## Final Project Submission

#### Please fill out:

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- Blog post URL:

```
# Your code here - remember to use markdown cells for comments as
well!
# Importing standard packages
import numpy as np
import pandas as pd
from matplotlib import pyplot as plt
import seaborn as sns
import statsmodels.api as sm
from sklearn.preprocessing import OneHotEncoder, StandardScaler
from sklearn.preprocessing import PolynomialFeatures, StandardScaler
from sklearn.model selection import train test split
from sklearn.metrics import mean squared error, r2 score
from sklearn.datasets import make regression
from sklearn.linear model import LinearRegression
from sklearn import metrics
import sklearn.metrics as metrics
from random import gauss
from mpl toolkits.mplot3d import Axes3D
from scipy import stats as stats
from math import sqrt
%matplotlib inline
```

## INTRODUCTION

In this project, we explore the King County House Sales dataset, which contains information on houses sold in King County, USA. Our objective is to provide accurate insights to assist homeowners and real estate agencies in crucial decisions regarding property valuation and market trends. By leveraging linear regression modeling, we aim to develop a powerful tool that predicts potential property value increases based on key factors such as bedrooms, floors, living space, condition, and location. This tool will offer valuable guidance for pricing strategies, understanding market dynamics, and making well-informed property-related decisions.

## **BUSINESS UNDERSTANDING**

The real estate market in King County, USA, is dynamic and competitive, making it essential for homeowners and real estate agencies to stay informed about property values and market trends. By analyzing the King County House Sales dataset, we aim to provide valuable insights that empower homeowners and agencies to make informed decisions.

For real estate agencies, having access to a predictive model that factors in key features such as bedrooms, year built, living space, and location can significantly enhance their market analysis capabilities. This tool can assist agencies in accurately valuing properties, identifying market trends, and developing effective pricing strategies to attract buyers or renters.

Overall, our project aims to bridge the gap between data analysis and real-world decision-making in the real estate industry, providing actionable insights that drive success for homeowners and agencies alike.

# DATA UNDERSTANDING

In the data understanding phase, we will explore and analyze the dataset to gain a better understanding of its structure, contents, and potential insights it can offer.

## Column Names and Descriptions for King County Data Set

- id Unique identifier for a house
- date Date house was sold
- price Sale price (prediction target)
- bedrooms Number of bedrooms
- bathrooms Number of bathrooms
- sqft living Square footage of living space in the home
- sqft lot Square footage of the lot
- floors Number of floors (levels) in house
- waterfront Whether the house is on a waterfront
  - Includes Duwamish, Elliott Bay, Puget Sound, Lake Union, Ship Canal, Lake
     Washington, Lake Sammamish, other lake, and river/slough waterfronts
- view Quality of view from house

- Includes views of Mt. Rainier, Olympics, Cascades, Territorial, Seattle Skyline,
   Puget Sound, Lake Washington, Lake Sammamish, small lake / river / creek, and other
- condition How good the overall condition of the house is. Related to maintenance of house.
  - See the King County Assessor Website for further explanation of each condition code
- grade Overall grade of the house. Related to the construction and design of the house.
  - See the King County Assessor Website for further explanation of each building grade code
- sqft above Square footage of house apart from basement
- sqft\_basement Square footage of the basement
- yr built Year when house was built
- yr renovated Year when house was renovated
- zipcode ZIP Code used by the United States Postal Service
- lat Latitude coordinate
- long Longitude coordinate
- sqft\_living15 The square footage of interior housing living space for the nearest 15 neighbors
- sqft lot15 The square footage of the land lots of the nearest 15 neighbors

## PROBLEM STATEMENT

There is a critical need to provide accurate insights into the factors influencing housing prices. Our objective is to analyze a comprehensive dataset containing various attributes of properties and their corresponding prices to identify the primary drivers impacting housing prices. By understanding these factors, we aim to equip homeowners with valuable information to make informed decisions regarding pricing, investment, and negotiation strategies. The ultimate goal is to optimize the process of buying and selling properties, ensuring maximum value for homeowners and facilitating successful transactions in the real estate market.

## **OBJECTIVES**

## Primary objective

The primary objective of this project is to develop a predictive regression model that forecasts house prices based on property characteristics, enabling real estate agencies to offer informed advice to clients regarding potential fluctuations in property value.

## Specific objectives

- 1. Identify the key factors influencing housing prices based on historical data.
- 2. Quantify the impact of these factors on the buying and selling prices of houses.

- 3. Develop predictive models to forecast housing prices accurately.
- 4. Provide actionable recommendations to stakeholders based on the analysis to enhance their decision-making processes in the real estate market.

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### DATA LOADING

```
# Loading the csv file
f1 = r"kc_house_data.csv"
df = pd.read_csv(f1)
```

### DATA INSPECTION AND UNDERSTANDING

```
# Previewing a sample
df.head()
            id
                                        bedrooms
                                                   bathrooms
                                                               sqft living
                       date
                                price
  7129300520
                10/13/2014
                            221900.0
                                                         1.00
                                                                       1180
1 6414100192
                 12/9/2014
                             538000.0
                                                         2.25
                                                                       2570
  5631500400
                                                         1.00
                                                                        770
                 2/25/2015
                            180000.0
3 2487200875
                                                         3.00
                                                                       1960
                 12/9/2014
                             604000.0
  1954400510
                 2/18/2015
                             510000.0
                                                         2.00
                                                                       1680
   sqft_lot
              floors waterfront
                                  view
                                                       grade sqft_above \
0
       5650
                 1.0
                                  NONE
                                                   7 Average
                             NaN
                                                                     1180
                                         . . .
1
       7242
                 2.0
                                                                     2170
                              NO
                                  NONE
                                                   7 Average
                                          . . .
2
      10000
                 1.0
                                  NONE
                                                                      770
                              NO
                                               6 Low Average
3
       5000
                 1.0
                              NO
                                  NONE
                                                   7 Average
                                                                     1050
                                          . . .
4
       8080
                 1.0
                              NO
                                  NONE
                                                      8 Good
                                                                     1680
```

```
sqft basement yr built yr renovated
                                          zipcode
                                                        lat
                                                                long
0
             0.0
                      1955
                                     0.0
                                             98178
                                                    47.5112 -122.257
1
           400.0
                      1951
                                  1991.0
                                             98125
                                                    47.7210 -122.319
2
                                                    47.7379 -122.233
                      1933
                                             98028
             0.0
                                     NaN
3
           910.0
                      1965
                                     0.0
                                             98136
                                                    47.5208 -122.393
4
                                     0.0
                                             98074
                                                    47.6168 -122.045
             0.0
                      1987
   sqft living15
                 sqft lot15
0
            1340
                         5650
1
            1690
                         7639
2
            2720
                         8062
3
            1360
                         5000
4
            1800
                         7503
[5 rows x 21 columns]
# Checking the shape of our dataframe
df.shape
(21597, 21)
# Checking the info and uniformity of our dataframe
df.info()
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 21597 entries, 0 to 21596
Data columns (total 21 columns):
#
     Column
                     Non-Null Count
                                     Dtype
0
     id
                     21597 non-null
                                     int64
 1
     date
                     21597 non-null
                                     object
 2
                     21597 non-null
                                     float64
     price
 3
                                     int64
     bedrooms
                     21597 non-null
4
     bathrooms
                     21597 non-null
                                     float64
 5
     sqft living
                     21597 non-null
                                     int64
 6
     sqft lot
                     21597 non-null
                                     int64
 7
                     21597 non-null
     floors
                                     float64
 8
     waterfront
                     19221 non-null
                                     object
                     21534 non-null
 9
                                     object
     view
 10
    condition
                     21597 non-null
                                     object
 11
     grade
                     21597 non-null
                                     object
 12
     sqft above
                     21597 non-null
                                     int64
 13
     sqft basement
                    21597 non-null
                                     object
                     21597 non-null
 14
     yr built
                                     int64
 15
                     17755 non-null
                                     float64
     vr renovated
    zipcode
                     21597 non-null
                                     int64
 16
 17
    lat
                     21597 non-null
                                     float64
                    21597 non-null
                                     float64
 18
    lona
 19
     sqft living15 21597 non-null
                                     int64
```

20 sqft\_lot15 21597 non-null int64 dtypes: float64(6), int64(9), object(6) memory usage: 3.5+ MB

We have three different data types in our dataset - float64, int64, object.

