

**BeachAlytics** makes it easy for website's to use information collected from Google Analytics to generate more leads & online sales!!! Discover how different factors work together and impact your site's goal. Do more of what works, less or what doesn't.

**1 - Double down marketing on best performing channels.**

**2 - Increase your site's conversion rate, eliminating drop off points.**

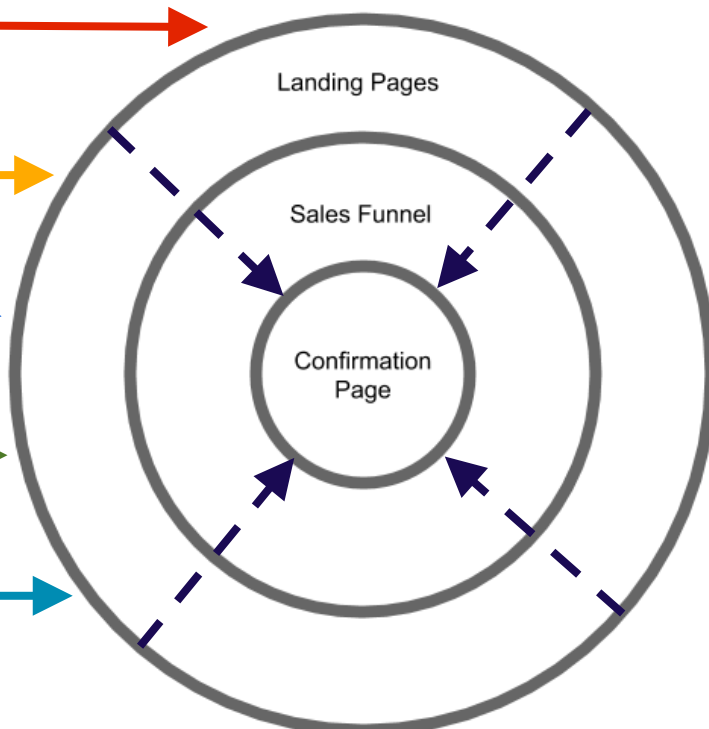
**Direct Traffic** →  
Traffic that comes direct to the site (Typed into the url bar, Used a bookmark)

**Email** →  
Email traffic will usually show up as Direct Traffic, but can be specially tracked.

**Referral Traffic** →  
Traffic from other websites (Social Media, partner sites)

**Organic Search** →  
Traffic from search engine results page (Google, Yahoo)

**Paid Advertisements** →  
Links from paid advertisements (Search Engine Ads, Banner Ads)



**3 - Use data to track progress, see what's working and what's not working.**

	Landing Page Visits	Sales Funnel Visits*	Sales** (#)	Revenue (\$)
Direct				
Email				
Referral				
Organic Search				
Paid Ads				
Overall Total				

*\*The sales funnel represents the pages a user goes through to complete the site's goal.*

*\*\*Sales are calculated by the number of visits to the confirmation page. This page is loaded directly after a sale. (1 conf. page visit = 1 sale)*

## How to Put Your Data to Work . . .

**Email** - Discover which email audiences spend the most on your site. Compare sent messages.

**Referral Traffic** - Find out how many sales are a result of social media & links from other sites.

**Organic Search** - Learn how Google affects your site, don't get bogged down with confusing details.

**Paid Advertisements** - Stop spending money on ads that don't lead to purchases! Focus budget into ads that produce.