

# Chinmay Dhone

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## Summary

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Aspiring Business Analyst/Data Analyst currently pursuing a Bachelor of Engineering in Computer Engineering from Mumbai University, with a strong academic foundation in mathematics, computer science, documentation, and data interpretation skills. Experienced in requirement gathering during academic and dashboard projects, creating user stories, and preparing process flows. Hands-on experience with basics of Python (Pandas, NumPy, Matplotlib) and SQL academic projects. Skilled in data cleaning, visualization, and deriving insights from structured and unstructured data. Passionate about turning complex data into actionable insights to support strategic decision-making.

## Skills

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**Programming Language:** Python, C

**Database & Querying:** SQL, POSTGRESQL

**Data Visualization Tools:** Matplotlib, Seaborn, Power BI, Tableau

**Analytical Abilities:** Data Cleaning, Exploratory Data Analysis (EDA), Insight Generation, Advanced MS Excel

**Libraries:** Pandas, NumPy

## Projects

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### E-commerce Revenue & Profitability Dashboard | SQL, Power BI -

- Cleaned and integrated 75K+ e-commerce records (2023–2025) using SQL to fix inconsistent dates, nulls, and region errors.
- Built Power BI dashboard to analyse revenue loss, profit %, seasonal trends, and channel performance.
- Revealed that Spring drove 34% of total orders, Online sales earned 18% higher revenue but had 12% more returns, guiding profit optimization strategies.

### Telecom Churn Prediction & Retention Insights | SQL, Python (ML), Power BI

- Cleaned and integrated ~7K+ telecom customer records using SQL, handling nulls /inconsistencies and creating a production-ready churn dataset.
- Trained a Random Forest Classifier (80%+ accuracy) to predict churn vs. retention, using engineered features like tenure, contract type, and monthly charges
- Built an interactive Power BI dashboard visualizing churn rates, revenue loss, and customer demographics

## Awards & Certifications

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**Power Bi Essentials:** I.T Vedant (2025) Gained hands-on experience in building interactive Dashboard, using Dax for business insights.

**SQL Mastery — I.T. Vedant (2025):** Strengthened SQL proficiency through real-time case studies, joins, subqueries, query optimization techniques.

**SQL (Intermediate) — Hacker-Rank (2025):** [View Certificate](#) — Validated strong command over SQL queries, joins, aggregations, and data analysis.

**Python (Basic) — Hacker-Rank (2025):** [View Certificate](#) — Demonstrated understanding of Python fundamentals, loops, data structures, and problem-solving

## Education

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Bachelor of Engineering (Computer Engineering) — Mumbai University (2022-2026)

Higher Secondary — A.E.S. Sheth K.V.P Anand Junior College (2021–2022)