### # Checking data numerical summaries

### df.describe()

id	price	bedrooms	bathrooms
<pre>sqft_living \ count 2.159700e+04 21597.000000</pre>	2.159700e+04	21597.000000	21597.000000
mean 4.580474e+09	5.402966e+05	3.373200	2.115826
2080.321850 std 2.876736e+09	3.673681e+05	0.926299	0.768984
918.106125 min 1.000102e+06 370.000000	7.800000e+04	1.000000	0.500000
25% 2.123049e+09 1430.000000	3.220000e+05	3.000000	1.750000
50% 3.904930e+09	4.500000e+05	3.000000	2.250000
1910.000000 75% 7.308900e+09	6.450000e+05	4.000000	2.500000
2550.000000 max 9.900000e+09 13540.000000	7.700000e+06	33.000000	8.000000
sqft_lot	floors	sqft_above	yr_built
yr_renovated \ count 2.159700e+04	21597.000000	21597.000000	21597.000000
17755.000000 mean 1.509941e+04 83.636778	1.494096	1788.596842	1970.999676
std 4.141264e+04 399.946414	0.539683	827.759761	29.375234
min 5.200000e+02	1.000000	370.000000	1900.000000
0.000000 25% 5.040000e+03	1.000000	1190.000000	1951.000000
0.000000 50% 7.618000e+03	1.500000	1560.000000	1975.000000
0.000000 75% 1.068500e+04	2.000000	2210.000000	1997.000000
0.000000 max 1.651359e+06 2015.000000	3.500000	9410.000000	2015.000000
zipcode sqft_lot15	lat	long	sqft_living15

count	21597.000000	21597.000000	21597.000000	21597.000000
21597.	000000			
mean	98077.951845	47.560093	-122.213982	1986.620318
12758.	283512			
std	53.513072	0.138552	0.140724	685.230472
27274.	441950			
min	98001.000000	47.155900	-122.519000	399.000000
651.00	0000			
25%	98033.000000	47.471100	-122.328000	1490.000000
5100.0	00000			
50%	98065.000000	47.571800	-122.231000	1840.000000
7620.0	00000			
75%	98118.000000	47.678000	-122.125000	2360.000000
10083.	000000			
max	98199.000000	47.777600	-121.315000	6210.000000
871200	.000000			

### DATA CLEANING

```
# Making a copy of the merged data set to retain an original copy.
# df_clean is our clean dataset

df_clean = df.copy()
```

### Checking for completeness of our data

```
# Checking the proportion of our missing data
df clean.isnull().mean()
id
                 0.000000
date
                 0.000000
price
                 0.000000
bedrooms
                 0.000000
bathrooms
                 0.000000
sqft_living
                 0.000000
sqft lot
                 0.000000
floors
                 0.000000
waterfront
                 0.110015
view
                 0.002917
condition
                 0.000000
grade
                 0.000000
sqft above
                 0.000000
sqft basement
                 0.000000
yr built
                 0.000000
yr renovated
                 0.177895
zipcode
                 0.000000
lat
                 0.000000
long
                 0.000000
sqft living15
                 0.000000
```

```
sqft_lot15 0.000000
dtype: float64
```

• Let's check the value counts of the columns with missing values.

```
# Calculate value counts for each column
value counts col1 = df['yr renovated'].value counts()
value counts col2 = df['view'].value counts()
value counts col3 = df['waterfront'].value counts()
print("Value counts for yr renovated:")
print(value counts col1)
print("\nValue counts for view:")
print(value counts col2)
print("\nValue counts for waterfront:")
print(value counts col3)
Value counts for yr_renovated:
yr_renovated
          17011
0.0
2014.0
             73
2013.0
             31
2003.0
             31
2007.0
             30
1951.0
              1
1953.0
              1
1946.0
              1
              1
1976.0
1948.0
              1
Name: count, Length: 70, dtype: int64
Value counts for view:
view
             19422
NONE
AVERAGE
               957
               508
GOOD
FAIR
               330
EXCELLENT
               317
Name: count, dtype: int64
Value counts for waterfront:
waterfront
NO
       19075
YES
         146
Name: count, dtype: int64
```

- A larger percentage of the data has the values 0.0. We can drop this column as replacing
  missing values with the mean or the most frequent value will lead to inaccuracy of our
  data.
- Most of the houses do not have a view. The proportion of missing data is very small and hence we can replace the missing values with NONE.
- Majority of the houses do not have a waterfront. We can replace the missing values here with NO as it is the most frequent.

### Dropping irrelevant columns

```
# dropping irrelevant columns

df_clean = df_clean.drop(columns=["lat", "long", "zipcode",
    "yr_renovated"])
```

#### Handling missing values

```
# Filling missing values in waterfront column with 'NO'
df clean['waterfront'].fillna('NO', inplace=True)
# Filling missing valuees in view column with 'NONE'
df_clean['view'].fillna('NONE', inplace=True)
# Check if missing values have been handled
df clean.isnull().mean()
id
                 0.0
date
                 0.0
price
                 0.0
bedrooms
                 0.0
bathrooms
                 0.0
sqft_living
                 0.0
sqft lot
                 0.0
floors
                 0.0
waterfront
                 0.0
view
                 0.0
condition
                 0.0
                 0.0
grade
                 0.0
sqft above
sqft basement
                 0.0
yr built
                 0.0
sqft living15
                 0.0
sqft lot15
                 0.0
dtype: float64
```

We now have no missing values.

```
# Checking for duplicates

duplicates = df_clean[df_clean.duplicated()]

if duplicates.empty:
    print("No duplicates found.")

else:
    print("Duplicates found.")
    print(duplicates)
No duplicates found.
```

Let us check for duplicates in th ID column as it is our unique identifier.

```
# Checking for duplicates using the 'id' column
df_clean[df_clean.duplicated(subset=["id"])]
                          date
                                     price
                                            bedrooms
                                                     bathrooms
                id
sqft living \
       6021501535
                    12/23/2014
                                 700000.0
94
                                                            1.50
1580
314
       4139480200
                     12/9/2014
                                1400000.0
                                                            3.25
4290
325
       7520000520
                     3/11/2015
                                 240500.0
                                                            1.00
1240
346
       3969300030
                    12/29/2014
                                 239900.0
                                                            1.00
1000
                                                            2.25
372
       2231500030
                     3/24/2015
                                 530000.0
2180
. . .
. . .
      7853400250
                     2/19/2015
                                 645000.0
20165
                                                            3.50
2910
20597
       2724049222
                     12/1/2014
                                                            2.50
                                 220000.0
1000
       8564860270
20654
                     3/30/2015
                                  502000.0
                                                            2.50
2680
20764
       6300000226
                      5/4/2015
                                 380000.0
                                                            1.00
1200
21565
       7853420110
                      5/4/2015
                                  625000.0
                                                            3.00
2780
       sqft lot
                  floors waterfront
                                      view
                                            condition
                                                                grade \
                                                               8 Good
94
           5000
                     1.0
                                  NO
                                      NONE
                                              Average
                                                         11 Excellent
314
          12103
                     1.0
                                 N0
                                      GOOD
                                              Average
325
          12092
                     1.0
                                      NONE
                                 NO
                                              Average
                                                        6 Low Average
346
           7134
                     1.0
                                 NO
                                                        6 Low Average
                                      NONE
                                              Average
372
          10754
                                 NO
                                                            7 Average
                     1.0
                                      NONE
                                            Very Good
. . .
```

20165 20597 20654 20764 21565	5260 1092 5539 2171 6000	2.0 2.0 2.0 1.5 2.0	NO NO NO NO NO	NONE NONE NONE NONE NONE	Average Average Average Average Average	9 Better 7 Average 8 Good 7 Average 9 Better
94 314 325 346 372	sqft_above 1290 2690 960 1000 1100	sqft_basement 290.0 1600.0 280.0 0.0 1080.0	yr <u>.</u>	_built 1939 1997 1922 1943 1954	sqft_living15 1570 3860 1820 1020 1810	4500 11244 7460
20165 20597 20654 20764 21565	2910 990 2680 1200 2780 ows x 17 col	0.0 10.0 0.0 0.0 0.0		2012 2004 2013 1933 2013	2910 1330 2680 1130 2850	5260 1466 5992 1598 6000

• We will drop the duplicates as they can introduce inconsistencies to our data.

```
df_clean.drop_duplicates(subset=["id"], inplace=True)

# confirm duplicates have been dropped.

df_clean[df_clean.duplicated(subset=["id"])]

Empty DataFrame
Columns: [id, date, price, bedrooms, bathrooms, sqft_living, sqft_lot, floors, waterfront, view, condition, grade, sqft_above, sqft_basement, yr_built, sqft_living15, sqft_lot15]
Index: []
```

#### Checking for placeholders

- Placeholders in data cleaning are values used to represent missing or unknown data in a dataset. They stand in for actual data that is unavailable or not recorded.
- Placeholders include NaN, Nul, Non, "", s Special co such as;g., -1, 99 ble" "Mi and others.plicable"

```
potential_placeholders = [" " , "-", "--", "?", "??" , "#","####" ,
"-1" , "9999", "999" , "unknown", "missing", "na" , "n/a"]

# Loop through each column and check for potential placeholders
found_placeholder = False
for column in df_clean.columns:
    unique_values = df_clean[column].unique()
    for value in unique_values:
        if pd.isna(value) or (isinstance(value, str)) and
```

```
value.strip().lower() in potential placeholders):
            count = (df clean[column] == value).sum()
            print(f"Column '{column}': Found {count} occurrences of
potential placeholder '{value}'")
            found placeholder = True
if not found placeholder:
    print("No potential placeholders found in the DataFrame.")
Column 'sqft basement': Found 452 occurrences of potential placeholder
# Step 1: Identify the placeholder values
placeholder = '?'
# Step 2: Replace the placeholder values with 0
df clean['sqft basement'] =
df clean['sqft basement'].replace(placeholder, '0')
# Step 3: Convert the data type of the column to floats
df clean['sqft basement'] = df clean['sqft basement'].astype(float)
# Check if the conversion was successful
print("Data type after conversion:", df clean['sqft basement'].dtype)
Data type after conversion: float64
# Confirm removal of placeholders
potential_placeholders = [" " , "-", "--", "?", "??" , "#","####" ,
"-1" , "9999", "999" , "unknown", "missing", "na" , "n/a"]
# Loop through each column and check for potential placeholders
found placeholder = False
for column in df clean.columns:
    unique_values = df clean[column].unique()
    for value in unique values:
        if pd.isna(value) or (isinstance(value, str) and
value.strip().lower() in potential placeholders):
            count = (df clean[column] == value).sum()
            print(f"Column '{column}': Found {count} occurrences of
potential placeholder '{value}'")
            found placeholder = True
if not found placeholder:
    print("No potential placeholders found in the DataFrame.")
No potential placeholders found in the DataFrame.
df clean.info()
```

```
<class 'pandas.core.frame.DataFrame'>
Index: 21420 entries, 0 to 21596
Data columns (total 17 columns):
                   Non-Null Count
    Column
                                  Dtype
0
    id
                   21420 non-null
                                  int64
1
                   21420 non-null
    date
                                  object
2
                   21420 non-null
                                  float64
    price
3
    bedrooms
                   21420 non-null
                                   int64
4
    bathrooms
                   21420 non-null float64
5
    sqft_living
                   21420 non-null
                                  int64
6
    sqft lot
                   21420 non-null
                                  int64
    floors
waterfront
7
                   21420 non-null
                                  float64
8
                   21420 non-null
                                   object
9
    view
                   21420 non-null
                                   object
10 condition
                   21420 non-null
                                   object
11 grade
                   21420 non-null
                                   object
12 sqft_above 21420 non-null
                                  int64
13 sqft basement 21420 non-null float64
14 yr built
                   21420 non-null
                                  int64
    sqft living15 21420 non-null int64
15
16 sqft lot15
                   21420 non-null int64
dtypes: float64(4), int64(8), object(5)
memory usage: 2.9+ MB
```

• We have inconsistencies with our data types - date, waterfront, view, condition and grade.

