

Sentiment Analysis Of Product Reviews

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1. Introduction

1.1. Motivation:

In several domains, including corporate intelligence, social media monitoring, and customer experience management, sentiment analysis—the act of examining textual data to comprehend views and emotions has become essential. In order to ascertain if user evaluations are favorable or negative and to derive more profound insights, such the causes of certain feelings, this study focuses on analyzing user reviews from websites. We advocate for sentiment analysis in order to better understand customer behavior and improve services.

Utilitarianism is the ethical theory used here since it emphasizes using sentiment analysis findings to maximize benefits for the largest number of stakeholders.

1.2. Significance:

1.2.1. Financial Impact: *Identifies trends in customer opinions about products.*Predicts future sales trends and reduces product returns.

1.2.2. Customer Experience: *Empowers businesses to identify and address customer concerns proactively.*Ensures continuous improvement of products , services.

1.2.3. Operational Efficiency: *Provides useful insights for product lifecycle management.*Supports efficient inventory planning and reduces burden on support teams.

1.3. Objectives:

*Understanding and exploring the dataset.

Performing EDA and data- preprocessing. Identifying

patterns in the data.*Identifying common themes in reviews. *Analyzing sentiment trends by product category. *Understanding the relationship between sentiment and star ratings. *Identifying trends in review activity overtime. *Exploring the impact of review length on sentiment. *Examining the relationship between product price and sentiment. *Analyzing review behaviour by reviewer profiles. *Building ML models for sentimental classification. *Comparing model performance.

1.4. Features:

*Textual Data: The primary input for sentiment analysis comes from the textual content of the product reviews.

*Preprocessed Features: Text processing includes tokenization , stopword removal, stemming and lemmatization, and TF-IDF.

*Sentiment Analysis: The target variable for the model is the sentiment label, which classifies the review as positive, negative or neutral.

1.5. Related Work:

*Data Preparation: Cleaning the reviews dataset by removing stop-words, special characters and performing tokenization.

*Model Development and Tuning:

Developing Naive Bayes, SVM and CNN models.

*Model Comparison:

Evaluating the models based on their F1 score.

*Evaluation Metric:

The F1 score will be used as the primary metric to evaluate models performance.

2. Background

*Computational linguistics and Natural Language Processing(NLP) are the foundation of sentiment analysis. Overtime, advances in Machine Learning and Deep Learning have altered its use. At first, sentiment analysis was based on lexicon-based methods, in which word lists were used to establish polarity. However, the advent of machine learning models like Naive Bayes and SVMs led to the creation of data-driven classifications.

*Deep Learning techniques, particularly CNN and RNN have revolutionized the accuracy of sentiment analysis, as they can capture contextual information in the text. Modern sentiment analysis is used by e-commerce platforms, new outlets and public opinion researchers. However, problems including bias in datasets, the ethical implications of utilizing data, and the intricacies of interpreting nuanced sentiments still pose substantial dilemmas.

3. Ethical Framework:

*This research uses utilitarianism as its frame of ethics, highlighting that the social community can benefit from sentiment analysis. User reviews also give insights into how to improve a product or service, which can ultimately help improve customer satisfaction. Also sentiment analysis provides insight into the public opinion which guides policies, marketing strategies and products.

*Utilitarianism is relevant in its concern for maximizing positive outcomes in the deployment of sentiment analysis and minimizing the negative, such as privacy infringements and misuse of user data. Leveraging this framework can help ensure that when valuable insights are derived from sentiment analysis, it will be performed responsibly to generate value for both organizations and users alike, while also respecting ethical considerations, such as data anonymity and fairness.

4. Personal Position:

Engagement is lovely but driving effective delivery means determining this utility. For example, it has been found that through effective analysis of reviews, businesses are able to improve customer experiences by directly tackling specific issues they have faced. Sentiment classification is done using Machine Learning algorithms of hypertuned Naive Bayes, SVM and CNN and sentiment reasoning with CNN.

Here is our evidence supporting our side:

*Enhanced Accuracy:In contrast to conventional ML models, CNNs use word embeddings, allowing them to comprehend each character's contextual significance for sentiment classification.

*Practical Applications:By enabling companies like Amazon and Netflix to personalize recommendations, sentiment analysis increases user engagement.

*Scalability:Organizations can efficiently process large volumes of text data using automated sentiment analysis.

*Better Customer Insights:Sentiment analysis provides useful information about customer preferences that goes beyond polarity, assisting companies in customizing their product and service offerings.

