machine Learning**

- Analyzed Starbucks datasets to identify **best-performing offers** and **key customer segments** based on transactional behavior and response to promotions using **statistical analysis** and supervised and unsupervised **machine learning** models.
- Performed **data cleaning, transformation, and in-depth analysis** to **visualize** offer completion rates and key performance factors, including digital platforms, offer types, customer demographics, and income patterns.
- Segmented customers into **5 clusters** using K-means clustering, Elbow & Silhouette methods. Then validated clusters using Logistic Regression & KNN and achieved **99.5% & 97.39%** accuracy, respectively.
- Presented insights and **targeted marketing** recommendations based on customer cluster attributes such as offer sensitivity, average purchase value, and purchase frequency, increasing offer effectiveness and boosting sales.

#### **Ad Hoc Analysis on Customer Attrition Rate- Power BI | SQL**

- Designed a Power BI dashboard for Credit Card Customer Attrition Analysis, using advanced SQL for data querying and transformation to extract key demographic insights and visualize their impact on attrition.
- Highlighted **likely churned** customers based on behavioral **patterns**, aiding in active **retention strategies**.

#### **Employee Logs Time Series Data Analysis- Tableau | SQL | Python**

- Generated realistic, time-based employee log data using Python libraries (Faker, Pydbgen), enabling effective time-series SQL analysis for **workforce analytics**.
- Developed an interactive Tableau dashboard with time-series analytics and date parameters to dynamically track login/logout trends, late arrivals, total working hours, and overtime.

#### **Automated Web Data ETL Pipeline and NLP**

- Built a Web Data ETL Pipeline using Python, and **collected** news article data from the web using **BeautifulSoup4**, the extracted text is processed and analyzed using Natural Language Processing (NLP) techniques that can be leveraged for **media analysis**.
- Compared sentiment scores of BBC and CNN news channels on the Chinese DeepSeek AI App.

#### **Bank Loan Report - Excel**

- Built two key dashboards, **Summary** Dashboard that tracks **key loan metrics**, including Total Loan Applications, Funded Amount, and Amount Received, etc and, **Overview** Dashboard offers a detailed breakdown of loan applications by month, state, loan term, employment length, loan purpose, and homeownership status. This helps identify **trends** in loan distributions for **Financial Services** to reduce risk.
  - **Performed comparative analysis** using bar charts, and written logical statements, leveraged interactive **sliders**, and **pivot tables** for efficient data processing.
- 

### SKILLS

- **Programming Languages:** SQL, Python | **Big Data Tools:** Spark, Hadoop, Hive, Bitbucket
  - **Visualization Tools:** Tableau, PowerBI, Excel, matplotlib, and Seaborn | **Databases:** MySQL, MS SQL Server
  - **Core Competencies:** Communication skills—core member of the Prakriti club [IITH]; Presentation skills—academic Projects and Case study competition; Active listener [Feedback from my previous Manager]; Self-Reliant.
- 

### EDUCATION

Indian Institute of Technology, Hyderabad | Bachelor of Technology in Mechanical Engineering, 7.39 CGPA

**2024**

---

### RELEVANT COURSES AND CERTIFICATIONS

**Data Analytics Essentials** [IBM, Coursera], **SQL Advanced** [Hacker Rank], **Agile Project Management** [Google, Coursera], **Machine Learning with Python** [IBM, Coursera], **Statistics and Probability** [IITH academic course]