

ECO 395 Project: How to acquire more “kiss” on the Lovoo?

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Abstract

summarize your question, your methods, your results, and your main conclusions in a few hundred words or less.

Introduction

The importance and influence of dating apps cannot be ignored in today’s society. For example, “The Tinder Swindler” is one of the most famous movies in 2022, specially, global views was 45.8 million hours in its first week of release and hit the top 10 in 92 countries in Netflix. Furthermore, the application “Tinder - Dating New People” is super popular in the US and over 55 billion matches are made. Of course, except for Tinder, there are so many dating apps such as OkCupid, bumble, and Coffee Meets Bagel to name but a few, they have different features to attract different groups.

In this study, the data from Lovoo will be analyzed. The purpose of this research is to build the model and point out what profile and specific factors can acquire more “likes” (called “kiss” on the Lovoo), as an indicator to capture the potential charisma of people. On the other hand, as we know that more “likes” means the person may get more matches and more potential encounters. The one thing that should be noticed is that our data only collects samples from “female”. Therefore, the results will be fitted for females rather than male.

To have a more meaningful explanation, this study created a new variable called “conversion rate”, which can avoid the problem that the number of likes has highly correlation with the number of clicks (visit times) compared with using `counts_kisses` as a dependent variable. Also, this indicator can effectively explain how to obtain more likes from other users by other independent variables.

$$\text{conversion rate} = \frac{\text{counts_kisses}}{\text{counts_profileVisits}} (1)$$

Throughout the series of following analysis, the consequence of this project can help many young people, who would like to make friends and/or have a pair, including our friends, classmates, and family, to have more wise strategies when using Lovoo as well as other dating app.

Data and Methods

Data Processing

The original data comes from “Dating App User Profiles’ stats - Lovoo v3” gathered during spring April and May 2015. IOS version of the Lovoo app was in version 3 at that time. The original data includes 2940 rows and 39 variables, finally, this research left 22 as valuable variables and create 1 new variable.

The details of each variable presents in the following table.

Variable	Description
conversion	Index for converting times of visits to times of likes, as formula (1)
age	user age
counts_kisses	Number of unique user accounts that “liked” (called “kiss” on the platform) this user account
counts_details	The degree of account completion
counts_pictures	Number of pictures on the user’s profile
counts_profileVisits	Number of clicks on this user (to see his/her full profile) from other user accounts
flirtInterests_chat	1 if the user indicated being in search for people to chat with
flirtInterests_friend	1 if the user indicated being open to making friends
flirtInterests_date	1 if the user indicated being open to dating people
isVip	1 if the user is VIP (this status came with benefits)
isVerified	Whether the user’s account was verified through one of the methods (Facebook, phone number, ...)
lang_count	Number of languages the user knows
lang_fr	1 if the user can speak French
lang_en	1 if the user can speak English
lang_de	1 if the user can speak German
lang_it	1 if the user can speak Italian
lang_es	1 if the user can speak Spanish
lang_pt	1 if the user can speak Portuguese
freshman	1 if the user register no more than one month
hasBirthday	1 if the user has birthday
highlighted	1 if the user’s profile is currently highlighted (at fetch time)

Model

xxx

Results

Tables, figures, and text that illustrate your findings. Keep the focus on the numbers here. You will interpret your results in the next section.

Conclusion

Interpret what you found. What are the main lessons we should take away from your report?

Appendix

optional. Any details (like extra figures, etc) that didn't fit in well with the main report, but that you think are important.

Reference

1. Tinder, <https://tinder.com>
2. 'The Tinder Swindler' Becomes First Doc To Lead Netflix's Weekly Film Chart, <https://deadline.com/2022/02/the-tinder-swindler-first-doc-lead-netflixs-weekly-film-chart-1234928573/>
3. Lovoo, <https://about.lovoo.com/en/#app-features>

The main body of your report (excluding the appendix) should probably have no more than about 4-6 figures and tables. Use those to focus on the most important results. Put the rest in the appendix if you need more. Number all figures and tables and refer to them by number (Figure 2, Table 3, etc) in the text where appropriate. Do not include a figure or table in the report or the appendix if you don't discuss it in the text.

1. A written project report that describes your question, your data sources, your methodological approach, and your conclusions. This should be prepared in RMarkdown format and compiled to a PDF document that you post on GitHub. Send me both the link and the PDF itself.
2. The data set itself, in .csv format.
3. A link to the raw .Rmd file used to analyze your data and prepare your report. If your analysis and plots are not 100% reproducible, you will not receive a passing grade.

5-10 type-written pages (no more than 15 pages)