*Quicker Choice-Making: Business may improve customer happiness and loyalty by promptly responding to consumer feedback thanks to real-time analytic technologies.

*Global Adaptability: Organizations may expand their reach by using multilingual sentiment analysis to comprehend feelings across many languages and geographical areas.

*Applications Across Industries: Sentiment analysis has shown promise in politics, healthcare and entertainment for gaining insight into public trends and opinion, in addition to e-commerce.

Our team for this research included **Revanth, Hemanth and Maneesh** each of whom contributed distinct responsibilities and viewpoints to the study. **Maneesh** was tasked with running the code and showcasing the usefulness of machine learning models such as hypertuned Naive Bayes, SVM and CNN while **Revanth** and **Hemanth** served as critics, contesting the implementation and raising doubts about the underlying assumptions of sentiment analysis.

*Execution vs Critics: The validity of sentiment analysis results was frequently at the heart of the discussion. According to **Revanth** and **Hemanth**.

Complex human emotions may be oversimplified by sentiment analysis. Despite their strength, models like CNN may still overlook colloquial language or sarcasm, among other contextual nuances. They also warned against relying too much on computer models for decision making and underlined the moral dangers of unintentional biases in training data. **Maneesh** refuted these accusations by presenting the actual outcomes of his applications:

1. CNN beat previous models by using word embeddings to capture contextual meanings, which led to improved accuracy.
2. Business relevant results, such identifying common pain areas and actionable insights from user evaluations, were inline with sentiment patterns produced from study.

Ultimately, this relationship between critics and implementers produced a balanced strategy, guaranteeing that the initiative was both motivated by real world results and ethical concerns.

Revanth and **Hemanth** kept an eye on things to make sure they were transparent and accountable, but **Maneesh's** technical know-how made the idea a reality.

4. ANALYSIS:

Data Collection

*Dataset selection:

Gather a comprehensive dataset of product reviews.

*Data Size Considerations:

Ideally contain thousands of product reviews for improved model accuracy.

Preprocessing of Data:

*Cleaning like handling missing values and removing duplicates and whitespaces.

*Tokenization means splitting review data into chunks.

Model Construction:

*Dataset divide into training and testing sets.

*Several Machine Learning algorithms are trained on the trained dataset.

5. IMPLEMENTATION:

*Data preparation:

Includes data cleaning, preprocessing, handling imbalances, feature engineering and additional feature construction.

*Model Validation and Training:

In this, model selection, training the models and cross validation and hold out set are performed.

*Performance Evaluation:

This includes focusing on evaluation metrics like accuracy, precision, recall, F1 score and model comparison.

*Model Refinement:

Refinement has been done through hyperparameter tuning and analysis has been done.

6. Preliminary Results:

6.1. Initially loading the libraries:

```
Step 1: Importing Required Libraries and Data Collection

[] # Importing necessary libraries
import pandas as pd
import matplotlib.pyplot as plt
import seaborn as sns
from sklearn.model_selection import train_test_split, GridSearchCV, cross_val_score
from sklearn.linear_model import LogisticRegression
from sklearn.feature_extraction.text import TfidfVectorizer
import joblib
import warnings
from collections import Counter
from sklearn.metrics import accuracy_score, precision_score, recall_score, f1_score, classification_report, confusion_matrix

[] # Text preprocessing
import nltk
nltk.download('stopwords')
nltk.download('punkt')
from nltk.corpus import stopwords
from nltk.tokenize import word_tokenize
```

Figure 1. loading the libraries

6.2. Reading the dataset

```
[5]: # Loading the dataset with the correct delimiter
file_path = r"/content/Amazon Product Review.txt"
data = pd.read_csv(file_path, delimiter=" ", encoding="utf-8")

# Display the first few rows of the dataset to verify its structure
data.head()
```

	verified_purchase	review_headline	review_body	review_date	sentiment	cleaned_headline	cleaned_body
...	Y	Five Stars	Great love it	2015-08-31	1	five stars	great love
...	N	Lots of ads slow processing speed Occasionally...	Lots of ads slow processing speed Occasionally shut...	2015-08-31	0	lots ads slow processing speed Occasionally shut...	lots ads slow processing speed Occasionally shut...
...	Y	Well thought out device	Excellent unit. The versatility of this tablet...	2015-08-31	1	well thought device	excellent unit versatility tablet besides comp...

