



Predicting the Popularity of Mashable.com News Articles

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Executive Summary

For online news companies like Mashable to succeed, they need to determine patterns and trends that contribute to the popularity of their models. Our goal was to create and develop a model predicting which Mashable articles were widely shared on social networks based on several features of online news. Based on the results, we determined which variables would contribute toward future content creations having a broader reach on social media through organic sharing.

Our business insights and recommendations for Mashable are based on our logistic regression model, which was implemented on a dataset built using stratified undersampling. This model provides many insights and recommendations that will help Mashable improve their business. These insights include the impact of image insertions, article categorization, keyword strength, and article release day. We then conclude with direction and specific actions Mashable could take to improve their articles' virality.

Problem Statement

Mashable is a global, multi-platform media and entertainment company, and they post articles of multiple genres online from which they earn revenue from advertisers. For companies like Mashable to succeed, they must be aware of the trends within their successful articles. Without learning these trends, a company like Mashable may fail against competitors who also use data-driven strategy. Therefore, it is imperative to understand and predict what article characteristics are most appealing to readers.

Our solution to this problem involves predicting which articles are widely shared on social media. Shares on social media is a key metric for article virality, and the specific business insight we are looking for is which factors lead to higher article virality. This is very significant for business because it results in more article views without requiring paid marketing.

Dataset Introduction

The dataset is called “Online News Popularity Data Set” and it can be accessed from UCI Machine Learning Repository (<https://archive.ics.uci.edu>). Each row represents a news article and was collected from January 7, 2013 to January 7, 2015. There are 39,797 rows and 61 columns as shown in the Appendix Table 1. The original dataset contained 37 attributes of articles, and several natural language processing features were extracted by previous researchers (Fernandes, Vinagre & Cortez, 2015). In this study, 17 selected predictors are used to build models.

Methodology

The methodology of this study is followed by SEMMA. SEMMA stands for Sample, Explore, Modify, Models, and Assess (Shmueli, Bruce, Stephens & Patel, 2017, p. 18). During this process, our data visualizations were created by both Tableau and JMP software, and the models were built via JMP software.

Sample

In the Sample section, the dataset was partitioned into 50% training, 30% validation, and 20% testing set split. The partition was created by JMP (with the fixed random seed of 1234). The training set was used for building models, the validation set was used for accessing the model to avoid overfitting problems, and the test set was used for selecting the best model. However, the results of data visualization showed that this dataset is imbalanced, and we later used undersampling to resolve this problem.

Explore

During data exploration, we discovered anticipated and unanticipated relationships between variables. We began our data exploration focusing on our target variable, “shares.” We

then continued to use visualizations on all of our data to detect outliers, missing values, abnormal features, and highly correlated predictors.

1. The Distribution of Shares

The distribution of shares resembles a Johnson Su distribution, as shown in Appendix **Figure 1**. This distribution was very skewed. Although the majority of the articles have between 1,000 and 3,000 shares, there are thousands of articles with over 10,000 shares, and the highest shared articles had hundreds of thousands of shares. The mean number of shares were over double the median, which is a sign that the distribution was very skewed to the right. Please see Appendix **Figure 2**. We determined that this distribution was a problem because we would expect models like linear regression to be very sensitive, but wildly inaccurate with very highly shared articles. On the other hand, very highly shared articles were the most important in terms of business results, so keeping them in the data is desirable.

2. The Correlations Between Variables.

As the color maps of correlation shows in Appendix **Figure 3**, several variables had high correlations. This meant that they provided similar or overlapping information that could be overly repetitive during the prediction of a target variable. These variables often were similar in meaning, for example, “self_reference_max_shares”, “self_reference_min_shares”, and “self_reference_avg_shares,” whose correlations were near 1.

3. Missing Values and Outliers.

As shown in Appendix **Figure 4** (the portion of the scatterplot Matrix), there was a row with abnormally high values for multiple attributes. This included values above 1 for variables that are meant to rate from 0 to 1. In the next section, we detected and excluded them to prevent these extreme values from impairing our modeling.

There are 1181 rows which contained a large portion of zero values in “n_token_content” to “average_token_length”, “self_reference” related variables, and “global_subjectivity” to “max_negative_polarity.” These zeroes suggest, for example, that these articles have no words. Viewing a handful of these articles allowed us to confirm our suspicion that these articles did have words, and there was a flaw in data collection. Therefore, we viewed these rows as ones containing missing values.

Modify

Using exploratory analysis and visualizations, we found high values that were considered potential outliers. This section would include statistical methods used to detect outliers. This section would also include data preprocessing, undersampling, and variable selection.

1. Excluding Missing Data.

Although no data was “missing” as represented by a dot in JMP, this dataset did contain missing data. As shown in Appendix **Figure 5**, we found rows that had zeros in multiple columns. Our challenge was differentiating between zeroes that genuinely represented zeros and zeroes that were missing data. After checking a couple of articles to make sure that there weren't wordless video articles, we went ahead and deleted all rows, which had zero in the column. We continued to do this analysis for multiple columns, and some of which included missing data as -1's instead of zeros (over 2,000 rows were excluded). One downfall of our strategy was that we deleted rows based on missing data in columns that we later deleted. However, we did our best to un-exclude rows that could be used after excluding the problem columns, but this procedure became tedious to do each time. The minor impact on our results would not have been worthwhile.

2. Excluding Outliers.

Since the popularity of news varies, we applied JMP's interquartile range outlier detection technique to examine our data, setting tail quantile equal to 0.1 and Q equal to 10. The results are shown in Appendix **Figure 6**. It showed that there were three variables that contained wrong data, "N_tokens_content", "non_stop_words", and "n_non_stop_unique_tokens." These are variables that should be rates between 0 and 1, and values outside of this range are invalid data. Our analysis determined that these invalid values are outliers and we excluded them.

3. Principal Component Analysis.

As is shown in the correlations color map, the keyword-related variables had both positive and negative relationships with each other. We then applied principal component analysis to reduce the number of variables. We decided to use three components to represent six similar variables because the three components cumulatively capture 84.5% of the six variables' information. Detailed technical results are shown in Appendix Figure 7.

4. Combined Dummy Variables into One Categorical Variable.

JMP software handles united categorical variables as a unit. Our dataset initially had several separate dummy variables that JMP inaccurately handled as unrelated categories during modeling. As seen in Appendix **Figure 8**, we used the formula in JMP to create the integrated categorical variable.

5. Creating an Alternate Decision Variable.

After observing the skewness of the distribution for shares, we considered altering our response column. We also considered a slight reframing of our business goal, would it make more sense to predict the number of shares that each article gets or should we predict a group of articles that would account for a disproportionality high number of shares? Attempting to determine the

feasibility of the second idea, we created a column with a binary response where a 1 is an article which had at least 2900 shares. This came out to be the top 24% most shared articles, and they accounted for 71.68% of the total shares of all Mashable articles on social media. Based on this data exploration, we decided it would make sense (in terms of our business problem) to focus on this group of valuable articles. We created "IsAtLeast2900Shares" and used it as our target variable. The formula is as shown in Appendix **Figure 9**.

6. Variable Selection.

The results of Natural Language Processing usually depend on the researcher's interpretation and programming methods. Since a large portion of our dataset consisted of natural language processing based variables, we decided to limit the amount we used in our modeling. These variables were hard to interpret as documentation regarding their exact meaning was unavailable. Based on the results in data exploration and our best business judgement, we chose variables that were unique and descriptive. **Table 2** in the Appendix contains the variables we selected for building models.

7. Undersampling.

The unbalanced proportion in shares over 2900 and less caused the model to predict the class with a large proportion. We undersampled to create a 50/50 balanced proportion of 1's and 0's in the response column (in the training and validation data). We used this dataset to build and tune most of our models. The proportion of the data can be found in Appendix **Figure 10**.

Models

Moving forward, we created our models, which were used to predict which articles had at least 2900 shares. We used Logistic Regression, Decision Tree, Bootstrap Forest, Boosted Tree, K-Nearest Neighbors, Neural Network, and Discriminant Analysis models. We tuned each of these

models based on accuracy or error statistics regarding the validation set that were readily available in JMP.

1. Logistic Regression.

After our original variable selection, we reduced the numbers of predicting variables by implementing stepwise selection. Regardless of whether we used forward, backward, or mixed selection, the same 17 of the 22 considered variables were always chosen, counting each category of the categorical variable "data channel" as separate variables. We conducted stepwise selection using Max Validation R-Square as the stopping rule when possible but based on p-values otherwise. The results can be seen in Appendix **Figure 11**.

