

# WEEK 14 IP

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## WEEK 14 IP

### 1. Defining the Question

In this week's project I'll be working as a Data Analyst at Carrefour Kenya and I'm currently undertaking a project that will inform the marketing department on the most relevant marketing strategies that will result in the highest no. of sales (total price including tax). The project has been divided into four parts where I'll explore a recent marketing dataset by performing various unsupervised learning techniques and later providing recommendations based on my insights.

### 2. Defining the Metric for Success

Our metrics for success would be:

- Part 1 : Dimensionality Reduction

Performing PCA to perform dimensionality reduction on the dataset by extracting a new set of variables called principal components from an existing large set of variables.

- Part 2 : Feature Selection

Performing analysis and providing insights on the features that contribute the most information to the dataset.

- Part 3 : Association Rules

Identifying relationships between variables in the dataset and providing insights for the analysis.

- Part 4 : Anomaly Detection Check whether there are any anomalies in the given sales dataset. The objective of this task being fraud detection.

### 3. Understanding the context

Carrefour is a French multinational corporation specialized in retail. As of October 2016 in Kenya, East Africa's largest economy, Carrefour opened its first outlet at the Two Rivers Mall. It is the largest mall in Sub-Saharan Africa with Carrefour as its anchor tenant. The Hub – Karen, a newly opened shopping mall in the Nairobi suburb of Karen also hosts a Carrefour outlet that opened its doors in May 2016. As of today, Carrefour is a major supermarket in Kenya occupying most spaces previously occupied by Nakumatt. It sales a wide variety of products and is known for the cheap prices compared to other retail stores.

## 4. Recording the Experimental Design

The following are the steps taken to implement the solution :

- Define the question, the metric for success, the context, experimental design taken.
- Read and explore the given datasets.
- Define the appropriateness of the available data to answer the given question.
- Find and deal with outliers and missing data within the dataset.
- Perform Exploratory Data Analysis recording our observations.
- Implementin gthe solution by performing Dimensionality Reduction using PCA, Feature Selection, Association Rules and Anomaly Detection.
- Provide a conclusion and recommendation from the analysis.

## 5. Data Relevance

Our data is very relevant to our research question. It contains data collected from the Carrefour supermarket which is relevant in implementing the solution.

## 6. Implementing the Solution

### Part 1: Dimensionality Reduction

This section of the project entails reducing our dataset to a low dimensional dataset using the PCA algorithm. We will perform our analysis and provide insights gained from it.

```
#Reading the data as a csv file  
data <- read.csv("http://bit.ly/CarreFourDataset")
```

#### a.) Reading the Data

```
#Checking the first 6 records of the data  
head(data)
```

#### b.) Previewing the Data

##	Invoice.ID	Branch	Customer.type	Gender	Product.line	Unit.price
## 1	750-67-8428	A	Member	Female	Health and beauty	74.69
## 2	226-31-3081	C	Normal	Female	Electronic accessories	15.28
## 3	631-41-3108	A	Normal	Male	Home and lifestyle	46.33
## 4	123-19-1176	A	Member	Male	Health and beauty	58.22
## 5	373-73-7910	A	Normal	Male	Sports and travel	86.31
## 6	699-14-3026	C	Normal	Male	Electronic accessories	85.39

```
##      Quantity      Tax      Date Time      Payment      cogs gross.margin.percentage
## 1          7 26.1415 1/5/2019 13:08      Ewallet 522.83          4.761905
## 2          5  3.8200 3/8/2019 10:29      Cash 76.40          4.761905
## 3          7 16.2155 3/3/2019 13:23 Credit card 324.31          4.761905
## 4          8 23.2880 1/27/2019 20:33      Ewallet 465.76          4.761905
## 5          7 30.2085 2/8/2019 10:37      Ewallet 604.17          4.761905
## 6          7 29.8865 3/25/2019 18:30      Ewallet 597.73          4.761905
##      gross.income Rating      Total
## 1          26.1415      9.1 548.9715
## 2          3.8200      9.6  80.2200
## 3          16.2155      7.4 340.5255
## 4          23.2880      8.4 489.0480
## 5          30.2085      5.3 634.3785
## 6          29.8865      4.1 627.6165
```

```
#Checking the last 6 records of the data
tail(data)
```

```
##      Invoice.ID Branch Customer.type Gender      Product.line Unit.price
## 995 652-49-6720      C      Member Female Electronic accessories      60.95
## 996 233-67-5758      C      Normal  Male      Health and beauty      40.35
## 997 303-96-2227      B      Normal Female      Home and lifestyle      97.38
## 998 727-02-1313      A      Member  Male      Food and beverages      31.84
## 999 347-56-2442      A      Normal  Male      Home and lifestyle      65.82
## 1000 849-09-3807      A      Member Female      Fashion accessories      88.34
##      Quantity      Tax      Date Time Payment      cogs gross.margin.percentage
## 995          1  3.0475 2/18/2019 11:40 Ewallet 60.95          4.761905
## 996          1  2.0175 1/29/2019 13:46 Ewallet 40.35          4.761905
## 997         10 48.6900 3/2/2019 17:16 Ewallet 973.80          4.761905
## 998          1  1.5920 2/9/2019 13:22      Cash 31.84          4.761905
## 999          1  3.2910 2/22/2019 15:33      Cash 65.82          4.761905
## 1000         7 30.9190 2/18/2019 13:28      Cash 618.38          4.761905
##      gross.income Rating      Total
## 995          3.0475      5.9  63.9975
## 996          2.0175      6.2  42.3675
## 997         48.6900      4.4 1022.4900
## 998          1.5920      7.7  33.4320
## 999          3.2910      4.1  69.1110
## 1000         30.9190      6.6 649.2990
```

```
#Checking the shape of our data
dim(data)
```

```
## [1] 1000  16
```

```
#Checking the structure of our data
str(data)
```

```
## 'data.frame': 1000 obs. of 16 variables:
## $ Invoice.ID : chr "750-67-8428" "226-31-3081" "631-41-3108" "123-19-1176" ...
## $ Branch : chr "A" "C" "A" "A" ...
## $ Customer.type : chr "Member" "Normal" "Normal" "Member" ...
```

```
## $ Gender          : chr  "Female" "Female" "Male" "Male" ...
## $ Product.line    : chr  "Health and beauty" "Electronic accessories" "Home and lifestyle" "I
## $ Unit.price      : num  74.7 15.3 46.3 58.2 86.3 ...
## $ Quantity        : int   7 5 7 8 7 7 6 10 2 3 ...
## $ Tax             : num   26.14 3.82 16.22 23.29 30.21 ...
## $ Date            : chr   "1/5/2019" "3/8/2019" "3/3/2019" "1/27/2019" ...
## $ Time            : chr   "13:08" "10:29" "13:23" "20:33" ...
## $ Payment         : chr   "Ewallet" "Cash" "Credit card" "Ewallet" ...
## $ cogs            : num   522.8 76.4 324.3 465.8 604.2 ...
## $ gross.margin.percentage: num   4.76 4.76 4.76 4.76 4.76 ...
## $ gross.income     : num   26.14 3.82 16.22 23.29 30.21 ...
## $ Rating          : num   9.1 9.6 7.4 8.4 5.3 4.1 5.8 8 7.2 5.9 ...
## $ Total           : num   549 80.2 340.5 489 634.4 ...
```

```
#Checking the class of our data
class(data)
```

```
## [1] "data.frame"
```

```
# Checking the datatypes for each column
columns = colnames(data)
for (column in seq(length(colnames(data)))){
  print(columns[column])
  print(class(data[, column]))
  cat('\n')
}
```

```
## [1] "Invoice.ID"
## [1] "character"
##
## [1] "Branch"
## [1] "character"
##
## [1] "Customer.type"
## [1] "character"
##
## [1] "Gender"
## [1] "character"
##
## [1] "Product.line"
## [1] "character"
##
## [1] "Unit.price"
## [1] "numeric"
##
## [1] "Quantity"
## [1] "integer"
##
## [1] "Tax"
## [1] "numeric"
##
## [1] "Date"
## [1] "character"
```

```
##
## [1] "Time"
## [1] "character"
##
## [1] "Payment"
## [1] "character"
##
## [1] "cogs"
## [1] "numeric"
##
## [1] "gross.margin.percentage"
## [1] "numeric"
##
## [1] "gross.income"
## [1] "numeric"
##
## [1] "Rating"
## [1] "numeric"
##
## [1] "Total"
## [1] "numeric"
```

```
#checking for unique values in the variables
lapply(data, function (x) {length(unique(x))})
```

```
## $Invoice.ID
## [1] 1000
##
## $Branch
## [1] 3
##
## $Customer.type
## [1] 2
##
## $Gender
## [1] 2
##
## $Product.line
## [1] 6
##
## $Unit.price
## [1] 943
##
## $Quantity
## [1] 10
##
## $Tax
## [1] 990
##
## $Date
## [1] 89
##
## $Time
## [1] 506
```

```
##
## $Payment
## [1] 3
##
## $cogs
## [1] 990
##
## $gross.margin.percentage
## [1] 1
##
## $gross.income
## [1] 990
##
## $Rating
## [1] 61
##
## $Total
## [1] 990
```

Our data frame has 1000 rows and 16 columns. Most of the columns have the wrong data types. The Branch, Customer type, Gender, Product Line, Payment and Quantity columns are categorized as character although they are categorical hence should be factor data types. We'll correct this later on.

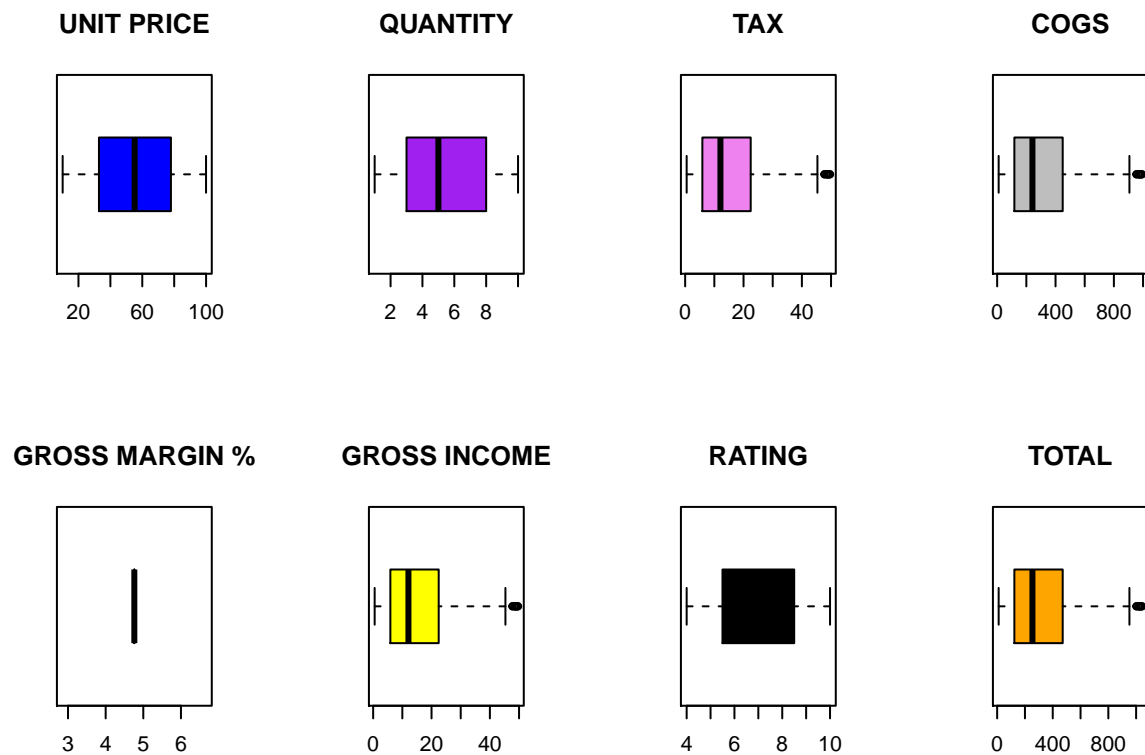
```
#Checking the number of missing data in our dataset
sum(is.na(data))
```

```
## [1] 0
```

```
#Checking for duplicated data
duplicated <- data[duplicated(data),]
```

Our data frame has no null values and no duplicated entries.

```
#Checking for outliers in the numeric columns
par(mfrow=c(2,4))
boxplot(data$Unit.price, horizontal = TRUE, main = toupper("Unit Price"), col = "blue")
boxplot(data$Quantity, horizontal = TRUE, main = toupper("Quantity"), col = "purple")
boxplot(data$Tax, horizontal = TRUE, main = toupper("Tax"), col = "violet")
boxplot(data$cogs, horizontal = TRUE, main = toupper("Cogs"), col = "gray")
boxplot(data$gross.margin.percentage, horizontal = TRUE, main = toupper("Gross Margin %"), col = "green")
boxplot(data$gross.income, horizontal = TRUE, main = toupper("Gross Income"), col = "yellow")
boxplot(data$Rating, horizontal = TRUE, main = toupper("Rating"), col = "black")
boxplot(data$Total, horizontal = TRUE, main = toupper("Total"), col = "orange")
```



Outliers are present in our dataset i.e. in the Tax, Cogs, Gross Income and Total column. However, we'll not remove these outliers as they are a huge part of the dataset and they represent different transaction of different customers hence would result to lose of data upon removing them.