#### Handling non-numerical data

We are checking for value counts to decide how to best handle our non numerical data.

```
# Calculate value counts for each column
value counts col4 = df['condition'].value counts()
value counts col5 = df['grade'].value counts()
print("Value counts for condition:")
print(value counts col4)
print("\nValue counts for grade:")
print(value counts col5)
Value counts for condition:
condition
Average
             14020
Good
              5677
Very Good
              1701
Fair
               170
Poor
                29
Name: count, dtype: int64
```

```
Value counts for grade:
grade
                 8974
7 Average
                 6065
8 Good
9 Better
                 2615
                 2038
6 Low Average
10 Very Good
                 1134
11 Excellent
                399
                  242
5 Fair
12 Luxury
                   89
                   27
4 Low
13 Mansion
                   13
3 Poor
Name: count, dtype: int64
```

• We used the LabelEncoding technique as our values ar hierarchical.

```
from sklearn.preprocessing import LabelEncoder

# label encoder object
label_encoder = LabelEncoder()

# Encode the 'condition' column
df_clean['condition_encoded'] =
label_encoder.fit_transform(df_clean['condition'])

# Encode the 'grade' column
df_clean['grade_encoded'] =
label_encoder.fit_transform(df_clean['grade'])

# Encode the 'season' column
df_clean['view_encoded'] =
label_encoder.fit_transform(df_clean['view'])
```

• We handled our waterfront column by changing the categorical values to binary.

```
# Define the mapping from original values to binary values
mapping = {'NO': 0, 'YES': 1}

# Apply the mapping and replace the values in the 'waterfront' column
df_clean['waterfront'] = df_clean['waterfront'].map(mapping)
```

#### Feature engineering

- We are using the date feature to create a new feature called season, which represents whether the home was sold in Spring, Summer, Fall, or Winter.
- This will help with understanding seasonal trends in housing sales.

```
# Converting 'date' to datetime object
df_clean['date'] = pd.to_datetime(df_clean['date'])
```

```
# Extract month from 'date'
df clean['month'] = df clean['date'].dt.month
# Map month to season
season mapping = {
    1: 'Winter',
    2: 'Winter',
    3: 'Spring',
    4: 'Spring',
    5: 'Spring',
    6: 'Summer',
    7: 'Summer',
    8: 'Summer',
    9: 'Fall',
    10: 'Fall',
11: 'Fall',
    12: 'Winter'
}
df clean['season'] = df clean['month'].map(season mapping)
# Dropping 'month' column because we do not need it anymore
df_clean.drop(['month', 'date'], axis=1, inplace=True)
```

• We need to change our season column which is categorical to numerical.

```
##one hot encoding for season
df2 = pd.get dummies(df clean, columns=['season'], dtype=int)
df2 = df2.drop(['season Spring'], axis=1)
df2.info()
<class 'pandas.core.frame.DataFrame'>
Index: 21420 entries, 0 to 21596
Data columns (total 22 columns):
                        Non-Null Count
#
    Column
                                        Dtype
- - -
     -----
                        21420 non-null int64
0
    id
 1
    price
                        21420 non-null float64
 2
    bedrooms
                        21420 non-null int64
                        21420 non-null float64
 3
    bathrooms
 4
                        21420 non-null int64
    sqft living
 5
    sqft lot
                        21420 non-null int64
 6
    floors
                        21420 non-null float64
 7
    waterfront
                        21420 non-null int64
 8
                        21420 non-null
    view
                                       object
 9
    condition
                       21420 non-null object
                        21420 non-null
 10 grade
                                        object
```

```
sqft above
                        21420 non-null
 11
                                        int64
 12
    sqft basement
                        21420 non-null float64
 13
    yr built
                        21420 non-null
                                        int64
    sqft living15
 14
                        21420 non-null
                                        int64
 15
    sqft lot15
                        21420 non-null int64
 16
    condition encoded
                        21420 non-null int32
     grade encoded
                        21420 non-null int32
 17
 18 view encoded
                        21420 non-null int32
 19
    season Fall
                        21420 non-null int32
20 season Summer
                        21420 non-null int32
     season Winter
                        21420 non-null
                                        int32
21
dtypes: float64(4), int32(6), int64(9), object(3)
memory usage: 3.3+ MB
# Creating a new dataframe with numerical dtypes only
# columns to exclude
columns_to_exclude = ['view', 'condition', 'grade' , 'id']
# Creating a new dataset df3 excluding the specified columns
df3 = df2.drop(columns=columns to exclude)
# Display the first few rows of the new dataset dfl
df3.head()
# df3 is our dataframe with numerical dtypes
      price bedrooms bathrooms
                                  sqft living sqft lot floors
waterfront
  221900.0
                    3
                            1.00
                                         1180
                                                   5650
                                                             1.0
1
                            2.25
                                         2570
   538000.0
                    3
                                                   7242
                                                             2.0
0
2
                    2
                                                   10000
  180000.0
                            1.00
                                          770
                                                             1.0
0
3
  604000.0
                            3.00
                                         1960
                                                    5000
                                                             1.0
0
4
   510000.0
                    3
                            2.00
                                         1680
                                                   8080
                                                             1.0
               sqft basement yr built
                                        sqft living15
                                                       sqft lot15 \
   sqft above
0
         1180
                         0.0
                                  1955
                                                  1340
                                                              5650
1
         2170
                       400.0
                                  1951
                                                 1690
                                                              7639
2
          770
                         0.0
                                  1933
                                                 2720
                                                              8062
3
         1050
                       910.0
                                  1965
                                                 1360
                                                              5000
         1680
                         0.0
                                  1987
                                                 1800
                                                              7503
   condition encoded grade encoded view encoded season Fall
season Summer \
                   0
                                  8
                                                              1
0
                                                4
```

0					
1		0	8	4	0
0					
2		0	7	4	0
0					
3		4	8	4	0
0					
4		0	9	4	0
0					
	aaaaa Minkan				
	season_Winter				
0	0				
1	1				
2	1				
3	1				
4	1				

#### Handling outliers

```
# Loop through each numeric column
for column in numeric_columns1:
   # Calculate IOR
   q1 = df3[column].quantile(0.25)
   q3 = df3[column].quantile(0.75)
   igr = g3 - g1
   # Calculate outlier boundaries
   lower bound = q1 - 1.5 * iqr
   upper bound = q3 + 1.5 * iqr
   # Count outliers
   num outliers = ((df3[column] < lower bound) | (df3[column] >
upper bound)).sum()
   # Print the result
   print(f"Column: {column}, Number of outliers: {num outliers}")
Column: bedrooms, Number of outliers: 518
Column: bathrooms, Number of outliers: 558
Column: sqft living, Number of outliers: 568
Column: sqft lot, Number of outliers: 2406
Column: floors, Number of outliers: 0
Column: sqft above, Number of outliers: 600
Column: sqft basement, Number of outliers: 556
Column: yr_built, Number of outliers: 0
```

```
Column: sqft living15, Number of outliers: 503
Column: sqft lot15, Number of outliers: 2174
# Define a function to handle outliers using IQR method
def handle outliers iqr(df3, column):
    q1 = df3[column].quantile(0.25)
    q3 = df3[column].quantile(0.75)
    iqr = q3 - q1
    lower bound = q1 - 1.5 * iqr
    upper bound = q3 + 1.5 * iqr
    df3[column] = df3[column].clip(lower=lower bound,
upper=upper bound)
# Columns with outliers
outlier_columns = ['bedrooms', 'bathrooms', 'sqft_living', 'sqft_lot',
'floors', 'sqft_above', 'sqft_basement', 'yr_built',
       'sqft_living15', 'sqft_lot15']
# Apply the handle outliers igr function to each column
for col in outlier columns:
    handle outliers iqr(df3, col)
```

Checking if our outliers have been handled.

```
numeric_columns1 = df3[[ 'bedrooms', 'bathrooms', 'sqft_living',
'sqft_lot', 'floors', 'sqft_above', 'sqft_basement', 'yr_built',
       'sqft_living15', 'sqft_lot15']]
# Loop through each numeric column
for column in numeric columns1:
    # Calculate IOR
    q1 = df3[column].quantile(0.25)
    q3 = df3[column].quantile(0.75)
    iqr = q3 - q1
    # Calculate outlier boundaries
    lower bound = q1 - 1.5 * iqr
    upper bound = q3 + 1.5 * iqr
    # Count outliers
    num outliers = ((df3[column] < lower bound) | (df3[column] >
upper bound)).sum()
    # Print the result
    print(f"Column: {column}, Number of outliers: {num outliers}")
Column: bedrooms, Number of outliers: 0
Column: bathrooms, Number of outliers: 0
Column: sqft living, Number of outliers: 0
Column: sqft lot, Number of outliers: 0
Column: floors, Number of outliers: 0
```

```
Column: sqft_above, Number of outliers: 0
Column: sqft_basement, Number of outliers: 0
Column: yr_built, Number of outliers: 0
Column: sqft_living15, Number of outliers: 0
Column: sqft_lot15, Number of outliers: 0
```