Since we were dealing with a "rare event" problem, we decided to use a stratified undersampling dataset to see if it would improve our logistic regression model. We built this second model using the same stepwise selection process. As shown in Appendix **Figure 12**, the model outperformed our original logistic regression (model comparison is explained in ASSESS section).

Although we acknowledged that this was insufficient evidence to prove that stratified undersampling would improve all of our models, we decided to build the rest of our models on the dataset we built using stratified undersampling, because of the improvement we saw here. A second reason for this choice was that it would eliminate the need for using alternate cutoffs for each model.

2. Decision Tree.

We tried a decision tree on the original dataset, but it found less than ten true positives. This section would detail the decision tree implemented on the stratified dataset, and both models used "IsAtLeast2900Shares" as the target variable. During splitting and pruning, we found that the

optimal number of splits were 12, achieving the best possible validation R-square, of 0.1037. Screenshots of these models can be found in the Appendix **Figure 13**.

3. Bootstrap Forest.

As single trees may not have great predictive ability, we combined results from multiple trees to improve the performance. The multi-tree approach that we used was the Bootstrap Forest technique. This method had a lesser chance of overfitting and was not sensitive to outliers. We proceeded with 50 to 100 to 1000 of trees, and later found that 50 trees showed that the accuracy was lower. For 100 trees, the accuracy was higher and any trees larger than 100 almost yielded the same results. As shown in Appendix **Figure 14**, the results we obtained from 100 trees were as follows: RMSE = 0.4612 and Accuracy = 65.47%.

4. Boosted Tree.

The advantage of using the boosted tree technique was that it supported loss function. Each subsequent tree was designed to correct errors of ones that came prior. In this case, it helped boost the performance where it made mistakes. By keeping the number of trees as 100, the RMSE came out to 0.4694, and the Accuracy came out to 66.46%. The results are shown in Appendix **Figure 15**.

5. K-Nearest Neighbor (KNN).

The most challenging aspect of KNN models were software crashes. When we used all of the dataset (39,644 total row numbers) to build a model with data partition rule 50-30-20, the JMP software crashed for two group members who have attempted to build a KNN model on two different computers. A third group member tried KNN on the undersampled dataset with 23,617 total row numbers and succeeded. We believed that the reduced number of rows made computation easier. We used the same variables that we used in the regression model after the stepwise

selection. Tuning to minimize validation set misclassification rate, we decided to use K equals 81, considering all Ks are up to 100. The accuracy of this model was 69.307%, as shown in Appendix **Figure 16**. Unfortunately, the KNN models had limited interpretation. Aside, suggesting “make articles similar to ones that have succeeded in the past,” there was little to recommend for business without actually using the model.

6. Neural Network.

During this procedure, we used the same variables that we used in the regression model after the stepwise selection. We tested a multitude of different neural network structures in terms of the number and types of nodes in each hidden layer. Sparing the details, we ultimately found that a two hidden layer model with 3 TanH nodes, 3 linear nodes, and 4 gaussian nodes in both layers worked best. We implemented this model using 12 tours, improving accuracy by avoiding starting values that lead to poor performance. The difficulty of model interpretation limits the number of business insights that can be drawn from this model. The results can be found in Appendix **Figure 17**.

7. Linear Discriminant Analysis.

We used stepwise selection in order to achieve the lowest validation misclassification rate. The resulting model only used four predictors: the first two Keyword Strength principal components, self_reference_avg_shares, and num_hrefs. As shown in Appendix **Figure 18**, the validation misclassification rate was 31.95%. This model was limited because it could only be built using continuous predictors.

Assess

The first two models that we compared were both logistic regressions that also used the stepwise selection to select predictor variables. The first model was built on the original dataset

(with excluded data), and the second model was built on the undersampled dataset. At first, we thought to compare the models using RMSE, Accuracy, or Accuracy of 1's, but realized that these were all problematic. The first model used a cutoff of .50, which excelled in terms of these test metrics, but only actually found 159 true positives, while the second model found over a thousand. We then realized that we could compare the models using test AUC (area underneath the test ROC curve) in order to quickly compare these models considering all possible cutoffs. We knew that selecting a specific alternate cut off wasn't necessary for business recommendations.

The second model, which was the logistic regression model was built on the undersampled dataset, had high test AUC. Therefore, we selected this as the best model and decided to continue testing models built on the undersampled data. Due to the structure of the undersampled data, models built upon it did not have an issue with finding too few true positives. We compared all of these models using RMSE and Accuracy, both of which ranked our models the same way. We found that our KNN model was the best model statistically, but knew it would not help us make any useful business insights. Due to interpretive ability, we chose the logistic regression model as our best model for making business insights and recommendations. Please see model comparisons in Appendix **Table 3**.

Results

We will make business recommendations for Mashable based on our logistic regression model built on the stratified undersampling dataset which used stepwise selection. During stepwise selection, one variable that was eliminated was the number of images. For this reason, we recommend Mashable to not worry about including many images in their articles.

Based on variable significance and the formula of our model, we recommend making less world, business, and entertainment articles (**Appendix Figure 19**). We recommend making more articles categorized as social media, tech, lifestyle, and others. We make this recommendation noting that we are doing so assuming the goal of maximizing shares on social media, but recognize that although making more social media articles contribute to this goal, it may not translate to more total views or profit.

Our next recommendation is to focus on keyword strength. Based on the significance of multiple keyword strength predictor variables in our model, we believe that having popular keyword is crucial to having a popular article. In terms of business practice, I would recommend having at least one employee whose sole job is to improve keyword strength. We believe that an expert in this specific task would do much better than writers or editors, and would have a significant impact on article virality on social media.

Our last recommendation is to publish more articles on the weekend. Although it is essential to engage audiences as news occurs in real-time and before competitors, for less time-sensitive articles, they should be published on the weekend to reach a broader audience through social media sharing.

Conclusion

In conclusion, to improve social media virality, we suggest Mashable focus most on publishing the right types of articles, with the right keywords, at the right time. Specifically, efforts like publishing articles on the weekend would cost Mashable little to nothing and would significantly increase social media visibility, while efforts like including many images in articles cost Mashable time and money and achieve very little. With our insights and recommendations,

we believe that the average popularity of Mashable articles on social media would increase considerably.

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Appendix - Tables

Table 1. List of attributes by category.

Variable Names	Features	Variable Names	Features
Words		Keywords	
n_tokens_title	Number of words in the title	num_keywords	Number of keywords in the metadata
n_tokens_content	Number of words in the content	kw_min_min	Worst keyword (min. shares)
n_unique_tokens	Rate of unique words in the content	kw_max_min	Worst keyword (max. shares)
n_non_stop_words	Rate of non-stop words in the content	kw_avg_min	Worst keyword (avg. shares)
n_non_stop_unique_tokens	Rate of unique non-stop words in the content	kw_min_max	Best keyword (min. shares)
average_token_length	Average length of the words in the content	kw_max_max	Best keyword (max. shares)
Links		kw_avg_max	Best keyword (avg. shares)
num_hrefs	Number of links	kw_min_avg	Avg. keyword (min. shares)
num_self_hrefs	Number of links to other articles published by Mashable	kw_max_avg	Avg. keyword (max. shares)
self_reference_min_shares	Min. shares of referenced articles in Mashable	kw_avg_avg	Avg. keyword (avg. shares)
self_reference_max_shares	Max. shares of referenced articles in Mashable	Natural Language Processing	
self_reference_avg_shares	Avg. shares of referenced articles in Mashable	LDA_00	Closeness to LDA topic 0
Digital Media		LDA_01	Closeness to LDA topic 1
num_imgs	Number of images	LDA_02	Closeness to LDA topic 2
num_videos	Number of videos	LDA_03	Closeness to LDA topic 3
data_channel_is_lifestyle	Is data channel 'Lifestyle'?	LDA_04	Closeness to LDA topic 4
data_channel_is_entertainment	Is data channel 'Entertainment'?	global_subjectivity	Text subjectivity
data_channel_is_business	Is data channel 'Business'?	global_sentiment_polarity	Text sentiment polarity
data_channel_is_socmed	Is data channel 'Social Media'?	global_rate_positive_words	Rate of positive words in the content
data_channel_is_tech	Is data channel 'Tech'?	global_rate_negative_words	Rate of negative words in the content
data_channel_is_world	Is data channel 'World'?	rate_positive_words	Rate of positive words among non-neutral tokens
Time		rate_negative_words	Rate of negative words among non-neutral tokens
is_weekend	Was the article published on the weekend?	avg_positive_polarity	Avg. polarity of positive words
weekday_is_monday	Was the article published on a Monday?	min_positive_polarity	Min. polarity of positive words
weekday_is_tuesday	Was the article published on a Tuesday?	max_positive_polarity	Max. polarity of positive words
weekday_is_wednesday	Was the article published on a Wednesday?	avg_negative_polarity	Avg. polarity of negative words
weekday_is_thursday	Was the article published on a Thursday?	min_negative_polarity	Min. polarity of negative words
weekday_is_friday	Was the article published on a Friday?	max_negative_polarity	Max. polarity of negative words
weekday_is_saturday	Was the article published on a Saturday?	title_subjectivity	Title subjectivity
weekday_is_sunday	Was the article published on a Sunday?	title_sentiment_polarity	Title polarity
		abs_title_subjectivity	Absolute subjectivity level
		abs_title_sentiment_polarity	Absolute polarity level
		Target	
		shares	Number of shares (target)