**c.) Cleaning the data** We'll not do much data cleaning here as our data did not have null values, no duplicates and we'll not deal with outliers.

```
library(tidyverse)
```

```
## -- Attaching packages ----- tidyverse 1.3.0 --
```

```
## v ggplot2 3.3.2    v purrr  0.3.4
## v tibble  3.0.3    v dplyr  1.0.2
## v tidyr   1.1.2    v stringr 1.4.0
## v readr   1.3.1    v forcats 0.5.0
```

```
## -- Conflicts ----- tidyverse_conflicts() --
## x dplyr::filter() masks stats::filter()
## x dplyr::lag()    masks stats::lag()
```

```
#Changing the date column from character to date
data$Date <- as.Date(data$Date, "%m/%d/%Y")
```

```
#Separating the Year, month and day into different column.
data <- separate(data, "Date", c("Year", "Month", "Day"), sep = "-")
```

```
#Separating the hour, minutes and seconds into different columns
data <- separate(data, "Time", c("Hour", "Minutes"), sep = ":")
head(data)
```

```
## Invoice.ID Branch Customer.type Gender Product.line Unit.price
## 1 750-67-8428 A Member Female Health and beauty 74.69
## 2 226-31-3081 C Normal Female Electronic accessories 15.28
## 3 631-41-3108 A Normal Male Home and lifestyle 46.33
## 4 123-19-1176 A Member Male Health and beauty 58.22
## 5 373-73-7910 A Normal Male Sports and travel 86.31
## 6 699-14-3026 C Normal Male Electronic accessories 85.39
## Quantity Tax Year Month Day Hour Minutes Payment cogs
## 1 7 26.1415 2019 01 05 13 08 Ewallet 522.83
## 2 5 3.8200 2019 03 08 10 29 Cash 76.40
## 3 7 16.2155 2019 03 03 13 23 Credit card 324.31
## 4 8 23.2880 2019 01 27 20 33 Ewallet 465.76
## 5 7 30.2085 2019 02 08 10 37 Ewallet 604.17
## 6 7 29.8865 2019 03 25 18 30 Ewallet 597.73
## gross.margin.percentage gross.income Rating Total
## 1 4.761905 26.1415 9.1 548.9715
## 2 4.761905 3.8200 9.6 80.2200
## 3 4.761905 16.2155 7.4 340.5255
## 4 4.761905 23.2880 8.4 489.0480
## 5 4.761905 30.2085 5.3 634.3785
## 6 4.761905 29.8865 4.1 627.6165
```

```
#Changing the data type for some columns to factor as they are categorical
cols <- c('Branch', 'Customer.type', 'Gender', 'Product.line', 'Payment')
data[,cols] <- lapply(data[,cols], factor)
```

```
#Changing some character data types to numeric
data$Quantity <- as.numeric(as.character(data$Quantity))
data$Year <- as.numeric(as.character(data$Year))
data$Month <- as.numeric(as.character(data$Month))
data$Day <- as.numeric(as.character(data$Day))
data$Hour <- as.numeric(as.character(data$Hour))
data$Minutes <- as.numeric(as.character(data$Minutes))
```

```
# Checking the datatypes for each column to see if the changes have been made
columns = colnames(data)
for (column in seq(length(colnames(data)))){
  print(columns[column])
  print(class(data[, column]))
  cat('\n')
}
```

```
## [1] "Invoice.ID"
## [1] "character"
##
## [1] "Branch"
## [1] "factor"
##
```



```
## [1] "Customer.type"
## [1] "factor"
##
## [1] "Gender"
## [1] "factor"
##
## [1] "Product.line"
## [1] "factor"
##
## [1] "Unit.price"
## [1] "numeric"
##
## [1] "Quantity"
## [1] "numeric"
##
## [1] "Tax"
## [1] "numeric"
##
## [1] "Year"
## [1] "numeric"
##
## [1] "Month"
## [1] "numeric"
##
## [1] "Day"
## [1] "numeric"
##
## [1] "Hour"
## [1] "numeric"
##
## [1] "Minutes"
## [1] "numeric"
##
## [1] "Payment"
## [1] "factor"
##
## [1] "cogs"
## [1] "numeric"
##
## [1] "gross.margin.percentage"
## [1] "numeric"
##
## [1] "gross.income"
## [1] "numeric"
##
## [1] "Rating"
## [1] "numeric"
##
## [1] "Total"
## [1] "numeric"
```

```
#Dropping the gross margin percentage and year columns as they are constants throughout the dataset also
drop <- c("Invoice.ID", "gross.margin.percentage", "Year")
data = data[,!(names(data) %in% drop)]
```

```
head(data)
```

```
##      Branch Customer.type Gender      Product.line Unit.price Quantity
## 1      A      Member Female      Health and beauty      74.69         7
## 2      C      Normal Female Electronic accessories      15.28         5
## 3      A      Normal  Male      Home and lifestyle      46.33         7
## 4      A      Member  Male      Health and beauty      58.22         8
## 5      A      Normal  Male      Sports and travel      86.31         7
## 6      C      Normal  Male Electronic accessories      85.39         7
##      Tax Month Day Hour Minutes      Payment      cogs gross.income Rating
## 1 26.1415      1   5   13         8      Ewallet 522.83      26.1415      9.1
## 2  3.8200      3   8   10        29      Cash  76.40      3.8200      9.6
## 3 16.2155      3   3   13        23 Credit card 324.31      16.2155      7.4
## 4 23.2880      1  27   20        33      Ewallet 465.76      23.2880      8.4
## 5 30.2085      2   8   10        37      Ewallet 604.17      30.2085      5.3
## 6 29.8865      3  25   18        30      Ewallet 597.73      29.8865      4.1
##      Total
## 1 548.9715
## 2  80.2200
## 3 340.5255
## 4 489.0480
## 5 634.3785
## 6 627.6165
```

d.) **Exploratory Data Analysis** We'll perform EDA just to understand how variables are distributed in our data frame as well as to understand the relationship between different variables in our data frame.

```
#We'll use the summary function to check some measures of dispersion and central tendency of our dataset
summary(data)
```

### i.) Univariate Analysis

```
##      Branch Customer.type Gender      Product.line
## A:340  Member:501  Female:501  Electronic accessories:170
## B:332  Normal:499  Male :499   Fashion accessories :178
## C:328                                     Food and beverages :174
##                                     Health and beauty :152
##                                     Home and lifestyle :160
##                                     Sports and travel :166
##      Unit.price      Quantity      Tax      Month
## Min. :10.08 Min. : 1.00 Min. : 0.5085 Min. :1.000
## 1st Qu.:32.88 1st Qu.: 3.00 1st Qu.: 5.9249 1st Qu.:1.000
## Median :55.23 Median : 5.00 Median :12.0880 Median :2.000
## Mean :55.67 Mean : 5.51 Mean :15.3794 Mean :1.993
## 3rd Qu.:77.94 3rd Qu.: 8.00 3rd Qu.:22.4453 3rd Qu.:3.000
## Max. :99.96 Max. :10.00 Max. :49.6500 Max. :3.000
##      Day      Hour      Minutes      Payment
## Min. : 1.00 Min. :10.00 Min. : 0.0 Cash :344
## 1st Qu.: 8.00 1st Qu.:12.00 1st Qu.:16.0 Credit card:311
```

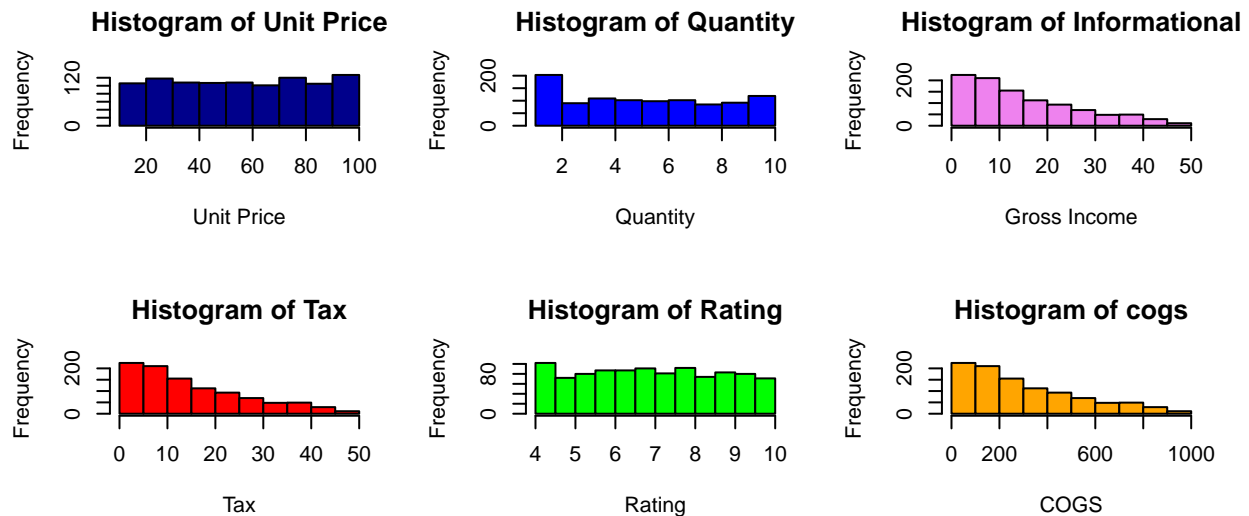
```
## Median :15.00 Median :15.00 Median :30.0 Ewallet :345
## Mean :15.26 Mean :14.91 Mean :30.1
## 3rd Qu.:23.00 3rd Qu.:18.00 3rd Qu.:44.0
## Max. :31.00 Max. :20.00 Max. :59.0
## cogs gross.income Rating Total
## Min. : 10.17 Min. : 0.5085 Min. : 4.000 Min. : 10.68
## 1st Qu.:118.50 1st Qu.: 5.9249 1st Qu.: 5.500 1st Qu.: 124.42
## Median :241.76 Median :12.0880 Median : 7.000 Median : 253.85
## Mean :307.59 Mean :15.3794 Mean : 6.973 Mean : 322.97
## 3rd Qu.:448.90 3rd Qu.:22.4453 3rd Qu.: 8.500 3rd Qu.: 471.35
## Max. :993.00 Max. :49.6500 Max. :10.000 Max. :1042.65
```

## ii.) Bivariate analysis

- Histograms

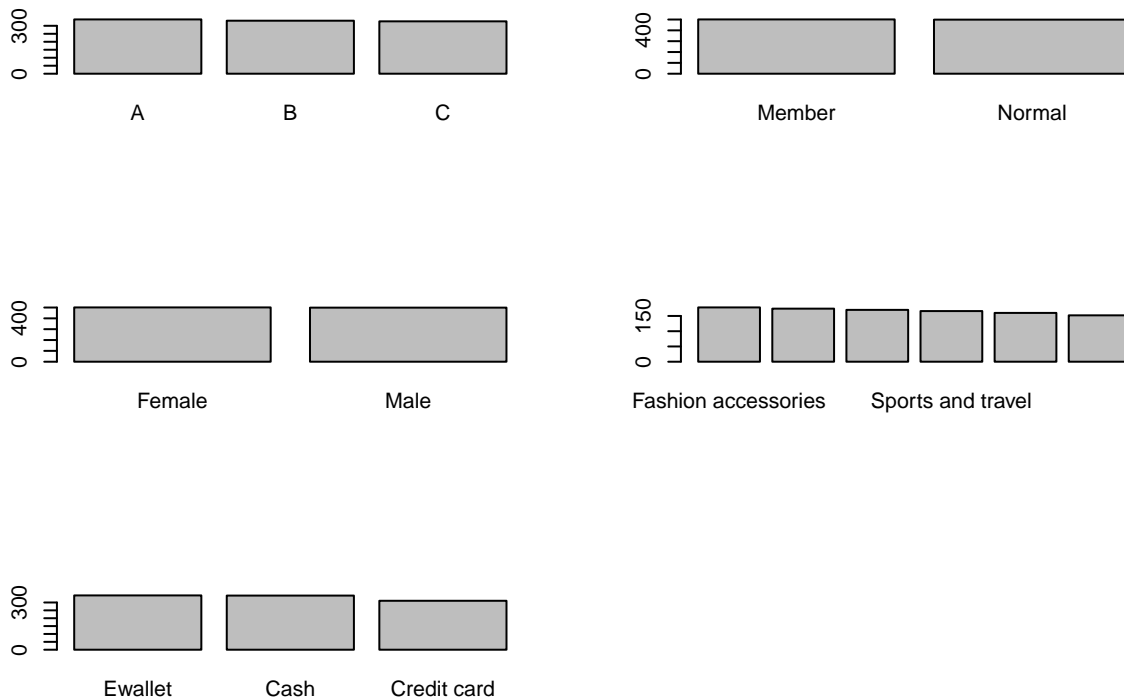
We'll plot histograms of each of the columns to see their distribution.

```
#Plotting a histogram for numerical variables to understand their distribution
par(mfrow=c(3,3))
hist(data$Unit.price, main = "Histogram of Unit Price", xlab = "Unit Price", col = "darkblue")
hist(data$Quantity, main = "Histogram of Quantity", xlab = "Quantity", col="blue")
hist(data$gross.income, main = "Histogram of Informational", xlab = "Gross Income", col = "violet")
hist(data$Tax, main = "Histogram of Tax", xlab = "Tax", col="red")
hist(data$Rating, main = "Histogram of Rating", xlab = "Rating", col = "green")
hist(data$cogs, main = "Histogram of cogs", xlab = "COGS", col = "orange")
```



Majority of the numerical variables are skewed to the right while some try to depict a not so elaborate normal distribution.

```
#Plotting a barplot for the categorical variables
par(mfrow=c(3,2))
barplot(sort(table(data$Branch),decreasing=T))
barplot(sort(table(data$Customer.type),decreasing=T))
barplot(sort(table(data$Gender),decreasing=T))
barplot(sort(table(data$Product.line),decreasing=T))
barplot(sort(table(data$Payment),decreasing=T))
```