### EXPLORATORY DATA ANALYSIS

#### Correlation

```
# Calculate correlation matrix
correlation matrix = df3.corr()
# Extract correlation coefficients with 'price'
price correlations = correlation matrix['price']
# Sort correlation coefficients in descending order
price correlations sorted =
price correlations.sort values(ascending=False)
# Print correlation coefficients
print("Correlation Coefficients with Price (Descending Order):")
print(price correlations sorted)
Correlation Coefficients with Price (Descending Order):
price
                     1.000000
sqft living
                     0.646389
sqft living15
                     0.568750
                     0.559166
sqft above
bathrooms
                     0.481395
bedrooms
                     0.318878
sqft basement
                     0.285521
waterfront
                     0.264898
floors
                     0.256286
sqft lot
                     0.196494
sqft lot15
                     0.191368
yr built
                     0.052906
condition encoded
                     0.021223
season Summer
                     0.010247
season Fall
                    -0.013602
season Winter
                    -0.025421
view encoded
                    -0.304492
                    -0.367072
grade encoded
Name: price, dtype: float64
```

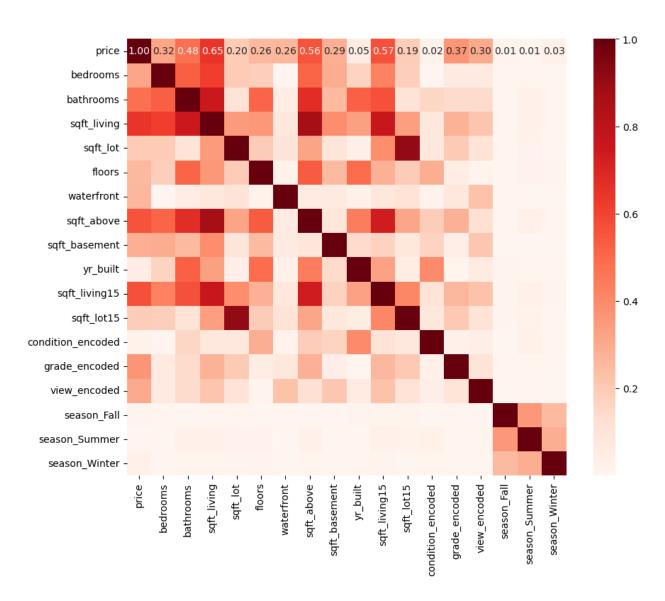
- These correlation coefficients indicate the strength and direction of the relationship between each feature and the house price:
- Strong Positive Correlation (values close to 1): Features like 'sqft\_living', 'sqft\_above', 'sqft\_living15', and 'bathrooms' have a strong positive correlation with the house price.

This suggests that as these feature values increase, the house price tends to increase as well.

- Moderate Positive Correlation (values between 0.3 and 0.7): Features like 'sqft\_basement', 'bedrooms', 'waterfront', and 'floors' show a moderate positive correlation with the house price. They influence the price but not as strongly as the features with higher correlation coefficients.
- Weak Positive Correlation (values between 0 and 0.3): Features such as 'sqft\_lot', 'sqft\_lot15', 'yr\_built', and 'condition\_encoded' exhibit a weak positive correlation with the house price. Their impact on the price is minimal compared to other features.
- Negative Correlation (values less than 0): Features like 'view\_encoded' and
  'grade\_encoded' have negative correlations with the house price, indicating that as these
  feature values decrease, the house price tends to increase. However, it's important to
  note that these correlations are relatively weak compared to the positive correlations.
- Additionally, the 'season' features ('season\_Summer', 'season\_Fall', 'season\_Winter') show very weak correlations with the house price, suggesting they have little influence on pricing.

```
corr = df3.corr().abs()
fig, ax=plt.subplots(figsize=(10,8))
fig.suptitle('Variable Correlations', fontsize=20, y=.98,
fontname='DejaVu Sans')
heatmap = sns.heatmap(corr, cmap='Reds', annot=True , fmt=".2f")
```

### Variable Correlations



## **MODELING**

#### Baseline modeling

• We are building a simple linear regression model between 'price' and 'sqft\_living' to understand the relationship better.

```
from statsmodels.formula.api import ols

# Assuming 'data' is your DataFrame containing the necessary columns
like 'price' and 'sqft_living'

# Simple model for sqft_living
# Formula y ~ x
```

```
sqft living formula = 'price ~ sqft_living'
sqft living model = ols(sqft living formula, df3).fit()
# Finding the predicted values and the residuals for plotting
predicted_values_sqft_living = sqft living model.fittedvalues
sqft living model.summary()
<class 'statsmodels.iolib.summary.Summary'>
                           OLS Regression Results
=======
Dep. Variable:
                               price
                                       R-squared:
0.418
Model:
                                 0LS
                                       Adj. R-squared:
0.418
Method:
                       Least Squares F-statistic:
1.537e+04
Date:
                    Wed, 10 Apr 2024 Prob (F-statistic):
0.00
                            13:25:07 Log-Likelihood:
Time:
2.9911e+05
No. Observations:
                               21420
                                       AIC:
5.982e+05
Df Residuals:
                               21418
                                       BIC:
5.982e+05
Df Model:
                                   1
Covariance Type:
                           nonrobust
                 coef std err t P>|t| [0.025]
0.9751
Intercept -4.349e+04
                        5087.721 -8.548
                                                 0.000
                                                         -5.35e+04
-3.35e+04
sqft living
             283.4564
                           2.286
                                    123.981
                                                 0.000
                                                           278.975
287.938
Omnibus:
                           20682.954
                                       Durbin-Watson:
1.986
Prob(Omnibus):
                               0.000
                                       Jarque-Bera (JB):
2707800.341
Skew:
                               4.343
                                       Prob(JB):
0.00
```

Kurtosis: 57.392 Cond. No.
5.90e+03
=========

Notes:
[1] Standard Errors assume that the covariance matrix of the errors is correctly specified.
[2] The condition number is large, 5.9e+03. This might indicate that there are strong multicollinearity or other numerical problems.
"""

- R-squared measures the proportion of the variance in the dependent variable that is explained by the independent variable(s). In this case, R-squared is 0.418, indicating that approximately 41.8% of the variance in 'price' is explained by 'sqft\_living'.
- Our model is statistically significant because our F-statistic p-value is less than 0.05.
- Coefficients:

```
* Intercept: The intercept term represents the value of the dependent variable when all independent variables are set to zero. In this case, the intercept is -4.349e+04.

* sqft_living: The coefficient for 'sqft_living' is 283.4564, indicating that for each unit increase in square footage of living space, the 'price' is expected to increase by $283.4564, holding all other variables constant.
```

### Null Hypothesis:

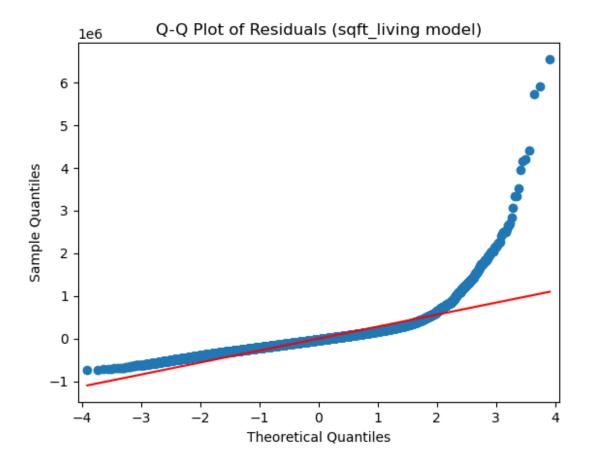
The null hypothesis for each coefficient is that it is equal to zero.

In this context, for 'sqft\_living', the null hypothesis is that the coefficient of 'sqft\_living' is equal to zero, implying that there is no linear relationship between square footage of living space and price.

Since the p-value for 'sqft\_living' is close to zero, we reject the null hypothesis and conclude that there is a statistically significant linear relationship between 'sqft\_living' and 'price'.

```
# Assuming 'sqft_living_model' is the fitted regression model
residuals_sqft_living = sqft_living_model.resid

# Create a Q-Q plot of the residuals
sm.qqplot(residuals_sqft_living, line='s')
plt.title('Q-Q Plot of Residuals (sqft_living model)')
plt.show()
```



- Homoscedasticity it means that the spread of the residuals should be uniform across the range of predicted values.
- As we can see, this model violates the homoscedasticity and normality assumptions for linear regression.
- Log-transformation can often help when these assumptions are not met. Let's update the values to their natural logs and re-check the assumptions.

