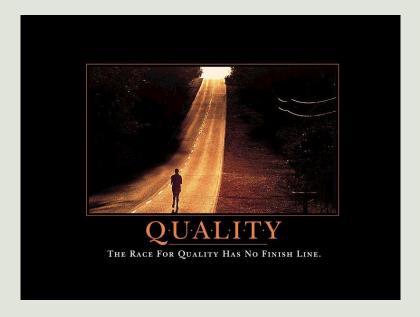
## Day 1 University of Colombo School of Computing B.Sc. Batch

Kapila Karunaratne Independent Validation Services VirtusaPolaris

**Quality Assurance as a IT Profession** 

Achieving quality is not a destination but a journey...

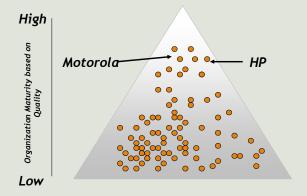


Potential for outsourced testing is estimated at \$6.1 billion with India based companies likely to get 70% market share

- The market is large and growing very fast
  - Global software testing market is estimated to be \$13 Billion by 2009 (IDC)
    - Potential for outsourcing is estimated at \$6.1 Billion (DataQuest)
    - Potential for Indian based companies \$4 Billion about 70%
  - Independent software testing services are growing at ~ 100% p.a. while Testing services within Full Services Providers are growing well over 50% p.a. - faster than any other service line
  - M&A, Technology changes, Regulatory compliances and Enterprise consolidation are driving the need for:
    - Functional testing (approximately 70% of total testing business)
    - Specialized testing (performance, security, compliance, i18N, certification etc)
    - Test automation & Test Consultancy (commanding premium rates)
  - US & UK continue to be the largest sources of testing business (>80% business)
    - US is comfortable with outsourcing while UK is experimenting with outsourcing
    - Banking, FS, Insurance, Telecom, Retail & Healthcare continue to be the sweet spots

Source: Gartner Research - Q1 2008

Though money is spent, only 7% of companies have successfully achieved high levels of software quality maturity



93% of companies are operating at a low / medium level of QA maturity. The most Successful 7% have achieved very high levels of software quality resulting in Reduction in overall IT spend, while accelerating time to market

Based on data published by Carnegie Melon University

Testing market potential of North America, Western Europe and Asia/Pacific is more than \$ 10 billion for the year 2009

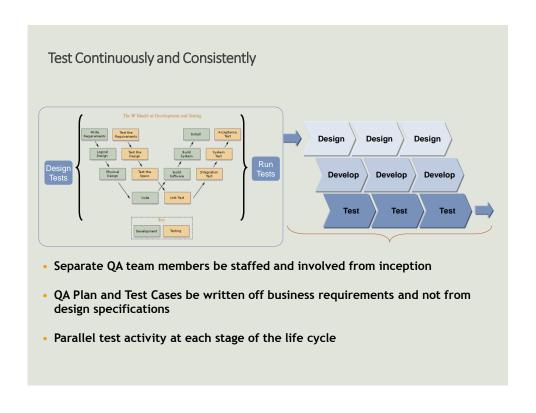
Worldwide IT Services Market User Spending by Region, 2007-2012 (Millions of Dollars)

	2007	2008	2009	2010	2011	2012	CAGR (%) 2007-2012
North America	312,112	333,837	356,312	381,502	409,165	439,564	7.1
Latin America	26,905	31,599	36.638	42,269	48,831	56,512	16.0
Western Europe	249,120	282,382	297,561	313,644	332,584	352,853	7.2
Eastern Europe	10,371	13,212	14,880	16,600	18,498	20,673	14.8
Middle East and Africa	15,244	17,866	20,034	22,242	24,672	27,476	12.5
Japan	87,484	101,263	104 568	109,004	113,226	117,258	6.0
Asia/Pacific	51,026	57,386	61,929	67,389	73,799	81,133	9.7
Total	752,261	837,544	891,920	952,650	1,020,775	1,095,469	7.8
Growth Rate (%)	10.7	11.3	6.5	6.8	7.2	7.3	

Source: Gartner (September 2008) Publication Date: 24 October 2008/ID Number: G00162405

- 1) NA + WE + AP = \$715 billion  $\rightarrow$  40% for s/w development = \$ 286 billion  $\rightarrow$  3.5% for testing = \$ 10 billion
- 2) If we consider 3.5% of total market spend as testing related, the anticipated  $\underline{global\ testing\ market}$  is close to \$ 13 billion (IDC estimated testing market share) ((\$892 bil \* 40%)\*3.5%)
- 3) Estimated testing market from NA + WE + AP between the years 2009 and 2012 is \$ 44 billion

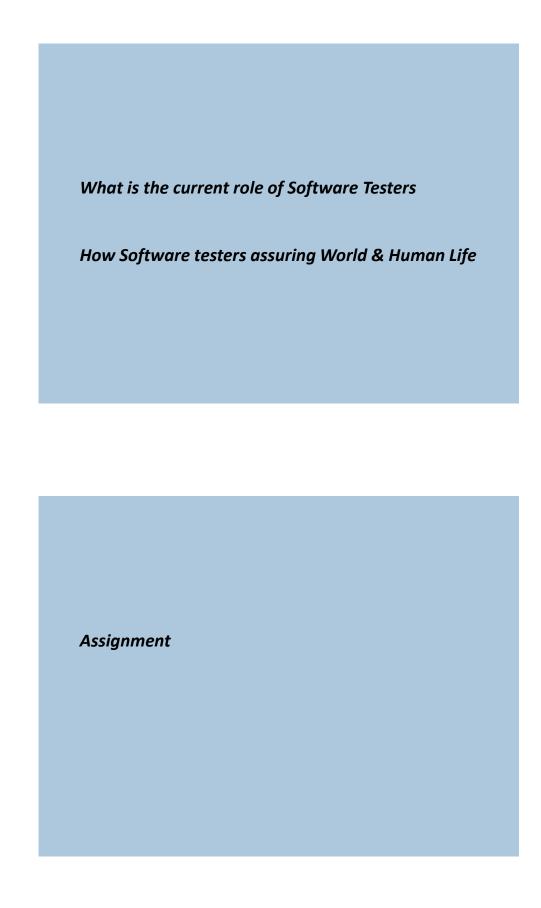




## Current Global Career Path

Global	Management Care	Professional Career Path								
	Delivery Management	Shared Services	CoreTechnology / Practices	Quality Assurance	Business Consulting	Specialist				
0	Executive VP/Sr Vice President/Vice President									
	Sr Director/Director/ Associate Director									
	Sr Manager	Sr Architect	Sr Manager	Sr Manager	Sr Tech Specialist					
1	Manager	Architect	Manager	Manager	Technical Specialist					
	Associate Mana	Associate Architect	Associate Manager	Associate Manager	Asso Tech Specialist					
2	Sr	Sr Consultant	Sr Business Consultant	Sr Consultant						
	C	Consultant	Business Consultant	Consultant						
3	Sr Engineer	Sr Executive	Sr Engineer	Sr Engineer	Sr Executive	Sr Engineer				
4	Engineer	Executive	Engineer	Engineer	Executive	Engineer				
	Associate Engineer Associate Executive		Associate Engineer	Associate Engineer	Associate Executive	Associate Engineer				

## Software Development Industry Today



## Questions

Email me: Kapilalk@gmail.com