Table 2. Variable Selection List

Variable Names	
Words	Time
n_tokens_title	is_weekend
n_tokens_content	Keywords
n_unique_tokens	num_keywords
n_non_stop_words	Keyword Strength Principal Components (3)
average_token_length	Natural Language Processing
Links	global_sentiment_polarity
num_hrefs	title_sentiment_polarity
self_reference_avg_shares	Target
Digital Media	shares
num_imgs	
num_videos	
data_channel (combined)	

Table 3. The Comparison of models

Models	Parameters	Values (Test data)
Forward/Mixed/Backward (Max validation R-Square) on Stratified dataset	Accuracy (in %)	67.67
	True positives	1048
	AUC	69.21
On unstratified dataset	Accuracy (in %)	75.63
	RMSE	0.4151
	True positives	159
	AUC	67.59
Decision tree with 12 splits	Accuracy (in %)	60
	RMSE	0.4745
Boot strap (with 100 no. of trees)	Accuracy (in %)	65.47
	RMSE	0.4612
Boosted (with 100 no. of trees)	Accuracy (in %)	66.46
	RMSE	0.4694
KNN (K=81)	Accuracy (in %)	69.307
Neural network	Accuracy (in %)	66.1226
	RMSE	0.4604

Appendix - Figures

Figure 1. The Result for the Distribution for the number of shares

Compare Distributions					Fitted Johnson Su		
Show	Distribution	Number of Parameters	-2*LogLikelihood	AICc	Parameter Estimates		
<input checked="" type="checkbox"/>	Johnson Su	4	689984.419	689992.42	Type	Parameter	Estimate
<input type="checkbox"/>	SHASH	4	692930.958	692938.959	Shape	γ	-1.398659
<input type="checkbox"/>	Johnson SI	3	699454.576	699460.576	Shape	δ	0.6673207
<input type="checkbox"/>	LogNormal	2	699457.542	699461.542	Location	θ	673.72591
<input type="checkbox"/>	GLog	3	699457.542	699463.542	Scale	σ	197.2462
<input type="checkbox"/>	Normal 3 Mixture	8	701686.599	701702.602	Measure		
<input type="checkbox"/>	Weibull	2	719743.219	719747.22	-2*LogLikelihood	689984.42	
<input type="checkbox"/>	Extreme Value	2	719743.219	719747.22	AICc	689992.42	
<input type="checkbox"/>	Gamma	2	723568.005	723572.005	BIC	690026.77	
<input type="checkbox"/>	Exponential	1	723913	723915			
<input type="checkbox"/>	Normal 2 Mixture	5	723905.534	723915.536			
<input type="checkbox"/>	Normal	2	854725.191	854729.191			

Figure 2. The distribution of the count of shares when shares under 20K.