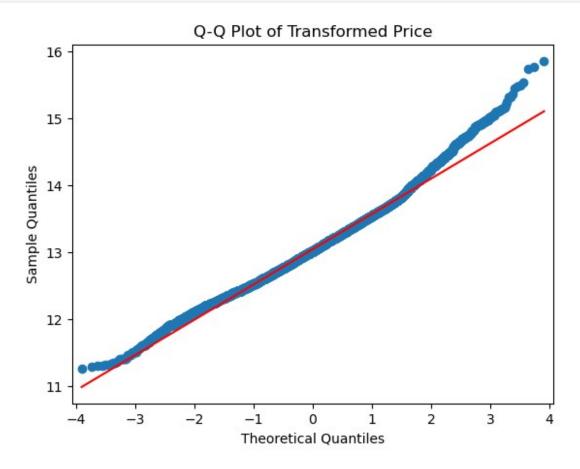
```
# Log transformation

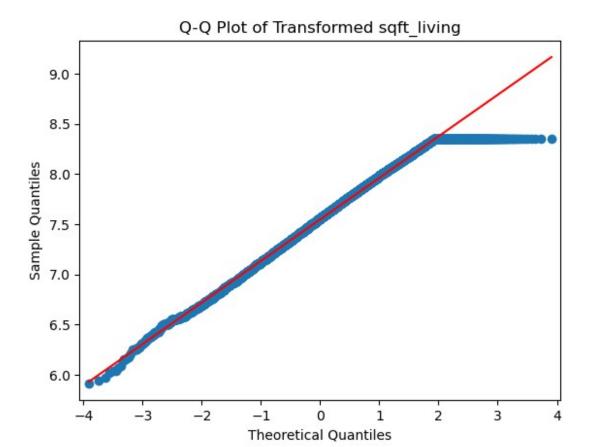
df3['price'] = np.log(df3['price'])
df3['sqft_living'] = np.log(df3['sqft_living'])
```

• Q-Q plots are useful for visually assessing the distributional characteristics of variables and identifying departures from normality.

```
# Create a Q-Q plot for 'price'
sm.qqplot(df3['price'], line='s')
plt.title('Q-Q Plot of Transformed Price')
plt.show()
```

```
# Create a Q-Q plot for the 'sqft_living' variable
sm.qqplot(df3['sqft_living'], line='s')
plt.title('Q-Q Plot of Transformed sqft_living')
plt.show()
```





- Deviations from the diagonal line suggest departures from normality, such as skewness or heavy tails.
- Now we will create a Simple linear regression for the column price and bathrooms.

```
Model:
                                 0LS
                                       Adj. R-squared:
0.290
Method:
                       Least Squares F-statistic:
8756.
Date:
                    Wed, 10 Apr 2024 Prob (F-statistic):
0.00
Time:
                            13:25:09 Log-Likelihood:
-12990.
No. Observations:
                               21420
                                       AIC:
2.598e+04
Df Residuals:
                                       BIC:
                               21418
2.600e+04
Df Model:
                                   1
Covariance Type:
                           nonrobust
                coef std err t P>|t|
                                                           [0.025]
0.975]
                          0.009
Intercept
             12.2218
                                  1307.916
                                                0.000
                                                           12.204
12.240
              0.3935
                          0.004
                                    93.574
                                                0.000
                                                            0.385
bathrooms
0.402
                             299.524 Durbin-Watson:
Omnibus:
1.968
Prob(Omnibus):
                               0.000
                                       Jarque-Bera (JB):
313.033
Skew:
                               0.287
                                       Prob(JB):
1.06e-68
Kurtosis:
                               3.149
                                       Cond. No.
8.11
=======
Notes:
[1] Standard Errors assume that the covariance matrix of the errors is
correctly specified.
11 11 11
```

- R-squared is 0.232, indicating that approximately 23.2% of the variance in 'price' is explained by 'bathrooms'.
- The associated probability (Prob (F-statistic)) is close to 0, suggesting that the regression model is statistically significant.

#### Coefficients:

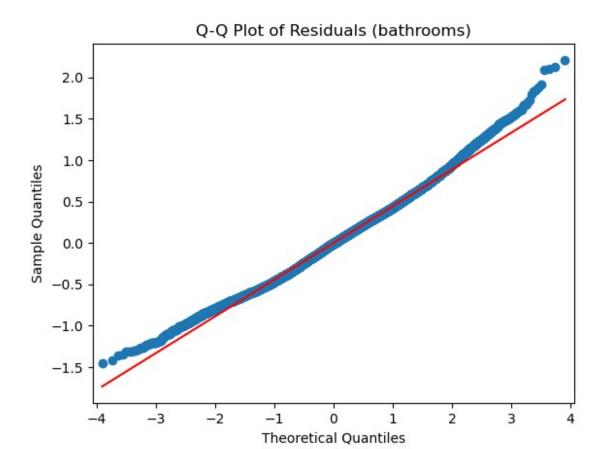
\* Intercept: The intercept term represents the value of the dependent variable when all independent variables are set to zero. In this case, the intercept is 12.2218.

\* Bathrooms: The coefficient for 'bathrooms' is 0.3779, indicating that for each additional bathroom, the 'price' is expected to increase by 0.3935 units, holding all other variables constant.

#### Null Hypothesis:

The null hypothesis for each coefficient is that it is equal to zero. In this context, for 'bathrooms', the null hypothesis is that the coefficient of 'bathrooms' is equal to zero, implying that there is no linear relationship between the number of bathrooms and price. Since the p-value for 'bathrooms' is close to zero, we reject the null hypothesis and conclude that there is a statistically significant linear relationship between the number of bathrooms and price.

```
# Assuming 'sqft_living_model' is the fitted regression model
residuals_bathrooms = bathrooms_model.resid
# Create a Q-Q plot of the residuals
sm.qqplot(residuals_bathrooms, line='s')
plt.title('Q-Q Plot of Residuals (bathrooms)')
plt.show()
```



• This model does not violate the homoscedasticity and normality assumptions for linear regression.

#### Multiple linear regression model

```
# Independent variables
X = df3.drop("price" ,axis=1)

# Dependent variable
y = df3["price"]

#creating the model/#OrdinaryLeastSquares
import statsmodels.api as sm

# # Add a constant to the independent variables
X_with_const = sm.add_constant(X)

# Fit the OLS model
model = sm.OLS(y, X_with_const)
result = model.fit()

# Print the summary of the regression results
print(result.summary())
```

#### OLS Regression Results Dep. Variable: price R-squared: 0.594 Model: 0LS Adj. R-squared: 0.593 Method: Least Squares F-statistic: 1838. Date: Wed, 10 Apr 2024 Prob (F-statistic): 0.00 Time: 13:25:10 Log-Likelihood: -7020.1 No. Observations: AIC: 21420 1.408e+04 BIC: Df Residuals: 21402 1.422e+04 Df Model: 17 Covariance Type: nonrobust P>|t| coef std err [0.025] 0.975] const 20.0988 0.246 81.706 0.000 20.581 19.617 -0.0703 0.004 -19.378 bedrooms 0.000 -0.063 0.077 bathrooms 0.1100 0.006 18.914 0.000 0.099 0.121 sqft living 0.1982 0.023 8.693 0.000 0.243 0.153 -5.567e-06 1.12e-06 saft lot -4.977 0.000 7.76e-06 -3.37e-06 floors 0.1136 0.006 17.759 0.000 0.126 0.101 waterfront 0.5127 0.029 17.733 0.000 0.456 0.569 sqft above 0.0002 1.17e-05 17.437 0.000 0.000 0.000 sqft basement 1.23e-05 18.711 0.0002 0.000 0.000 0.000 yr built -0.0047 0.000 -43.846 0.000 0.005 -0.004 sqft living15 0.0002 5.88e-06 38.685 0.000 0.000 0.000

sqft_lot15 9.54e-06 -4.43e-		1.3e-06	-5.353	0.000	-			
condition_encoded		0.002	8.809	0.000				
0.014 0.022 grade encoded	-0.0116	0.001	-10.293	0.000				
0.014 -0.009	-0.0110	0.001	-10.295	0.000	_			
view_encoded	-0.0402	0.003	-14.976	0.000	-			
0.0450.035								
season_Fall	-0.0506	0.006	-8.001	0.000	-			
0.063 -0.038	0 0274	0.006	-6.277	0.000				
season_Summer 0.049 -0.026	-0.0374	0.000	-0.2//	0.000	-			
season Winter	-0.0558	0.007	-8.003	0.000	_			
0.070 -0.042	0.0550	0.007	0.005	0.000				
		=======	-=======					
======== O		20 276	December 11 Martin					
Omnibus: 1.983		28.276	Durbin-Watso	n:				
Prob(Omnibus):		0.000	Jarque-Bera	(1R) ·				
31.066		0.000	Jai que-bei a	(30).				
Skew:		-0.051	Prob(JB):					
1.79e-07			( - ,					
Kurtosis:		3.157	Cond. No.					
1.50e+06								
		======	:=======					
=======								
Notes:								
[1] Standard Errors assume that the covariance matrix of the errors is								
correctly specified.								
[2] The condition number is large, 1.5e+06. This might indicate that								

- there are
- strong multicollinearity or other numerical problems.
  - The warning on standard errors suggests that there might be issues with the model's assumptions or with the data itself, which could affect the accuracy of the standard errors and subsequently the validity of the inference drawn from the model.
  - We will check for multicollinearity and adress it accordingly
  - The R-squared value of 0.594 indicates that approximately 59.4% of the variance in 'price' is explained by the independent variables included in the model.
  - Significance of Coefficients: Most of the coefficients have p-values less than 0.05, indicating that they are statistically significant at the 5% significance level).e.

#### Violation of assumptions

Linearity

```
import numpy as np
import statsmodels.api as sm
from statsmodels.stats.diagnostic import linear_rainbow
```

```
# Assuming X is your independent variable matrix and y is your
dependent variable vector
# Fit your regression model
model = sm.OLS(y, X).fit()

# Perform the Rainbow test
rainbow_statistic, rainbow_p_value = linear_rainbow(model)
print("Rainbow Test Statistic:", rainbow_statistic)
print("Rainbow Test p-value:", rainbow_p_value)

Rainbow Test Statistic: 0.9888132810806638
Rainbow Test p-value: 0.7196740919618699
```

Rainbow Test Statistic: The test statistic measures the deviation from linearity in the
regression model. A value close to 1 suggests that the model's fit to the data is linear. \*
Rainbow Test p-value: This p-value assesses the significance of the test statistic. A pvalue greater than the significance level (commonly 0.05) indicates that there is no
significant departure from linearity in the model. In this case, the p-value being high
(71973) suggests that there is no evidence to reject the assumption of linearity in the
regression modes.