Figure 2. By using the read csv,loaded the dataset

6.3. Understanding the Dataframe

```
data.info()

<class 'pandas.core.frame.DataFrame'>
Index: 30840 entries, 0 to 30845
Data columns (total 21 columns):
#   Column                                Non-Null Count  Dtype
---  ---                                ---
0   marketplace                            30840 non-null  object
1   customer_id                           30840 non-null  int64
2   review_id                              30840 non-null  object
3   product_id                             30840 non-null  object
4   product_parent                         30840 non-null  int64
5   product_title                           30840 non-null  object
6   product_category                       30840 non-null  object
7   star_rating                            30840 non-null  int64
8   helpful_votes                           30840 non-null  int64
9   total_votes                             30840 non-null  int64
10  vine                                    30840 non-null  object
11  verified_purchase                       30840 non-null  object
12  review_headline                         30840 non-null  object
13  review_body                             30840 non-null  object
14  review_date                             30840 non-null  object
15  sentiment                               30840 non-null  int64
16  cleaned_headline                        30840 non-null  object
17  cleaned_body                            30840 non-null  object
18  sentiment_label                          30840 non-null  object
19  cleaned_review_body                     30840 non-null  object
20  review_length                           30840 non-null  int64
dtypes: int64(7), object(14)
memory usage: 5.2+ MB
```

Figure 3. Finding out the number of columns and rows: We have 30,840 rows and 21 columns.

6.4. Statistical understanding of numerical columns:

```
data.describe()
```

	customer_id	product_parent	star_rating	helpful_votes	total_votes	sentiment	review_length
count	3.084000e+04	30840.0	30840.000000	30840.000000	30840.000000	30840.000000	30840.000000
mean	2.470843e+07	2693241.0	4.336316	0.686543	0.894942	0.835376	16.286770
std	1.611152e+07	0.0	1.120569	30.746359	32.359474	0.370847	30.454573
min	1.134000e+04	2693241.0	1.000000	0.000000	0.000000	0.000000	0.000000
25%	1.150586e+07	2693241.0	4.000000	0.000000	0.000000	1.000000	3.000000
50%	2.294012e+07	2693241.0	5.000000	0.000000	0.000000	1.000000	8.000000
75%	4.008417e+07	2693241.0	5.000000	0.000000	0.000000	1.000000	18.000000
max	5.309351e+07	2693241.0	5.000000	3720.000000	3875.000000	1.000000	1174.000000

Figure 4. Describe function is used for this statistical understanding of columns.

6.5.Sentiment labels mapped to star ratings

```
Sentiment labels based on star ratings:
star_rating sentiment_label
0           5           positive
1           3           neutral
2           5           positive
3           4           positive
4           5           positive
```

Figure 5. In this the labels are mapped to star ratings.

7. Exploratory Data Analysis:

7.1 Sentiment distribution across star ratings

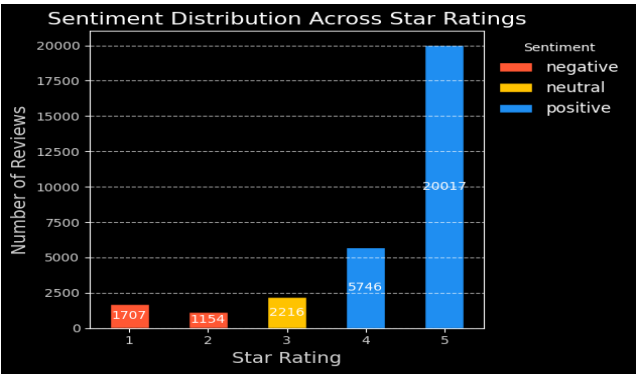


Figure 6. The graph shows variation in sentimental reviews with respect to number of reviews.

7.2 Sentiment distribution across product categories

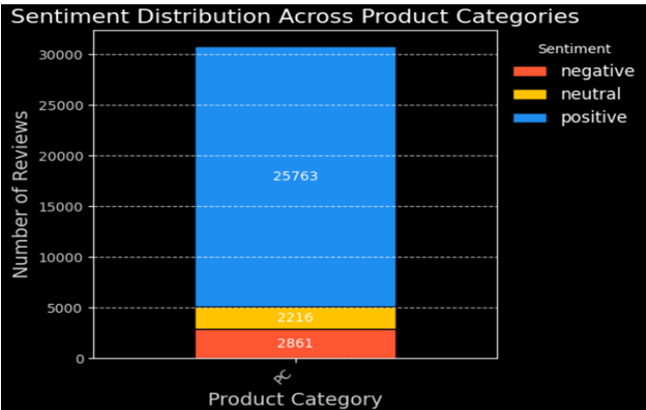


Figure 7. This graph shows product category sentiment distribution analysis.

