

CRM Opportunity Dashboard

Fiscal Quarter

All

V



Lead \rightarrow

Expected Amount

184.14M

Conversion Rate

31.06%

Win Rate

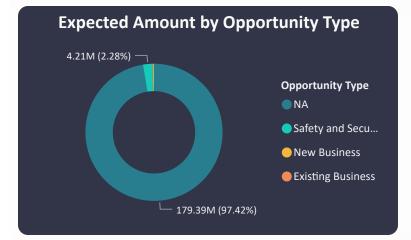
31.06%

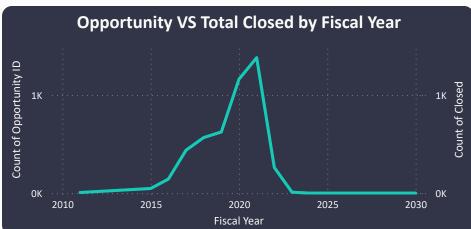
Loss Rate

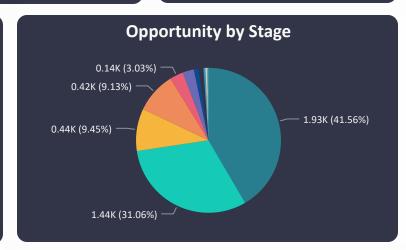
68.94%

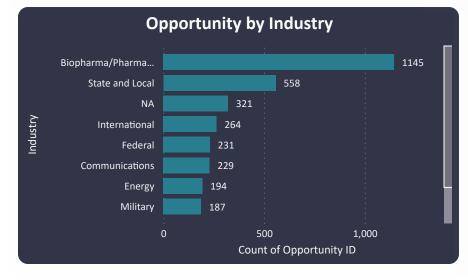
Active Opportunities

1272

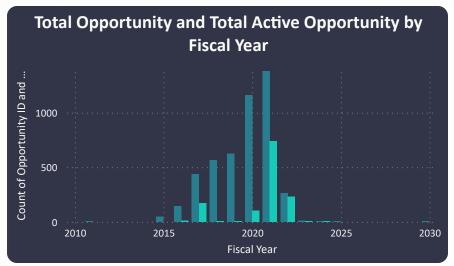














CRM Lead Dashboard

| Year | ~ |
|------|---|
| All | ~ |



←Opportunity

Total leads

10.00K

Converted Accounts

1016

Converted Opportunities

411

Conversion Rate

10.33%

Expected Amount from Converted Leads

36.62M

