Date – 11th Dec 2023

QUOTATION

Dear Sir / Ma’am,

Please find below the quotation for Lab Information system (elabAssist) for **Sandeep.**

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| Customer ID– 202312016  Quotation Number – BLP/2023/12/24  Customer Name- Sandeep. |
| Billing Address - BAdress.  Shipping address – BAdress. |
| Quotation date – 11th Dec 2023  Valid till – **11th Jan 2024**  Contact person –Dr. Sanket (+91-98601 70832)  Blue Pearl representative – Mr. Amol Thakur (+91-7447789075) |

**Costing**

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| --- | --- | --- |
| **Sr. No** | **Description** | **Amount (INR)** |
| 1. | **eLabAssist LIMS** One time setup cost for  Classic Version | 25,000.00 |
| 2. | Machine Interfacing for:  1 Uni-directional | 9,000.00 |
| 3. | Total Cost | 34,000.00 |
| 4. | Discount | 7,728.00 |
| 5. | Total cost after Discount | 26,272.00 |
| 6. | GST (18%) | 4,728.00 |
| **7.** | **Grand Total for software including GST** | **31,000.00** |

**Annual maintenance charges (AMC)**

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| **Sr. No.** | **Description** | **Amount (INR)** |
| 1 | Annual maintenance charges (second year onwards) per year (Applicable after 1 year from date of final delivery and valid for 1 year from date of implementation) | 11,500.00 |

**Requirement Specifications**

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| **Sr.No** | **Module** | **Features** |
| **A.** | **LIMS Classic Version** | **Given as follows:** |
| 1. | **Workflow** | Configurable multi step workflow ->   * Test Registration (100/ Per Day) * Sample Collection and Accession, * Test result – Manual / Interfacing, * Multiple level Approval, * Print / View Report, * Report Release |
| 2. | **Master Data Management** | * Single Processing Center * Affiliations, Referring Doctors * Test, Profile and Parameter Setup * Notes, Unit setup * User Limit (20) * Lab level configurations |
| 3. | **Accounting** | * Rate list specific to affiliations. * Copy rates from one affiliation to other * Bill Receipt * Various Payment modes * Test level, Patient level discount * Discount Authorization |
| 4. | **MIS reports** | * Consolidated income statement, * Bill to Doctor, * Daily cash receipt, * Center Summary and detail report. * Turn Around Time Analysis |
| 5. | **eLabAssist**  **Mobile Application** | eLabAssist Mobile Application (Android)–   * For Test booking and reporting for patients,   Application is available as a free download on Playstore. |
| 6. | **Access** | Define roles – Reception, Lab User, Technician, Pathologist, Administrator, |
| 7. | **Machine Interfacing** | 1 Uni Directional |

**Terms and conditions:**

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| **Sr. No** | **Terms and conditions** |
| 1. | **Payment Terms:**   * 50% Advance along with Confirm order of Software. * 50% after final delivery of software.   **Delivery Timeline:**   * Implementation within **1 Week** from the date of order Confirmation. |
| 2. | **Maintenance and Other Terms:**  **1. Maintenance Services:**  Maintenance services for the software are provided free of charge for a duration of one year from the date of the final software delivery. |
| **2. Server Hosting:**  The quotation includes server hosting charges for up to ***100 registrations per day***. Any additional registrations beyond this limit will incur an additional charge of 2 Rs per registration. |
| **3. Taxes:**  18% taxes (GST) will be charged on actual amounts. |
| **4. SMS Services:**  This quotation covers ***12,000 free SMS messages***. Any extra SMS messages will be subject to an additional charge of ***0.25 Rupee per SMS***. |
| **5. Cancellation Policy:**  In case of cancellation within one month of the order, ***a 20% refund will be provided***.  No refunds will be issued for cancellations made after one month from the date of the order. |
| **6. Standard Enhancements:**  Standard enhancements to the product are included as part of the service. |
| **7. Travel Expenses:**  Travel expenses incurred for visits to the client's location, including travel allowance (TA) and daily allowance (DA), will be charged at actual expenses to the client. |
| **8. Machine Interface:**  The addition of any extra machine interface will be subject to additional charges based on a feasibility study. |
| 3. | **Support Service Level Agreement (SLA):**  **Onboarding Support:**   * Onboarding Hours: 10AM in morning to 7 PM at night (6 Days Working) * Number of Days: 1 Week from the date of order confirmation.   **Production Support**:   * Support Will Be Available on the mail and call (6 Days Working) * Support Mail: [*elabassist@gmail.com*](mailto:elabassist@gmail.com) * Support on Contact: *+91-8975273383 / +91-9146188320* |
| 4. | **Additional Machine Interface & Add-on modules:**   1. **Machine interface services**: The pricing is as follows:  * Uni Directional: 9,000.00 Rs per machine * Bi Directional: 18,000.00 Rs per machine * The addition of any extra machine interface will be subject to additional charges based on a feasibility study.  1. **Whatsapp:** WhatsApp Charges are as follows  * 5,000 messages in Rs 6,000.00 * 10,000 messages in Rs 10,000.00 |
| 5. | **Exclusions:**  This quotation does not cover the following:  a) Procurement of any external devices or tools.  b) Procurement of API, Logo, Server space Hosting, Images, Content.  c) Installation and support of hardware failure standard software installation.  **Intellectual Property:**  The copyrights and licensing rights for the eLabAssist product are owned by Blue Pearl Health Tech Private Limited. The company exclusively holds all sales and licensing rights for its Laboratory Information System (LIS) software, eLabAssist. |
| 6. | **Bank Details:**   * Company Name: Blue Pearl Health Tech Private Limited * Account Number: 033805005638 * Bank Name: ICICI Bank * IFSC code: ICIC0000338 * Branch: Kothrud, Pune * SWIFT code: ICICINBBCTS |
| **GST Information:**   * **GSTIN:** Blue Pearl Health Tech Private Limited - 27AAGCB6173N1Z6 * **PAN No.:** AAGCB6173N |



**Prashant Wandile**

**CEO and Director**

**Blue Pearl Health Tech Private Limited**

<https://www.elabassist.com/LoginGlobal.aspx>

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