7.3 Length of reviews by sentiment



Figure 8. The review length analysis reveals that positives reviews are short, with a median of 15-20 words, while neutral reviews are slightly longer. Negative reviews are longest and positive reviews are short.

7.4 Most common words in reviews

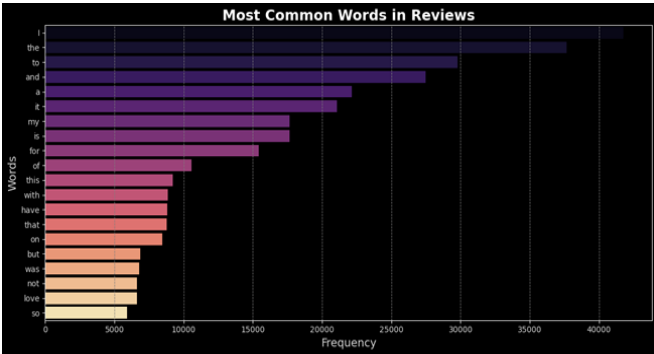


Figure 9. The plot shows the most frequently occurring words in product reviews, with word like "the", "to", "and" and "my" dominating the dataset. These words are mostly stopwords.

8. Model Selection and Model Training:

```
from sklearn.model_selection import train_test_split

# Assuming 'data' contains the sentiment labels and the TF-IDF features are stored in 'X'
X = vectorizer.fit_transform(data['cleaned_review_body'])
y = data['sentiment'] # This should be your sentiment labels

# Ensure no missing values in the target or features
data = data.dropna(subset=['cleaned_review_body', 'sentiment'])

# Split the data into training and test sets (stratified sampling)
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.2, random_state=42, stratify=y)

# Display the shapes of the resulting splits to verify
print("Training set shape:", X_train.shape)
print("Test set shape:", X_test.shape)
```

Training set shape: (24672, 5000)
Test set shape: (5128, 5000)

Figure 10. The data is divide into training and testing set.

```
# Initialize the SVM model
svm_model = SVC(kernel='linear', C=1, random_state=42) # You can adjust kernel and C value

# Train the model
svm_model.fit(X_train, y_train)

# Make predictions
y_pred_svm = svm_model.predict(X_test)

# Evaluate the model
print("SVM Accuracy:", accuracy_score(y_test, y_pred_svm))
print("\nSVM Classification Report:")
print(classification_report(y_test, y_pred_svm))

# Confusion Matrix
conf_matrix_svm = confusion_matrix(y_test, y_pred_svm)
plt.figure(figsize=(8, 6))
sns.heatmap(conf_matrix_svm, annot=True, fmt='d', cmap='Blues', xticklabels=['Negative', 'Neutral', 'Positive'],
            yticklabels=['Negative', 'Neutral', 'Positive'])
plt.title('SVM Confusion Matrix')
plt.xlabel('Predicted Labels')
plt.ylabel('True Labels')
plt.show()
```

Figure 12.Training the model through SVM.

```
# Initialize the Naive Bayes model
nb_model = MultinomialNB()

# Train the model
nb_model.fit(X_train, y_train)

# Make predictions
y_pred_nb = nb_model.predict(X_test)

# Evaluate the model
print("Naive Bayes Accuracy:", accuracy_score(y_test, y_pred_nb))
print("\nNaive Bayes Classification Report:")
print(classification_report(y_test, y_pred_nb))

# Confusion Matrix
conf_matrix_nb = confusion_matrix(y_test, y_pred_nb)
plt.figure(figsize=(8, 6))
sns.heatmap(conf_matrix_nb, annot=True, fmt='d', cmap='Blues', xticklabels=['Negative', 'Neutral', 'Positive'],
            yticklabels=['Negative', 'Neutral', 'Positive'])
plt.title('Naive Bayes Confusion Matrix')
plt.xlabel('Predicted Labels')
plt.ylabel('True Labels')
plt.show()
```

Figure 11.Training the model through Naive Bayes.

```
# Initialize the CNN model
cnn_model = Sequential()

# Add an embedding layer to transform words into dense vectors (you could also use pre-trained embeddings)
cnn_model.add(Embedding(input_dim=len(vectorizer.get_feature_names_out()), output_dim=100, input_length=X.shape[1]))

# Add convolutional layer (1D CNN)
cnn_model.add(Conv1D(filters=64, kernel_size=5, activation='relu'))

# Add a max-pooling layer
cnn_model.add(MaxPooling1D(pool_size=4))

# Add a global max pooling layer
cnn_model.add(GlobalMaxPooling1D())

# Add a fully connected layer
cnn_model.add(Dense(64, activation='relu'))

# Add the output layer with softmax activation for multi-class classification
cnn_model.add(Dense(3, activation='softmax')) # Assuming 3 classes: Negative, Neutral, Positive

# Compile the model
cnn_model.compile(loss='sparse_categorical_crossentropy', optimizer=Adam(), metrics=['accuracy'])
```

Figure 13.Training the model through CNN.

