

**Course Name and Number:** DATA 621 - Business Analytics and Data Mining

**Spring 2018**

**Credits:** 3 cr.

**Prerequisites:** DATA 606 - Statistics and Probability for Data Analytics; DATA 607 - Data Acquisition and Management Course

**My Contact Information:**

Instructor Name: Marcus Ellis

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Hours / Sync: Online only. By appointment.

**Description:** This course develops the foundations of predictive modeling by introducing the key concepts of applied regression modeling and its extensions. The main topics covered in this course include: simple and multiple linear regression, variable selection and shrinkage methods, binary logistic regression, count regression, weighted least squares, robust regression, generalized least squares, multinomial logistic regression, generalized linear models, panel regression, and nonparametric regression. The course is heavily weighted towards practical application using the R statistical programming language and data sets containing missing values and outliers. The course also addresses issues of exploratory data analysis, data preparation, model development, model validation, and model deployment.

**Course Learning Objectives:**

By the end of the course, students should be able to:

- ❑ Demonstrate a practical understanding of the theoretical concepts behind applied regression modeling.
- ❑ Analyze and select appropriate types and combinations of models given particular business situations.
- ❑ Develop applied regression modeling techniques to address different types of data.
- ❑ Use R statistical software to build and deploy specific models based on real-world business problems.

**Program Learning Outcomes/Competencies addressed by the course:**

- ❑ Business Understanding. Students will learn how applied regression modeling techniques can add value to existing business analytics.
- ❑ Data Programming. Use industry standard statistical programming tools.

- Foundational Math and Statistics. Emphasis on probability, statistics, and computational methods.
- Data Culture. Students will learn how applied regression modeling can enhance business capabilities and extend the value of existing data.
- Data Understanding. Students will learn how to explore data to find new patterns.
- Predictive Modeling. Selecting predictive modeling techniques, building and assessing models.
- Model Implementation. Students will learn to implement models for the various applied regression modeling techniques covered in the course.

### **How is this course relevant for IS and data analytics professionals?**

Regression modeling skills are crucial, high-value skills in today's data-driven business environment where real-world decision-making processes are complex. The ability to leverage rapidly expanding data sets to obtain new insights is at the heart of predictive data analytics.

### **How does this course work?**

The course is conducted entirely online via Blackboard. Each week, the student will complete assigned readings from the required textbooks, watch lecture videos, complete optional (but recommended) textbook exercises, complete homework assignments (not weekly), and participate in the discussion board. There is also a final course project. Students are expected to complete all deliverables by their assigned due dates.

### **Assignments and Grading:**

<b>Homework Assignments</b> - There will be 5 homework assignments (10% each, or 100 points each) used to re-enforce course concepts and provide implementation experience in R. - Students may collaborate with their classmates on the homework but the final submission needs to be one's own work.	50%	500
<b>Final Project</b> - Students will form a group of 3-4 people. - Each group will submit a project. - The project will require the students to model a problem using any of the methods learned in this course.	30%	300
<b>Class discussion</b> - Each week, we will have a topic to discuss. A student is required to participate either by introducing a question or by answering someone else's question. - A total of 5 blog entries will be required throughout the semester based on a topic of your choice where a student shares his or her thoughts on a statistical method and how that can be used in a real life scenario based on your daily life experience. These need to be completed by the end of the semester.	20%	200
<b>TOTAL</b>	<b>100%</b>	<b>1000</b>

**Grading Scale:** Your grade will be based on your final weighted average score and the letter grade will be assigned according to the following table. However, depending on how the class does, we will see if a different scoring schema may be a more appropriate approach.

Letter Grade	Range%	GPA
A	93-100	4
A-	90-92.9	3.7
B+	87-89.9	3.3
B	83-86.9	3.0
B-	80-82.9	2.7
C+	77-79.9	2.3
C	70-76.9	2.0
F	<70	0.0

**Discussion Board Etiquette:** The purpose of the discussion board in general is to allow students to freely exchange ideas. It is imperative to remain respectful of all viewpoints and positions and, when necessary, agree to respectfully disagree. While active and frequent participation is encouraged, cluttering a discussion board with inappropriate, irrelevant, or insignificant material will not earn additional points and may result in receiving less than full credit. Frequency is not unimportant, but content of the message is paramount. *Please remember to cite all sources (when relevant) in order to avoid plagiarism.*

**Late Policy:** Unless otherwise noted, all work is due on the assigned day by 11:59 PM (Eastern Time). This includes homework assignments, projects, and participation in the discussions. *In case of an extenuating circumstance, we can make exception. Please be sure to contact me ahead of time.*

**Required Textbooks:**

- *A Modern Approach to Regression with R*, by Simon J. Sheather. ISBN 978-0-387-09608-7 (**MARR**)
- *Linear Models with R*, by Julian J. Faraway. ISBN 978-1439887332 (**LMR**)
- *Extending the Linear Model with R*, Julian J. Faraway. ISBN 978-1584884248 (**ELMR**)

**Relevant Software:** The primary software environment is the R statistical programming language, which can be downloaded for *free* from <http://www.r-project.org>. RStudio is the recommended interface for the R statistical programming language software, which can also be downloaded for *free* at <http://www.rstudio.org>.

