

Cheremnykh Yuri

Date of birth: 25 May 1987
Location: Kiev
Relocation: Other countries
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Account Manager / Front-End Developer

Summary

Strong communication and relationship building skills

- Full working proficiency in English
- Understanding of front-end development and design principles
- Knowledge of HTML, CSS, JS, JQuery, React JS, SASS, Git, Gulp, Photoshop. A GoIT graduate
- Team player
- Goal-oriented

Experience

Manager of Foreign Economic Activity

Dec 2015 - present time (1 year)

Gunsel LLC

Logistics

Responsible for the development of airfreight department.

Responsibilities:

- managing relationships with Turkish Airlines
 - developing business by establishing relationships with other agents and signing agreements with them
 - establishing relationships with end clients, doing cargo sales
- Achievements:
- successful connection with a large Ukrainian financial group resulted in generating UAH 2,5 mln in revenues for the company

Business analyst/consultant

May 2015 - Dec 2015 (8 months)

All Motion Inc.

50 to 100 employees Advertising

- analysis of existing businesses for sale in Florida, United States - communication with brokers - analysis of financial and other documentation, due-diligence - financial modelling - preparation of business plans for visa application

Achievements: - found a successful, operating business in Sarasota that my boss later chose to purchase, assisted in the preparation of all necessary documentation. All of the above actions resulted in successful E2 visa application

Investment Consultant

Mar 2014 - Mar 2015 (1 year 1 months)

АЛЪТКОМ, Financial-industrial Group (<http://www.altcom.ua/>)

Другое

- responsible for reviewing business plans, preparing presentations, financial models and other business documents, negotiating with partners on behalf of the group's vice-president.
- industry experience includes iron ore mining, oil & gas, tobacco farming, real estate, coffee roasting, beer brewing.

Consultant

May 2013 - Feb 2014 (10 months)

Economic Reform Coordination Center mandated by the President of Ukraine

20 to 50 employees Government consulting

Responsible for analytical support of economic reforms in Energy sector - Coal, Electricity and O&G - Preparation of supporting materials on the reform of the Ukrainian Coal Industry - Analysis of international mine closure experience: economical and social aspects of physical liquidation of coal mines, mitigation of possible ecological consequences - Prepared presentation materials regarding the necessity of making changes to the government coal subsidy mechanism including recommendations on their implementation and lessons learned from international experience, in particular Russian and EU - Monitored the status of Ukraine's meeting its obligations made to the European Energy Community - Preparation of Energy Section in 2014 National Reform Plan - Document preparation for the Economic Reform Committee

Associate/Investment analyst

Jun 2012 - May 2013 (1 year)

Capital Times (<http://www.capital-times.com>)

20 or less employees Financial services

Was responsible for the preparation of investment memorandums and teasers; financial modeling using DCF and Multiples methods; market analysis; preparation of long-lists and communication with investors;

Selected Experience: - Was engaged in the attraction of mezzanine capital for one of the largest producers of residential and industrial heating equipment in Ukraine: prepared comprehensive investment memorandum both in Russian and English versions, made industry analysis, helped client to coordinate financial and technical due-diligence phases - Was engaged in the search of potential investors for non-bank lending institution in Ukraine. Approached various private equity firms and commercial banks in Ukraine, Kazakhstan and Europe through contacting and cold-calling - Prepared full-blown investment memorandum for a 5-star hotel in Odessa - Prepared investment memorandum for a large Ukrainian agri-producer

Financial/Business analyst

Apr 2011 - Feb 2012 (11 months)

Tessonics Corp., Ontario, Technology Firm (Project work at the University)

20 to 50 employees Manufacturing

Was responsible for the preparation of business plans, financial models and PowerPoint presentations

Selected experience:

- 1) Made market analysis, and modeled financial projections for a pilot stage and initial commercialization of the Mobile Arts Laboratory project. The analysis showed that additional investments of 500K would be needed from Ontario Ministry of Innovation. The estimate revealed the project's low viability as well as significant risks associated with the lack of information on market size and growth prospects in Canada. The collected information was used to prepare grant application documents.
- 2) Collected the data for my presentation about major auto assembly industrial clusters in China to provide insights into geographical areas where the company could establish its representative offices

Strategy Research

Aug 2011 - Dec 2011 (5 months)

Odette School of Business (Project work at the University)

Education

Compiled and reviewed literature for professor of Business Strategy Dr. Gerry Kerr to answer the question "What are the essentials for completing successful environmental and internal analyses and how insights from the aforementioned analyses can be used in the construction of an effective low-cost strategy".

Education

University of Windsor (Windsor, Canada)

End date 2012

Odette Business School Master of Business Administration

Kiev National Taras Shevchenko University (Kiev)

End date 2009

Faculty of Cybernetics MSc in Applied Mathematics

Language skills

English - fluent

French - intermediate

German - basic

Russian - native

Ukrainian - native

Courses, Trainings, Certification

GoIT(Kiev)

End date 2016

Front-end development course with focus on learning HTML, CSS, JavaScript, JQuery and other technologies

Codecademy (USA)

End date 2016

JS, JQuery, ReactJs, Git, SQL

Victor Cheng's "Look Over My Shoulder"(USA)

End date 2014

Case analysis tools for strategy/management consulting

BIWS(USA)

End date 2013

Modelling with Excel

Additional Information

Driving License

Full car driving licence, category B

Interests and Hobbies

Motorcycles, military history & archeology, diving, arts & design

Military Service

Attended Military Department at Kiev State T.Shevchenko University. Was commissioned a junior lieutenant upon completion