9. Model Evaluation(Results of each model):

```
SVM Accuracy: 0.9045071335927367
```

SVM Classification Report:				
	precision	recall	f1-score	support
0	0.75	0.62	0.68	1015
1	0.93	0.96	0.94	5153
accuracy			0.90	6168
macro avg	0.84	0.79	0.81	6168
weighted avg	0.90	0.90	0.90	6168

Figure 14.
This is the result of SVM model, it achieved the highest accuracy at 90.45 with a precision of 0.75 and 0.93 for 0,1. However, it struggled with recall for class 0, only correctly identifying 62 percent of the actual negative instances. For Positive reviews, the SVM performed well with a 96 per recall and a high 94per F1-score, indicating strong performance in distinguishing positive reviews but potential challenges with negative reviews.

```
Naive Bayes Accuracy: 0.8934824902723736
```

Naive Bayes Classification Report:				
	precision	recall	f1-score	support
0	0.76	0.51	0.61	1015
1	0.91	0.97	0.94	5153
accuracy			0.89	6168
macro avg	0.84	0.74	0.78	6168
weighted avg	0.89	0.89	0.88	6168

Figure 15.
The Naive Bayes model had a slightly lower accuracy with 76 and 91 precision for negatives, positives. However, its recall for negative sentiment dropped significantly to 51 per, indicating it failed to capture more than half of the actual negative reviews. Despite this, the recall for positive sentiment remained high at 97per, making it highly effective at identifying positive reviews.

```
Epoch 1/5  
771/771 — 89s 113ms/step - accuracy: 0.8377 - loss: 0.4707 - val_accuracy: 0.8354 - val_loss: 0.4482  
Epoch 2/5  
771/771 — 141s 112ms/step - accuracy: 0.8340 - loss: 0.4521 - val_accuracy: 0.8354 - val_loss: 0.4530  
Epoch 3/5  
771/771 — 90s 116ms/step - accuracy: 0.8334 - loss: 0.4537 - val_accuracy: 0.8354 - val_loss: 0.4478  
Epoch 4/5  
771/771 — 140s 114ms/step - accuracy: 0.8365 - loss: 0.4476 - val_accuracy: 0.8354 - val_loss: 0.4407  
Epoch 5/5  
771/771 — 89s 116ms/step - accuracy: 0.8374 - loss: 0.4453 - val_accuracy: 0.8354 - val_loss: 0.4474  
193/193 — 5s 26ms/step - accuracy: 0.8453 - loss: 0.4319  
CNN Accuracy: 0.83540093309021  
193/193 — 5s 27ms/step
```

Figure 16.
The CNN model with accuracy of 83.54per lags behind both the SVM and Naive Bayes models, suggesting a limited ability to generalize or learn from the dataset. CNN may require further tuning or more extensive data to improve results.

10. Analyzing Performance through Confusion Matrix:

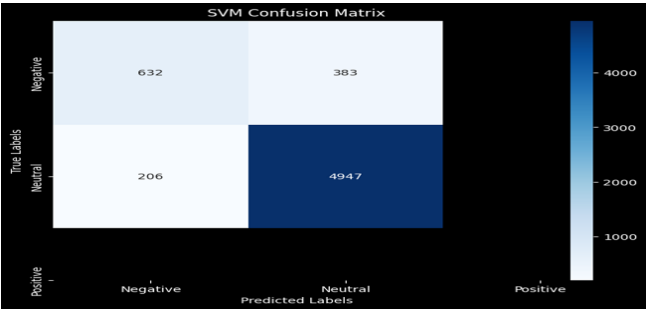


Figure 17.
The SVM model is effective in predicting neutral sentiments with 4947 correct classifications. However there is a confusion between negative and neutral classes, with 383 negative instances misclassified as neutral and 20 as negative. This suggests the model may struggle to distinguish between reviews with midly negative or neutral sentiments. The absence of positive sentiment in the confusion matrix suggests either no positive reviews were present or the model failed to identify any positive sentiments. This could indicate a class imbalance or a need for further tuning to capture positive sentiments.