**Note on timing of communications:**

Office hours are conducted via GoToMeeting or phone. You are encouraged to ask questions on the course discussion board where other students will be able to benefit from your inquiries. For the most part, you can expect me to respond to questions by email within 24 to 48 hours. If you do not hear back from me within 48 hours of sending an

email, please resend your email. You can expect me to grade and return assignments within 14 days. Please do not hesitate to ask if you have questions or concerns.

**Tentative Course Outline:**

**Please note that this schedule is subject to change depending on our progress, questions, requests, etc.**

<b>Week</b>	<b>Topic</b>	<b>Key Task</b>
Week # 1 Jan 29-Feb 4	Introduction to Applied Regression Modeling	Discussion # 1 due
Week # 2 Feb 5- Feb 11	Exploratory Data Analysis	Discussion # 2 due
Week # 3 Feb 12-Feb 18	Simple Linear Regression: Estimation, Inference, Prediction	Discussion # 3 due Homework # 1 assigned
Week # 4 Feb 19- Feb 25	Simple Linear Regression: Explanation, Diagnostics and Transformation	Discussion # 4 due
Week # 5 Feb 26 – Mar 4	Multiple Linear Regression and Missing Data	Discussion # 5 due Homework #1 due Homework #2 assigned
Week # 6 Mar 5 – Mar 11	Multiple Linear Regression: Model Diagnostics and transformations	Discussion # 6 due
Week # 7 Mar 12 – Mar 18	Variable Selection and Shrinkage Methods	Discussion # 7 due Homework # 2 due
Week # 8 Mar 19 – Mar 25	Binary Logistic Regression	Discussion # 8 due Homework #3 assigned
Week # 9 Mar 26– Apr 1	Count Regression	Discussion # 9 due
Week # 10 Apr 2 – Apr 8	Weighted Least Squares and Robust Regression	Discussion # 10 due Homework #3 due Homework #4 assigned
Week # 11 Apr 9 – Apr 15	Spring Break	
Week # 12 Apr 16 – Apr 22	Generalized Least Squares	Discussion # 11 due Homework #4 due Project assigned Form project teams
Week # 13 Apr 23 – Apr 29	Multinomial Logistic Regression	Discussion # 12 due Homework #5 assigned
Week # 14 Apr 30 – May 6	Generalized Linear Models	Discussion # 13 due
Week # 15 May 7 – May 13	Panel Regression: Repeated Measure and Longitudinal Data	Discussion # 14 due Homework # 5 due
Week # 16 May 14 – May 20	Nonparametric regression	Discussion # 15 due
Week # 17 May 21 – May 25		Project report due All blog entries due

**ACCESSIBILITY AND ACCOMMODATIONS**

The CUNY School of Professional Studies is firmly committed to making higher education accessible to students with disabilities by removing architectural barriers and providing programs and support services necessary for them to benefit from the instruction and resources of the University. Early planning is essential for many of the resources and accommodations provided.

Please see: [http://sps.cuny.edu/student\\_services/disabilityservices.html](http://sps.cuny.edu/student_services/disabilityservices.html)

**ONLINE ETIQUETTE AND ANTI-HARASSMENT POLICY**

The University strictly prohibits the use of University online resources or facilities, including Blackboard, for the purpose of harassment of any individual or for the posting of any material that is scandalous, libelous, offensive or otherwise against the University's policies.

Please see:

[http://media.sps.cuny.edu/filestore/8/4/9\\_d018dae29d76f89/849\\_3c7d075b32c268e.pdf](http://media.sps.cuny.edu/filestore/8/4/9_d018dae29d76f89/849_3c7d075b32c268e.pdf)

**ACADEMIC INTEGRITY** Academic dishonesty is unacceptable and will not be tolerated. Cheating, forgery, plagiarism and collusion in dishonest acts undermine the educational mission of the City University of New York and the students' personal and intellectual growth.

Please see:

[http://media.sps.cuny.edu/filestore/8/3/9\\_dea303d5822ab91/839\\_1753cee9c9d90e9.pdf](http://media.sps.cuny.edu/filestore/8/3/9_dea303d5822ab91/839_1753cee9c9d90e9.pdf)

**STUDENT SUPPORT SERVICES** If you need any additional help, please visit Student Support Services: [http://sps.cuny.edu/student\\_resources/](http://sps.cuny.edu/student_resources/)