

# ABOUT US

Offering excellence through experience

We are a transportation and logistics services broker focused on the operational needs of exporting and importing companies. With high service standards, we strive to strengthen your value chain and efficiency, reducing the possibility of hidden costs that could affect your competitiveness.



secure transportation solutions, with

transportation, based on the goal of

quality service and compliance

our expertise in container

throughout the country.

# History







#### **KENNETH JOHNSON**

Born in 1954 in Kansas City (USA), he has over 30 years of experience in the maritime, logistics, and port industries. He has lived more than 20 years in South and Central America, holding key roles at APM-Maersk, such as Director of Pacific Services and Senior VP of Projects for Central America. He led the establishment and expansion of the group in the region, managing transportation companies, logistics, port terminals, and container services in Chile, Bolivia, Argentina, Uruguay, Paraguay, and Mexico. His strategic vision has been fundamental for the group's entry and consolidation in new markets.

#### **ERNESTO LABORDE**

Born in 1962 in Lomas de Zamora, he began his career at Ferrocarriles Argentinos in 1983. In 1987, he held commercial and managerial positions at Estin S.A., Conjunto S.A. (as commercial manager), and Marítima Buenos Aires. He was Sales Manager at Maersk Argentina, commercial manager, and project manager, where he implemented a multimodal service to Palpalá using the Belgrano railway, a feeder project to Patagonia. Later, he served as General Manager of SATSA, EMR, and the warehouses in Mar del Plata, Puerto Deseado, Ushuaia, and Puerto Madryn, developing and implementing these projects.

At Maersk Logistics, he was a board member of Maersk Argentina S.A. and worked on the privatization project of the port of Montevideo. He advised Maersk Logistics Venezuela in 2002.

In 2003, he assumed General Management of Triamsa (Mexico), part of the A.P. Moller-Maersk group, as Country Manager, joining the board of Maersk México S.A. de C.V., where he led operations and developed a visibility system for land transportation.

Upon his return, he worked at Navytrans and served as an advisor at the Administración General de Puertos S.A. between 2015 and 2019.

Founder of KME INTERNATIONAL, general manager and president since its creation in 2010. He developed the CTS (Container Tracking System), an operating system based on Standard Operating Procedures and high KPIs in the container and breakbulk cargo market.



## The heart behind our service

#### Mission

To be chosen as the first option by our clients in the development of their exports and imports, based on trust, quality, service, operational efficiency, and effectiveness.

#### Vision

The effort, passion, creativity, and intelligence to anticipate customer satisfaction by focusing on their needs in a timely and efficient manner, generating savings for their greater development through a reliable and environmentally sustainable service.

# MISSION & VISION









# OCEAN SHIPMENTS



Comprehensive solutions at every stage

#### **FULL CONTAINERS**

Full Container Load (FCL) is a shipment in which the entire space of a shipping container is used by a single person or company, without sharing it with others.

#### LCL SHIPMENTNS

Our LCL services make international shipping simple, reliable, and efficient. It is the optimized and cost-effective solution that ensures you only pay for your allocated space, allowing you to save on costs.

#### **BREAKBUK SHIPMENTS**

Break bulk is a cargo transportation system where goods are shipped in separate pieces instead of containers. This type of cargo is used for individual items that are large and heavy.

#### **DANGEROUS SHIPMENTS**

Dangerous goods can be pure chemicals, mixtures of substances, manufactured products, or items that may pose a risk to people, animals, or the environment if not handled properly during transportation.

# ADDITIONAL SERVICES





Providing confidence with every shipment

#### **CUSTOMS CLEARANCE**

Efficient management of customs procedures, ensuring regulatory compliance and optimizing time in every international operation.

#### **WAREHOUSE**

Smart storage with control and traceability, ensuring optimal conditions and immediate inventory availability.

#### DISTRIBUTION

Precise logistics coordination for the timely delivery of goods, adapting to each destination with flexible and secure solutions.

## COMPREHENSIVE ADVISORY SERVICES

Professional support at every stage of the logistics process, providing personalized strategies that maximize efficiency and profitability.

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# **MEET OUR TEAM**

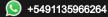
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Our team is made up of passionate professionals committed to excellence. Each member brings experience, strategic vision, and dedication to achieve outstanding results. We value collaborative work, constant innovation, and joint growth with our clients.



### COMERCIAL

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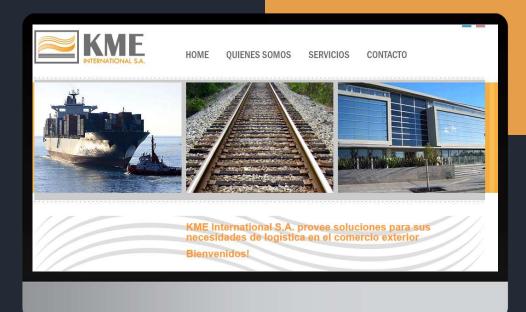
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## **FOLLOW US**





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