#### Independence

- The Durbin-Watson statistic is a measure used to detect the presence of autocorrelation in the residuals of a regression model.
- Autocorrelation occurs when the residuals of the model exhibit correlation with each other, indicating that the assumption of independence of errors is violated.
- Our Durbin-Watson value is 1.983 indicating no autocorrelation meaning that the errors are independent of each other. The assumption of independence of errors is satisfied.

```
# Define the coefficients and predictions
coefficients = result.params
y_pred = result.predict()

# Calculate R-squared
r_squared = result.rsquared

# Calculate Mean Squared Error (MSE)
mse = result.mse_resid

# Calculate Root Mean Squared Error (RMSE)
rmse = np.sqrt(mse)

# Print the results
print("R-squared (R2):", r_squared)
```

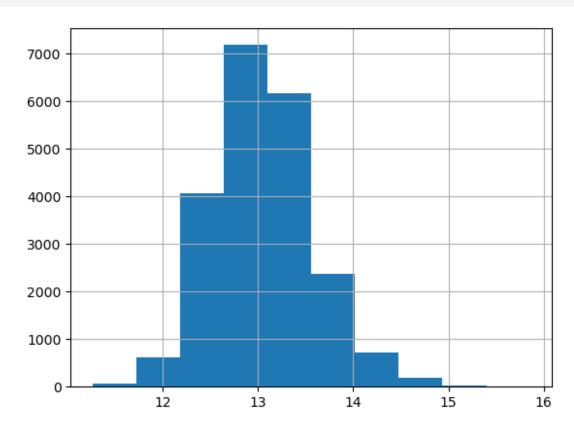
```
print("Mean Squared Error (MSE):", mse)
print("Root Mean Squared Error (RMSE):", rmse)

R-squared (R2): 0.5935141246373032
Mean Squared Error (MSE): 0.11286503415620487
Root Mean Squared Error (RMSE): 0.3359539167150829
```

- R-squared of 0.593 suggests that approximately 59% of the variance in the dependent variable is explained by the independent variables in the model.
- MSE and RMSE of 0.1128 and 0.336, respectively, indicate the average squared difference and average magnitude of errors between actual and predicted values. Lower values of MSE and RMSE are generally considered better. In this case, RMSE is approximately 0.336, indicating the average error in predicting the dependent variable is around 0.336 units.
- Overall, an R-squared of 0.593 and low values of MSE and RMSE suggest that the model has a decent level of predictive power and performs reasonably well in explaining the variability in the dependent variable.

### Checking distribution of our target y

```
#checking distribution of our target y
y.hist();
```



Our data is normally distributed.

```
#checking std deviation of the original predictors
np.std(X)
C:\Users\ADMIN\anaconda3\Lib\site-packages\numpy\core\
fromnumeric.py:3643: FutureWarning: The behavior of DataFrame.std with
axis=None is deprecated, in a future version this will reduce over
both axes and return a scalar. To retain the old behavior, pass axis=0
(or do not pass axis)
  return std(axis=axis, dtype=dtype, out=out, ddof=ddof, **kwarqs)
bedrooms
                        0.852045
bathrooms
                        0.721022
sqft living
                        0.414009
sqft lot
                     5052.019785
floors
                        0.540068
waterfront
                        0.082278
sqft above
                      765.141767
sqft basement
                      413.252573
yr built
                       29.386455
sqft living15
                      650.717716
sqft lot15
                     4368.277039
condition encoded
                        1.266860
grade encoded
                        2.309329
view encoded
                        0.924353
season Fall
                        0.424212
season Summer
                        0.456171
season Winter
                        0.375329
dtype: float64
# standand scaling(subtract the mean of the variable/the std deviation
of the variable)
#including all the columns
X \text{ scaled} = (X-np.mean(X))/np.std(X)
#modeling
X pred = sm.add constant(X scaled)
#building the model
model2 = sm.OLS(y , X pred).fit()
model2.summary()
<class 'statsmodels.iolib.summary.Summary'>
                            OLS Regression Results
Dep. Variable:
                                 price
                                         R-squared:
0.594
```

Model:	0LS	Adj. R-squared:
0.593		
Method:	Least Squares	F-statistic:
1838.	·	
Date:	Wed, 10 Apr 2024	<pre>Prob (F-statistic):</pre>
0.00	•	
Time:	13:25:11	Log-Likelihood:
-7020.1		3
No. Observations:	21420	AIC:
1.408e+04		
Df Residuals:	21402	BIC:
1.422e+04		
Df Model:	17	
	_	
Covariance Type:	nonrobust	

Covariance Type: nonrobust

========			========	-=======		=====
=======		coef	std err	t	P> t	
[0.025	0.975]	2001	314 3.1	-	.	
const		944.3980	54.269	17.402	0.000	
838.026	1050.770					
bedrooms	0.054	-0.0599	0.003	-19.378	0.000	-
0.066 bathrooms	-0.054	0.0793	0.004	18.914	0.000	
0.071	0.088	0.0793	0.004	10.914	0.000	
sqft living		0.0820	0.009	8.693	0.000	
$0.06\overline{4}$	0.101					
sqft_lot		-0.0281	0.006	-4.977	0.000	-
0.039	-0.017	0 0612	0 002	17 750	0 000	
floors 0.055	0.068	0.0613	0.003	17.759	0.000	
waterfront	0.000	0.0422	0.002	17.733	0.000	
0.038	0.047	0.0.==	0.002			
sqft_above		0.1566	0.009	17.437	0.000	
0.139	0.174	0 0051	0.005	10 711	0.000	
sqft_baseme 0.085		0.0951	0.005	18.711	0.000	
yr built	0.105	-0.1375	0.003	-43.846	0.000	_
0.144	-0.131	-0.1373	0.005	-45.040	0.000	
sqft_living		0.1479	0.004	38.685	0.000	
$0.14\overline{0}$	0.155					
sqft_lot15	0.010	-0.0305	0.006	-5.353	0.000	-
0.042 condition e	-0.019	0.0226	0.003	8.809	0.000	
0.018	0.028	0.0220	0.003	0.009	0.000	
grade_encod		-0.0268	0.003	-10.293	0.000	-
_						

```
0.032
           -0.022
                                  0.002
                                           -14.976
                                                        0.000
view encoded
                     -0.0371
0.042
           -0.032
season Fall
                     -0.0215
                                  0.003
                                            -8.001
                                                        0.000
0.027
           -0.016
                     -0.0171
                                  0.003
                                            -6.277
                                                        0.000
season Summer
           -0.012
0.022
                     -0.0210
                                  0.003
                                            -8.003
                                                        0.000
season Winter
0.026
           -0.016
Omnibus:
                               28.276
                                        Durbin-Watson:
1.983
Prob(Omnibus):
                                0.000
                                        Jarque-Bera (JB):
31.066
                                      Prob(JB):
Skew:
                               -0.051
1.79e-07
                                       Cond. No.
Kurtosis:
                                3.157
4.29e+08
_____
_____
Notes:
[1] Standard Errors assume that the covariance matrix of the errors is
correctly specified.
[2] The condition number is large, 4.29e+08. This might indicate that
there are
strong multicollinearity or other numerical problems.
```

- We have better and more readable coefficients.
- Let's check for multicollinearity.

#### Multicollinearity

```
X = col.values
# Create a dataframe that will contain the names of all the feature
variables and their respective VIFs
vif = pd.DataFrame()
vif['Features'] = col.columns
vif['VIF'] = [variance_inflation_factor(X, i) for i in
range(X.shape[1])]
vif
             Features
                                VIF
0
             bedrooms
                         30.027609
1
            bathrooms
                         26.556517
2
          sqft living 3884.198855
3
             sqft lot
                         24.035969
4
               floors
                         19.480771
5
           waterfront
                          1.078387
6
           sqft above
                         77.452221
7
                          6.223543
        sqft basement
8
             yr built 2898.443416
9
        sqft living15
                         28.209509
10
           sqft lot15
                         28.270590
11
    condition encoded
                          1.700958
12
        grade encoded
                         15.274797
13
                         20.001574
         view encoded
```

- Variance Inflation Factor measures how much the variance of an estimated regression coefficient is increased due to multicollinearity in the model.
- A VIF of 1 indicates no multicollinearity.
- Typically, a VIF greater than 5 or 10 indicates multicollinearity issues.
- Extremely high VIF values, such as those seen above suggest severe multicollinearity.
- The VIF values for "sqft\_living," "sqft\_lot," "sqft\_above," "yr\_built," "sqft\_living15," and "sqft\_lot15" are high, indicating strong multicollinearity among these variables.
- This suggests that these variables are highly correlated with other predictors in the model, which can lead to unstable coefficient estimates and inflated standard errors.
- We will address the multicollinearity by using the Lasso regularization technique given that our data set is high dimensional.

```
from sklearn.linear_model import Lasso
from sklearn.model_selection import train_test_split
from sklearn.preprocessing import StandardScaler
```

```
from sklearn.metrics import mean squared error
# Assuming X contains your independent variables and y contains your
target variable
# Split the data into training and testing sets
X_train, X_test, y_train, y_test = train_test_split(X, y,
test size=\frac{0.2}{1.2}, random state=\frac{42}{1.2}
# Standardize the features
scaler = StandardScaler()
X train scaled = scaler.fit transform(X train)
X test scaled = scaler.transform(X test)
# Create the Lasso regression model
lasso model = Lasso(alpha=0.1)
# Fit the model to the training data
lasso model.fit(X train scaled, y train)
# Predict on the testing data
y pred = lasso model.predict(X test scaled)
# Evaluate the model
mse = mean_squared_error(y_test, y_pred)
print("Mean Squared Error:", mse)
Mean Squared Error: 0.1581670236737812
```

- The Mean Squared Error (MSE) is a measure of the average squared difference between the actual values (ground truth) and the predicted values generated by a model. In this case, the MSE value of approximately 0.158 indicates that, on average, the squared difference between the actual house prices and the predicted house prices by the Lasso regression model is around 0.158.
- A lower MSE value suggests that the model's predictions are closer to the actual values, indicating better performance.