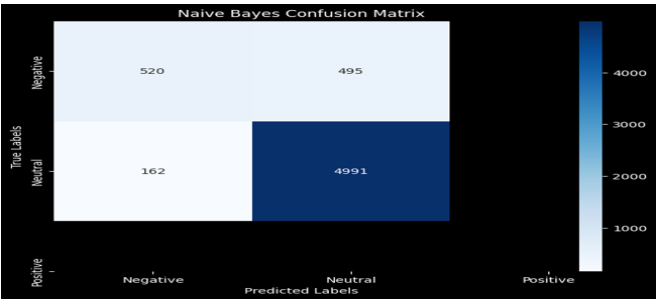


Figure 18.
The Naive Bayes confusion matrix outperformed the CNN confusion matrix in predicting negative and neutral sentiments. However, it still misclassified negative reviews as neutral and neutral reviews as negative, indicating confusion due to overlapping text data features. The study suggests that while Naive Bayes performs better in distinguishing between sentiments, further optimization is needed. Techniques like feature engineering, hyperparameter tuning and incorporate additional features like sentiment scores or part of speech tags could be considered. Analyzing misclassified examples can provide insights into the models struggles and guide adjustments to improve classification accuracy.

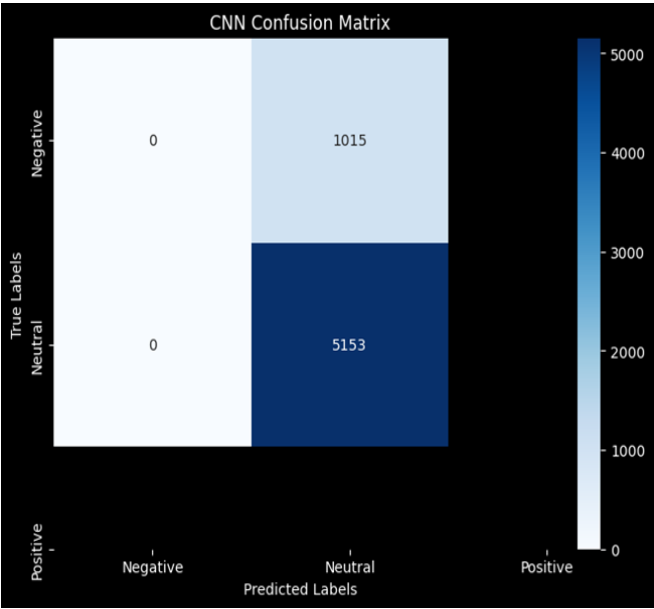


Figure 19.
The CNN Confusion Matrix reveals significant issues with the sentiment analysis model, indicating that it predicted neutral sentiment for all instances, while true negative suggests a bias towards predicting a single dominant class, possibly due to dataset imbalance, inadequate training, or a poorly tuned model. The lack of diversity in predictions suggests the need for further refinement, including rebalancing the dataset, using techniques like oversampling or undersampling, and enhancing feature extraction methods to capture sentiment related nuances.

11. Rebuttal:

Despite its advantages, sentimental analysis is criticized for a number of reasons. We discuss the main counter arguments below:

*Privacy Issues

Critics contend that it violates privacy to analyze user data without authorization.

Rebuttal: Our work protects privacy by anonymizing data and according to ethical standards.

*Sentiment Classification Bias:

Potential biases in training data that might provide distorted findings are brought up by opponents.

Rebuttal: In order to reduce bias, we use a variety of datasets and validate models in a number of domains.

Although legitimate, these counterarguments are lessened by ethical behaviour and technological developments, supporting our position on the value of sentiment analysis.

12. Conclusion:

In summary, sentiment analysis is a game changing technique for better decision making and comprehending user view points. This study illustrates the practical and societal benefits of using ethical frameworks, strong methodology and sophisticated visualization approaches. Sentiment analysis can be applied responsibly to have significant effects by addressing issues like privacy concerns and data biases.

13. Implementation Status Report:

**Dataset Understanding - All 3*

**Dataset Preprocessing - Hemanth, Maneesh*

**EDA Analysis - Revanth, Hemanth*

**Model Creation:*

**Naive Bayes - Maneesh*

**SVM - Hemanth*

**CNN - Revanth*

**Model Comparison and Evaluation - All 3*

**Report - All teammates contributed.*

14. References:

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