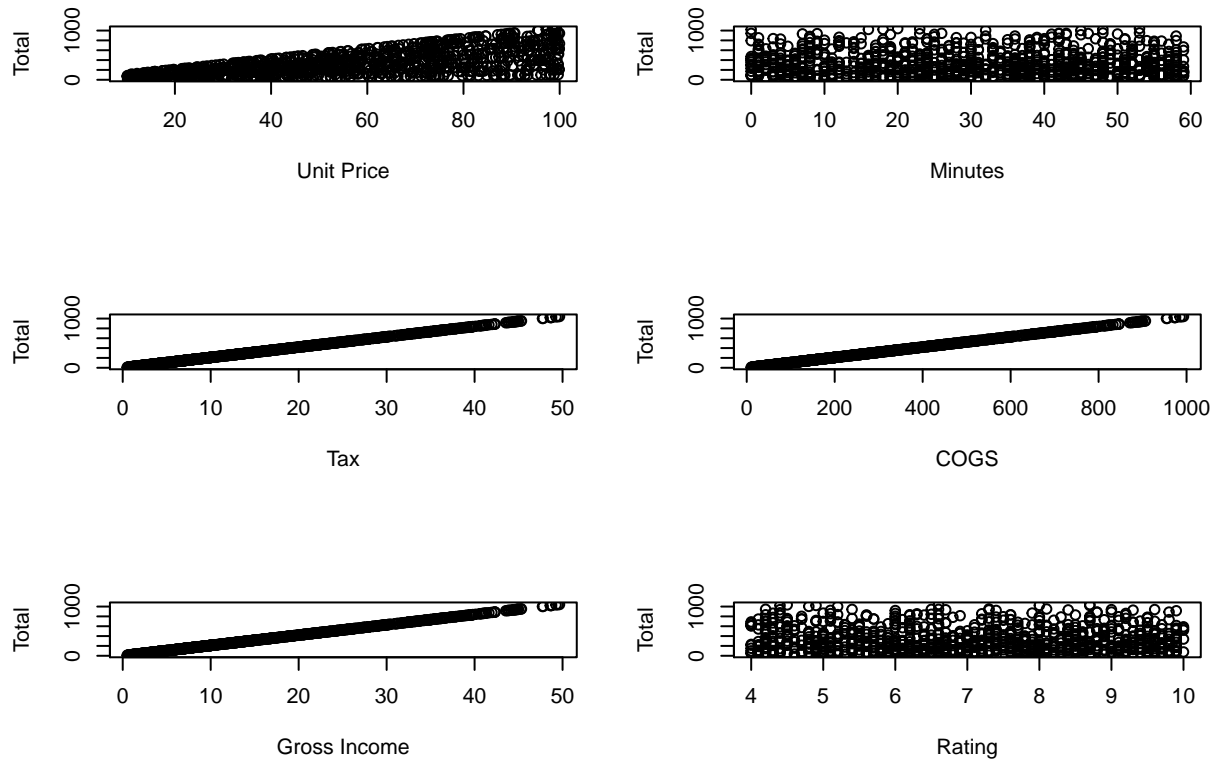
Most of the categorical variables are distributed equally i.e. each category is the same e.g. the male are just as many as the females, people who pay with Ewallet are just as many as the ones who pay with cash and credit card same with the customer type and Branch. The Product line seems to differ a little bit but they are all in the same range.

- Scatter Plots

We'll plot scatter plots to understand how each numerical variable relates to the total amount of the transaction.

```
#Plotting a scatter plot of each column and their relation with the Total
par(mfrow=c(3,2))
plot(data$Unit.price, data$Total, xlab="Unit Price", ylab="Total")
plot(data$Minutes, data$Total, xlab="Minutes", ylab="Total")
plot(data$Tax, data$Total, xlab="Tax", ylab="Total")
```

```
plot(data$cogs, data$Total, xlab="COGS", ylab="Total")
plot(data$gross.income, data$Total, xlab="Gross Income", ylab="Total")
plot(data$Rating, data$Total, xlab="Rating", ylab="Total")
```

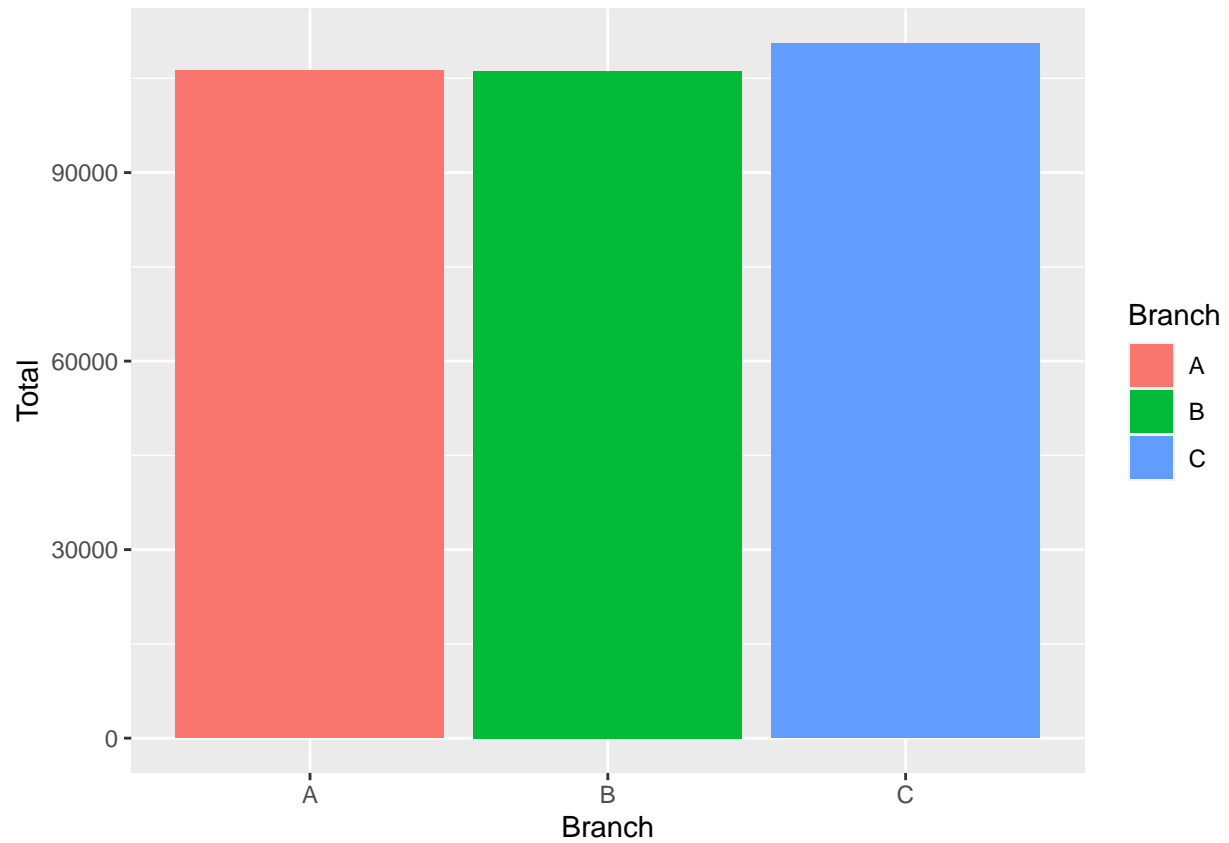


The unit price, tax, cost of goods acquired and gross income tend to increase with the increase in the total amount of the transaction.

- Barplots

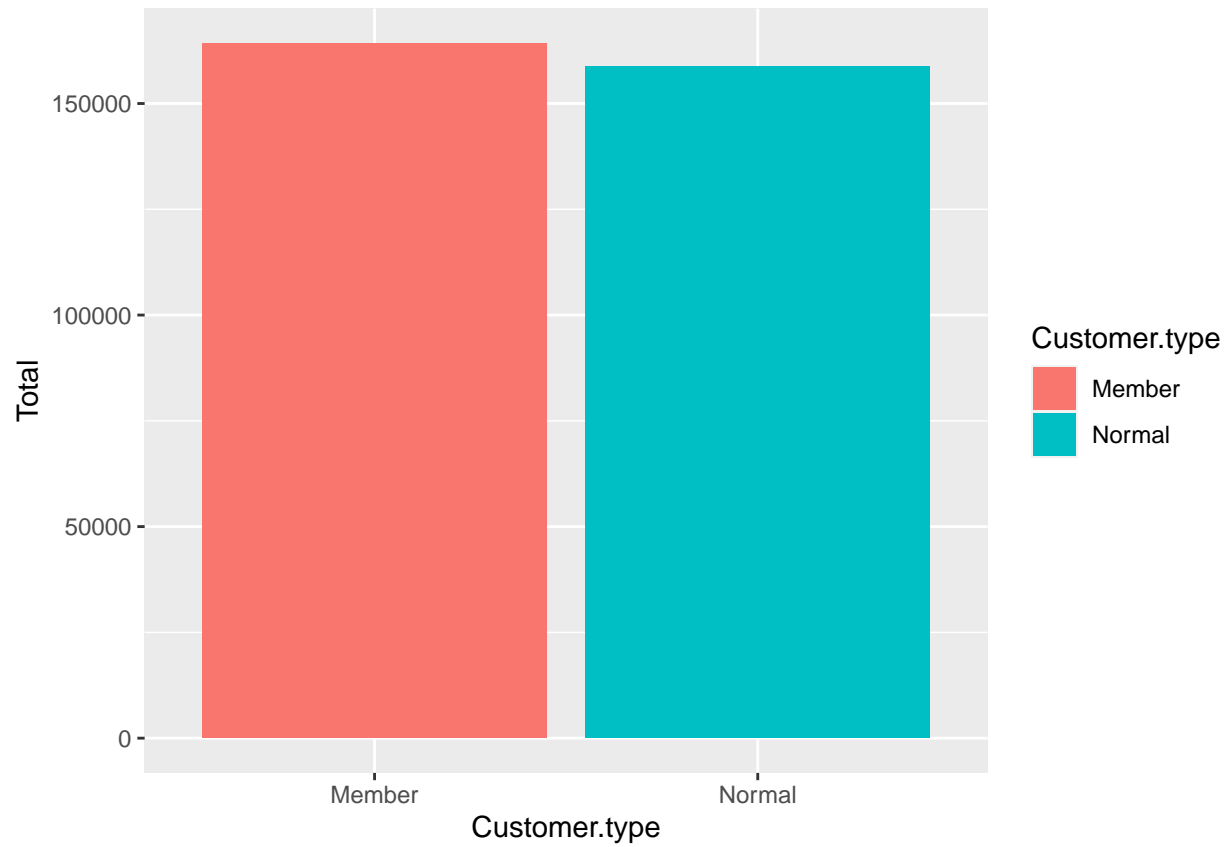
We'll plot bar plots to show how the categorical variables affect the total amount of the transactions.

```
#Plotting a bar plot for the type of Branch vs. the total
library(ggplot2)
ggplot(data = data, aes(x = Branch, y = Total)) + geom_col(aes(fill = Branch))
```



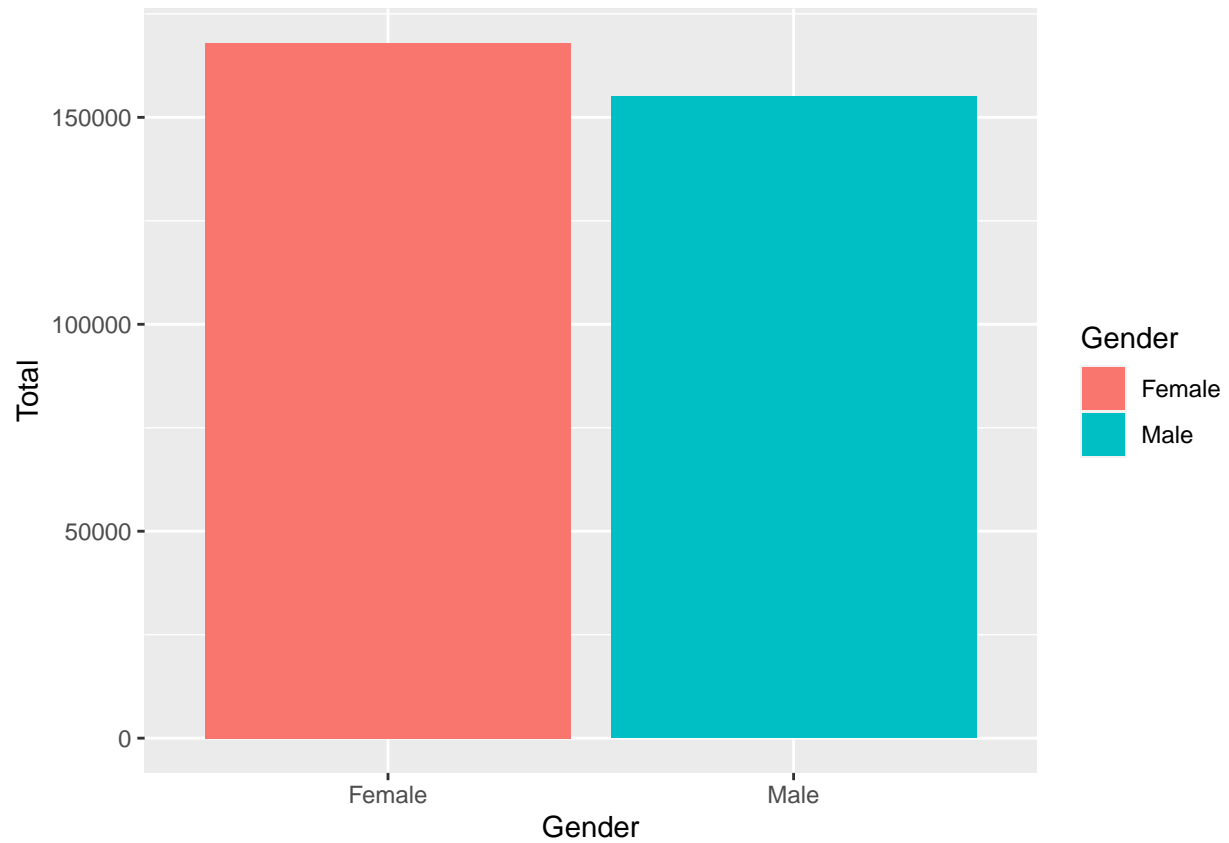
Branch C has a lot of total amount compared to branch A and B.

```
# Customer Type vs. Total  
ggplot(data = data, aes(x = Customer.type, y = Total)) + geom_col(aes(fill = Customer.type))
```



Member customers tend to spend more than the normal customers.