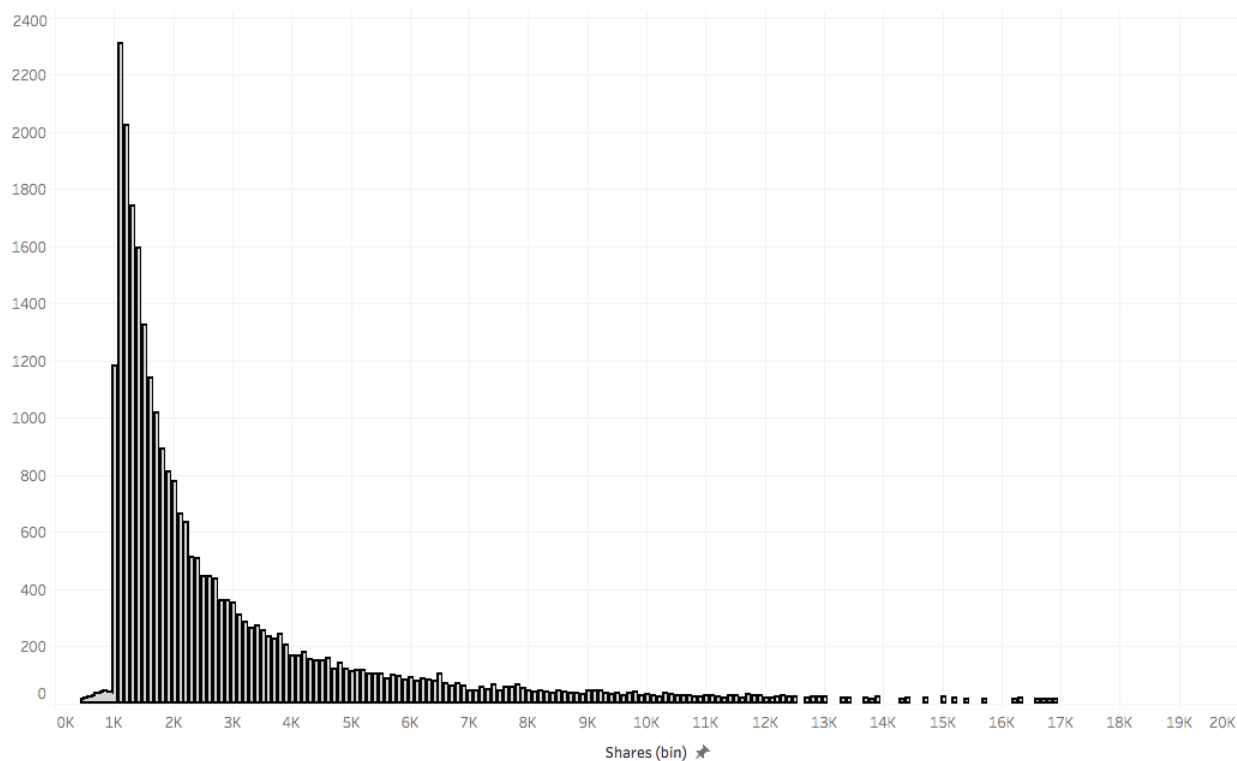


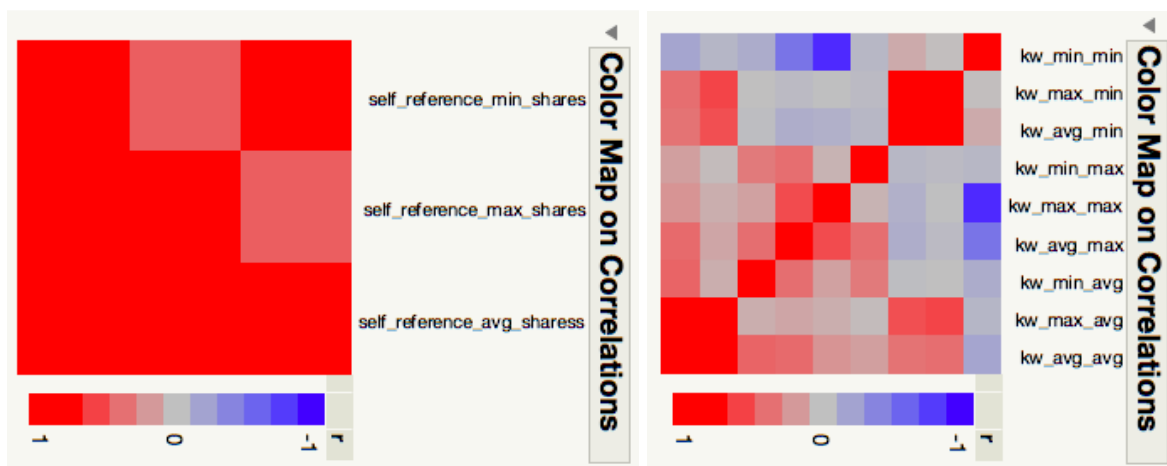
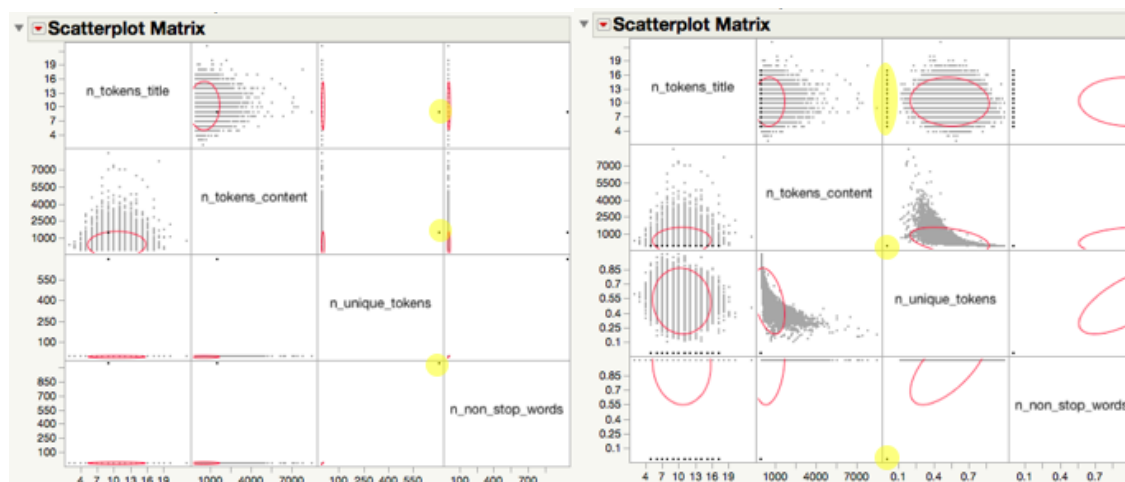
Figure 3. The color Map on Correlations**Figure 4.** Scatterplot Matrix (a portion of the variables)

Figure 5. An Example of Rows with Missing Data Shown as Zeroes.

missingvalues_1181 rows

	n_tokens_title	n_tokens_content	n_unique_tokens	n_non_stop_words	n_non_stop_unique_tokens	num_hrefs	num_self_hrefs	num_imgs	num_videos	average_token_length	num_keywords
1	10	0	0	0	0	0	0	10	0	0	7
2	8	0	0	0	0	0	0	0	0	0	10
3	12	0	0	0	0	0	0	0	0	0	9
4	10	0	0	0	0	0	0	0	0	0	7
5	14	0	0	0	0	0	0	0	0	0	10
6	9	0	0	0	0	0	0	0	1	0	8
7	10	0	0	0	0	0	0	0	0	0	10
8	9	0	0	0	0	0	0	0	0	0	6
9	12	0	0	0	0	0	0	12	0	0	10
10	10	0	0	0	0	0	0	0	14	0	9
11	6	0	0	0	0	0	0	0	1	0	10
12	11	0	0	0	0	0	0	0	0	0	10
13	10	0	0	0	0	0	0	0	0	0	10
14	11	0	0	0	0	0	0	0	0	0	9
15	9	0	0	0	0	0	0	0	0	0	10
16	8	0	0	0	0	0	0	0	0	0	7
17	8	0	0	0	0	0	0	4	0	0	7
18	9	0	0	0	0	0	0	23	0	0	10
19	12	0	0	0	0	0	0	0	1	0	8
20	12	0	0	0	0	0	0	0	0	0	7
21	6	0	0	0	0	0	0	0	0	0	10
22	13	0	0	0	0	0	0	0	0	0	6
23	12	0	0	0	0	0	0	0	0	0	9

Columns (62/0)

- url
- timedelta
- n_tokens_title
- n_tokens_content
- n_unique_tokens
- n_non_stop_words
- n_non_stop_unique_tokens
- num_hrefs
- num_self_hrefs
- num_imgs
- num_videos
- average_token_length
- num_keywords
- data_channel_is_lifestyle
- data_channel_is_entertainment
- data_channel_is_bus
- data_channel_is_socmed
- data_channel_is_tech
- data_channel_is_world

Figure 6. The results of using Quantile Range Outliers.

Quantile Range Outliers

Outliers are values Q times the interquartile range past the lower and upper quantiles.

Tail Quantile: 0.1
Q: 10

Select columns and choose an action.

☐ Restrict search to integers
☒ Show only columns with outliers

Buttons: Select Rows, Color Cells, Exclude Rows, Color Rows, Rescan, Add to Missing Value Codes, Close, Change to Missing

Some quantiles were stretched to avoid a large group at the median.

Column	10%	90%	Low	High	Number of Outliers (Count)
n_unique_tokens	0.42195	0.67889	-2.1474	3.24825	1 701
n_non_stop_words	1	1	1	1	1 1042
n_non_stop_unique_tokens	0.57457	0.82064	-1.8862	3.28138	1 650
num_hrefs	3	23	-197	223	1 304
num_self_hrefs	0	7	-70	77	1 116
num_videos	0	2	-20	22	347 23(1) 24(1) 25(68) 26(124) 27(28) 28(3) 29(3) 30(4) 31(15) 32(4) 33(15) 34(5) 35(3) 36(2) 38(2) 42(2) 46 48(2) 49 50(7) ...
kw_max_min	233	1800	-15437	17470	181 1750(4) 1760(2) 1780(2) 1800(5) 18100(3) 18200(2) 18300 18400(5) 18600 18700 18800 19000(2) 19100 19200 19400(2) 19700 19800 20000(3) 20200(3) 63 4920.8889 4933.3333 5206.5 5206.5 518 5271.25 5337.9 5339.8571 5349 5365 5368.125 5376.5 5417.5 5482.75 5530.2857 5589.625 5606.8571 5776.6 5820
kw_avg_min	78.8947	518.139	-4313.6	4910.59	226 284700 306100(14) 441000(5) 617900(36) 652900(2) 663600(54) 690400(64) 843300(50)
kw_min_max	0	25300	-253000	278300	85 59294.75 59695.462 60600 61039.188 61500(2) 62250 62774.182 63089.75 64028.417 64591.286 65065.2 65650 65911 68392.5 68800 68954.4 69100 69100
kw_max_avg	3319.77	8399.97	-47482	59202	8 29240.818 32523.997 33536.092 33952.818 36023.425 36717.233 37607.522 43567.66
kw_avg_avg	2007.34	4472.15	-22641	29120.3	192 81200 81700(2) 83300(2) 84800(2) 86200(11) 86300 87000 93800(3) 94400 94800(2) 95100(4) 95400(2) 95900(41) 96000 96100(2) 96500(2) 96900 98700(2) 10
self_reference_min_shares	0	7300	-73000	80300	147 227300 233400(5) 298400(10) 306100(3) 310800(13) 441000 617900(5) 652900(8) 663600(52) 690400(37) 837700(5) 843300(7)
self_reference_max_shares	0	19800	-198000	217800	145 136414.8 137400(5) 138700(3) 139500 139920 141165.5 141200 141705.15 143100(7) 144900 151400 152783.6 153250(3) 155850 156650 157475 157550
self_reference_avg_shares	0	12300	-123000	135300	133 60100 60200 60300(2) 61500 61600 62000 62300 62900(2) 63100 63300 64099 64300 64400 64500 64599 65300 65900 66900 67300 67500 ...
shares	709	6100	-53201	60010	

Figure 7. The Result of Principal Components Analysis

Eigenvalues

Number	Eigenvalue	Percent	20	40	60	80	Cum Percent
1	2.7346	45.577					45.577
2	1.2267	20.445					66.023
3	1.1114	18.523					84.546
4	0.4740	7.900					92.445
5	0.3479	5.799					98.244
6	0.1053	1.756					100.000

Eigenvectors

	Prin1	Prin2	Prin3	Prin4	Prin5	Prin6
kw_min_max	0.35960	0.36254	-0.47863	0.65289	0.28464	-0.05363
kw_max_max	0.31224	0.29125	0.67129	-0.10486	0.59471	-0.04874
kw_avg_max	0.45074	0.31742	0.33274	0.15130	-0.72540	0.19042
kw_min_avg	0.42157	0.20904	-0.44788	-0.68855	0.08590	0.31064
kw_max_avg	0.35366	-0.69064	0.07934	0.22803	0.14937	0.56333
kw_avg_avg	0.51694	-0.40287	-0.05166	-0.11724	-0.09695	-0.73801

Figure 8. The Formula to Combine Dummy Variables into One Categorical Variable



Figure 9. The Formula to Create an Alternative Decision Variable

Column Name:

