Andrei Chirilă

IT Project Manager / Product Owner
+40 749 318 021 | chirila.andr@gmail.com

ABOUT

Hello! I am Andrei and I have been working in the IT field for over 7 years, 4 of which as a Project Manager & Product Owner.
I am focused on building happy & well organized teams that can deliver top quality and innovation at a constant pace.
I have worked with various types of customers from different countries but also managed local products with great success.

PROFESSIONAL EXPERIENCE

Product Owner @ Evozon Systems   **Apr 2020 - Present (4 years)**

- Was part of the whole Product Lifecycle from defining vision and scope to post-launch optimization for an internal product that was succesfully deployed and has been used for more than 2 years by 500+ employees.
- Became PO of a mature local product used by multiple local businesses for appointment shcheduling.
  - maintained a constant client base & more than doubled the user base in my 3+ years as PO
  - created an end-of-life strategy creating the least possible disturbance for our users and our strategic partners

Project Manager @ Evozon Systems   **Aug 2019 - Present (4+ years)**

- Handled multiple mid sized projects from start to finish and was in charge of managing stakeholders, gathering requirements, managing scope, time & budget, organizing the development team etc.
  - I have had a 95% retention rate with only 1 person leaving any of my teams in these 4 years.
  - I have succesfully passed an ISO 27001 and 9001 audit while improving processes and delivery times by up to 25%

Regional Program Manager - Google Atelierul Digital Hub @ Evozon Systems   **Feb 2018 - Dec 2018 (11 months)**

- This initiative was powered by Google Romania and Evozon Systems.
  - Together we opened and grew 2 Digital Hubs in Cluj and Timisoara, where over 1000 start-ups, SMBs and NGOs had the opportunity of free consultancy in Digital Marketing for the purpose of growing their business.
  - managed a team of 8 consultants by creating a local strategy, offering support & training and tracked their progress according to Google's policies and expectations.

Human Resource Business Partner @ Evozon Systems   **Sept 2016 - Aug 2019 (3 years)**

- As a HR I was responsible for the wellbeing of 80+ people from 2 different departments.

ARTIFICIAL INTELLIGENCE INTEREST

I have read and dreamed about AI since I was a kid. Latest trends are giving me hope that I could soon work with these technologies. But I am not one to be satisfied with dreaming so I started making steps into this field by:

- obtaining the AI Product Management by Duke University certification and even working on a couple of AI projects to better understand the process
- developed multiple chatbots including **Andrei 2.0**, a chatbot with whom you can talk more about me and my work experience so far

Need more info?

Chat with my AI-self

OTHER RELEVANT EXPERIENCE

JavaScript Intern   **Apr 2022 - May 2022**
I have participated in the Evozon spring JS internship where I deepened my programming skills, learned React and built 4 projects from scratch

Grow People Academy co-founder   **Oct 2020 - Jan 2023**
GPA appeared in order to fulfill the need of people who want to join the IT field and want quality training sessions delivered by professionals.
I was a co-founder, student and later teacher for multiple groups of people looking to enter the IT field.

CERTIFICATIONS

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This Specialization provided a foundational understanding of how ML works, the data science process and best practices in guiding machine learning projects.

Basic HTML, CSS & JS Certification from GPA
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- Became the PO of a mature local product used by multiple local businesses for appointment scheduling.
  - maintained a constant client base and income (slight 10% increase) while doubling the user base.
  - was involved in creating an end-of-life strategy and in the discovery phase of a spinoff product.

Project Manager @ Evozon Systems   Aug 2019 - Present (4+ years)

- Handled multiple midsized projects (8-12 people) from start to finish and was in charge of managing stakeholders, gathering requirements, managing scope, time & budget, facilitating Agile ceremonies as an informal SCRUM master etc.
  - I have had a 95% retention rate, with only 1 person leaving any of my teams in these 4 years.
  - I have successfully passed an ISO 27001 and 9001 audit while improving processes and delivery times by up to 25%.
  - worked in an Agile manner, following the agile principles (Scrum and Kanban mostly, but Waterfall also).

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    - maintained a constant client base and income (slight 10% increase) while doubling the user base.
    - was involved in creating an end-of-life strategy and in the discovery phase of a spinoff product.