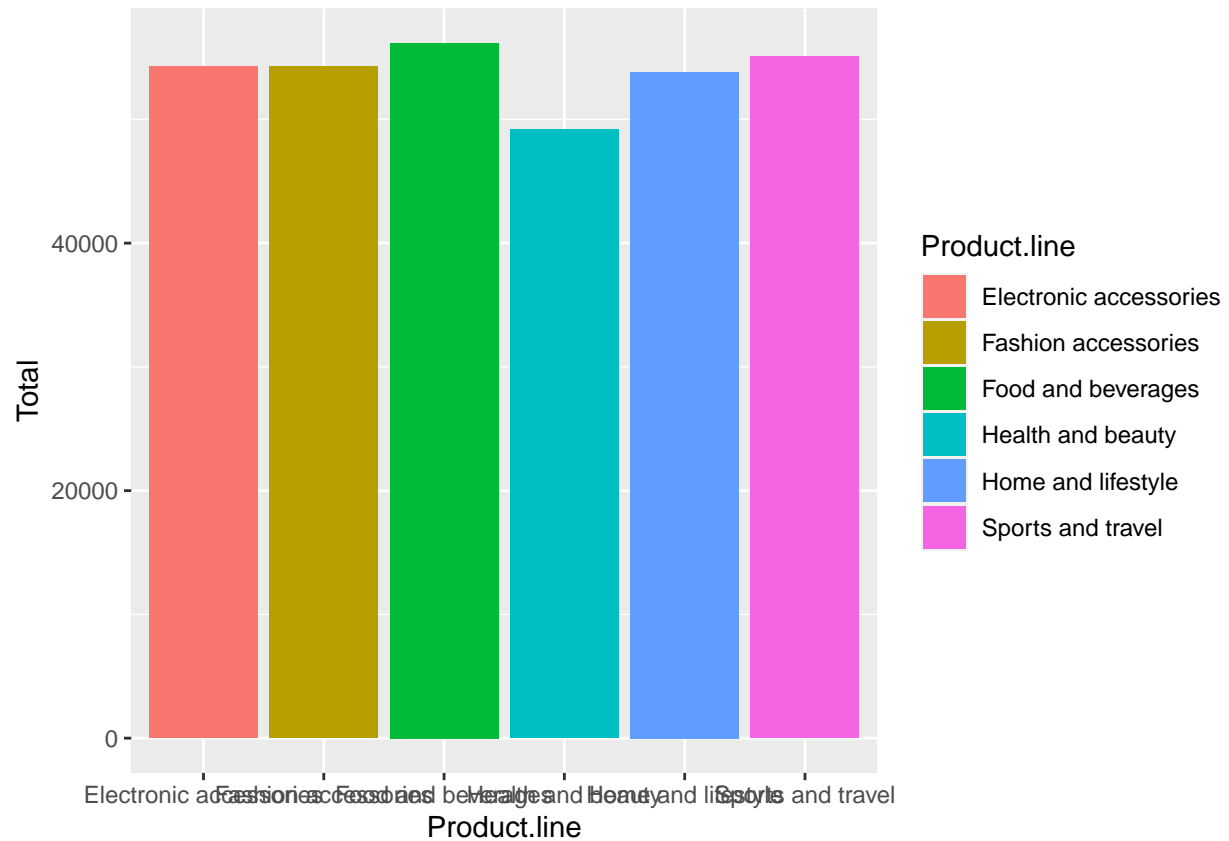
```
#Gender cs. Total  
ggplot(data = data, aes(x = Gender, y = Total)) + geom_col(aes(fill = Gender))
```



Females spend more than Males.

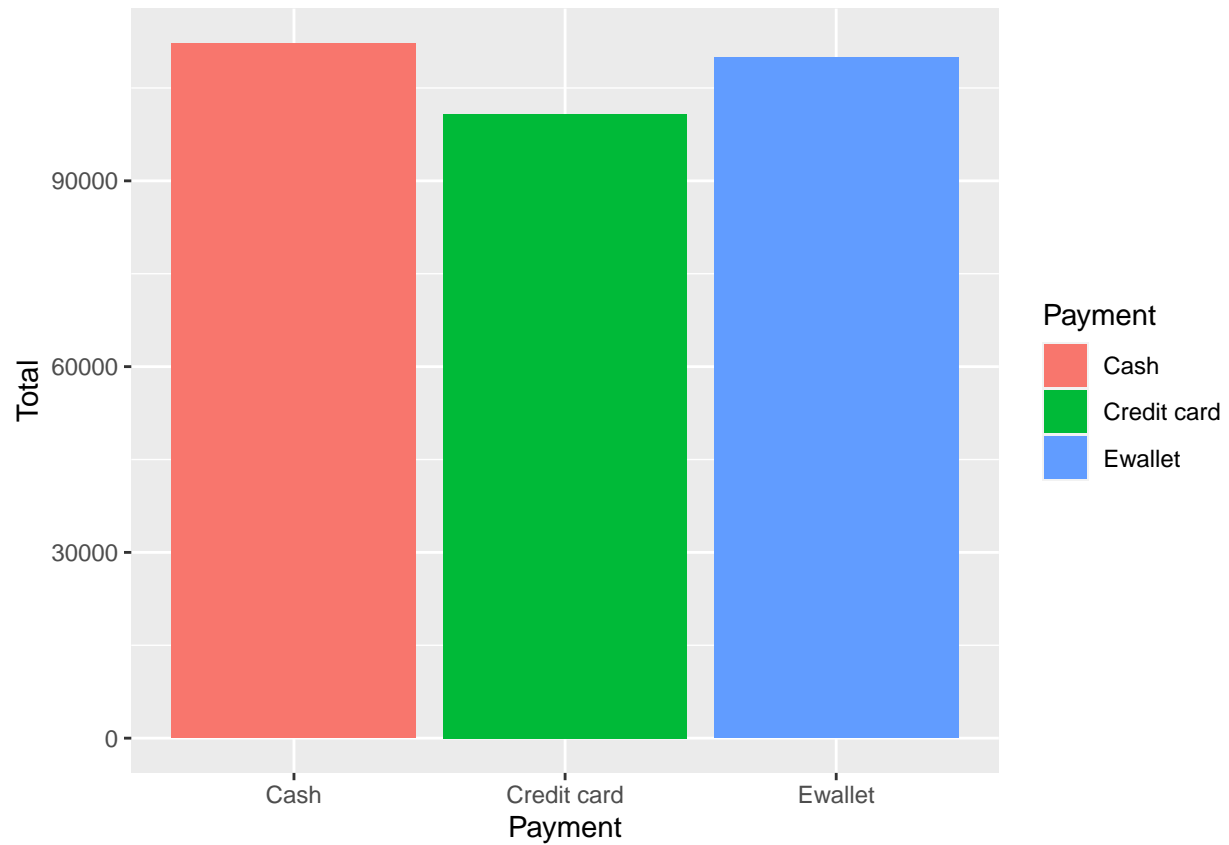
```
#Product Line vs. Total  
ggplot(data = data, aes(x = Product.line, y = Total)) + geom_col(aes(fill = Product.line))
```





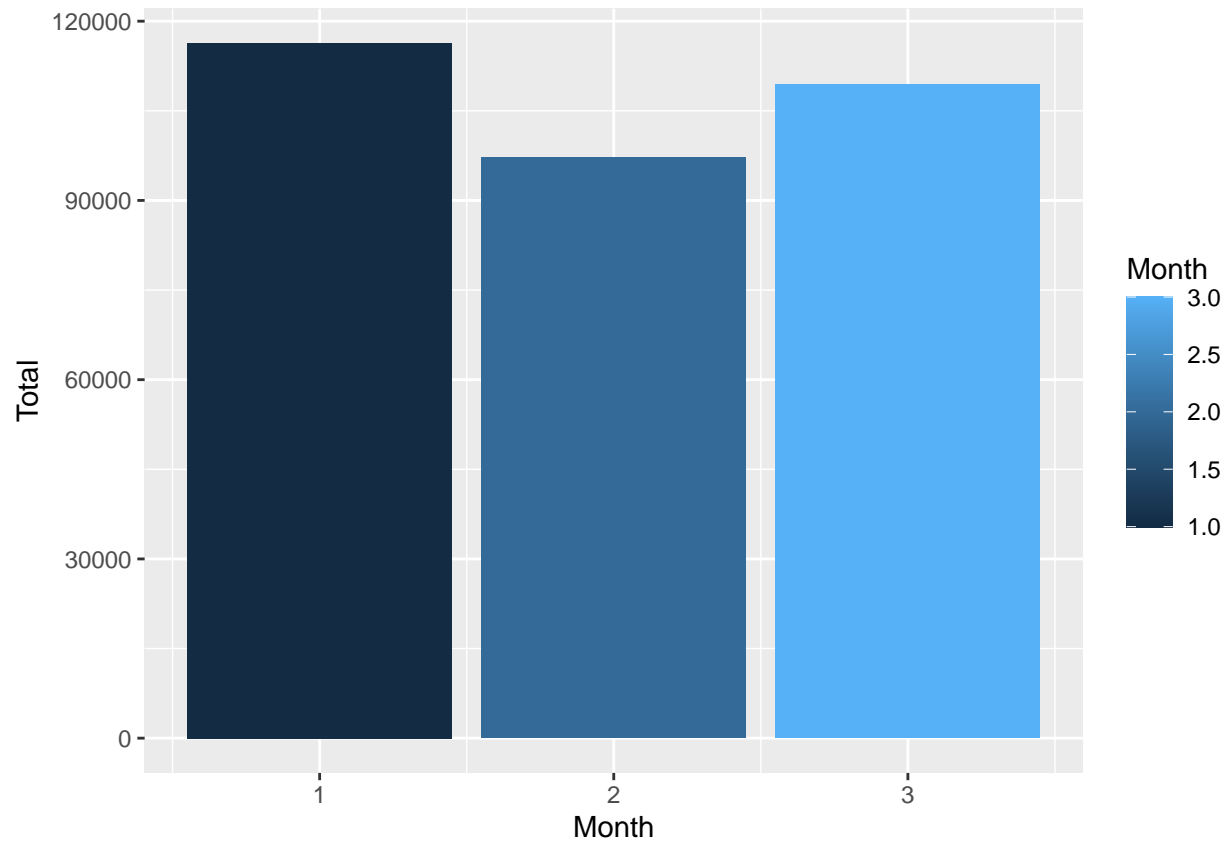
Food and Beverages and Sports and Travel are the products line which has a lot of spending.

```
#Payment vs Total
ggplot(data = data, aes(x = Payment, y = Total)) + geom_col(aes(fill = Payment))
```



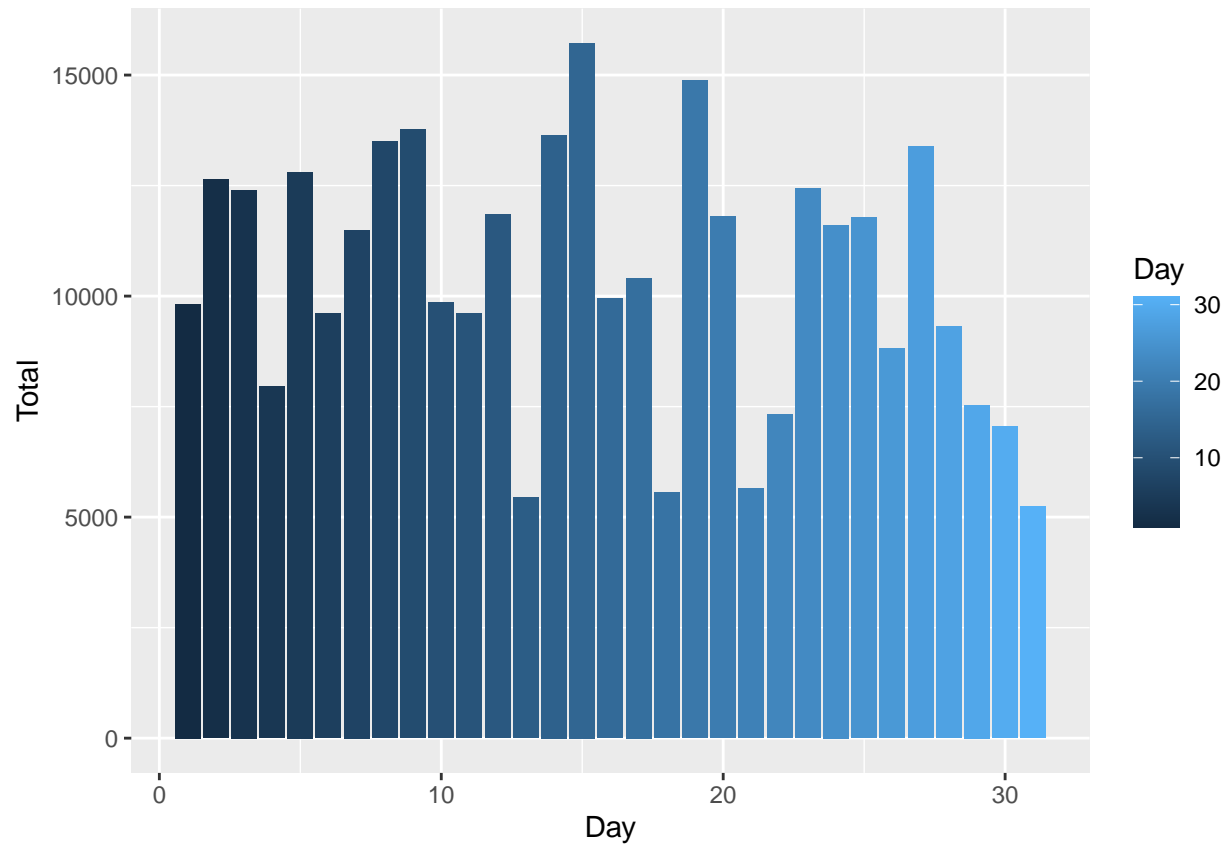
Those who pay with cash spend more followed by those who pay with Ewallet then those who pay with Credit Card contribute less to the total amount spent.

```
#Month vs. Total  
ggplot(data = data, aes(x = Month, y = Total)) + geom_col(aes(fill = Month))
```



A lot of shopping is done in January followed by March then February is the least.

