## **AtliQ Hardwares**

#### **AtliQ Hardwares**

### **FILTER**

| region   | All  |   |
|----------|------|---|
| customer | All  |   |
| market   | All  |   |
| division | All  |   |
| FY       | 2019 |   |
|          |      | _ |

P & L

**By Fiscal Month** 

**ALL VALUES IN USD** 

Note: do not modify the pivot

|              | QUARTERS |          |        |    |        |          |
|--------------|----------|----------|--------|----|--------|----------|
|              | Q1       | Q2       | Q3     | Q4 | Gra    | nd Total |
| Values       |          |          |        |    |        |          |
| NetSales     | 25.2N    | Л 24.0M  | 19.2M  |    | 19.0M  | 87.5M    |
| COGS         | 14.8N    | Л 14.1M  | 11.3M  |    | 11.1M  | 51.2M    |
| Gross Margin | 10.5N    | Л 9.9M   | 7.9M   |    | 7.9M   | 36.2M    |
| GM%          | 41.49%   | 6 41.39% | 41.21% |    | 41.62% | 41.43%   |

| region   | All  |
|----------|------|
| customer | All  |
| market   | All  |
| division | All  |
| FY       | 2020 |

P & L

**By Fiscal Month** 

**ALL VALUES IN USD** 

|              | QUARTERS |          |         |    |       |        |
|--------------|----------|----------|---------|----|-------|--------|
|              | Q1       | Q2       | Q3      | Q4 | Grand | Total  |
| Values       |          |          |         |    |       |        |
| NetSales     | 66.4     | M 63.0N  | 1 19.8M | 4  | 47.5M | 196.7M |
| COGS         | 41.5     | 5M 39.5N | 1 12.4M | 3  | 30.0M | 123.4M |
| Gross Margin | 24.9     | M 23.5N  | 1 7.4M  | 1  | 17.5M | 73.3M  |
| GM%          | 37.45    | % 37.30% | 37.49%  | 36 | 6.90% | 37.28% |

| region   | All  |
|----------|------|
| customer | All  |
| market   | All  |
| division | All  |
| FY       | 2021 |

P & L

**By Fiscal Month** 

**ALL VALUES IN USD** 

|              | QUARTERS |        |        |        |    |        |             |
|--------------|----------|--------|--------|--------|----|--------|-------------|
|              | Q1       |        | Q2     | Q3     | Q4 | •      | Grand Total |
| Values       |          |        |        |        |    |        |             |
| NetSales     | 1        | 173.8M | 164.7M | 131.9M |    | 128.6M | 598.9M      |
| COGS         | 1        | 110.4M | 104.7M | 83.8M  |    | 81.8M  | 380.7M      |
| Gross Margin |          | 63.3M  | 60.0M  | 48.1M  |    | 46.7M  | 218.2M      |
| GM%          | 3        | 86.46% | 36.44% | 36.45% | ,  | 36.36% | 36.43%      |

# **AtliQ Hardwares**

### NET SALE COMPARISON

| 21 VS 20 | 261.6% 261 | 5% 666.0%              | 270.7% | 304.5% | #DIV/0! |
|----------|------------|------------------------|--------|--------|---------|
| 20 VS 19 | 263.2% 262 | <mark>0%</mark> 103.0% | 250.3% | 224.8% | #DIV/0! |





### **AtliQ Hardwares**

| #DIV/0! |
|---------|---------|---------|---------|---------|---------|---------|
| #DIV/0! |