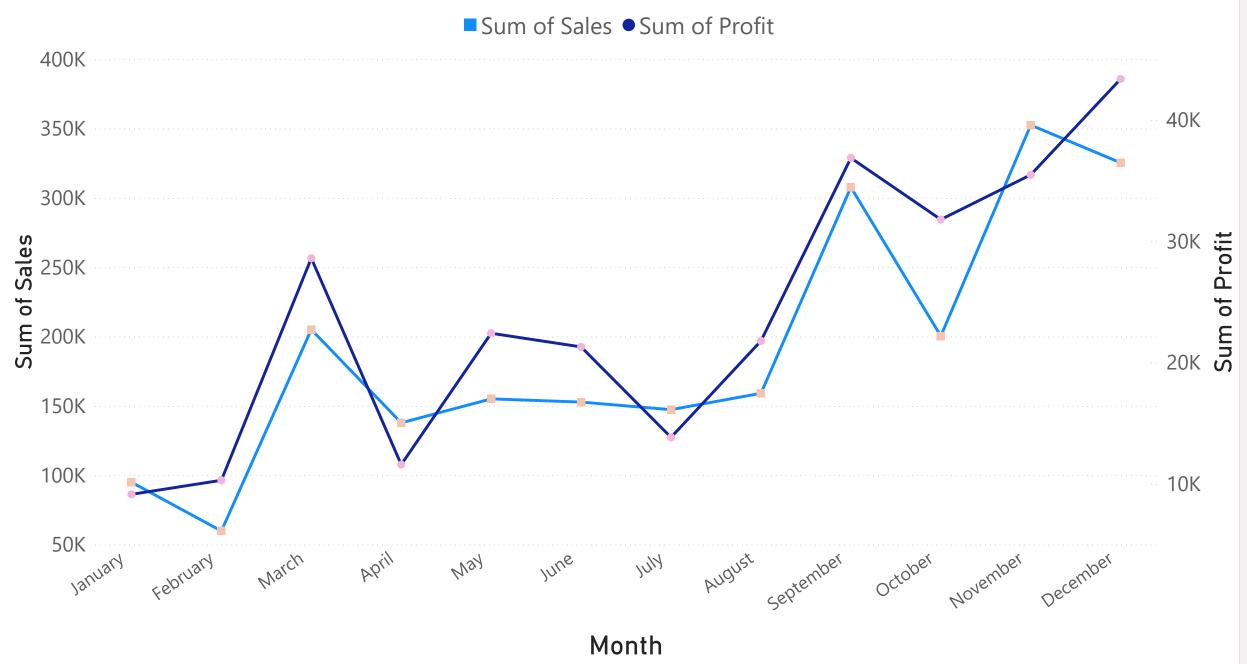
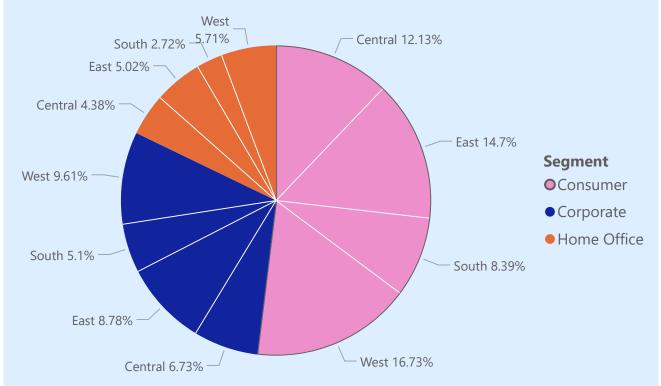
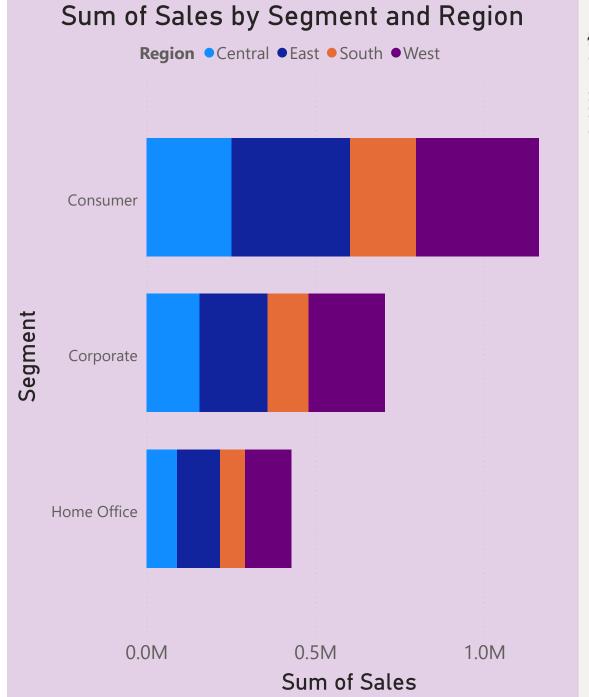


# Sum of Sales and Sum of Profit by Month



## Count of Order ID by Segment and Region





### **SUMMARY REPORT**

### => METRICS AND ITS VALUES

- TOTAL SALES: \$ 2.30 Million
- TOTAL PROFIT: \$ 286.4K (approx.)
- TOTAL ORDERS: 5,000 Orders

#### => SALES AND PROFIT BY REGION

- TOP REGION (SALES): WEST
- TOP REGION (PROFIT ): WEST
- LOW SALE REGION : CENTRAL
- LOW PROFIT REGION : CENTRAL

#### => PERFORMANCE BY SEGMENT

- 1) CONSUMER
- MAX. PERCENTAGE OF ORDERS: ~16.73%
- REGION : WEST
- 2) CORPORATE
- MAX.PERCENTAGE OF ORDERS: ~14.7%
- REGION : EAST
- 3) HOME OFFICE
- MAX.PERCENTAGE OF ORDERS: ~8.39%
- REGION: WEST

#### => TOP SUB- CATEGORIES WITH SALES

- 1) Phones : ₹330.01K
- 2) Chairs: \$ 328.45K
- 3) Storage: ₹223.84K
- 4) Tables: ₹206.97K
- 5) Binders: ₹203.41K

#### =>MONTHLY SALES AND PROFIT TRENDS

- PEAK SALES /PROFIT MONTHS: NOVEMBER & DECEMBER
- · LOWEST ACTIVITY: JANUARY & FEBRUARY