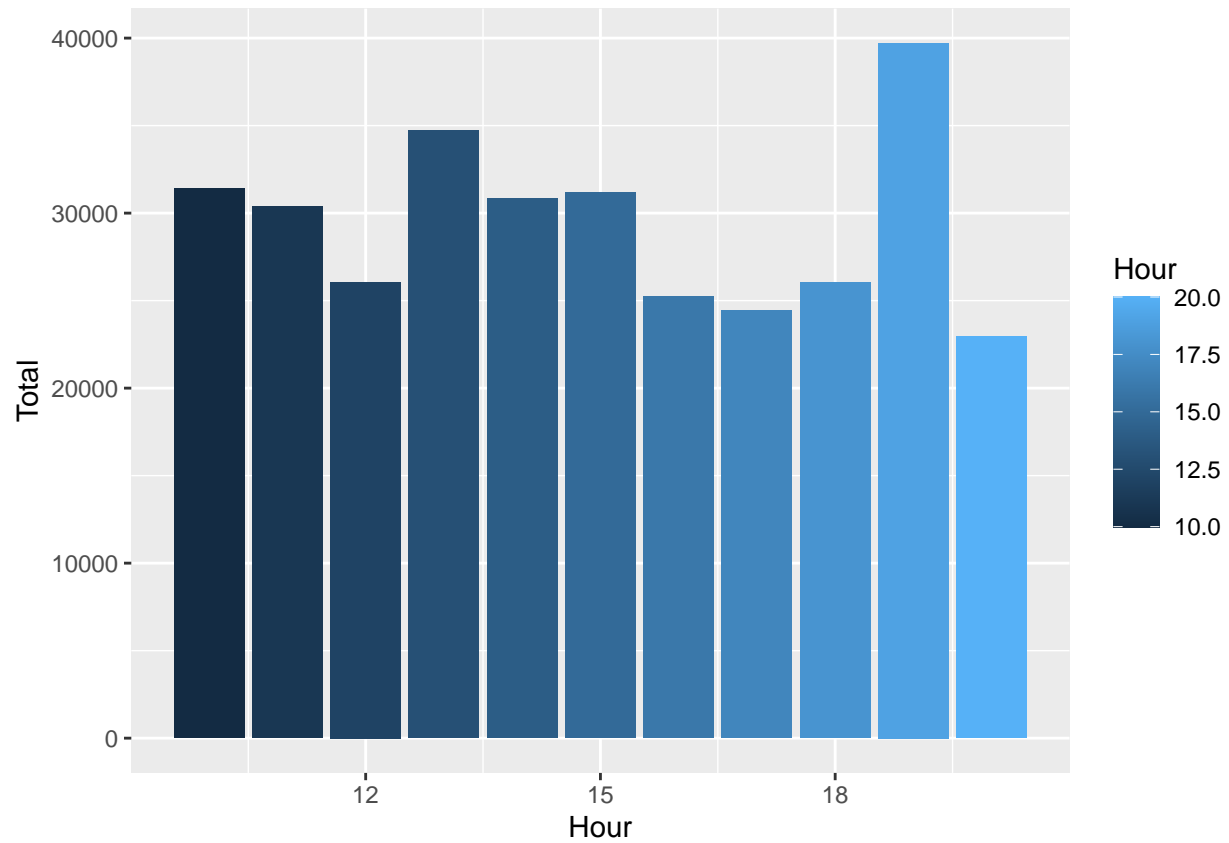
```
#Day vs. Total  
ggplot(data = data, aes(x = Day, y = Total)) + geom_col(aes(fill = Day))
```



A lot of spending is one at the beginning of the month an din the middle of the month.

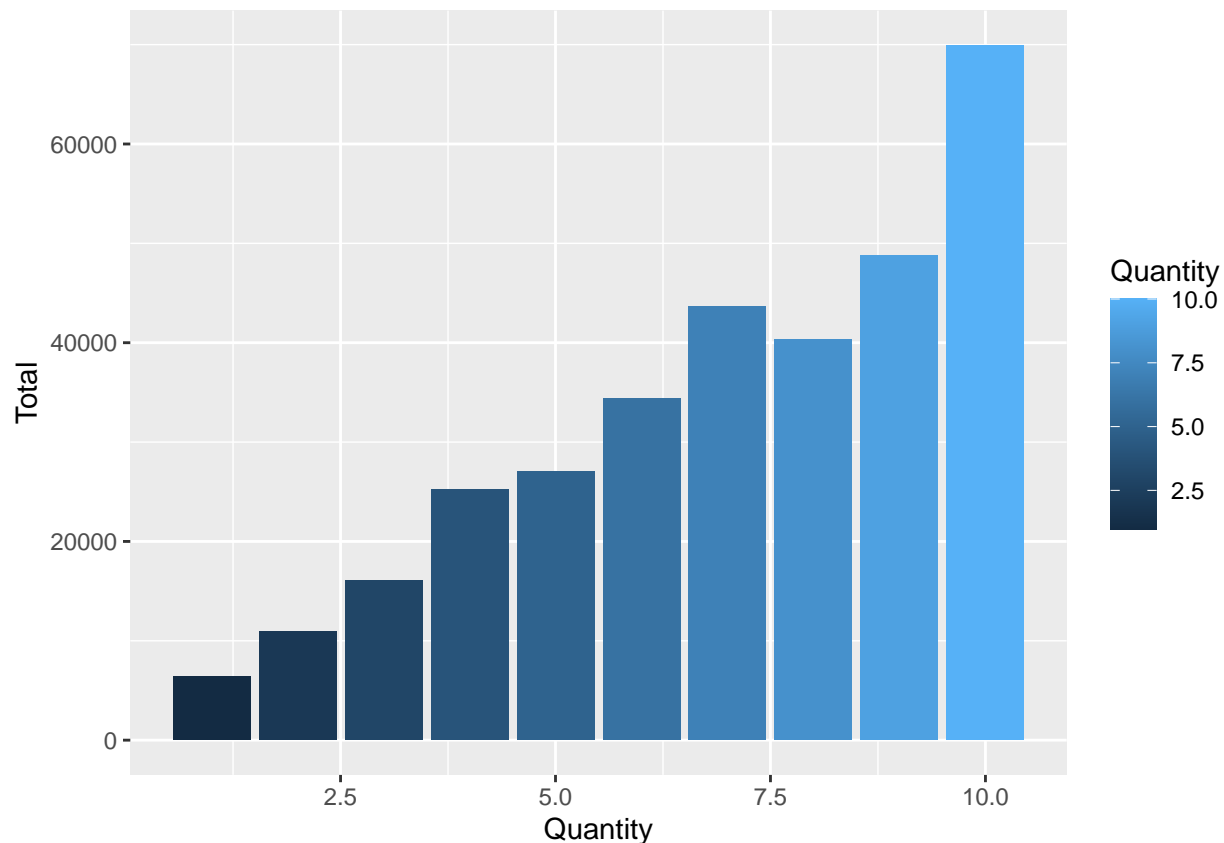
*#Hour vs. Total*

```
ggplot(data = data, aes(x = Hour, y = Total)) + geom_col(aes(fill = Hour))
```



A lot of people spend more in the evenings and early mornings.

```
#Quantity vs. Total  
ggplot(data = data, aes(x = Quantity, y = Total)) + geom_col(aes(fill = Quantity))
```



The higher the Quantity of goods the more the total amount.

iii.) Correlation The correlation of each numeric variable will help in understanding the association of these random variables.

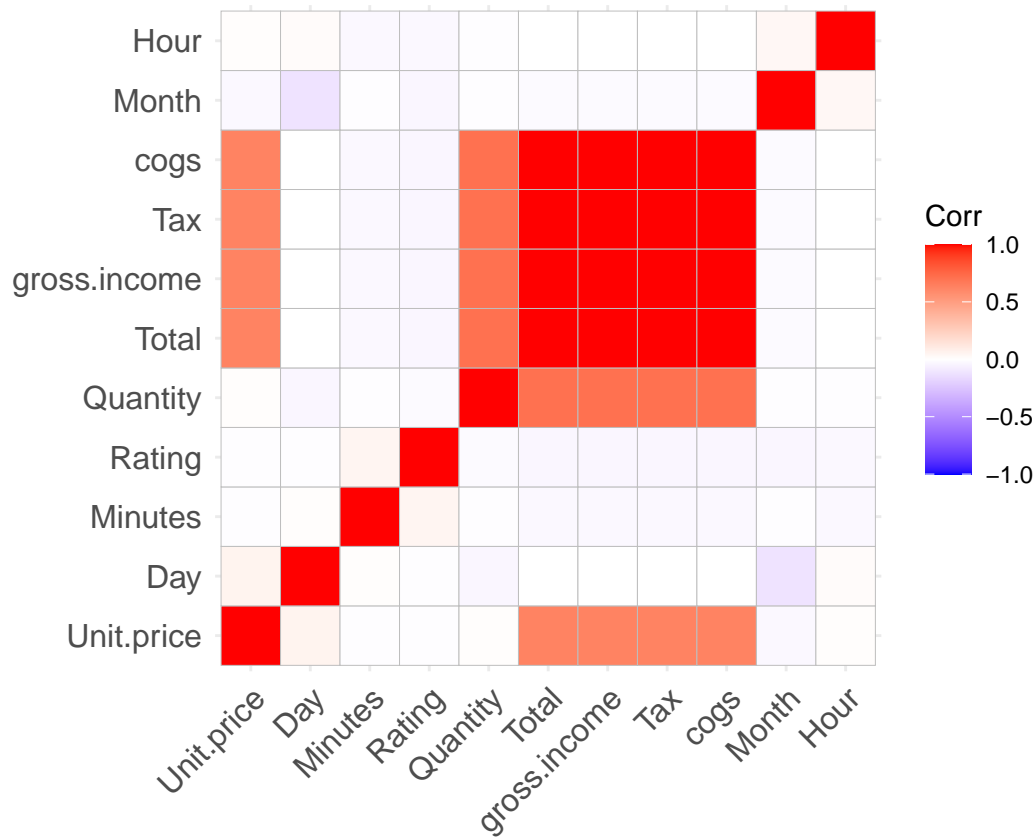
```
correlation <- round(cor(select_if(data, is.numeric)), 2)
head(correlation)
```

```
##           Unit.price Quantity  Tax Month  Day  Hour Minutes  cogs
## Unit.price      1.00    0.01  0.63 -0.03  0.06  0.01   -0.01  0.63
## Quantity        0.01    1.00  0.71 -0.01 -0.04 -0.01   -0.01  0.71
## Tax             0.63    0.71  1.00 -0.02  0.00  0.00   -0.03  1.00
## Month          -0.03   -0.01 -0.02  1.00 -0.12  0.04   -0.01 -0.02
## Day             0.06   -0.04  0.00 -0.12  1.00  0.02    0.01  0.00
## Hour            0.01   -0.01  0.00  0.04  0.02  1.00   -0.03  0.00
##           gross.income Rating Total
## Unit.price      0.63   -0.01  0.63
## Quantity        0.71   -0.02  0.71
## Tax             1.00   -0.04  1.00
## Month          -0.02   -0.04 -0.02
## Day             0.00   -0.01  0.00
## Hour            0.00   -0.03  0.00
```

The negative values imply negative correlation with each other while positive imply positive correlation. e.g. Rating is negatively correlated with all other variables.

We'll plot a heatmap to visualize the correlation matrix of our numeric variables.

```
library(ggcorrplot)
ggcorrplot(correlation, hc.order = T)
```



e.) **Principal Component Analysis** We'll perform and visualize PCA in the given dataset.

```
# Selecting the numerical data (excluding the categorical variables)
#Extract numerical and integer columns only
data2 <- select_if(data,is.numeric)
str(data2)
```

```
## 'data.frame': 1000 obs. of 11 variables:
## $ Unit.price : num 74.7 15.3 46.3 58.2 86.3 ...
## $ Quantity : num 7 5 7 8 7 7 6 10 2 3 ...
## $ Tax : num 26.14 3.82 16.22 23.29 30.21 ...
## $ Month : num 1 3 3 1 2 3 2 2 1 2 ...
## $ Day : num 5 8 3 27 8 25 25 24 10 20 ...
## $ Hour : num 13 10 13 20 10 18 14 11 17 13 ...
## $ Minutes : num 8 29 23 33 37 30 36 38 15 27 ...
## $ cogs : num 522.8 76.4 324.3 465.8 604.2 ...
## $ gross.income: num 26.14 3.82 16.22 23.29 30.21 ...
## $ Rating : num 9.1 9.6 7.4 8.4 5.3 4.1 5.8 8 7.2 5.9 ...
## $ Total : num 549 80.2 340.5 489 634.4 ...
```

```
# We then pass the data to the prcomp().
#We also set two arguments, center and scale, to be FALSE and TRUE respectively then preview our object
data.pca <- prcomp(data2, center = FALSE, scale. = TRUE)
summary(data.pca)
```

```
## Importance of components:
##              PC1      PC2      PC3      PC4      PC5      PC6      PC7
## Standard deviation    3.0404 0.96601 0.49704 0.45316 0.43985 0.32131 0.2249
## Proportion of Variance 0.8404 0.08483 0.02246 0.01867 0.01759 0.00939 0.0046
## Cumulative Proportion 0.8404 0.92518 0.94764 0.96631 0.98390 0.99329 0.9979
##              PC8      PC9      PC10     PC11
## Standard deviation    0.15257 3.411e-16 1.409e-16 7.442e-17
## Proportion of Variance 0.00212 0.000e+00 0.000e+00 0.000e+00
## Cumulative Proportion 1.00000 1.000e+00 1.000e+00 1.000e+00
```

As a result we obtain 11 principal components, each which explain a percentage of the total variation of the dataset. PC1 explains 84% of the total variance, which means that more than three-quarters of the information in the dataset (11 variables) can be encapsulated by just that one Principal Component. PC2 explains 8.4% of the variance, PC2 - 2.2% and so forth and so forth.

```
# Calling str() to have a look at our PCA object
str(data.pca)
```

```
## List of 5
## $ sdev      : num [1:11] 3.04 0.966 0.497 0.453 0.44 ...
## $ rotation: num [1:11, 1:11] -0.31 -0.309 -0.309 -0.291 -0.278 ...
##   ..- attr(*, "dimnames")=List of 2
##     .. ..$ : chr [1:11] "Unit.price" "Quantity" "Tax" "Month" ...
##     .. ..$ : chr [1:11] "PC1" "PC2" "PC3" "PC4" ...
## $ center    : logi FALSE
## $ scale     : Named num [1:11] 61.68 6.24 19.34 2.16 17.57 ...
##   ..- attr(*, "names")= chr [1:11] "Unit.price" "Quantity" "Tax" "Month" ...
## $ x         : num [1:1000, 1:11] -3.32 -1.94 -2.83 -3.76 -3.83 ...
##   ..- attr(*, "dimnames")=List of 2
##     .. ..$ : NULL
##     .. ..$ : chr [1:11] "PC1" "PC2" "PC3" "PC4" ...
## - attr(*, "class")= chr "prcomp"
```