☒ Lock

Data Type:

Modeling Type:

Format: Width:

☐ Use thousands separator (,)

Column Properties

Formula

optional item

Remove

Formula

☐ Suppress Eval ☐ Ignore Errors

If (shares ≥ 2900 ⇒ 1)
else ⇒ 0

Figure 10. The Results of Undersampling

Window Tools Graph Tools

Show Data Table Local Data Filter Column Switcher

Select Column

- global_sentiment_polarity
- title_sentiment_polarity
- shares
- Log10[shares]
- Log[shares]
- Log10[shares] Binned
- Shares: Top or ... (Median 1400)
- Shares Grouped
- Quartiles
- Is_Top_Quartile_>= 2800 shares

Specify Data Proportions

Training Set:

Validation Set:

Test Set:

☐ Don't Alter Group Proportions

☐ Alter Proportions in Training

☒ Alter Proportions in Both Training and Validation

Select Focal Group

Focal Group Proportion:

☐ Balance Remaining Groups (Default is to maintain present ratios)

☐ Balance All Groups (Focal group proportion will be ignored)

☐ Bootstrap Augmentation (Leave unchecked for random trimming)

Action

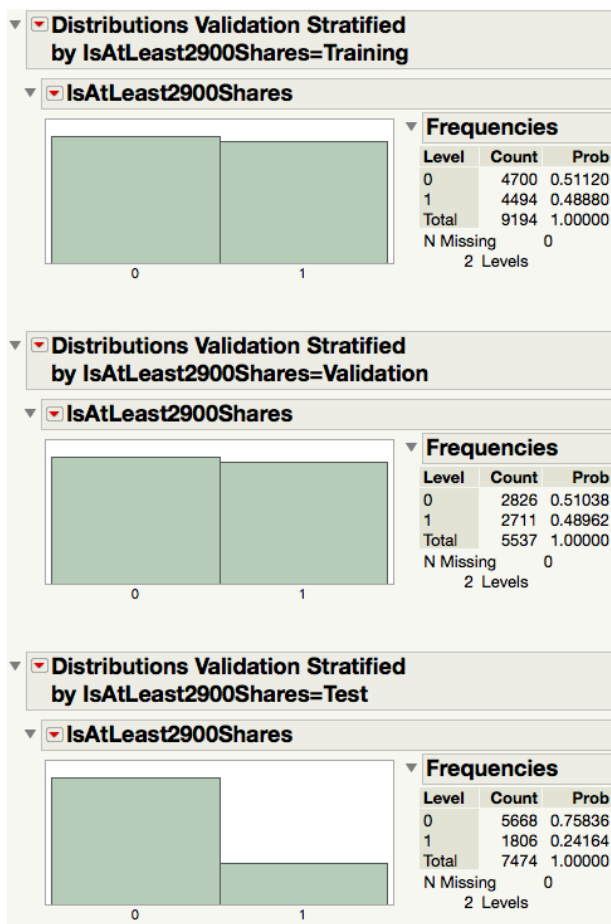


Figure 11. The Results of Stepwise

▼ **Stepwise Fit for IsAtLeast2900Shares**

▼ **Stepwise Regression Control**

Stopping Rule: Max Validation RSquare Enter All Make Model

Direction: Mixed Remove All Run Model

Rules: Combine

Go Stop Step

-LogLikelihood	p	RSquare	AICc	BIC	RSquare Validation	Avg Log Error Validation	RSquare Test	Avg Log Error Test
5833.1443	18	0.0843	11702.4	11830.6	0.0722	0.64291	-0.141	0.630736

▼ **Current Estimates**

Lock	Entered	Parameter	Estimate	nDF	Wald/Score ChiSq	"Sig Prob"
<input checked="" type="checkbox"/>	<input checked="" type="checkbox"/>	Intercept[0]	-0.8405525	1	0	1
<input type="checkbox"/>	<input type="checkbox"/>	n_tokens_title	0	1	1.574858	0.2095
<input type="checkbox"/>	<input checked="" type="checkbox"/>	n_tokens_content	-0.0001138	1	10.56714	0.00115
<input type="checkbox"/>	<input type="checkbox"/>	n_unique_tokens	0	1	6.116267	0.01339
<input type="checkbox"/>	<input type="checkbox"/>	n_non_stop_words	0	0	0	.
<input type="checkbox"/>	<input checked="" type="checkbox"/>	num_hrefs	-0.0083665	1	24.53737	7.29e-7
<input type="checkbox"/>	<input type="checkbox"/>	num_imgs	0	1	0.139764	0.70852
<input type="checkbox"/>	<input checked="" type="checkbox"/>	num_videos	-0.0142974	1	4.417768	0.03557
<input type="checkbox"/>	<input checked="" type="checkbox"/>	average_token_length	0.28280011	1	13.04491	0.0003
<input type="checkbox"/>	<input checked="" type="checkbox"/>	num_keywords	-0.0403248	1	2.511881	0.11299
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Data Channel{world&entertainment&bus-tech&lifestyle&socmed&other}	0.30605394	2	211.9387	9.5e-47
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Data Channel{world-entertainment&bus}	0.14891394	1	28.53257	9.21e-8
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Data Channel{entertainment-bus}	0.17333484	1	12.80408	0.00035
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Data Channel{tech&lifestyle-socmed&other}	0.14122148	1	5.820752	0.01584
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Data Channel{tech-lifestyle}	-0.0847385	1	1.928921	0.38119
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Data Channel{socmed-other}	-0.1252752	1	6.570546	0.03743
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Prin1 Keyword Strength	-0.1621603	1	125.4578	4e-29
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Prin2 Keyword Strength	0.20910218	1	89.94699	2.4e-21
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Prin3 Keyword Strength	0.09518453	1	15.08266	0.0001
<input type="checkbox"/>	<input checked="" type="checkbox"/>	self_reference_avg_sharess	-2.3554e-5	1	73.44018	1e-17
<input type="checkbox"/>	<input checked="" type="checkbox"/>	is_weekend{0-1}	0.30571061	1	95.57213	1.4e-22
<input type="checkbox"/>	<input type="checkbox"/>	global_sentiment_polarity	0	1	0.092783	0.76067
<input type="checkbox"/>	<input checked="" type="checkbox"/>	title_sentiment_polarity	-0.0968225	1	2.851602	0.09128