Project Manager @ Evozon Systems   **Aug 2019 - Present (4+ years)**

- At the moment, I am managing multiple ERP implementation projects for more than 20 customers from Romania, making sure to manage resources (which are shared between projects) so that everything is delivered on time and on budget.
- Handled multiple midsized projects (8-12 people) from start to finish and was in charge of managing stakeholders, gathering requirements, managing scope, time & budget, facilitating Agile ceremonies as an informal SCRUM master etc.
    - I have had a 95% retention rate, with only 1 person leaving any of my teams in these 4 years.
    - I have successfully passed an ISO 27001 and 9001 audit while improving processes and delivery times by up to 25%.
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PROFESSIONAL EXPERIENCE

Evozon

Product Owner   **Apr 2020 - Present (3+ years)**

- As PO I handled two products, going through all of the stages of the Product Life Cycle, from defining vision and scope to post-launch optimization and end-of-life management.
- One of the products was an internal app that helped the organization with its sales strategy by offering an overview of the skills of the people working in the company and their availability.
  - Greatly improved the existing way of working by creating a straight forward process.
  - Offered a simple process for over 500 employees to list their skills and projects they have worked on.
- Handled a mature local product used for scheduling by local businesses.
  - Maintained a constant client base and income (slight 10% increase) over 3+ years while doubling the user base.
  - I was involved in creating an end-of-life strategy and in the discovery phase of a spinoff product.

Project Manager   **Aug 2019 - Present (4+ years)**

- As a Project Manager I handled multiple midsized projects (8-12 people) from start to finish and was in charge of managing stakeholders, gathering requirements, managing scope, time and budget, organizing the development team, facilitating Agile ceremonies as an informal SCRUM master, etc.
  - I have worked for customers in the construction, food delivery, and automotive industries in countries across EMEA
  - I have managed to have a 95% retention rate, with only 1 person leaving any of my teams in these 4 years.
  - I have successfully passed an ISO 27001 and 9001 audit while improving processes and delivery times by up to 25%.
- At the moment, I am managing multiple ERP implementation projects for various customers around Romania, making sure to manage resources (which are shared between projects) so that everything is delivered on time and on budget.

Regional Program Manager - Google Atelierul Digital Hub   **Feb 2018 - Dec 2018 (11 months)**

- Google Atelierul Digital was an initiative powered by Google throughout Romania, in collaboration with Evozon Systems and other Romanian companies.
  - together, we opened and grew two Digital Hubs in Cluj and Timisoara, where over 1000 start-ups, SMBs, and NGOs had the opportunity to receive free consultancy in Digital Marketing for the purpose of growing their businesses.
  - I managed a team of 8 consultants by creating a local strategy, offering support and training, and tracking their progress according to Google's policies and expectations.
  - I have developed a regional strategy in order to reach as many entreprenuers as possible while collaborating with other Google partners from Romania in order to implement a national strategy for the Hubs.

Human Resource Business Partner   **Sept 2016 - Aug 2019 (3 years)**

- As HR I was responsible for the wellbeing of 80+ people from 2 different departments.
  - I was in charge on recruiting people that are a good fit both technically and from a cultural standpoint (recruited over 20 people for different possitions).
  - helped management in making decisions regarding the strategy of the department in different areas (learning, recruiting, project allocation etc.).
  - was responsible of organising internships, creating a learning culture, encouraging feedback, helping people create personal development plans etc.
  - organised different social events & teambuildings.
  - assesed the learning needs of the department and organised training sessions while delivering over 100h of soft-skills training sessions on various topics (assertive communication, feedback, leadership, presentation skills etc.).

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PROFESSIONAL EXPERIENCE

Grow People Academy

Co-founder   **Oct 2020 - Jan 2023 (2 years, 3 months)**

- GPA appeared in order to fulfill the needs of people who want to join the IT field and want quality training sessions delivered by professionals, focused on practice and building a portfolio, all at reasonable prices.
  - We offered training sessions for beginners on HTML, CSS, JavaScript, and QA. The training sessions were designed to take the participants through the basics up to the junior level and prepare them for internships.
  - I was a co-founder along with two colleagues, and together we went through all of the steps of starting a business: from legal formalities to market analysis, building a brand, marketing, organizing training sessions, etc.
  - With a total of 6 classes held in two years, we helped 35 individuals make their first steps into the IT field. Out of all of them, 5 students got a job right after finishing the course.