Here we note that our pca object: The center point (center), scaling (scale), standard deviation(sdev) of each principal component. The relationship (correlation or anticorrelation, etc) between the initial variables and the principal components (rotation). The values of each sample in terms of the principal components (x)

```
#We will now plot our pca.
#Loading our ggbiplot library
library(devtools)
```

```
## Loading required package: usethis
```



```

library(ggbiplot)

## Loading required package: plyr

## -----

## You have loaded plyr after dplyr - this is likely to cause problems.
## If you need functions from both plyr and dplyr, please load plyr first, then dplyr:
## library(plyr); library(dplyr)

## -----

##
## Attaching package: 'plyr'

## The following objects are masked from 'package:dplyr':
##
##   arrange, count, desc, failwith, id, mutate, rename, summarise,
##   summarize

## The following object is masked from 'package:purrr':
##
##   compact

## Loading required package: scales

##
## Attaching package: 'scales'

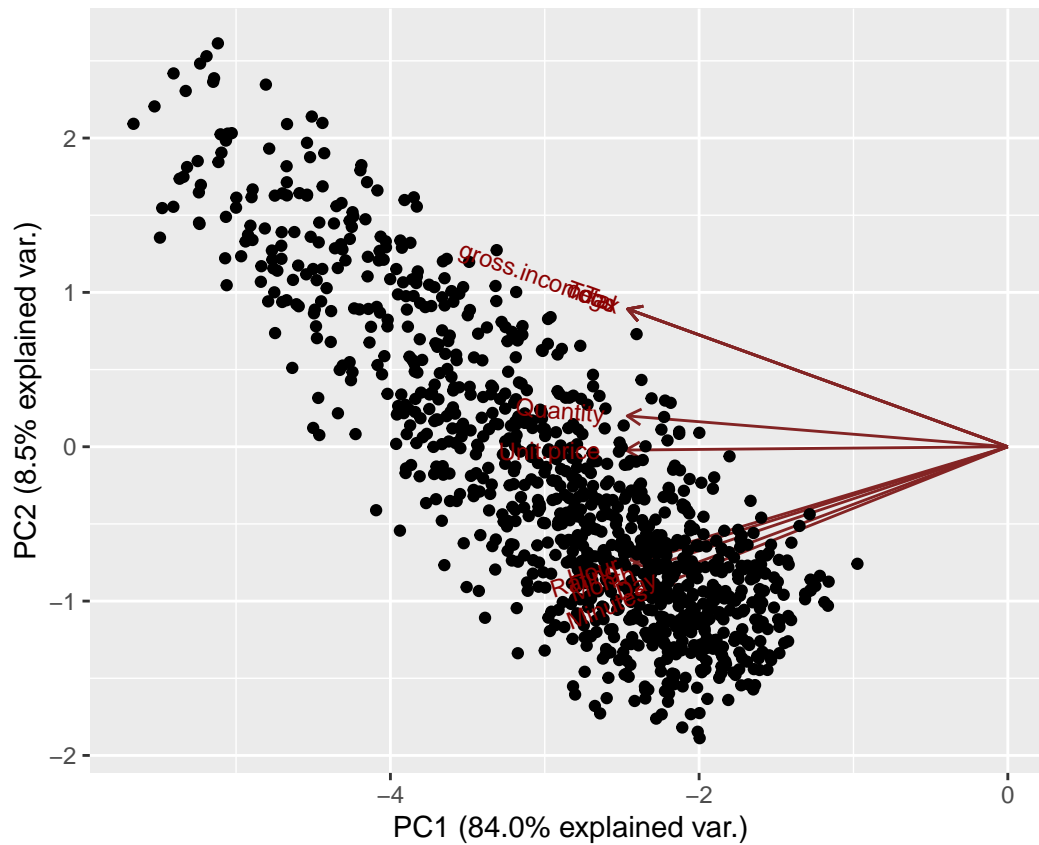
## The following object is masked from 'package:purrr':
##
##   discard

## The following object is masked from 'package:readr':
##
##   col_factor

## Loading required package: grid

set.seed(123)
ggbiplot(data.pca, labels=rownames(data.pca), ellipse = TRUE, obs.scale=1, var.scale=1)

```



From the graph, though not so clear, we see that the variables Rating, Hour and Minutes contribute to PC1, with higher values in those variables moving the samples to the right on the plot.

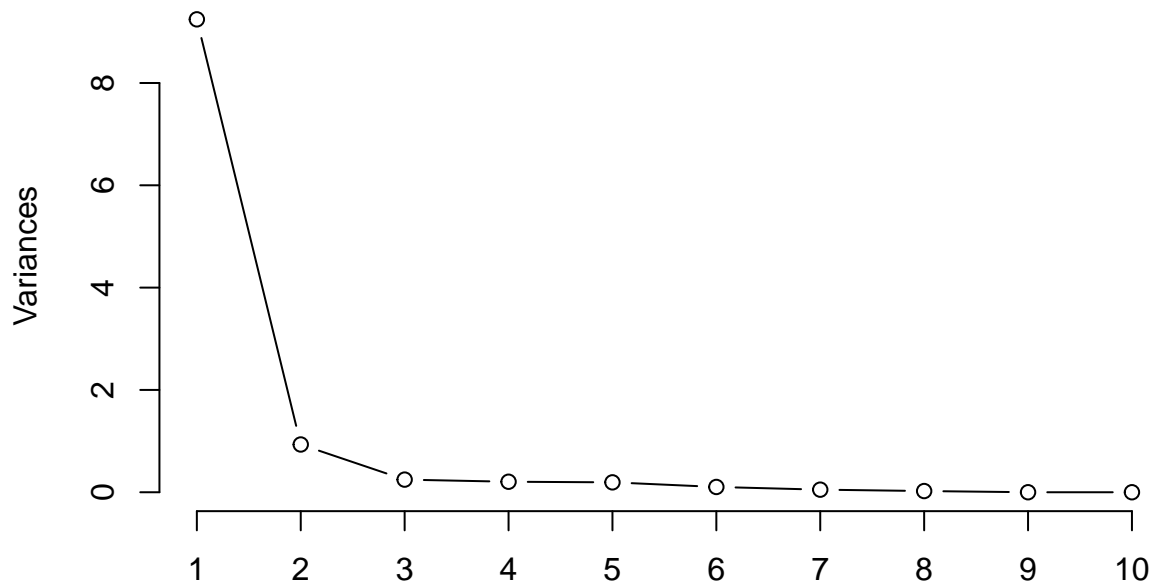
```
# Adding more detail to the plot, we provide arguments rownames as labels
ggbiplot(data.pca, labels=rownames(data2), obs.scale = 1, var.scale = 1)
```



This is not so clear, we'll therefore plot to see the number of components that contribute more to PC1

```
plot(data.pca, type="l")
```

## data.pca



10 components contribute more but PC1 contribute the most in this analysis.

### Part 2: Feature Selection

This section requires you to perform feature selection through the use of the unsupervised learning methods learned earlier this week. You will be required to perform your analysis and provide insights on the features that contribute the most information to the dataset.

```
data <- read.csv("http://bit.ly/CarreFourDataset")
head(data)
```

```
## Invoice.ID Branch Customer.type Gender Product.line Unit.price
## 1 750-67-8428 A Member Female Health and beauty 74.69
## 2 226-31-3081 C Normal Female Electronic accessories 15.28
## 3 631-41-3108 A Normal Male Home and lifestyle 46.33
## 4 123-19-1176 A Member Male Health and beauty 58.22
## 5 373-73-7910 A Normal Male Sports and travel 86.31
## 6 699-14-3026 C Normal Male Electronic accessories 85.39
## Quantity Tax Date Time Payment cogs gross.margin.percentage
## 1 7 26.1415 1/5/2019 13:08 Ewallet 522.83 4.761905
## 2 5 3.8200 3/8/2019 10:29 Cash 76.40 4.761905
## 3 7 16.2155 3/3/2019 13:23 Credit card 324.31 4.761905
## 4 8 23.2880 1/27/2019 20:33 Ewallet 465.76 4.761905
## 5 7 30.2085 2/8/2019 10:37 Ewallet 604.17 4.761905
## 6 7 29.8865 3/25/2019 18:30 Ewallet 597.73 4.761905
## gross.income Rating Total
## 1 26.1415 9.1 548.9715
```

```
## 2      3.8200      9.6  80.2200
## 3      16.2155      7.4 340.5255
## 4      23.2880      8.4 489.0480
## 5      30.2085      5.3 634.3785
## 6      29.8865      4.1 627.6165
```

```
library(tidyverse)
#Changing the date column from character to date
data$Date <- as.Date(data$Date, "%m/%d/%Y")

#Separating the Year, month and day into different column.
data <- separate(data, "Date", c("Year", "Month", "Day"), sep = "-")

#Separating the hour, minutes and seconds into different columns
data <- separate(data, "Time", c("Hour", "Minutes"), sep = ":")
#Changing the data type for some columns to factor as they are categorical
cols <- c('Branch', 'Customer.type', 'Gender', 'Product.line', 'Payment')
data[,cols] <- lapply(data[,cols], factor)

#Changing some character data types to numeric
data$Quantity <- as.numeric(as.character(data$Quantity))
data$Year <- as.numeric(as.character(data$Year))
data$Month <- as.numeric(as.character(data$Month))
data$Day <- as.numeric(as.character(data$Day))
data$Hour <- as.numeric(as.character(data$Hour))
data$Minutes <- as.numeric(as.character(data$Minutes))
#Dropping the gross margin percentage and year columns as they are constants throughout the dataset also
drop <- c("Invoice.ID", "gross.margin.percentage", "Year")
data = data[,!(names(data) %in% drop)]
```

```
library(caret)
```

```
## Loading required package: lattice
```

```
##
```

```
## Attaching package: 'caret'
```

```
## The following object is masked from 'package:purrr':
```

```
##
```

```
## lift
```

```
library(corrplot)
```

```
## corrplot 0.84 loaded
```

```
# Selecting the numerical data (excluding the categorical variables)
#Extract numerical and integer columns only
data2 <- select_if(data, is.numeric)
correlationMatrix <- cor(data2)
# Find attributes that are highly correlated
highlyCorrelated <- findCorrelation(correlationMatrix, cutoff=0.75)
highlyCorrelated
```

```
## [1] 3 8 9
```

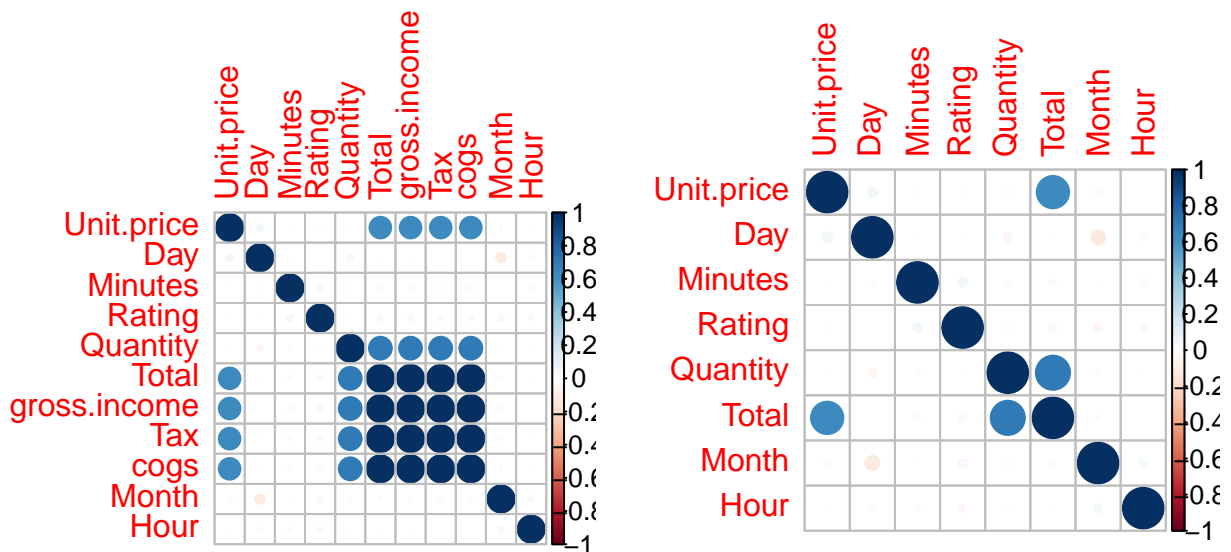
```
names(data2[,highlyCorrelated])
```

```
## [1] "Tax"          "cogs"         "gross.income"
```

The highly correlated variables are Tax, cogs(cost of goods sold) and gross income. We can remove the variables with a higher correlation and compare the results graphically.

```
# Removing Redundant Features
data3 <- data2[-highlyCorrelated]

# Performing our graphical comparison
par(mfrow = c(1, 2))
corrplot(correlationMatrix, order = "hclust")
corrplot(cor(data3), order = "hclust")
```



Removing highly correlated variables result to less corelated variables. Hence the selected features are Unit Price, Day, Minutes, Rating, Quantity, Month and Hour.

There are no more highly correlated variables.