Figure 12. The Results of Logistic Regression

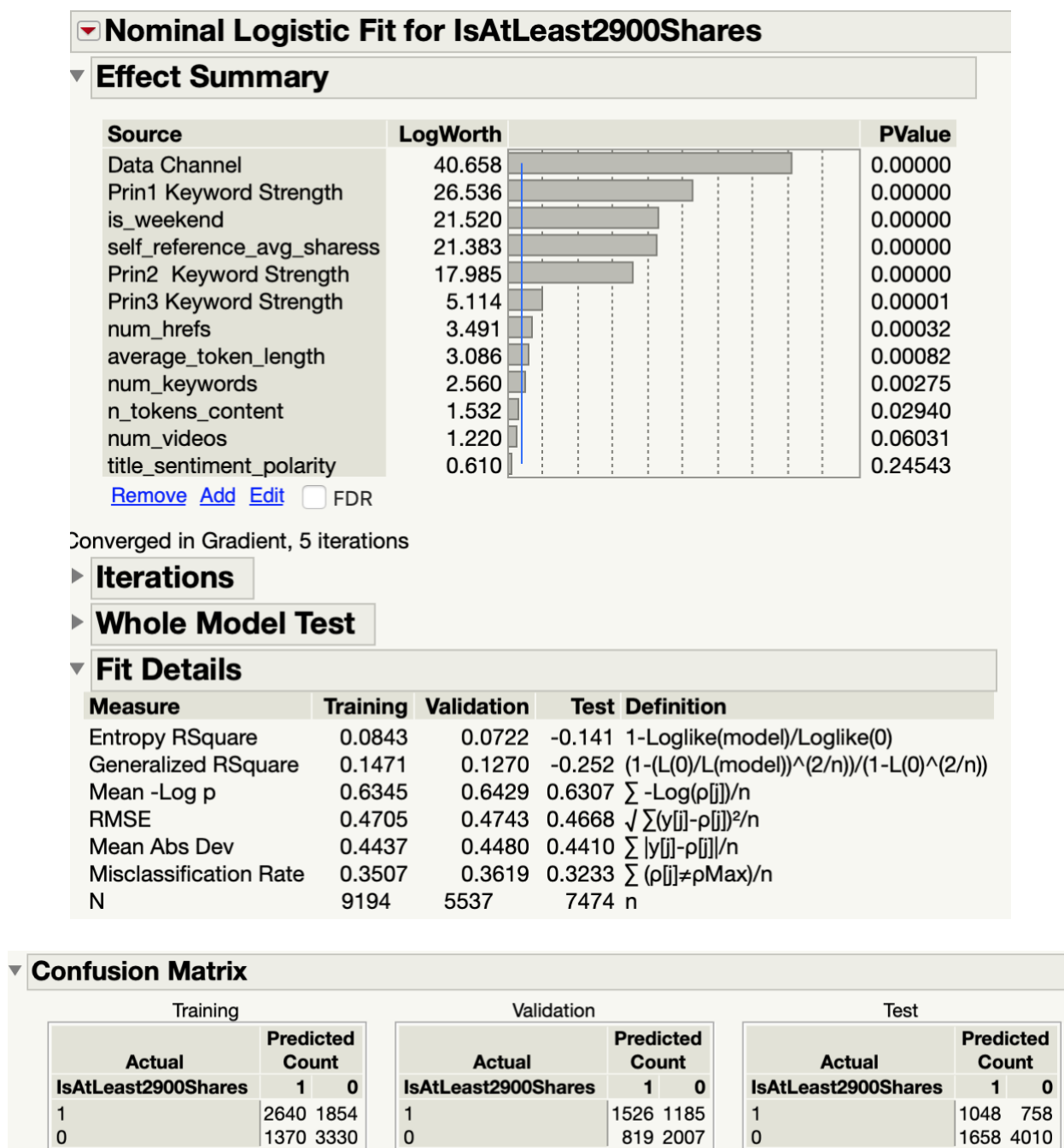


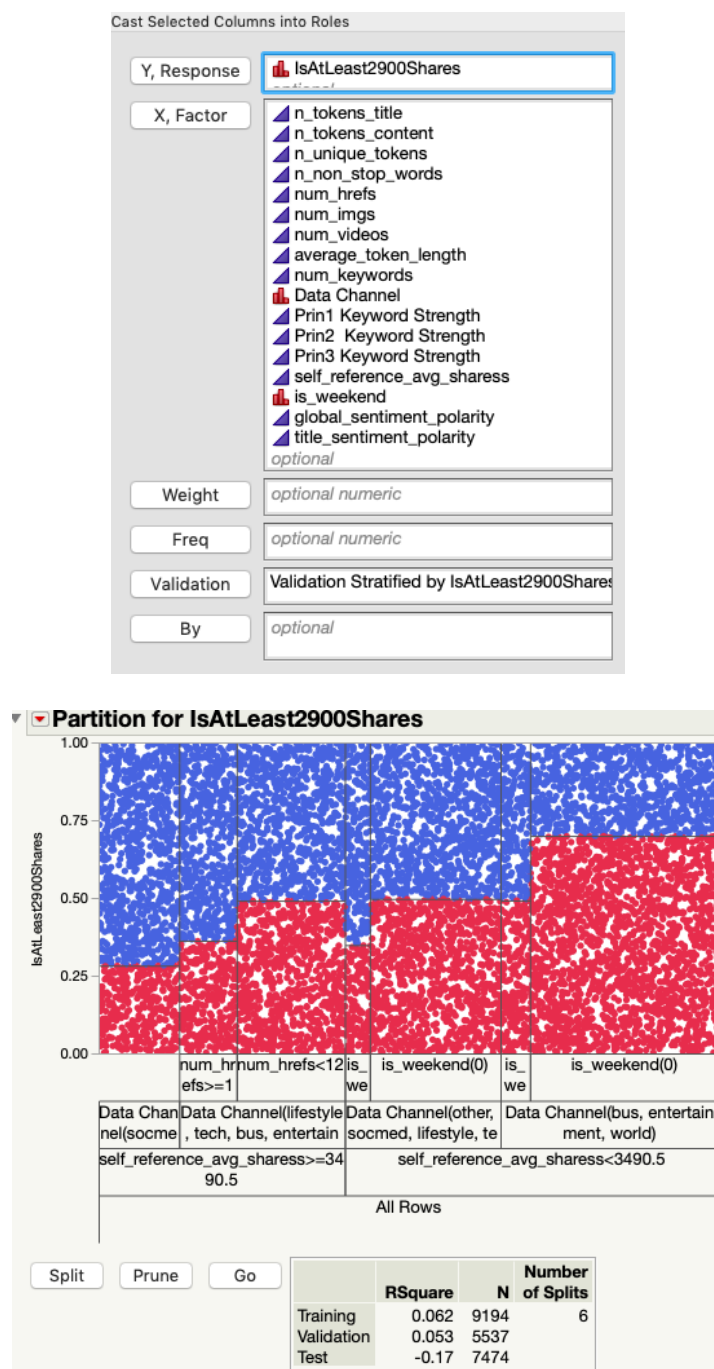
Figure 13. The Results of Decision Tree

Figure 13. The Results of Decision Tree (continued)

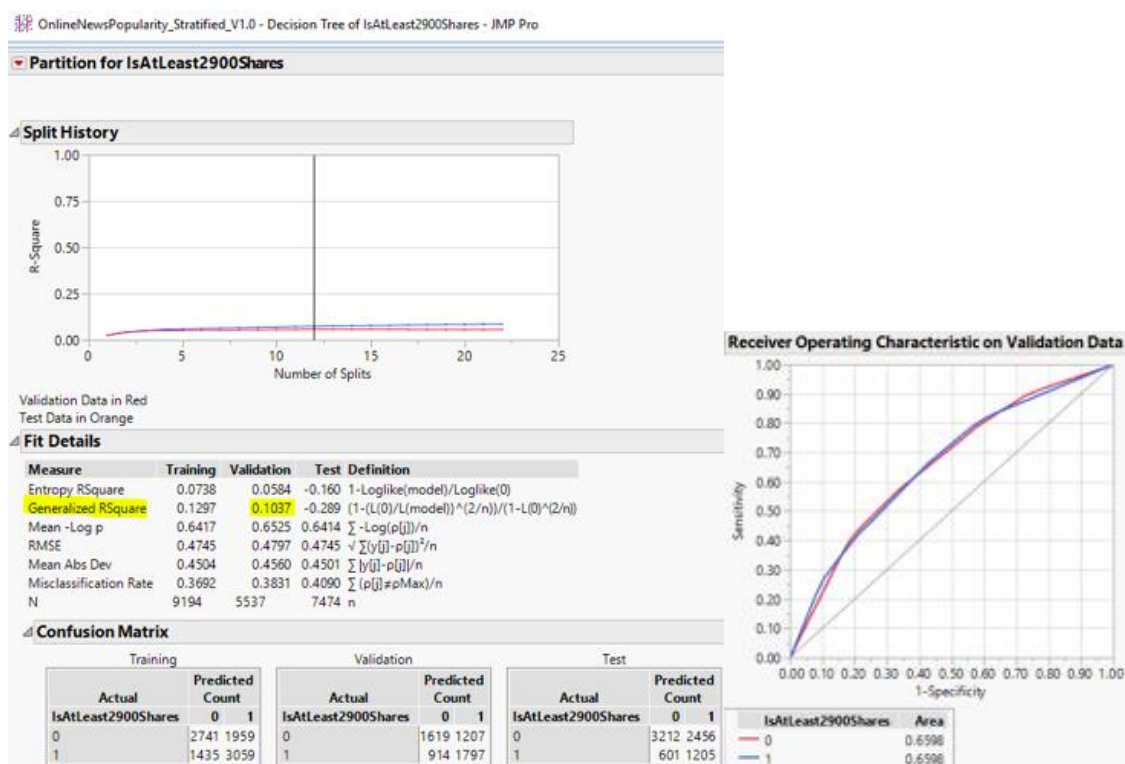
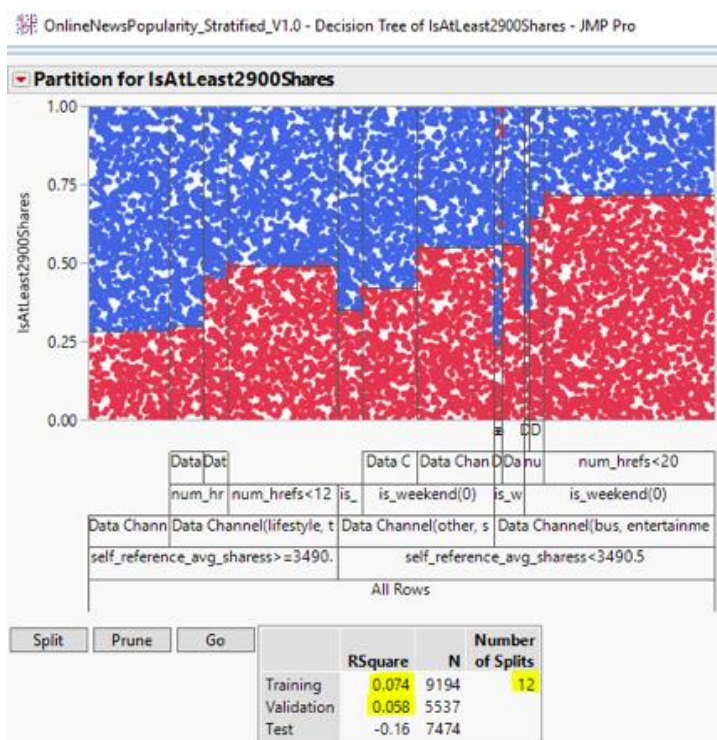


