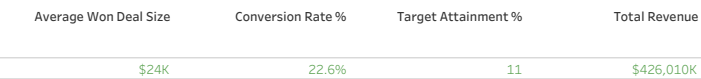


# Executive Sales Performance Dashboard - TechnoServe

## S1 - KPI Scorecards



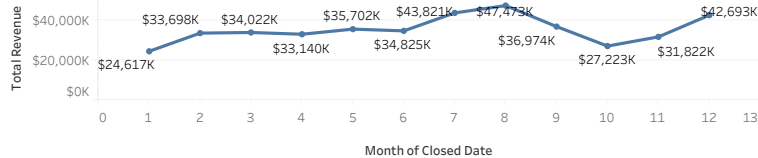
Closed Date  
04/01/2021 to 05/01/2024

- Product Technology
- ☒ Analytics
  - ☒ ERP Implementation
  - ☒ Legacy Modernization
  - ☒ Technical Business Solutions

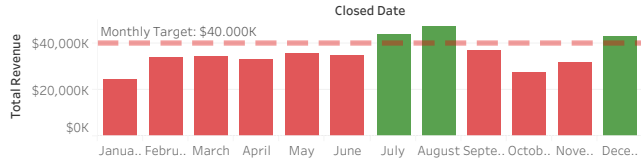
- Regional Group
- ☒ East Region
  - ☒ North Region
  - ☒ South Region
  - ☒ West Region

- KPI Performance Color
- Target Achieved
- Regional Group
- East Region
  - North Region
  - South Region
  - West Region

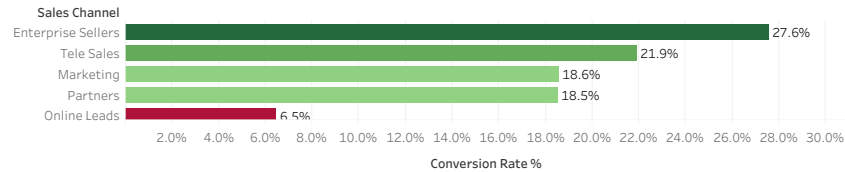
## S2 - Revenue Trend



## S3 - Target Achievement



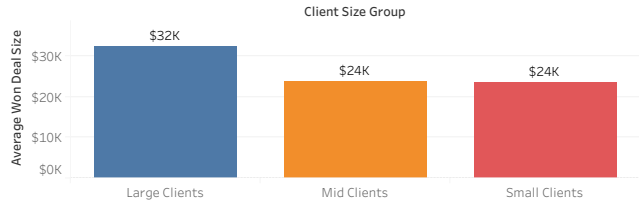
## S5 - Channel Efficiency



## S4 - Regional Performance Map



## S6 - Deal Size by Client



## S7 - Conversion Funnel