### Part 3 : Association Rules

This section will require that you create association rules that will allow you to identify relationships between variables in the dataset. You are provided with a separate dataset that comprises groups of items that will be associated with others. Just like in the other sections, you will also be required to provide insights for your analysis.

```
# Loading the arules library
library(arules)
```

```
## Loading required package: Matrix
```

```
##
```

```
## Attaching package: 'Matrix'
```

```
## The following objects are masked from 'package:tidyr':
```

```
##
```

```
##      expand, pack, unpack
```

```
##
```

```
## Attaching package: 'arules'
```

```
## The following object is masked from 'package:dplyr':
```

```
##
```

```
##      recode
```

```
## The following objects are masked from 'package:base':
```

```
##
```

```
##      abbreviate, write
```

```
path <- "http://bit.ly/SupermarketDatasetII"
```

```
association<-read.transactions(path, sep = ",")
```

```
## Warning in asMethod(object): removing duplicated items in transactions
```

```
association
```

```
## transactions in sparse format with
```

```
## 7501 transactions (rows) and
```

```
## 119 items (columns)
```

```
#Checking the shape of the data
```

```
dim(association)
```

```
## [1] 7501 119
```

```
#Displaying the structure of our dataset
```

```
str(association)
```

```
## Formal class 'transactions' [package "arules"] with 3 slots
```

```
## ..@ data      :Formal class 'ngCMatrix' [package "Matrix"] with 5 slots
```

```
## .. .. ..@ i    : int [1:29358] 0 1 3 32 38 47 52 53 59 64 ...
```

```
## .. .. ..@ p    : int [1:7502] 0 20 23 24 26 31 32 34 37 40 ...
```

```
## .. .. ..@ Dim   : int [1:2] 119 7501
```

```
## .. .. ..@ Dimnames:List of 2
```

```
## .. .. ..$ : NULL
## .. .. ..$ : NULL
## .. .. ..@ factors : list()
## ..@ itemInfo : 'data.frame': 119 obs. of 1 variable:
## .. ..$ labels: chr [1:119] "almonds" "antioxydant juice" "asparagus" "avocado" ...
## ..@ itemsetInfo: 'data.frame': 0 obs. of 0 variables
```

```
# Verifying the object's class
# This should show us association as the type of data that we will need
class(df)
```

```
## [1] "function"
```

```
# Previewing our first 5 transactions
inspect(association[1:5])
```

```
## items
## [1] {almonds,
## antioxydant juice,
## avocado,
## cottage cheese,
## energy drink,
## frozen smoothie,
## green grapes,
## green tea,
## honey,
## low fat yogurt,
## mineral water,
## olive oil,
## salad,
## salmon,
## shrimp,
## spinach,
## tomato juice,
## vegetables mix,
## whole weat flour,
## yams}
## [2] {burgers,
## eggs,
## meatballs}
## [3] {chutney}
## [4] {avocado,
## turkey}
## [5] {energy bar,
## green tea,
## milk,
## mineral water,
## whole wheat rice}
```

```
# If we wanted to preview the items that make up our dataset,
# alternatively we can do the following
# ---
```



```
#
items<-as.data.frame(itemLabels(association))
colnames(items) <- "Item"
head(items, 10)
```

```
##           Item
## 1      almonds
## 2 antioxydant juice
## 3      asparagus
## 4      avocado
## 5      babies food
## 6        bacon
## 7  barbecue sauce
## 8      black tea
## 9      blueberries
## 10     body spray
```

```
# Generating a summary of the dataset
# This would give us some information such as the most purchased items,
# distribution of the item sets (no. of items purchased in each transaction), etc.
summary(association)
```

```
## transactions as itemMatrix in sparse format with
## 7501 rows (elements/itemsets/transactions) and
## 119 columns (items) and a density of 0.03288973
##
## most frequent items:
## mineral water      eggs      spaghetti  french fries      chocolate
##           1788      1348           1306           1282           1229
##      (Other)
##           22405
##
## element (itemset/transaction) length distribution:
## sizes
##      1      2      3      4      5      6      7      8      9     10     11     12     13     14     15     16
## 1754 1358 1044  816  667  493  391  324  259  139  102   67   40   22   17    4
##      18     19     20
##       1      2      1
##
##      Min. 1st Qu.  Median    Mean 3rd Qu.    Max.
##    1.000   2.000   3.000   3.914   5.000  20.000
##
## includes extended item information - examples:
##           labels
## 1      almonds
## 2 antioxydant juice
## 3      asparagus
```

```
# Exploring the frequency of some articles
# i.e. transacations ranging from 5 to 15 and performing
# some operation in percentage terms of the total transactions
itemFrequency(association[, 5:15],type = "absolute")
```

```
## babies food          bacon barbecue sauce      black tea      blueberries
##          34          65          81          107          69
## body spray          bramble          brownies      bug spray      burger sauce
##          86          14          253          65          44
## burgers
##          654
```

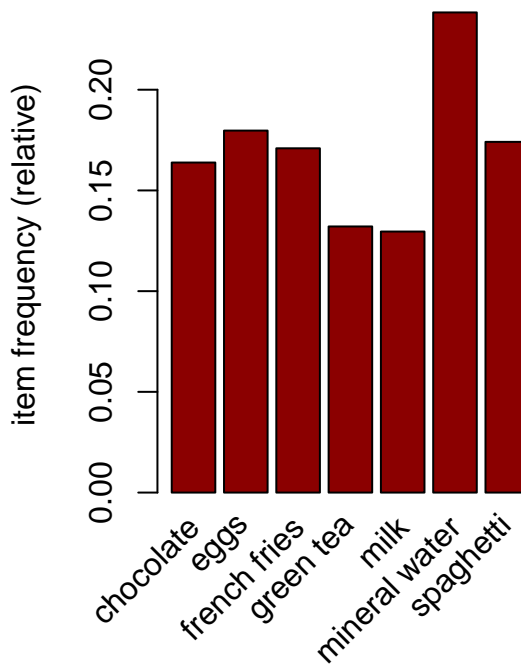
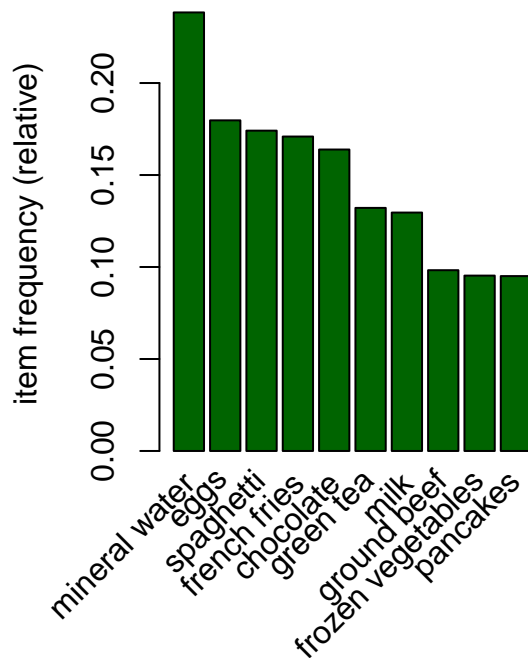
```
round(itemFrequency(association[, 5:15],type = "relative")*100,2)
```

```
## babies food          bacon barbecue sauce      black tea      blueberries
##          0.45          0.87          1.08          1.43          0.92
## body spray          bramble          brownies      bug spray      burger sauce
##          1.15          0.19          3.37          0.87          0.59
## burgers
##          8.72
```

```
# Producing a chart of frequencies and filtering
# to consider only items with a minimum percentage
# of support/ considering a top x of items

# Displaying top 10 most common items in the transactions dataset
# and the items whose relative importance is at least 10%
par(mfrow = c(1, 2))

# plot the frequency of items
itemFrequencyPlot(association, topN = 10,col="darkgreen")
itemFrequencyPlot(association, support = 0.1,col="darkred")
```



The top 10 most common items in the transactions dataset are Mineral water, eggs, spaghetti, french fries, chocolate, green tea, milk, ground beef, frozen vegetables and pancakes.

The items whose relative importance is at least 10% are chocolate, eggs, french fries, green tea, milk, mineral water and spaghetti.

```
# Building a model based on association rules
# using the apriori function

# We use Min Support as 0.001 and confidence as 0.8
```

```
rules <- apriori (association, parameter = list(supp = 0.001, conf = 0.8))
```

```
## Apriori
##
## Parameter specification:
## confidence minval smax arem aval originalSupport maxtime support minlen
##          0.8    0.1    1 none FALSE                TRUE     5   0.001     1
## maxlen target  ext
##          10  rules TRUE
##
## Algorithmic control:
## filter tree heap memopt load sort verbose
##    0.1 TRUE TRUE  FALSE TRUE    2    TRUE
##
## Absolute minimum support count: 7
##
```

```
## set item appearances ...[0 item(s)] done [0.00s].
## set transactions ...[119 item(s), 7501 transaction(s)] done [0.00s].
## sorting and recoding items ... [116 item(s)] done [0.00s].
## creating transaction tree ... done [0.00s].
## checking subsets of size 1 2 3 4 5 6 done [0.00s].
## writing ... [74 rule(s)] done [0.00s].
## creating S4 object ... done [0.00s].
```

```
rules
```

```
## set of 74 rules
```

We use measures of significance and interest on the rules, determining which ones are interesting and which to discard.

However since we built the model using 0.001 Min support and confidence as 0.8 we obtained 74 rules.

However, in order to illustrate the sensitivity of the model to these two parameters, we will see what happens if we increase the support or lower the confidence level.

```
# Building a apriori model with Min Support as 0.002 and confidence as 0.8.
rules2 <- apriori (association,parameter = list(supp = 0.002, conf = 0.8))
```

```
## Apriori
##
## Parameter specification:
## confidence minval smax arem aval originalSupport maxtime support minlen
##          0.8    0.1    1 none FALSE             TRUE      5  0.002      1
## maxlen target  ext
##          10 rules TRUE
##
## Algorithmic control:
## filter tree heap memopt load sort verbose
##    0.1 TRUE TRUE  FALSE TRUE    2    TRUE
##
## Absolute minimum support count: 15
##
## set item appearances ...[0 item(s)] done [0.00s].
## set transactions ...[119 item(s), 7501 transaction(s)] done [0.00s].
## sorting and recoding items ... [115 item(s)] done [0.00s].
## creating transaction tree ... done [0.00s].
## checking subsets of size 1 2 3 4 5 done [0.00s].
## writing ... [2 rule(s)] done [0.00s].
## creating S4 object ... done [0.00s].
```

```
rules2
```

```
## set of 2 rules
```

```
# Building apriori model with Min Support as 0.002 and confidence as 0.6.
rules3 <- apriori (association, parameter = list(supp = 0.001, conf = 0.6))
```

```

## Apriori
##
## Parameter specification:
## confidence minval smax arem aval originalSupport maxtime support minlen
##      0.6      0.1      1 none FALSE          TRUE      5  0.001      1
## maxlen target  ext
##      10  rules TRUE
##
## Algorithmic control:
## filter tree heap memopt load sort verbose
##      0.1 TRUE TRUE  FALSE TRUE      2      TRUE
##
## Absolute minimum support count: 7
##
## set item appearances ...[0 item(s)] done [0.00s].
## set transactions ...[119 item(s), 7501 transaction(s)] done [0.00s].
## sorting and recoding items ... [116 item(s)] done [0.00s].
## creating transaction tree ... done [0.00s].
## checking subsets of size 1 2 3 4 5 6 done [0.00s].
## writing ... [545 rule(s)] done [0.00s].
## creating S4 object ... done [0.00s].

```

```
rules3
```

```
## set of 545 rules
```

```

#Performing an exploration of our model using the summary function
summary(rules)

```

```

## set of 74 rules
##
## rule length distribution (lhs + rhs):sizes
##  3  4  5  6
## 15 42 16  1
##
##      Min. 1st Qu.  Median    Mean 3rd Qu.    Max.
##      3.000  4.000   4.000   4.041  4.000   6.000
##
## summary of quality measures:
##      support      confidence      coverage      lift
## Min.      :0.001067  Min.      :0.8000  Min.      :0.001067  Min.      : 3.356
## 1st Qu.:0.001067  1st Qu.:0.8000  1st Qu.:0.001333  1st Qu.: 3.432
## Median :0.001133  Median :0.8333  Median :0.001333  Median : 3.795
## Mean    :0.001256  Mean    :0.8504  Mean     :0.001479  Mean     : 4.823
## 3rd Qu.:0.001333  3rd Qu.:0.8889  3rd Qu.:0.001600  3rd Qu.: 4.877
## Max.     :0.002533  Max.     :1.0000  Max.     :0.002666  Max.     :12.722
##      count
## Min.      : 8.000
## 1st Qu.: 8.000
## Median : 8.500
## Mean     : 9.419
## 3rd Qu.:10.000
## Max.     :19.000

```

```
##
## mining info:
##      data ntransactions support confidence
## association          7501    0.001      0.8
```

This gives us information about the model i.e. the size of rules, depending on the items that contain these rules.

In this case, most rules have 3 and 4 items though some rules do have upto 6.

