



CLAUDIA ALVES

CHIEF EXCLUSIVE OFFICE

PROFESSIONAL PROFILE

I am a growth hacker with 4+ years of experience in sales and marketing in the US market. Creative, sharp-minded person with leadership & coaching skills. Strong time-management skills and work ethic. Revenue- and results-driven.

WORK EXPERIENCE

CEO & President

April 2030 - June 2033

Effectively managed team of over 270 employees in 12 locations in 3 countries. Oversaw executive leadership, company training, and public relations with media. Developed intensive, ambitious business strategies, short-term goals, and long-term objectives. Spearheaded overhaul of various underperforming departments to reduce stagnation and increase growth and productivity. Fostered change in company culture to be more open, transparent, and accountable.

Head Manager

January 2034 - April 2035

Led team of 50 employees in a busy retail research and analysis firm. Oversaw the day-to-day operations, including meeting with team leaders and auditing activity. Implemented the push towards Artificial Intelligence and Machine Learning to aid in exponentially larger analysis tasks able to be completed. Ensured company was meeting all legal requirements and local regulations. Pushed for constant growth among management team and general staff, alike.

EDUCATION

Bachelor of Business

MBA / Master of Business Administration (International Management)

CONTACT



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SKILLS

- Team Work
- Time Management
- Leadership
- Verbal & Written Communication

LANGUAGE

- English
- French
- China
- Spanish
- Hindi