Figure 14. The Results of Bootstrap Forest

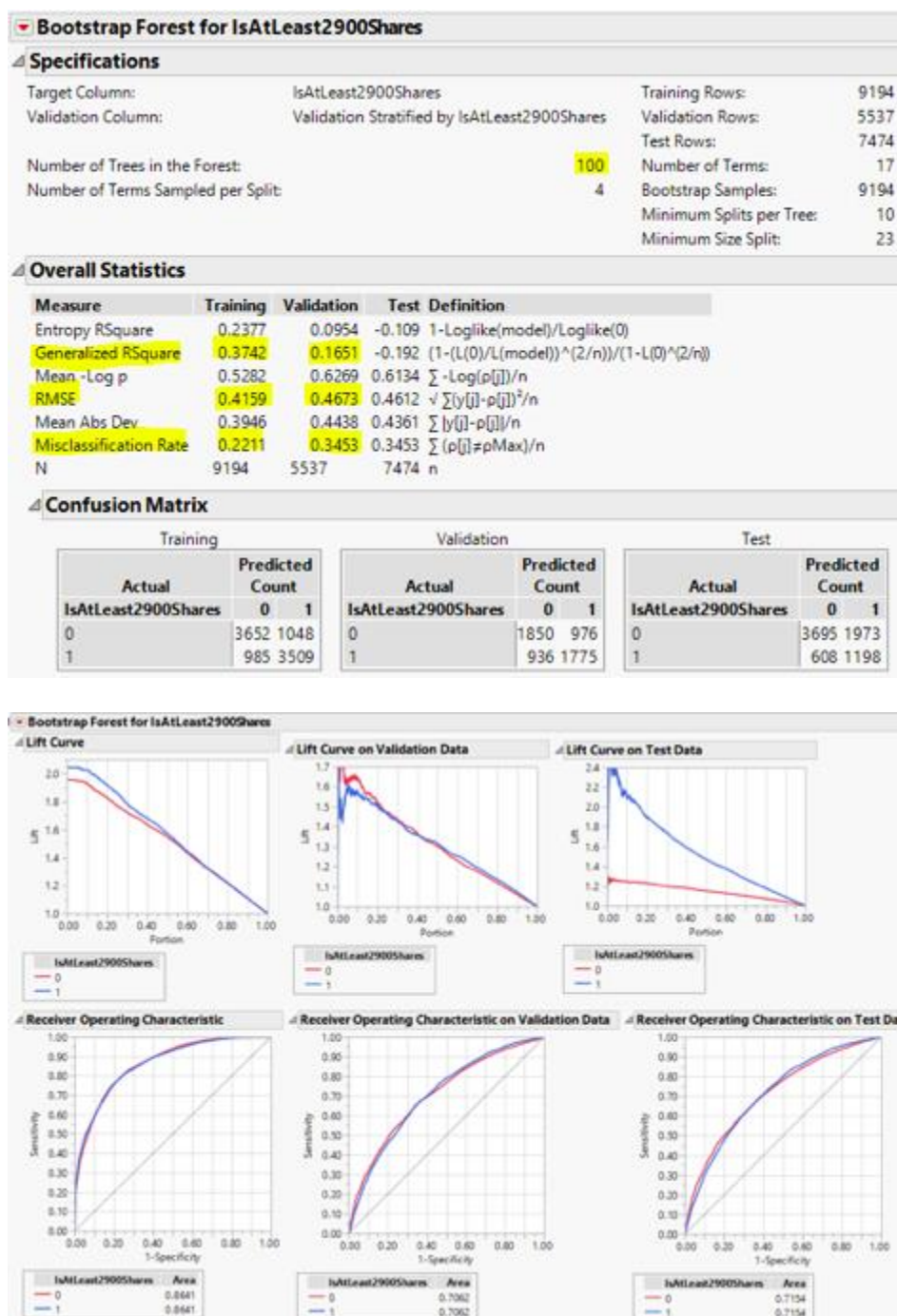


Figure 15. The Results of Boosted Tree

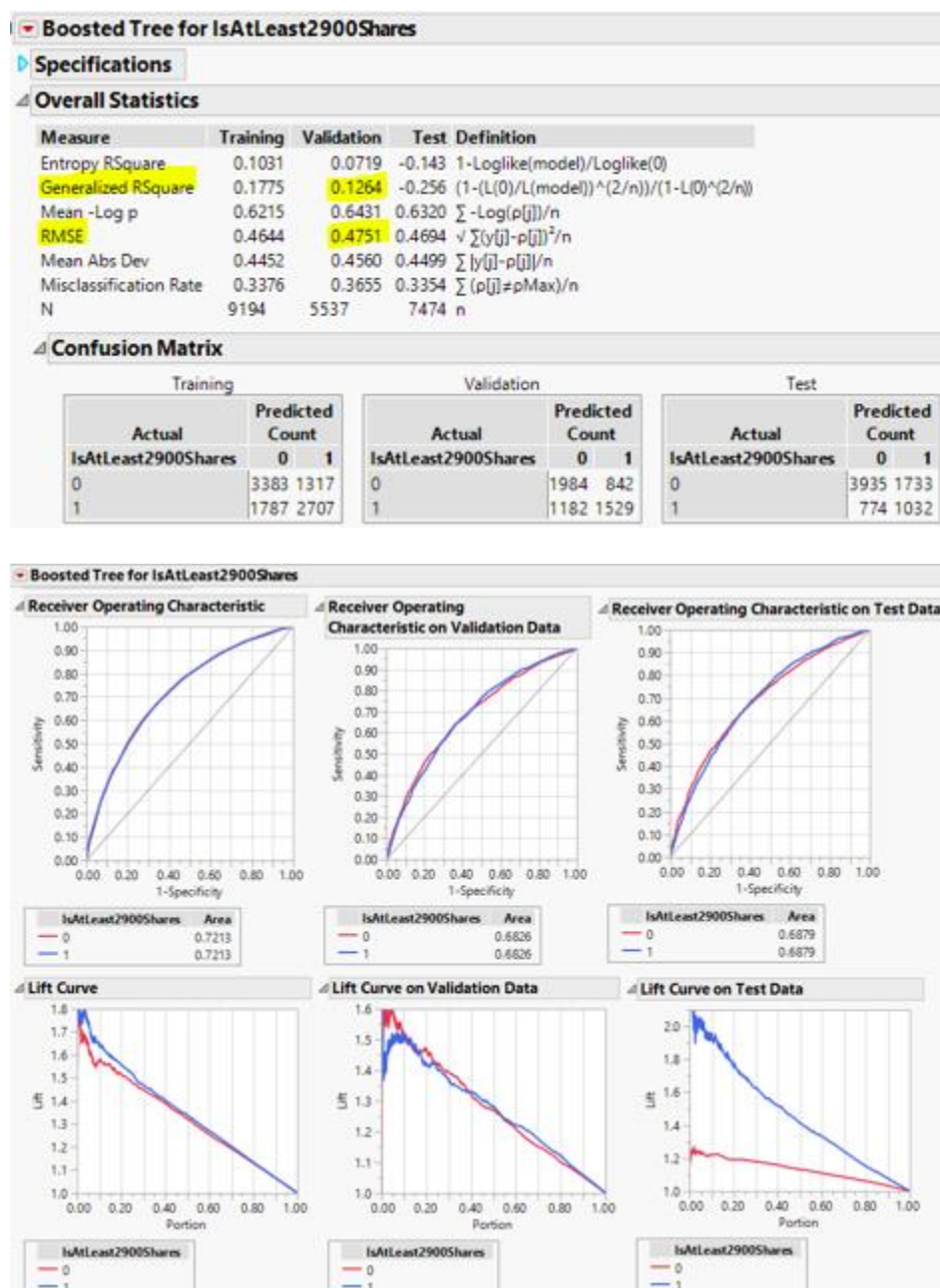


Figure 16. The Results of K-Nearest Neighbor



Figure 17. The Results of Neural Network

Neural

Validation Column: Validation Stratified by IsAtLeast2900Shares

Model Launch

Hidden Layer Structure

Number of nodes of each activation type

Activation Sigmoid Identity Radial

Layer	TanH	Linear	Gaussian
First	4	3	4
Second	3	3	4

Second layer is closer to X's in two layer models.