More statistical information such as support, lift and confidence is also provided.

```
# Observing rules built in our model i.e. first 10 model rules
```

```
inspect(rules[1:10])
```

```
##      lhs                                rhs      support    confidence
## [1] {frozen smoothie,spinach}      => {mineral water} 0.001066524 0.8888889
## [2] {bacon,pancakes}              => {spaghetti}    0.001733102 0.8125000
## [3] {nonfat milk,turkey}           => {mineral water} 0.001199840 0.8181818
## [4] {ground beef,nonfat milk}      => {mineral water} 0.001599787 0.8571429
## [5] {mushroom cream sauce,pasta}   => {escalope}     0.002532996 0.9500000
## [6] {milk,pasta}                  => {shrimp}       0.001599787 0.8571429
## [7] {cooking oil,fromage blanc}    => {mineral water} 0.001199840 0.8181818
## [8] {black tea,salmon}             => {mineral water} 0.001066524 0.8000000
## [9] {black tea,frozen smoothie}    => {milk}         0.001199840 0.8181818
## [10] {red wine,tomato sauce}        => {chocolate}    0.001066524 0.8000000
##      coverage    lift    count
## [1] 0.001199840  3.729058    8
## [2] 0.002133049  4.666587   13
## [3] 0.001466471  3.432428    9
## [4] 0.001866418  3.595877   12
## [5] 0.002666311 11.976387   19
## [6] 0.001866418 11.995203   12
## [7] 0.001466471  3.432428    9
## [8] 0.001333156  3.356152    8
## [9] 0.001466471  6.313973    9
## [10] 0.001333156  4.882669    8
```

The above shows that a customer who gets frozen smoothie and spinach, their chances of getting mineral water as well is 88% and so forth.

```
# Ordering these rules by a criteria such as the level of confidence
# then looking at the first five rules.
```

```
rules<-sort(rules, by="confidence", decreasing=TRUE)
inspect(rules[1:5])
```

```
##      lhs                                rhs      support
## [1] {french fries,mushroom cream sauce,pasta} => {escalope}    0.001066524
## [2] {ground beef,light cream,olive oil}      => {mineral water} 0.001199840
## [3] {cake,meatballs,mineral water}           => {milk}        0.001066524
## [4] {cake,olive oil,shrimp}                  => {mineral water} 0.001199840
```

```
## [5] {mushroom cream sauce,pasta}      => {escalope}      0.002532996
##      confidence coverage      lift      count
## [1] 1.00      0.001066524 12.606723  8
## [2] 1.00      0.001199840  4.195190  9
## [3] 1.00      0.001066524  7.717078  8
## [4] 1.00      0.001199840  4.195190  9
## [5] 0.95      0.002666311 11.976387 19
```

*#Creating a subset of rules concerning milk*

*#This would tell us the items that the customers bought before purchasing milk*  
milk <- subset(rules, subset = rhs %pin% "milk")

*# Then order by confidence*

```
milk <- sort(milk, by="confidence", decreasing=TRUE)
inspect(milk[1:5])
```

```
##      lhs                                rhs      support      confidence
## [1] {cake,meatballs,mineral water}      => {milk}  0.001066524  1.0000000
## [2] {escalope,hot dogs,mineral water} => {milk}  0.001066524  0.8888889
## [3] {meatballs,whole wheat pasta}      => {milk}  0.001333156  0.8333333
## [4] {black tea,frozen smoothie}        => {milk}  0.001199840  0.8181818
## [5] {burgers,ground beef,olive oil}    => {milk}  0.001066524  0.8000000
##      coverage      lift      count
## [1] 0.001066524  7.717078  8
## [2] 0.001199840  6.859625  8
## [3] 0.001599787  6.430898 10
## [4] 0.001466471  6.313973  9
## [5] 0.001333156  6.173663  8
```

This shows that customers who bought cake, meatballs and mineral water automatically bought milk as there confidence is 100%.

*#Determining items that customers might buy if they previously bought milk?*

*# Subset the rules*

```
milk <- subset(rules, subset = lhs %pin% "milk")
```

*# Order by confidence*

```
milk<-sort(milk, by="confidence", decreasing=TRUE)
```

*# inspect top 5*

```
inspect(milk[15:19])
```

```
##      lhs                                rhs      support      confidence
## [1] {chocolate,hot dogs,milk}          => {mineral water} 0.001066524 0.8
## [2] {avocado,burgers,milk}             => {spaghetti}    0.001066524 0.8
## [3] {cookies,green tea,milk}           => {french fries} 0.001066524 0.8
## [4] {cake,eggs,milk,turkey}            => {mineral water} 0.001066524 0.8
## [5] {chocolate,eggs,milk,olive oil} => {mineral water} 0.001066524 0.8
##      coverage      lift      count
## [1] 0.001333156  3.356152  8
## [2] 0.001333156  4.594793  8
```

```
## [3] 0.001333156 4.680811 8
## [4] 0.001333156 3.356152 8
## [5] 0.001333156 3.356152 8
```

Mineral water is what most customers buy after immediately buying milk with a confidence of 80%

#### Part 4 : Anomaly Detection

We'll also check whether there are any anomalies in the given sales dataset. The objective of this task being fraud detection.

```
library(anomalize)
```

```
## == Use anomalize to improve your Forecasts by 50%! =====
## Business Science offers a 1-hour course - Lab #18: Time Series Anomaly Detection!
## </> Learn more at: https://university.business-science.io/p/learning-labs-pro </>
```

```
library(factoextra)
```

```
## Welcome! Want to learn more? See two factoextra-related books at https://goo.gl/ve3WBa
```

```
library(tibble)
library(tidyverse)
#anom <- read.csv("http://bit.ly/CarreFourSalesDataset")
anom <- data.table::fread("http://bit.ly/CarreFourSalesDataset")
head(anom)
```

```
##      Date      Sales
## 1: 1/5/2019 548.9715
## 2: 3/8/2019 80.2200
## 3: 3/3/2019 340.5255
## 4: 1/27/2019 489.0480
## 5: 2/8/2019 634.3785
## 6: 3/25/2019 627.6165
```

```
#Checking the structure of our dataset
str(anom)
```

```
## Classes 'data.table' and 'data.frame': 1000 obs. of 2 variables:
## $ Date : chr "1/5/2019" "3/8/2019" "3/3/2019" "1/27/2019" ...
## $ Sales: num 549 80.2 340.5 489 634.4 ...
## - attr(*, ".internal.selfref")=<externalptr>
```

```
#Checking the summary
summary(anom)
```

```
##      Date      Sales
## Length:1000      Min.   : 10.68
## Class :character 1st Qu.: 124.42
## Mode  :character Median : 253.85
##                      Mean  : 322.97
##                      3rd Qu.: 471.35
##                      Max.   :1042.65
```



```
#Checking for null values
colSums(is.na(anom))
```

```
##   Date Sales
##      0      0
```

```
#Changing the date column from character to Date
anom <- transform(anom, Date = format(as.Date(Date, '%m/%d/%Y'), '%Y/%m/%d'))
anom <- transform(anom, Date = as.Date(Date))
supply(anom, class)
```

```
##      Date      Sales
##   "Date" "numeric"
```

```
#Grouping the dataset by the Date column
Sales <- anom$Sales
Date <- anom$Date
anom = anom %>% arrange(Date)
head(anom)
```

```
##      Date      Sales
## 1: 2019-01-01 457.443
## 2: 2019-01-01 399.756
## 3: 2019-01-01 470.673
## 4: 2019-01-01 388.290
## 5: 2019-01-01 132.762
## 6: 2019-01-01 132.027
```

```
#Getting the average sales per day
anom = aggregate(Sales ~ Date, anom, mean)
head(anom)
```

```
##      Date      Sales
## 1 2019-01-01 395.4318
## 2 2019-01-02 243.1879
## 3 2019-01-03 259.7661
## 4 2019-01-04 270.6148
## 5 2019-01-05 294.7236
## 6 2019-01-06 401.5783
```

```
#Converting date column to tibble time
library(tibbletime)
```

```
##
## Attaching package: 'tibbletime'
```

```
## The following object is masked from 'package:stats':
##
##      filter
```

```
anom = tbl_time(anom, Date)
class(anom)
```

```
## [1] "tbl_time"      "tbl_df"      "tbl"        "data.frame"
```

```
#Anomalizing and plotting the anomaly decomposition
```

```
library(anomalize)
```

```
library(dplyr)
```

```
library(tibble)
```

```
anom2 = anom %>%
```

```
  as_tibble()
```

```
anom2 %>%
```

```
  time_decompose(Sales, method = "stl", frequency = "auto", trend = "auto") %>%
```

```
  anomalize(remainder, method = "gesd", alpha = 0.05, max_anoms = 0.1) %>%
```

```
  plot_anomaly_decomposition()
```

```
## Converting from tbl_df to tbl_time.
```

```
## Auto-index message: index = Date
```

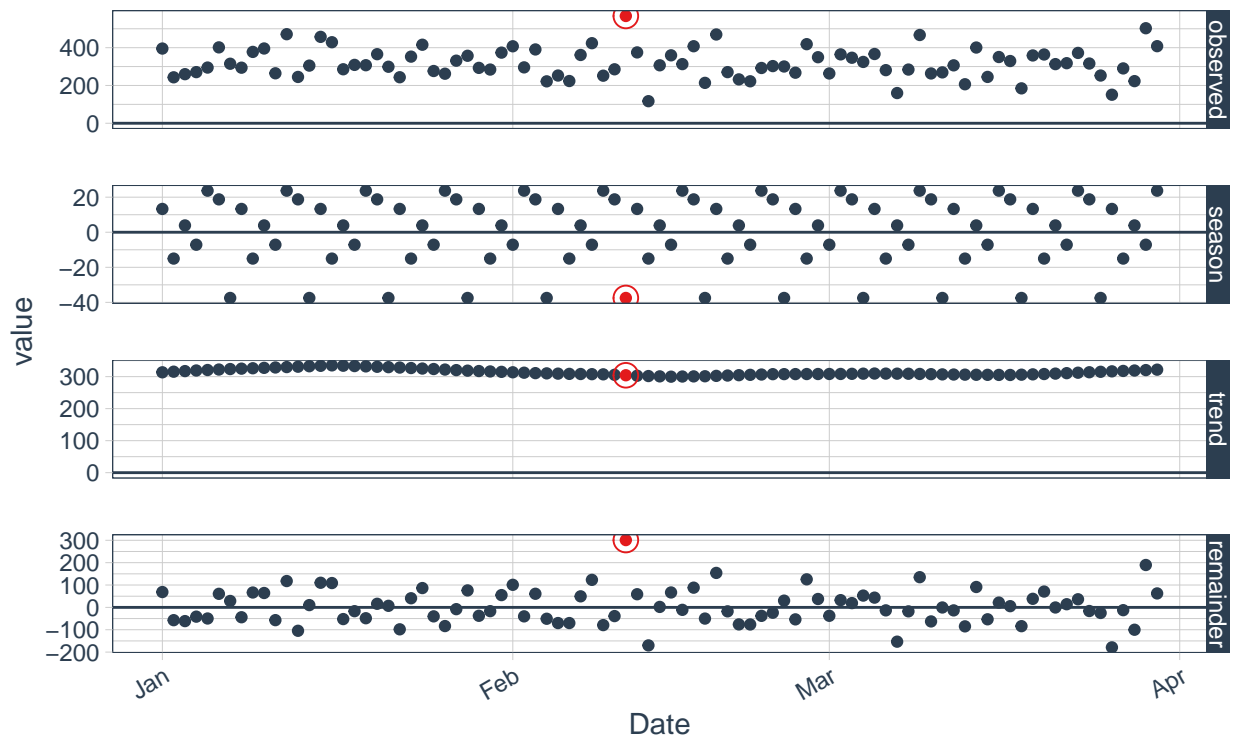
```
## frequency = 7 days
```

```
## trend = 30 days
```

```
## Registered S3 method overwritten by 'quantmod':
```

```
##   method          from
```

```
## as.zoo.data.frame zoo
```



anomaly    ● No    ● Yes

```
#creating the lower and upper bounds around the "observed" values.
```

```
anom2 %>%  
  time_decompose(Sales, method = "stl", frequency = "auto", trend = "auto")
```

```
## Converting from tbl_df to tbl_time.
```

```
## Auto-index message: index = Date
```

```
## frequency = 7 days
```

```
## trend = 30 days
```

```
## # A time tibble: 89 x 5
```

```
## # Index: Date
```

```
##   Date      observed season trend remainder  
##   <date>      <dbl>  <dbl> <dbl>      <dbl>  
## 1 2019-01-01    395.   13.3  314.      68.6  
## 2 2019-01-02    243.  -15.0  315.     -57.2  
## 3 2019-01-03    260.    3.89  317.     -61.4  
## 4 2019-01-04    271.   -7.12  319.     -41.4  
## 5 2019-01-05    295.   23.7  321.     -49.6  
## 6 2019-01-06    402.   18.7  322.      60.7  
## 7 2019-01-07    315.  -37.5  324.      28.7  
## 8 2019-01-08    294.   13.3  325.     -44.1  
## 9 2019-01-09    378.  -15.0  326.      66.5  
## 10 2019-01-10   396.    3.89  327.      64.4  
## # ... with 79 more rows
```

```
message = TRUE
```

```
anom2 %>%  
  time_decompose(Sales, method = "stl", frequency = "auto", trend = "auto") %>%  
  anomalize(remainder, method = "iqr", alpha = 0.05, max_anoms = 0.2)
```

```
## Converting from tbl_df to tbl_time.
```

```
## Auto-index message: index = Date
```

```
## frequency = 7 days
```

```
## trend = 30 days
```

```
## # A time tibble: 89 x 8
```

```
## # Index: Date
```

```
##   Date      observed season trend remainder remainder_l1 remainder_l2 anomaly  
##   <date>      <dbl>  <dbl> <dbl>      <dbl>      <dbl>      <dbl> <chr>  
## 1 2019-01-01    395.   13.3  314.      68.6      -376.      385. No  
## 2 2019-01-02    243.  -15.0  315.     -57.2      -376.      385. No  
## 3 2019-01-03    260.    3.89  317.     -61.4      -376.      385. No  
## 4 2019-01-04    271.   -7.12  319.     -41.4      -376.      385. No  
## 5 2019-01-05    295.   23.7  321.     -49.6      -376.      385. No  
## 6 2019-01-06    402.   18.7  322.      60.7      -376.      385. No
```

```
## 7 2019-01-07      315. -37.5  324.      28.7      -376.      385. No
## 8 2019-01-08      294.  13.3  325.     -44.1     -376.      385. No
## 9 2019-01-09      378. -15.0  326.      66.5     -376.      385. No
## 10 2019-01-10     396.   3.89  327.      64.4     -376.      385. No
## # ... with 79 more rows
```

## 7. Recommendations

- Part 1 : Dimensionality Reduction

10 components contribute more to but PC1 contributes the most. The variables that contribute to PC1 more are Rating, Month, Hour, Day and Minutes.

- Part 2 : Feature Selection

The following variables are very highly correlated; Tax, cogs(cost of goods sold) and gross income. Therefore, the selected features are Unit Price, Day, Minutes, Rating, Quantity, Month and Hour.

- Part 3 : Association Rules

The top 10 most common items in the transactions dataset are Mineral water, eggs, spaghetti, french fries, chocolate, green tea, milk, ground beef, frozen vegetables and pancakes.

The items whose relative importance is at least 10% are chocolate, eggs, french fries, green tea, milk, mineral water and spaghetti.

- Part 4 : Anomaly Detection

The model shows anomalies in the month of February.