AtliQ Hardwares

FILTERS

region   All
market   All
division   All
customer   All
FY   2019

P & L

By Fiscal Months

All values are in USD

Note: Do nc

	Quarters					
	Q1			**Q2**		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb
Net Sales	6.5M	8.0M	10.7M	11.4M	6.5M	6.1M
COGS	3.8M	4.7M	6.3M	6.7M	3.9M	3.5M
Gross Margin	2.6M	3.4M	4.5M	4.7M	2.7M	2.6M
GM%	40.9%	42.0%	41.5%	41.4%	40.9%	41.9%

FILTERS

region   All
market   All
division   All
customer   All
FY   2020

P & L

By Fiscal Months

All values are in USD

	Quarters					
	Q1			**Q2**		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb
Net Sales	17.1M	20.6M	28.7M	29.9M	17.1M	15.9M
COGS	10.6M	12.8M	18.1M	18.9M	10.7M	9.9M
Gross Margin	6.5M	7.8M	10.6M	11.0M	6.5M	6.0M
GM%	37.8%	37.8%	37.0%	36.8%	37.8%	37.7%

FILTERS

region   All
market   All
division   All
customer   All
FY   2021

P & L

By Fiscal Months

All values are in USD

	Quarters					
	Q1			**Q2**		
Metrics	Sep	Oct	Nov	Dec	Jan	Feb
Net Sales	44.8M	54.6M	74.3M	78.1M	44.8M	41.8M
COGS	28.4M	34.7M	47.4M	49.8M	28.4M	26.5M

AtliQ Hardwares

		Sep	Oct	Nov	Dec	Jan	Feb
Gross Margin		16.4M	19.9M	27.0M	28.3M	16.4M	15.3M
GM%		36.7%	36.5%	36.3%	36.3%	36.7%	36.5%

Net Sales Comparision	Sep	Oct	Nov	Dec	Jan	Feb
21 vs 20	162.1%	164.7%	159.1%	161.0%	161.4%	162.5%
20 vs 19	164.6%	156.6%	167.3%	161.5%	162.8%	162.0%

AtliQ Hardwares

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	Q3			Q4			Grand Total
Mar		Apr	May	Jun	Jul	Aug	
6.4M		6.3M	6.5M	6.2M	6.5M	6.3M	87.5M
3.8M		3.7M	3.8M	3.6M	3.8M	3.7M	51.2M
2.7M		2.6M	2.6M	2.6M	2.7M	2.6M	36.2M
41.5%		41.4%	40.8%	42.0%	41.5%	41.4%	41.4%

	Q3			Q4			Grand Total
Mar		Apr	May	Jun	Jul	Aug	
2.1M		7.8M	9.9M	14.9M	16.1M	16.5M	196.7M
1.3M		4.8M	6.2M	9.3M	10.2M	10.5M	123.4M
0.8M		2.9M	3.7M	5.5M	5.9M	6.1M	73.3M
36.7%		37.7%	37.5%	37.3%	36.7%	36.8%	37.3%

	Q3			Q4			Grand Total
Mar		Apr	May	Jun	Jul	Aug	
44.0M		43.5M	44.4M	41.5M	44.0M	43.0M	598.9M
28.0M		27.7M	28.1M	26.4M	28.0M	27.4M	380.7M

AtliQ Hardwares

16.0M	15.8M	16.3M	15.1M	16.0M	15.6M	218.2M
36.4%	36.3%	36.6%	36.4%	36.4%	36.3%	36.4%

Mar	Apr	May	Jun	Jul	Aug	Grand Total
1981.6%	461.2%	347.0%	178.6%	173.9%	160.3%	204.5%
-67.1%	22.7%	53.1%	140.7%	148.0%	162.0%	124.8%