Boosting

Fit an additive sequence of models scaled by the learning rate.

Number of Models

0

Learning Rate

0.1

Fitting Options

☐ Transform Covariates

Penalty Method

Squared

Number of Tours

12

Model NTanH(4)NLinear(3)NGaussian(4)NTanH2(3)NLinear2(3)NGaussian2(4)

Training

IsAtLeast2900Shares

Measures	Value
Generalized RSquare	0.2035634
Entropy RSquare	0.1195258
RMSE	0.4594371
Mean Abs Dev	0.4272299
Misclassification Rate	0.3265173
-LogLikelihood	5609.0497
Sum Freq	9194

Confusion Matrix

Actual	Predicted Count	
IsAtLeast2900Shares	0	1
0	3250	1450
1	1552	2942

Confusion Rates

Actual	Predicted Rate	
IsAtLeast2900Shares	0	1
0	0.691	0.309
1	0.345	0.655

Validation

IsAtLeast2900Shares

Measures	Value
Generalized RSquare	0.1562355
Entropy RSquare	0.0899158
RMSE	0.4689984
Mean Abs Dev	0.4371029
Misclassification Rate	0.3534405
-LogLikelihood	3491.776
Sum Freq	5537

Confusion Matrix

Actual	Predicted Count	
IsAtLeast2900Shares	0	1
0	1899	927
1	1030	1681

Confusion Rates

Actual	Predicted Rate	
IsAtLeast2900Shares	0	1
0	0.672	0.328
1	0.380	0.620

Test

IsAtLeast2900Shares

Measures	Value
Generalized RSquare	-0.190669
Entropy RSquare	-0.10857
RMSE	0.4603846
Mean Abs Dev	0.4272563
Misclassification Rate	0.3387744
-LogLikelihood	4581.5261
Sum Freq	7474

Confusion Matrix

Actual	Predicted Count	
IsAtLeast2900Shares	0	1
0	3794	1874
1	658	1148

Confusion Rates

Actual	Predicted Rate	
IsAtLeast2900Shares	0	1
0	0.669	0.331
1	0.364	0.636

Figure 18. The Results of Linear Discriminant Analysis

Discriminant Analysis

Column Selection

Columns In	13	Smallest P to Enter	0.3918129	Validation Entropy RSquare	0.04968
Columns Out	2	Largest P to Remove	0.0502593	Validation Misclassification Rate	0.38577

Step Forward

Enter All

Go

Step Backward

Remove All

Apply This Model

Lock	Entered	Column	F Ratio	Prob>F
<input type="checkbox"/>	<input checked="" type="checkbox"/>	n_tokens_title	9.767	0.0017827
<input type="checkbox"/>	<input type="checkbox"/>	n_tokens_content	0.127	0.7220542
<input type="checkbox"/>	<input type="checkbox"/>	n_unique_tokens	0.733	0.3918129
<input type="checkbox"/>	<input checked="" type="checkbox"/>	n_non_stop_words	4.682	0.0305088
<input type="checkbox"/>	<input checked="" type="checkbox"/>	num_hrefs	35.827	0.0000000
<input type="checkbox"/>	<input checked="" type="checkbox"/>	num_imgs	7.648	0.0056959
<input type="checkbox"/>	<input checked="" type="checkbox"/>	num_videos	8.908	0.0028471
<input type="checkbox"/>	<input checked="" type="checkbox"/>	average_token_length	39.077	0.0000000
<input type="checkbox"/>	<input checked="" type="checkbox"/>	num_keywords	43.862	0.0000000
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Prin1 Keyword Strength	154.546	0.0000000
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Prin2 Keyword Strength	30.335	0.0000000
<input type="checkbox"/>	<input checked="" type="checkbox"/>	Prin3 Keyword Strength	36.936	0.0000000
<input type="checkbox"/>	<input checked="" type="checkbox"/>	self_reference_avg_shares	67.410	0.0000000
<input type="checkbox"/>	<input checked="" type="checkbox"/>	global_sentiment_polarity	3.834	0.0502593
<input type="checkbox"/>	<input checked="" type="checkbox"/>	title_sentiment_polarity	4.383	0.0363369

Discriminant Analysis

Group Means

Count	IsAtLeast2900Shares	n_tokens_title	n_tokens_content	n_unique_tokens	n_non_stop_words	num_hrefs	num_imgs	num_videos	average_token_length	num_keywords
4700	0	10.41574	559.70809	0.546061	1.000000	10.591064	4.2734043	0.8972340	4.698605	7.152766
4494	1	10.24655	588.73275	0.543639	1.000000	12.958611	5.7394304	1.2483311	4.672386	7.415665
9194	All	10.33304	573.89526	0.544877	1.000000	11.748314	4.9899935	1.0688492	4.685789	7.281270

Prin1 Keyword Strength	Prin2 Keyword Strength	Prin3 Keyword Strength	self_reference_avg_shares	global_sentiment_polarity	title_sentiment_polarity
-0.1437157	0.1028	0.0229	4285.0979	0.121457	0.06547
0.4979853	-0.2856	-0.0978	7791.1088	0.130723	0.08522
0.1699459	-0.0870	-0.0361	5998.8257	0.125986	0.07512

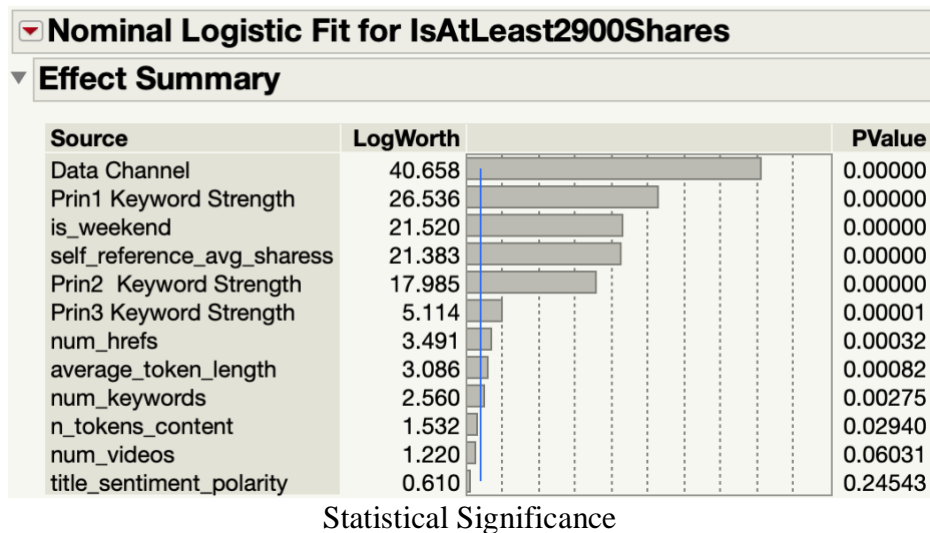
Standardized Scoring Coefficients

	n_tokens_title	n_non_stop_words	num_hrefs	num_imgs	num_videos	average_token_length	num_keywords	Prin1 Keyword Strength
Canon1	-0.128623	0	0.2799056	0.1233586	0.1223414	-0.25936	0.2920224	0.5424221

	Prin2 Keyword Strength	Prin3 Keyword Strength	self_reference_avg_shares	global_sentiment_polarity	title_sentiment_polarity
Prin2 Keyword Strength	-0.240342	-0.252434	0.3326569	0.0821341	0.0866562

Figure 18. The Results of Linear Discriminant Analysis (continued)

Figure 19. Best Model Interpretation



+ Match(<i>Data Channel</i>)	"bus"	⇒ -0.046518973
	"entertainment"	⇒ -0.38996469
	"lifestyle"	⇒ 0.0127791243
	"other"	⇒ 0.2597765574
	"socmed"	⇒ 0.5022854897
	"tech"	⇒ 0.1843706904
	"world"	⇒ -0.522728199
	else	⇒ .

Coefficients for specific Data Channels