

## **Scenarios:**

Thomas looks for a part:

The summer has come and Thomas has found himself more free time as his son has been going out more with his friends over their break. Over the past few weekends, Thomas has been tinkering with his 1996 Chevrolet Caprice. A part he wants to change on the car is incredibly hard and expensive to find at his local dealers. He has visited his local junkyard but was not able to find it himself. This last part would be the finishing touch on his current build.

Richard hates the rain:

It has been a particularly long winter. Long lasting rain spells have prevented Richards' repeat customers from picking and buying parts on a regular basis. His family is more or less blind to the family business woes and is even happier than usual because Richard has been spending more time with them lately. Richard knows this dip in business is temporary as it always has been year to year, but he still spends a large portion of time pondering a way to maintain part sales during these slow months that reoccur every year.

Ned's still got it:

Ned's car club is holding a garage built car show in the coming months. While Ned has won best in show a few times in his younger years, he yearns to grab that title to prove to himself that the passion for building cars from scratch is still going strong. He has made the decision to use used parts as much as he can. He dreams of a brand new looking '55 Bel Air made of 100% original year production components. This means he will need to source all the necessary used parts and rebuild and recondition each and every component to complete his dream project.