

CHIP MORRIS

WEB DEVELOPER

Projects

Ski Trax

Track your days on the slopes

<https://skitrax.herokuapp.com/#/>

Final project. Incorporated wireframes/mock-ups, HTML5, CSS3, Bootstrap, and AngularJS. By building on my experience with my first project, I spent almost three full days thinking about what I wanted to do and how I wanted the final outcome to look. As a result, I was able to make changes as I went along without causing too much stress.

My Coding Hours

My first project - presented during Week 10

<https://github.com/ChipMorris10/Chip-s-Personal-Project>

Completed in one week. Biggest learning: Be prepared to change. Because this was my first project and we only had one week to work on it, I didn't think the design and layout through very well and I had to make a number of changes on the fly. I Used HTML5, CSS3, Bootstrap, JavaScript.

WordPress Site

<http://chipmorris.us/Morris/>

Customized a Theme, overwriting some of their layout. This was my first attempt at working with WordPress.

Employment

AIM Institute

Regional Manager

A not-for-profit membership organization whose mission is to empower communities, organizations, and individuals through information technology

- * Responsible for opening the Denver office
- * Kanban rollout team member
- * Drafted an \$883k grant proposal for the Colorado Opportunity Scholarship initiative
- * Helped organize CoderDojo summer programs
- * Member of the Colorado Education Initiative and the Colorado Education STEM Roadmap
- * Colorado Broadband Initiative member
- * Member of the Going National Committee
- * Won sales incentives nine out of 12 months 2013

Denver, CO

2012 to 2015

Pepsi Bottling Group

Food Service Sales Manager

The world's largest manufacturer, seller and distributor of Pepsi-Cola beverages

- * Managed sales team with sales in excess of \$20M
- * Oversaw daily activities of 5 exempt employees covering NE, IA, & KS
- * Interviewed, hired, trained, and mentored department employees
- * Grew volume & revenue by 5%
- * Managed largest customer; negotiated contract to reduce competitor product by 25%
- * Recognized with the "President's Circle of Excellence Award"

Denver, CO & Omaha, NE

1998 to 2009

Marketing Equipment Supervisor (Denver, CO):

- * Oversaw daily activities of 15 non-exempt technicians
- * Increased department morale as noted through yearly Employee Insights survey
- * Raised equipment delivery 11% above plan
- * Aligned the sales and operations teams to increase work order accuracy
- * Streamlined the routing desk by having all orders funnel through one person instead of two

Key Account Manager (Denver, CO):

- * Grew fountain business 52%
- * Over-indexed revenue by 7.5%
- * Three-time "Rules of the Road" winner
- * Converted a long-time competitor to Pepsi and signed them to a multi-year contract

New Business Sales Representative (Denver, CO):

- * Top vending representative during 1st year of employment
- * Grew Bottles to Go distribution by 42%
- * Negotiated contracts with new customers

Awards

Pepsi - President's Circle of Excellence

Only 13 awards are given yearly and the recipients are chosen by the Business Unit Vice President.

Operation Vendor Redeploy

- * Company-wide directive to pick up or redeploy all poor performing vending machines within Midwest Market Unit
- * Under my direction, we redeployed over 1000 units and did so under our 3-month goal
- * We were the only MU to complete the goal within the time allotted
- * End result: we became more efficient and profitable

2007

AIM - Vice-Chair Unity Alliance Team

Selected by the executive leadership team, Unity Alliance Members are responsible for:

- * Employment Engagement
 - undertake activities related to employee engagement
- * Community Engagement
 - help the company serve the community and coordinate engagements related to carrying out that task
- * Social Events
 - plan and organize the monthly 40th Hour event
- * Employee Wellness Programs
 - coordinate the yearly wellness program and in-house event
- * Innovation
 - develop, plan, and carryout special projects as directed by senior management and the CEO

Volunteering

Big Brothers, Big Sisters

Elkhorn High School Swim Team Board Member

Junior Achievement

President, Golden Marlin's Swim Team

Board Member, Shelton Elementary School

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Skills

LANGUAGES

HTML5

CSS3

JavaScript

TOOLS

AngularJS

Bootstrap

ExpressJS

Git

MongoDB

NodeJS

NPM

PostgreSQL

UNIX/Terminal

TECHNIQUES

CRUD

Pair Programming

Responsive Design

UX/UI

Education

gSchool - Full Stack Web Development

24-week immersive program - Denver, CO

University of Nebraska-Omaha

Master's Program in Secondary Education

Northeastern Illinois University

B.S. Political Science with a minor in English