#### Feature selection

 We will conduct feature selection on our columns to refine our dataset for building the final multiple linear regression model, thereby laying the groundwork before exploring alternative modeling approaches.

```
from sklearn.feature_selection import RFE

lr_rfe = LinearRegression()
select = RFE(lr_rfe, n_features_to_select=7)

ss = StandardScaler()
ss.fit(df3.drop('price', axis=1))
```

```
df3_scaled = ss.transform(df3.drop('price', axis=1))
select.fit(X=df3_scaled, y=df3['price'])
RFE(estimator=LinearRegression(), n_features_to_select=7)
select.support_
array([ True,   True, False, False,   True, False,   True,   True,   True,   False, False, False, False, False, False, False])
```

• We will pick the six (excluding price column) selected columns for our next model.

<ul> <li>We will pick the six (excluding price column) selected columns for our next model.</li> </ul>											
df3.head()											
wa	<pre>price terfront \</pre>	bedrooms b	athrooms s	qft_living	sqft_lot	floors					
0	12.309982	3.0	1.00	7.073270	5650.0	1.0					
1	13.195614	3.0	2.25	7.851661	7242.0	2.0					
2	12.100712	2.0	1.00	6.646391	10000.0	1.0					
0	13.311329	4.0	3.00	7.580700	5000.0	1.0					
0 4 0	13.142166	3.0	2.00	7.426549	8080.0	1.0					
0 1 2 3 4	sqft_above 1180 2170 770 1050 1680	40 91	0.0 19 0.0 19 0.0 19 0.0 19	lt sqft_liv 955 951 933 965 987	ving15 sq 1340 1690 2720 1360 1800	ft_lot15 5650.0 7639.0 8062.0 5000.0 7503.0	\				
<pre>condition_encoded grade_encoded view_encoded season_Fall season Summer \</pre>											
0	_	0	8		4	1					
1		0	8		4	0					
2		0	7		4	0					
3		4	8		4	0					
4		0	9		4	0					
ีย		ha u									
0	season_Win	0									

```
1
               1
2
               1
3
               1
               1
# Define your independent variables (features)
X = df3[['bedrooms', 'sqft_lot' , 'waterfront' , 'sqft_above',
'sqft_basement' , 'yr_built' ]]
# Add a constant to the independent variables matrix (required for
OLS)
X = sm.add constant(X)
# Define your dependent variable (target)
y = df3['price']
# Create the OLS model
model = sm.OLS(y, X)
# Fit the model
results = model.fit()
# Print the summary of the regression results
print(results.summary())
                            OLS Regression Results
=======
Dep. Variable:
                                        R-squared:
                                price
0.531
Model:
                                  0LS
                                        Adj. R-squared:
0.531
                        Least Squares F-statistic:
Method:
4044.
                     Wed, 10 Apr 2024 Prob (F-statistic):
Date:
0.00
Time:
                             13:25:12 Log-Likelihood:
-8547.9
No. Observations:
                                21420
                                      AIC:
1.711e+04
Df Residuals:
                                        BIC:
                                21413
1.717e+04
Df Model:
                                    6
                            nonrobust
Covariance Type:
========
                            std err
                                                                [0.025]
                                                     P>|t|
                    coef
```

0.975]										
	10 0642	0 105	102 002	0 000	10 700					
const 19.427	19.0643	0.185	103.093	0.000	18.702					
bedrooms	-0.0683	0.004	-18.503	0.000	-0.075					
-0.061										
sqft_lot -1.11e-05	-1.214e-05	5.25e-07	-23.137	0.000	-1.32e-05					
waterfront 0.716	0.6570	0.030	21.684	0.000	0.598					
sqft_above	0.0006	4.48e-06	122.965	0.000	0.001					
0.001	0 0005	6 640 06	72 002	0 000	0.000					
sqft_basement 0.000	0.0005	6.64e-06	72.983	0.000	0.000					
yr_built -0.003	-0.0034	9.47e-05	-36.393	0.000	-0.004					
=========	========	========								
======										
Omnibus:		17.479	Durbin-Watson:							
1.988 Prob(Omnibus):		0.000	Jarque-Bera	(1B)·						
17.669		0.000	Jurque Bere	(30).						
Skew:		-0.061	Prob(JB):							
0.000146										
Kurtosis: 7.77e+05		3.069	Cond. No.							
7.77e+03	.========	========		=======						
======										
Notes: [1] Standard Errors assume that the covariance matrix of the errors is										
correctly spec		that the Co	variance matr	TX OI (I	ie ellois 15					
[2] The condition number is large 7.770.05. This might indicate that										

[2] The condition number is large, 7.77e+05. This might indicate that there are

strong multicollinearity or other numerical problems.

```
# Residuals vs. Predictor Variables (for linearity and independence)
# Assuming 'X' contains predictor variables used in the model
```

```
X = df3[['bedrooms', 'sqft_lot' , 'waterfront' , 'sqft_above',
'sqft_basement' , 'yr_built']]
```

```
import matplotlib.pyplot as plt
import seaborn as sns
```

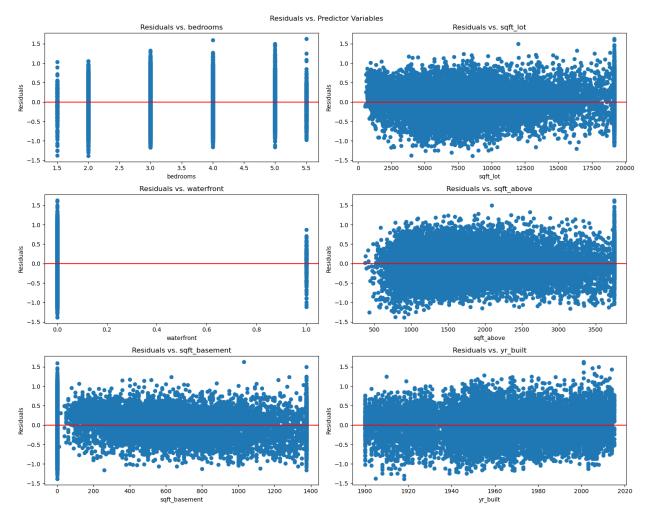
```
# Get the residuals
residuals = results.resid
```

```
# Create a grid of subplots
fig, axes = plt.subplots(nrows=3, ncols=2, figsize=(15, 12))
fig.suptitle("Residuals vs. Predictor Variables")

# Flatten the 2D array of subplots into a 1D array
axes = axes.flatten()

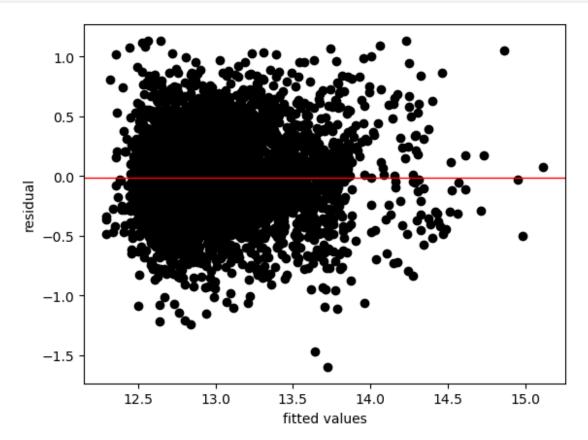
for i, col in enumerate(X.columns):
    ax = axes[i]
    ax.scatter(X[col], residuals)
    ax.axhline(y=0, color='r', linestyle='-')
    ax.set_xlabel(col)
    ax.set_ylabel('Residuals')
    ax.set_title(f'Residuals vs. {col}')

# Adjust spacing and display the plot
plt.tight_layout()
plt.show()
```



• We can observe the violation of assumptions of linearity and homoscedasticity.