LEARNING & CERTIFICATIONS

AI Product Management by Duke University   **Aug 2023**

- This Specialization provided a foundational understanding of how machine learning works, when and how it can be applied to solve problems, the data science process and best practices in guiding machine learning projects, and the ethical and legal considerations of working with AI.
- The course offered me:
  - a non-coding introduction to machine learning, with focus on the process of developing models, ML model evaluation and interpretation, and the intuition behind common ML and deep learning algorithms.
  - a deep understanding of the CRISP-DM process model steps, from how to identify good opportunities for ML through data collection, model building, deployment, and monitoring and maintenance of production systems.
  - ways to identify and mitigate privacy and ethical risks in AI projects, apply human-centered design practices to design successful AI product experiences, build AI systems that augment human intelligence and inspire model trust in users

JavaScript Intern   **Apr 2022 - May 2022**

- I have participated in the Evozon spring JS internship where I deepened my programming skills, learned React and built 5 projects from scratch (2 of them were developed in teams of 3-4 people).
  - learned the basics of React, components, hooks, MaterialUI, how to use APIs, state management, GIT basics etc.
- This experience helped me better understand how developers work, I have gained a deeper understanding of the difficulty of certain tasks and am now able to have a basic, junior level, technical discussion with the people in my team.

Basic HTML, CSS & JS Certification from GPA   **Mar 2021 - May 2021**

- Learned the basics of HTML, CSS & JS in a 50h course over the period of 3 months.
  - developed a couple of basic projects like: Interior Design Webpage, Testimonials Grid Section, 3 Column Preview Card Component, Social Proof Section, FAQ Accordion Card, JS Calculator,

ANC Accredited Trainer   **May 2019**

- I have participated in courses organized by Transilvania Digitala Inovativa 2.0 and obtained the trainer certification.
  - since then I have delivered over 100h of training sessions on multiple topics like: Agile Development, Project Management, Leadership, Conflict Management, Assertive Communication & Feedback, Presentation Skills.

EDUCATION

Masters degree   **2014 - 2016**
Master's degree in Philosophy, Culture and Communication
Faculty of History and Philosophy, UBB University

Bachelor's degree   **2011 - 2014**
Bachelor's degree in Philosophy
Faculty of History and Philosophy, UBB University

High School   **2007 - 2011**
Mathematics and Computer Science, intensive Computer Science specialisation
Colegiul National Petru Rares, Piatra-Neamț

SOFT SKILLS

Training - certified trainer with 200h+ in training sessions
Coaching - I implement coaching strategies in my day to day work activities
Leadership - always interested in developing this skill even more

LANGUAGE SKILLS

Romanian (native)
English   (proficient)
French   (intermediate understanding, intermediate reading, beginner speaking skills)

VOLUNTEER WORK

AIESEC

Local Training Team Coordinator   **Dec 2015 - Dec 2016 (1 year)**

AIESEC is an NGO focused on creating future leaders and developing people's potential.
Here I was the team-leader of a team of 8, responsible for the development and the implementation of the educational cycle.
Our goal was to help the 150 members of AIESEC Cluj develop their skills by offering them opportunities to learn through training and workshops. Also, I was responsible for establishing contacts with Startups and NGOs in Cluj in order to deliver training sessions and team-buildings not only in AIESEC but also outside of it.
As a LTTC my responsibilities were to:
- assess the needs of the members before organizing a training sessions
- organize the team and make sure that all of the required training sessions were delivered on time and were well designed
- deliver sessions for both AIESEC members and volunteers coming from other countries
- do follow-up sessions in order to evaluate the impact of the delivered training sessions;

OSUBB

Human Resources Department Coordinator   **Oct 2012 - Oct 2013 (1 year)**

OSUBB is an NGO whose purpose is representing university students and defending their interests.
My role in the organization was coordinating the Human Resources Department's team which had around 20 active members. Together we:
- organized annual recruitment campaigns for new members
- supervised the development of members and implemented an educational cycle
- improved the organization's inter departmental communication system
- organized internal events such as team-buildings, training sessions, social gatherings and also the anniversary gala.

Volunteer   **Oct 2011 - Oct 2014 (3 years)**

As part of OSUBB I was involved in different educational, cultural and social projects that the organization developed.
I was part of the HR department focusing mostly on events meant to recruit, train and retain volunteers in the organization, but was also responsible for coordinating projects such as the anniversary gala or an educational exchange with students from Bucharest.
In 2015 I was awarded the title of alumni due to my constant involvement in the development of the organization.

Other projects

Over time I was involved as a coordinator or volunteer in different projects such as: Noaptea Muzeelor Cluj (2016-2018), Incotro? Darabani (2016), Junior Summer University (2011-2014), Filmul de Piatra (2010-2013).

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