

**\*\*Operations Budget – Fiscal Year 2025\*\***

Projected operating expenses for FY2025 total \*\*\$612,500\*\*.

Major cost categories include:

- Payroll & staffing: \*\*\$348,000\*\*
- Shop rent & utilities: \*\*\$82,400\*\*
- Tooling upgrades & equipment maintenance: \*\*\$46,300\*\*
- Powder-coating materials & consumables: \*\*\$37,900\*\*
- Marketing & community events: \*\*\$22,800\*\*
- Insurance & compliance: \*\*\$18,000\*\*

Revenue for the year is projected at \*\*\$820,000\*\*, targeting a net operating margin of \*\*25.4%\*\*.

Planned investments include a new welding station (\$11,500) and expanded e-commerce platform (\$9,200).