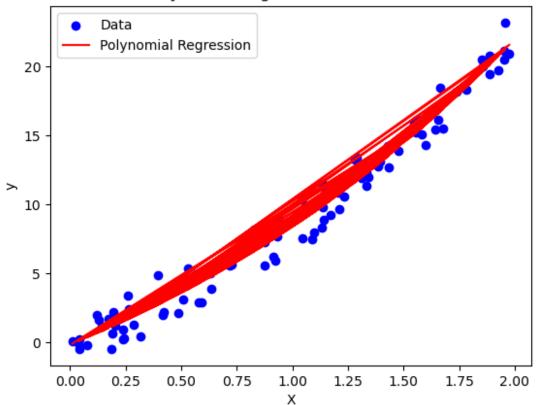
```
# Creating a Residual Plot
X= df3[['bedrooms', 'sqft_lot' , 'waterfront' , 'sqft_above',
'sqft_basement' , 'yr_built']]
y= df3['price']
X_train, X_test, admit_train, admit_test = train_test_split(X, y,
test size=0.2, random state=0)
regressor = LinearRegression()
regressor.fit(X_train, admit_train)
# This is our prediction our model
y predict = regressor.predict(X test)
residuals = np.subtract(y predict, admit test)
# Plot
plt.scatter(y_predict, residuals, color='black')
plt.ylabel('residual')
plt.xlabel('fitted values')
plt.axhline(y= residuals.mean(), color='red', linewidth=1)
plt.show()
```



```
# Creating a Polynomial Regression with 3 degrees
poly = PolynomialFeatures(degree=3, include bias=False)
poly features = poly.fit transform(X)
# Split the dataset into train and test sets
X train, X test, y train, y test = train test split(poly features, y,
test_size=0.3, random_state=10)
# Initialize the StandardScaler
scaler = StandardScaler()
# Fit the scaler to the training data and transform it
X train scaled = scaler.fit transform(X train)
# Transform the test data using the same scaler
X test scaled = scaler.transform(X test)
# Fit the polynomial regression model
poly reg model = LinearRegression()
poly reg model.fit(X train scaled, y train)
# Predict the target variable on the scaled test data
poly reg y predicted = poly reg model.predict(X test scaled)
# Calculate RMSE
poly_reg_rmse = np.sqrt(mean_squared_error(y_test,
poly_reg y predicted))
print("Root Mean Squared Error (RMSE):", poly reg rmse)
Root Mean Squared Error (RMSE): 0.34338386897273376
# Polynomial Regression with 3 degrees
poly = PolynomialFeatures(degree=3, include bias=False)
poly features = poly.fit transform(X)
# Split the dataset into train and test sets
X_train, X_test, y_train, y_test = train_test split(poly features, y,
test size=0.3, random state=10)
# Initialize the StandardScaler
scaler = StandardScaler()
# Fit the scaler to the training data and transform it
X train scaled = scaler.fit transform(X train)
# Transform the test data using the same scaler
X test scaled = scaler.transform(X test)
# Fit the polynomial regression model
poly reg model = LinearRegression()
```

```
poly reg model.fit(X train scaled, y train)
# Predict the target variable on the scaled test data
poly reg y predicted = poly reg model.predict(X test scaled)
# Calculate RMSE
poly reg rmse = np.sqrt(mean squared error(y test,
poly reg y predicted))
# Evaluate the model performance with polynomial features
mse_poly = mean_squared_error(y_test, poly_reg_y_predicted)
rmse poly = sqrt(mse poly)
r2_poly = r2_score(y_test, poly reg y predicted)
# Print model performance metrics with polynomial features
print("Model Performance with Polynomial Features:")
print("Mean Squared Error (MSE):", mse poly)
print("Root Mean Squared Error (RMSE):", rmse_poly)
print("R-squared (R2):", r2 poly)
Model Performance with Polynomial Features:
Mean Squared Error (MSE): 0.1179124814706836
Root Mean Squared Error (RMSE): 0.34338386897273376
R-squared (R2): 0.5785072360036281
import numpy as np
import matplotlib.pyplot as plt
from sklearn.preprocessing import PolynomialFeatures
from sklearn.linear model import LinearRegression
# Generate some random data
np.random.seed(0)
X = 2 * np.random.rand(100, 1)
y = 3 * X**2 + 5 * X + np.random.randn(100, 1)
# Fit polynomial regression model
poly features = PolynomialFeatures(degree=3)
X poly = poly features.fit transform(X)
poly reg = LinearRegression()
poly_reg.fit(X poly, y)
# Visualize the data and the polynomial regression curve
plt.scatter(X, y, color='blue', label='Data')
plt.plot(X, poly_reg.predict(X_poly), color='red', label='Polynomial
Regression')
plt.xlabel('X')
plt.vlabel('v')
plt.title('Polynomial Regression Visualization')
plt.legend()
plt.show()
```

### Polynomial Regression Visualization



• An upward-sloping curve suggests a positive correlation, where an increase in the predictor variable(s) is associated with an increase in the target variable.

```
# X' contains the predictors and 'y' contains the target variable from
your dataset
X = df3[['sqft_living', 'sqft_living15' , 'sqft_above', 'bathrooms',
'bedrooms', 'view_encoded' , 'grade_encoded']]
y = df3['price']

# Split the data into training and test sets (75% training, 25% test)
X_train, X_test, y_train, y_test = train_test_split(X, y,
test_size=0.25, random_state=42)

# Create a linear regression model
multiple_model_3 = LinearRegression()

# Fit the model on the training data
multiple_model_3.fit(X_train, y_train)
```

```
# Perform cross-validation and calculate both R^2 and mean squared
error
cv scores r2 = cross val score(multiple model 3, X train, y train,
cv=5, scoring='r2')
cv scores mse = -cross val score(multiple model 3, X train, y train,
cv=5, scoring='neg mean squared error')
# Print the cross-validation scores
print("Cross-validation R^2 scores:", cv_scores_r2)
print("Mean R^2 score:", np.mean(cv_scores_r2))
print("Cross-validation MSE scores:", cv_scores_mse)
print("Mean MSE:", np.mean(cv scores mse))
# Evaluate the model on the test set
v pred test = multiple model 3.predict(X test)
test r2 = multiple model 3.score(X test, y test)
test mse = mean squared error(y test, y pred test)
print("Test R^2 score:", test_r2)
print("Test MSE:", test mse)
Cross-validation R^2 scores: [0.49837495 0.51179891 0.52607659
0.49855351 0.5168576 1
Mean R^2 score: 0.5103323136219119
Cross-validation MSE scores: [0.14258149 0.13418398 0.12999174
0.13682081 0.134257051
Mean MSE: 0.13556701332855092
Test R^2 score: 0.5097620447238456
Test MSE: 0.13677834522286214
```

## REGRESSION RESULTS

**For our baseline model**, we conducted simple linear regression analyses to explore the relationships between the housing price and two highly correlated variables: bathrooms and square footage of living space (sqft\_living).

First, we tested the hypothesis that the coefficient of 'sqft\_living' is zero, suggesting no linear relationship between the size of the living space and the price. However, our analysis revealed a p-value close to zero (less than 0.05), leading us to reject the null hypothesis. This implies a statistically significant linear relationship between 'sqft\_living' and 'price'. The coefficient estimate for 'sqft\_living' is 283.4564. It indicates that for each additional unit increase in square footage of living space, we expect the price to increase by \$283.4564, assuming all other variables remain constant.

Next, we examined the relationship between the number of bathrooms and the price. Initially, we hypothesized that the coefficient of 'bathrooms' would be zero, indicating no linear relationship. Yet, the analysis yielded a low p-value (close to 0.0), prompting us to reject the null hypothesis. We concluded a statistically significant linear relationship between the number of

bathrooms and the price. The coefficient estimate for 'bathrooms' is 0.3779, indicating that for each additional bathroom, the price is expected to increase by 0.3779 units, all else being equal.

From our final multiple linear regression model, the following key findings were observed:

- Bedrooms: Each additional bedroom is associated with a decrease in the estimated price by 0.0683 units, holding all other variables constant. This suggests that, contrary to intuition, an increase in the number of bedrooms is linked with a lower housing price in our model.
- Sqft\_lot: The coefficient for square footage of lot area indicates that for each additional square foot of lot area, the estimated price decreases by \$1.214e-05, holding all other variables constant. This suggests that larger lot sizes are associated with lower housing prices in our model.
- Waterfront: Properties with a waterfront view are estimated to have a price increase of 0.6570 units compared to those without a waterfront view, holding all other variables constant. This indicates a significant positive impact of waterfront views on housing prices.
- Sqft\_above and Sqft\_basement: Each additional square foot of living space above ground level (sqft\_above) and in the basement (sqft\_basement) is associated with an estimated price increase of 0.0006 and 0.0005 units, respectively, holding all other variables constant. This suggests that larger living spaces contribute positively to housing prices.
- Yr\_built: With each passing year of construction, the estimated price decreases by 0.0034 units, holding all other variables constant. This implies that newer properties tend to have lower prices compared to older ones.

From this, we can deduce that waterfront view, and living space (both above ground and in the basement) positively influence housing prices. Additionally, newer properties tend to command lower prices compared to older ones. Our analysis also suggests that newer properties generally have lower prices compared to older ones. Additionally, both the number of bedrooms and the size of the lot are associated with lower prices.

**Our polynomial regression model** is preferred as it achieved the highest R-squared value of 0.58, surpassing both the multiple linear regression model (0.53) and the simple regression analyses (0.41 and 0.29)

The cross-validation results provide valuable insights into the performance of our model. The mean R-squared score of 0.510 and the test R-squared score of 0.510 indicate that our model explains approximately 51% of the variance in the target variable. Additionally, the mean MSE of 0.136 and the test MSE of 0.137 suggest that our model's predictions are, on average, off by approximately 0.137 units. These consistent scores across cross-validation folds and the test set validate the robustness and generalization capability of our model, indicating its reliability in making accurate predictions on unseen data.

# CONCLUSION

Based on our analysis, we have uncovered several significant insights into the factors influencing housing prices. Firstly, features such as waterfront views, larger living spaces (both above ground and in the basement), and certain construction attributes positively impact housing prices. Conversely, newer properties tend to command lower prices compared to older ones, and factors like the number of bedrooms and lot size are associated with decreased prices.

### Limitations

- 1. The dataset may lack additional property-specific characteristics that could provide further insights into housing prices.
- 2. Multicollinearity: The existence of correlated predictors within the dataset can result in multicollinearity problems, complicating the accurate interpretation of the individual impacts of each feature.
- 3. Overfitting: Polynomial regression models are prone to overfitting. This is where the model tightly conforms to the training data but may struggle to perform well on new, unseen data. Overall the model was the best fit model for this prediction

## RECOMMENDATIONS

**Further Data Collection:** the dataset could be expanded to include additional property-specific characteristics that may influence housing prices, such as proximity to amenities and neighborhood demographics, and property condition. This can provide a more comprehensive understanding of the housing market dynamics.

**Guard Against Overfitting:** To mitigate the risk of overfitting in polynomial regression models, using techniques such as cross-validation, regularization could be considered, or reducing the complexity of the model by selecting an appropriate degree for the polynomial features.

**Continuous Model Monitoring:** Continuously monitoring the model's performance and validity over time as new data becomes available or market conditions change. Regular updates and recalibration may be necessary to ensure the model remains relevant and accurate.